



“When You Talk - We Listen!”



MANITOBA PUBLIC UTILITIES BOARD

Re :

MANITOBA HYDRO
BUSINESS OPERATIONS, CAPITAL
AND ASSET MANAGEMENT
TECHNICAL CONFERENCE

Greg Barnlund - Facilitator

HELD AT:

Public Utilities Board
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Winnipeg, Manitoba

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Pages 1 to 159

APPEARANCES

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1 --- Upon commencing at 9:03 a.m.

2

3 OPENING COMMENTS BY THE FACILITATOR:

4 THE FACILITATOR: Good morning, ladies
5 and gentlemen in attendance. I welcome you to
6 Manitoba Hydro's business operations, capital, and
7 asset management technical conference.

8 And I'm just going to have a few
9 opening remarks myself. I'm Greg Barnlund, director
10 of rates and regulatory affairs. With me today on the
11 other end of the table is Patti Ramage, our legal
12 counsel.

13 And the main speaker today will be Joel
14 Wortley, who's our director of strategic business
15 integration, which is a new position that we've
16 created here this year that is going to have an
17 overall responsibility for reviewing capital and
18 capital investment activities as we go forward.

19 The purpose of our workshop today --
20 or, sorry, of our technical conference today -- is to,
21 I think, be able to kind of bridge any communication
22 gaps we might have, or develop a common understanding
23 of the subject matter that we're dealing with here
24 with respect to this part of our general rate
25 application.

1 In the 2015 GRA, the issues of asset
2 condition and asset management were first introduced
3 before the Public Utilities Board here in Manitoba.
4 And it was a fairly thorough review of the subject
5 matter, but from our perspective, it was probably
6 burdened at times with kind of the terms, and the
7 jargon, and the vocabulary that is used specific to
8 this part of the industry.

9 And in advance of the Information
10 Request round, we had proposed that we host this
11 technical conference to be able to explain what
12 Manitoba Hydro is doing in that area with regards to
13 overall investment planning, asset management, asset
14 condition studies, and how all these things fit
15 together, and to be able to communicate how -- what --
16 what our names are for these -- for these things, so
17 that people have a -- a common understanding of how
18 we're addressing this matter, and so that when
19 Information Requests are being formulated, that there
20 is a better opportunity to formulate a sound
21 Information Request, that we understand what's being
22 asked, and we can provide a better answer in that
23 regard.

24 Otherwise, I mean, we'll -- we would
25 get an Information Request, and typically then, if we

1 required clarification, we'd have to take time out
2 from the process at that point in time, contact the --
3 the party that was asking the question, and have some
4 discussion to be able to clarify that.

5 So our intent here is to be able to
6 sort of do that in advance to be able to make sure
7 that we have a -- a better understanding of what we're
8 -- what we're speaking of here in advance.

9 And I think that the difficulty with a
10 session like this is that the audience has got a
11 varying level of -- of experience with regards to
12 asset condition and asset manage -- management
13 matters.

14 Certainly some of us in the room are
15 experts in that area. Others of us in the room are
16 generalists, or we are involved in the regulatory
17 process, and we ourselves probably aren't as familiar
18 and as -- as comfortable with the subject matter that
19 we're talking about.

20 And so we're trying to fill in those
21 gaps here today, if you would, and be able to provide
22 a common level of understanding in terms of what we're
23 referring to in our application so that we can
24 facilitate the -- the examination of that evidence in
25 a more productive manner.

1 And I reflect on the remarks of the
2 Chairman yesterday when we talked about this in our
3 session in terms of our oral argument. And the
4 Chairman himself mentioned that -- that they are
5 supportive of trying to introduce new steps to make
6 the process more efficient. Hopefully they will work.
7 They may not work the first time. We may learn from
8 this year and, you know, improve them later on.

9 So that's -- we really take a lot of
10 heart, in the courage that the Public Utilities Board
11 has in terms of trying something new to be able to
12 address some of the process that we deal with on the
13 regulatory front. And we, you know, want to try and
14 make this as productive and as useful a session as
15 possible.

16 So to that end, there's a presentation
17 that Mr. Wortley will be going through. Please, feel
18 free -- this is an informal interactive type session
19 so, please, feel free to raise your hand or turn on
20 your microphone at any time. If you have a question
21 pose that question. Mr. Wortley can provide you an
22 answer, or else if there's something that, you know, a
23 matter of clarification that we can provide that will
24 be the case.

25 And we will just kind of carry on in

1 that fashion throughout -- throughout our session
2 here. I'm not sure we'll require the whole day.
3 We've got coffee that will be available at 10:15. We
4 can break for coffee at 10:15. We also have lunch
5 coming in -- being served in -- in the boardroom here
6 at 12 noon. If we go into the afternoon, or how far
7 we go into the afternoon depends on, you know, the
8 pace of which we go through this material today.

9 But we want to be here to be able to
10 provide that value to Intervenors, and -- and the
11 Board counsel -- sorry, and the Board advisors in that
12 regard. So that's our intent today. We -- we don't
13 want to sequester people here for the whole day if we
14 don't have to, but we'll take as much time as we need
15 to be able to go through the material.

16 There may be cases -- you know, as I
17 say the scope of this is business operations,
18 investment, asset management, asset health, asset
19 condition. If questions are posed that are sort of
20 outside of that scope, or if there is any matters that
21 we think ought to be just simply asked in terms of an
22 Information Request, at that point in time Ms. Ramage
23 or I may take the microphone and may provide some --
24 some comment with respect to that. So just wanted to
25 let you know that might -- might occur.

1 So I think that that's really what I
2 wanted to say in terms of opening the session. I'm
3 going to flip it over to Ms. Ramage now for a few
4 remarks, and then we'll have Mr. Wortley start his
5 presentation.

6

7 OPENING COMMENTS BOARD COUNSEL:

8 MS. PATTI RAMAGE: Thank you, Greg.
9 From the lawyer's perspective, this process is a
10 technical conference. It is going to be transcribed
11 today. The evidence, however, is not sworn. There
12 was a concern raised whether parties could rely on
13 this -- the materials that are provided today, and the
14 information provided in the GRA.

15 I -- I believe that what will
16 ultimately happen is the transcript from this process
17 will be made an exhibit in the hearing. Manitoba
18 Hydro will advise if any corrections or clarifications
19 are required to that exhibit. And you will be able to
20 rely on the transcript of -- of this process, subject
21 to any corrections or clarifications. And Information
22 Requests to confirm any materials dealt with today
23 will not be required.

24 So that end, we -- we hope that this
25 will assist in reducing some of those very

1 introductory Information Requests. Although, as Greg
2 said, from our perspective the real goal here is to
3 make sure that all parties are working from the same
4 page, understand the terminology, understand Manitoba
5 Hydro's processes, so as not to have Information
6 Requests that are based on inaccurate foundations.
7 And that way we believe the Information Request
8 process will be streamlined.

9 So we certainly support the PUB's
10 efforts in trying to develop new -- new strategies to
11 deal with the discovery process, and to try to improve
12 that discovery process. So we certainly hope that
13 this will be a successful day. Thank you.

14 THE FACILITATOR: Mr. Wortley...?

15 DR. BYRON WILLIAMS: If I could inter
16 -- just interrupt for one (1) second. It's Byron
17 Williams on behalf of the Consumers' Coalition. Just
18 because -- and you probably intended to do this
19 anyways but just because we're unfamiliar with Mr.
20 Wortley, it would be great to hear who he is, and how
21 long he's been at Hydro and that.

22 I think that would be just a nice --
23 again it's up to Hydro, but that would be helpful to
24 us.

25 MS. PATTI RAMAGE: Certainly. I --

1 I'm certain that Joel can -- can take care of that,
2 and give you some of his background at the outset of
3 his presentation.

4

5 PRESENTATION BY MANITOBA HYDRO AND QUESTIONS:

6 MR. JOEL WORTLEY: Good morning,
7 everybody, and -- and welcome. I'm pleased to be here
8 to talk to you this morning about some of the things
9 we do at Hydro, and -- and to begin with I'll
10 introduce myself, as -- as requested.

11 So my background is I'm an engineer by
12 training. I'm -- graduated from the University of
13 Manitoba in 1994 out of civil engineering. I spent
14 some time in consulting. Went back and did a masters
15 degree in geotechnical engineering and joined Manitoba
16 Hydro in 2002, so about fifteen (15) years ago now,
17 first off, working in -- in generation, particularly
18 dam safety, and then moving over to transmission and -
19 - and design, and then back to generation, leading in
20 the Engineering Services Group, and then more recently
21 moving into the central role as director of strategic
22 business integration.

23 So if there's no particular questions
24 about my background, I'll jump right in from there and
25 begin with a bit of a exploration of the -- of the

1 purpose of what we're here today for and a bit of a
2 disclaimer. And so what I want to try to do today is
3 introduce a common understanding of our -- of our
4 business and capital practices and, as much as
5 possible, foster a common language.

6 And that's one (1) of the challenges
7 when it comes to asset management. The language is
8 often used interchangeably and in a confusing fashion,
9 where people say the same words but they mean
10 different things. So part of today's objective is to
11 try to bring some consistency to how we use the words.

12 It's meant to be an informal session
13 today, interactive. I'd like to learn as much about
14 what you're interested in as I'm hoping you'll learn
15 from us as to what we're doing, and so that we can do
16 a better job of answering your IRs by understanding
17 better what -- what you're looking for. And so feel
18 free to -- to ask questions. And -- and please answer
19 our questions when we look for clarification as to
20 what you're looking for.

21 And the disclaimer is that everything
22 you're going to see here today is a bit of a work in
23 process. And -- and that just reflects that
24 everything is a journey. We're always on a journey
25 with no beginning and no end. Things are always

1 evolving and changing, and they change at different
2 rates in different places in a big organization like
3 Manitoba Hydro. So there's -- there's no absolutes to
4 what I'm going to show you here today, but they --
5 they're all things that -- that are happening and --
6 and that we're working on.

7 So we're going to talk about this
8 morning Manitoba Hydro's operations and assets. We're
9 going to explore asset management a little bit, get
10 into some detail about our business operations,
11 capital planning processes, and end on how we forecast
12 asset replacement.

13 These are some of the terms that are
14 going to come up today and -- for consideration, and
15 maybe we can discuss this a little bit as we go, the
16 possibility that maybe we need a glossary. Maybe we
17 need a glossary of terms with common definitions that
18 we can -- we can refer to. And if it -- if it looks
19 like that that would be helpful, maybe that's
20 something that we can look for input as to what --
21 what terms are we struggling with, and we -- we can
22 look at building that out.

23 Beginning with operations and assets,
24 we all, I think, understand that Manitoba Hydro
25 operates as a supply chain. We need to generate

1 electricity, which is done in our generating stations.
2 It gets stepped up to a high voltage and transmitted
3 over long distances in the transmission system,
4 stepped down progressively through different stations,
5 to the distribution system, and eventually fed to
6 customers through that pole line in your backyard or
7 the green box in -- in your front yard. And these
8 stations are the switch yards in which the transformer
9 -- transformation of voltage occurs.

10 When you look at generation, you've got
11 a relatively small number of high-cost assets. Those
12 generating units are expensive, but there's not that
13 many of them. When you look at distribution, there's
14 a very high number of low-cost assets. There's poles
15 all over the place. There's -- there's cables.
16 There's -- you can't find a corner of the province
17 that doesn't have a distribution asset in it.

18 And transmission sits somewhere in-
19 between in that they've also got some complex and long
20 linear assets that span the Province, as well as a lot
21 of repeated assets, and further complicated by the DC
22 link, which is Bipole I currently and Bipole III
23 coming.

24 This system, this supply chain, has to
25 work twenty-four (24) seven (7), three sixty five

1 (365). It's not -- not a nice-to-have. It's a must-
2 have. And so the -- the design, the operation, and
3 the sustainment of the system is targeted at operating
4 in -- in all kinds of weather, all kinds of
5 situations, and surviving all kinds of disruptions.

6 The operational objectives of these
7 systems, first on the distribution system, is to
8 deliver that energy to the existing customer base, but
9 also to connect new customers. And that's what drives
10 their day-to-day activities.

11 In a transmission system, it's about
12 regional energy delivery, getting enough energy into a
13 certain corner of the Province, and assuring the
14 reliability of the overall electrical system. Within
15 the generating system, it's about supplying Manitoba
16 load first, that's the minimum, and then generating
17 revenue from any surplus energy.

18 So when we look at this supply chain in
19 a little bit more detail, we see that it all drives
20 out of the customer, what the customer does, how much
21 energy they use, aggregates -- or is -- is the basis
22 for -- for what we need to provide. And it aggregates
23 depending on -- on local geography, local density,
24 into a -- into a local demand which might be towns.
25 It might be more dense in a city.

1 That local demand aggregates into a
2 regional demand -- How many cities are in this corner
3 of the province -- which aggregates, then, into a
4 total provincial demand: How much energy is needed to
5 serve the entire province?

6 That total supply is made up of a
7 collection of hydraulic and thermal resources at
8 Manitoba Hydro, and wind, I guess I should say. And
9 generating stations and those hydro -- hydraulic and
10 thermal resources and delivering generating stations
11 which are populated by generating units, all of which
12 is connected by a transmission system.

13 And so the point here is there is a
14 very long chain between what an individual customer
15 needs and what you need out of a generating unit.
16 They don't -- it's not a one-to-one relationship, and
17 it's a network system that -- that connects the two
18 (2) such that there's multiple potential ways in which
19 that -- the -- the watts pushed out of that -- that
20 unit arrive at a particular customer. It's very
21 complicated. And of course, anything that's not used
22 provincially gets exported for revenue.

23 When you're looking at that -- that
24 generating unit, it -- it's not as simple as saying,
25 It produces energy and energy gets consumed by a

1 customer. It does other things. So certainly, it has
2 to supply load, and whatever -- and produce revenue.
3 That's -- that's its function. But it also has a
4 function in the stability of the grid. There has to
5 be a load-balancing function. And so when you're
6 looking at different units, they have a different role
7 to play or have different strengths.

8 And that's -- so for instance a large
9 unit may be very good at supplying load, but may do
10 nothing for you in terms of stability and load
11 balancing, whereas you have a -- a smaller unit that's
12 very good at fluctuating up and down, and is helpful
13 in terms of load balancing. When the load goes up,
14 the unit produces more energy. And so it -- it has
15 something more to offer than that big unit that is
16 really only good at operating at one (1) level.

17 A particular unit may have a role to
18 play in system flow, in supporting operations. So
19 where you put the energy on the grid matters. And so
20 its -- its location is of consideration when you're
21 considering what that unit does for you.

22 You can have a different role to play
23 in reliability. So, for instance, during a drought, a
24 thermal unit becomes all of a sudden much more -- much
25 -- of much more value to the system because you don't

1 have the water to run that big hydraulic unit. That's
2 -- and a -- a good water year supplies all kinds of --
3 of electricity.

4 And lastly, different units have a
5 different role to play in black start. And so black
6 start is the restarting of the system after a
7 province-wide blackout. So something has gone
8 terribly wrong, the system has come offline, the whole
9 province is dark, and you need to get it back online.

10 And that's a very complicated,
11 difficult process that -- that builds up re-energizing
12 pieces one (1) at a time. And it's got to start
13 somewhere, and that -- that black start, not all units
14 are capable of doing that. So that's another value or
15 another service that that unit may offer to the
16 system.

17 And so when you -- when you look at
18 this supply chain, you have to consider the operating
19 context of that particular unit. It may provide all
20 of those functions, it may only provide value in one
21 (1) of those functions, and that -- that value that it
22 brings will dictate how you manage that asset and how
23 much money you're willing to put into supporting it.

24 And so it's -- it's a complicated
25 relationship or a complicated assessment in terms of

1 what -- what value that unit brings, which is just one
2 (1) example, and in this case, a generating example,
3 of how complicated this system is.

4 You could draw the same example within
5 the transmission system -- and the -- and the -- it's
6 the network system and it has -- has depth, and the --
7 the distribution system. So it -- the -- the point
8 here is that it's -- it's a very complicated supply
9 chain with many layers to it, and -- and it's highly
10 specialized in different areas.

11 So it's -- it's very hard to draw
12 generalities across the whole thing. It -- it's very
13 situational and specific to the operating context at
14 the particular piece of the system you're looking at,
15 which makes it complicated.

16 However, it gets worse. When you look
17 at that generating unit, it doesn't sit alone. You
18 have to look at its particular operating context and
19 what's going around -- around it. So a generating
20 unit -- and I think I can do this. Let's try it. No.
21 Oh, maybe -- sorry. I'm trying to use the mouse to
22 point; not going to work. Okay.

23 So in the middle of this picture is the
24 generating unit, and this is a cut-away of one (1) of
25 our -- our generating stations. So the water flows

1 from the forebay on the left to the tailrace on the
2 right, and flows over the turbine in the middle of the
3 picture, which spins the rotor inside the stator and
4 pushes electricity out of the building.

5 And so that -- that is -- when we talk
6 about the generating unit, that's the -- the part that
7 we're -- we're referring to. It, of course, can't run
8 alone. It is supported by a bunch of auxiliary
9 systems, and these are the oil and water systems, and
10 the fire systems, and the cranes and the hoists, and
11 all the things in that generating station that are
12 required to keep that unit online.

13 It sits inside a structure. In this
14 case, it's the -- the powerhouse, or the main -- or
15 the -- the concrete dam which holds back the water.
16 But then there's also beyond that, infrastructure.
17 And so if we looked at that in an example, and this is
18 in the Kelsey Generating Station up in northern
19 Manitoba, you'd see that we've got the powerhouse on
20 the left, which is the building with all the switch
21 gear on it that looks like it's growing hair.

22 Around the rim as you go deeper into
23 the picture are the dams and dikes that hold back the
24 water. The spillway is a little bit in the distance
25 there with the superstructure sticking up out of the

1 water. Beyond that out into the forest is another
2 dike line that's holding back the forebay.

3 In the near ground you've electrical
4 infrastructure, including a switch yard on the far
5 right, transmission towers and lines, local
6 distribution that feeds the -- the buildings and the
7 infrastructure on site. You've got staff house.
8 You've got camps, shops, storage buildings. You've
9 got municipal infrastructure in terms of drainage
10 water treatment, wastewater treatment, solid waste
11 management.

12 You've got communications
13 infrastructure. There's a communication tower right
14 in the middle -- to the -- to the right and middle of
15 the shot, and fibre optics, and you've got
16 transportation infrastructure, roads throughout the
17 site. And way in the back there, hard to see in the -
18 - in the trees, an airport, because this is a remote
19 site and you need an airport to support your
20 operations.

21 So we've got a -- a tremendous debt of
22 layering of -- of assets here that are all required to
23 service that customer. And so when you look at, for
24 instance, how important is this one (1) chunk of
25 infrastructure to me? There are many steps and many

1 layers to, What do I need it to do to get energy into
2 that customer's hands. And so it's not a direct or
3 easy correlation in terms of tying the two together.

4 It gets worse when you look at it
5 regionally. And so this is the map of the system with
6 the generating units as -- as blue dots. The
7 transmission system shown as -- as lines, and you can
8 see that it's quite regional. The supply is largely
9 northern, and particularly on the Lower Nelson River
10 are the big generating stations. The load is largely
11 southern, so you've got a transmission challenge in
12 terms of getting the electricity to where you need it.

13 It is a province wide delivery.
14 There's customers throughout, as you can see, with
15 highly varying density. There are places where
16 customers are very few and far between and there's
17 places more like Winnipeg where there's -- where it's
18 very dense. And, of course, very remote assets of all
19 kinds.

20 There are places that are very hard to
21 get to and obviously we have some extreme conditions
22 in Manitoba that make servicing these assets very
23 challenging. When we look at our current situation
24 within the province we see that we've got a -- an
25 adequate supply, but our -- have some challenges with

1 regional capacity.

2 So there have been some hotspots of
3 growth over the last little while in the province and
4 they're shown here in this diagram, particularly in
5 Winnipeg and -- and surrounding areas, but also up the
6 east side of Lake Winnipeg and out to the west where
7 local load growth has resulted in a capacity issue for
8 the transmission and distribution systems.

9 So some expansion is required to deal
10 with those growing areas of -- of low growth. And in
11 terms of investment what that translates into is on
12 the distribution system we've got capacity expansion
13 that needs to be dealt with, but we've also got some
14 deteriorating asset concerns.

15 Much of the distribution system is --
16 is degrading to the point where it's going to need
17 investment. And given that these are -- sorry, I
18 should say, is going to need more investment. And --
19 and these are these large volume relatively small
20 assets that you need to manage as -- as a fleet or a
21 population. It's not about that asset needs replacing
22 today.

23 It's about, I have a large quantity of
24 these assets. They're all degrading and if I don't
25 replace them -- if I don't renew them on a -- on a

1 frequent enough cycle they're going to start -- I'm
2 not going to be able to keep up. We'd be overwhelmed
3 by the demand for -- for renewal and -- and the system
4 is going to start to fail.

5 DR. BYRON WILLIAMS: Can I ask you
6 just to go back to slide 15 just for one (1) second,
7 please? Could you just in terms of those -- the --
8 the hotspots in terms of -- of growth, could you just
9 tell us a little bit about -- about them?

10 Just -- so let -- let's start at -- to
11 the east of Lake Winnipeg and just kind of what's
12 driving growth?

13 MR. JOEL WORTLEY: I -- I don't have a
14 lot to -- to share on that respect. I don't know if
15 we can --

16 DR. BYRON WILLIAMS: That's -- that's
17 fine. We'll -- we'll explore it. There are the fla -
18 - five (5) flagged hotspots of regional growth that --
19 that Hydro has identified?

20 MR. JOEL WORTLEY: These are the areas
21 where -- where we're needed -- we're having capacity
22 issues due to regional growth, regional low growth.

23 DR. BYRON WILLIAMS: Okay. We may
24 come back to that, thanks.

25 MR. ROGER CATHCART: Just a follow-up

1 question, does that -- how did you identify those
2 areas as -- as capacity constraint? Was it just
3 because of out -- outages or -- and in particular, the
4 east side of the -- of lake.

5 MR. JOEL WORTLEY: So the --

6 MR. ROGER CATHCART: It's not highway
7 dense population.

8 MR. JOEL WORTLEY: The -- the system
9 is operated in real time. And so the -- the load and
10 the supply is -- is constantly monitored, and the --
11 the capacity of the equipment to -- to deliver that
12 supply is being monitored.

13 And these are the areas where we're --
14 we're seeing capacit -- or transformer banks being
15 overloaded, and -- and having concerns about if -- if
16 we lose one of those elements we're not going to be
17 able to meet the local load.

18 DR. BYRON WILLIAMS: And -- and could
19 you just -- so we have the regions in pink, and then
20 to the -- on the west side of the Province, and that
21 can't be my hometown, Souris, there. It don't look
22 like it.

23 But we see the pink, and then the
24 yellow. What does the -- what does the pink and the
25 yellow there represent, and where is that?

1 MR. JOEL WORTLEY: The -- the pink is
2 -- is areas of higher concern. The yellow is slightly
3 lessor concern, or lessor capacity issues. And in
4 that area, I believe it's been -- is reflective of --
5 of oil and -- oil exploration in the area. Oil and
6 gas.

7 DR. BYRON WILLIAMS: Are you able to
8 comment on any of the other regions just to the west
9 or to the south of Winnipeg? Just what's going on
10 there.

11 MR. JOEL WORTLEY: Only to say that it
12 -- general -- residential and commercial expansion.
13 Beyond that I -- I couldn't give anything specific.

14 DR. BYRON WILLIAMS: Okay. Thank you.

15 MR. ALEXANDER BUKALEV: Alex, from
16 METSCO.

17 So just wondering whether this -- how -
18 - how detailed is this forecast, for the next five (5)
19 years, ten (10) years, fifteen (15) years, twenty (20)
20 years? So this load growth capacity issues that
21 you're saying.

22 MR. JOEL WORTLEY: I couldn't tell you
23 that off the top of my head, but that -- that would be
24 a question that we could certainly answer in an
25 Information Request.

1 MR. ROGER CATHCART: Just a follow-up
2 question. The City of Winnipeg, is that just the
3 southwest quadrant, or is that the whole city?

4 MR. JOEL WORTLEY: That's primarily
5 the -- the core but the city has hot spots, as well.

6 MR. ROGER CATHCART: So that's
7 Winnipeg Hydro?

8 MR. JOEL WORTLEY: The old Winnipeg
9 Hydro system is a particular concern, yes.

10 MR. ROGER CATHCART: Okay.

11 DR. BYRON WILLIAMS: And -- and this
12 may be beyond your knowledge but we're just trying to
13 figure out -- so there's the capital asset management
14 thinking. There's also the load forecast thinking.

15 And we're trying to get out heads about
16 how those -- this is -- how those relate, and -- and
17 the -- is this information produced by the load
18 forecast people? Is it fed back to the load forecast
19 people? How -- if you're able to comment, how -- how
20 does that relationship work?

21

22 (BRIEF PAUSE)

23

24 MR. JOEL WORTLEY: So the -- the
25 capacity issues we're having are -- are ones that

1 exist today, and are ones that need to be resolved in
2 the next ten (10) full years. So the next zero to
3 five (5) years kind of thing. So this is not the
4 long-term outlook. This is things that are in the
5 immediate future.

6 Does that help?

7 MR. ALEXANDER BUKALEV: Just a follow-
8 up question. For how long has it been existed, those
9 capacity issues?

10 MR. JOEL WORTLEY: How long have we
11 had the capacity issues?

12 MR. ALEXANDER BUKALEV: Yeah.

13

14 (BRIEF PAUSE)

15

16 MR. JOEL WORTLEY: So the -- these
17 things are -- develop over time, of course, and so --
18 and -- and there's a -- there -- there's a -- sort of
19 a lagging -- you know, the -- the problem develops.
20 It -- it's identified. There's a planning process.
21 What are we going to do about it. Then there's a --
22 some time to actually effectuate the -- the solution.

23 And so a particular problem -- the --
24 the time between a particular problem is identified
25 into when it's resolved will vary tremendously,

1 depending on where it is and what -- what's happening.

2 These particular ones, a typical
3 horizon might be something like the -- the problem --
4 and -- and -- sorry. The short answer is, It's
5 complicated -- doesn't help, because the -- the
6 problems have a various -- varying severity, as well.

7 So when it's first identified as this
8 could be a problem, when you actually action will
9 depend on how quickly it's developing and -- and so
10 how urgent it is. And so these particular problems,
11 some of them have been around longer than others, but
12 in -- for the most part, capacity issues are -- are
13 resolved as -- as required to keep the system whole
14 and -- and manage risks. So there's no real rules to
15 it, and it develops slowly over time.

16 So I'm -- I'm struggling to just give
17 you an exact time frame as to when these things were
18 identified, because it's not like an on/off switch.
19 It doesn't just happen one day that you've got a
20 problem. It grew over time.

21 MR. ALEXANDER BUKALEV: And I -- I
22 guess that there is specific forecasts for each of
23 this area for the next little while, up to twenty (20)
24 year horizon, let's say, that would show how it's been
25 -- will be progressed over time?

1 MR. JOEL WORTLEY: The -- there
2 obviously is a domestic load forecast. I'm not
3 familiar enough with the details of it to tell you
4 exactly what's in it for these given areas.

5 DR. BYRON WILLIAMS: My friend, Me.
6 Hacault, may have another question, but, again, this
7 will be a -- a very basic question. Are these --
8 these hot spots, these are -- would -- would I be fair
9 in suggesting they're transmission hot spots?

10 MR. JOEL WORTLEY: There are
11 transmission and distribution issues in these areas,
12 and that the -- the transmission serves the aggregate
13 of the distribution load. So if you've got a
14 transmission issue, you've probably got a distribution
15 issue.

16 DR. BYRON WILLIAMS: Fair enough.
17 Thank you.

18 THE FACILITATOR: If I could just --
19 sorry, Mr. Hacault, if I could just maybe help
20 clarify. Our load forecast is produced statistically
21 on -- on a Province-wide basis. We don't do a bottom-
22 up approach to the load forecast by looking at
23 geographic loading. It -- it's a statistical analysis
24 based on -- based on the inputs from economic outlook,
25 customer growth, that type of thing, on aggregate.

1 So we have a number of different
2 planning processes within the organization which meet
3 different needs of the organization. And so the
4 transmission folks will be doing planning studies on a
5 routine basis in terms of loading on the transmission
6 system. That would happen separately and
7 independently from what we would do in our load
8 forecast activities.

9 And the load forecast activities are
10 more in terms of an aggregate level of consumption in
11 the Province, aggregate expected growth obviously in
12 terms of peak and energy both, but they would be two
13 (2) different -- separately different processes that
14 are conducted and may not necessarily be, for -- for
15 all intents and purposes, tied together, because they
16 -- they're serving different needs. So that -- that's
17 kind of the approach we would probably take.

18 MR. ROGER CATHCART: Yeah, one (1)
19 quick follow-up question. You've got seven (7)
20 problem areas. Have -- have you figured out or put it
21 -- put them into budget buckets how much needs to be
22 spent in each of these regions or time -- time-lapsed
23 budget buckets?

24 MR. JOEL WORTLEY: There are -- there
25 are projects identified and included in the capital

1 expenditure forecast to deal with these.

2 MR. ROGER CATHCART: Are -- are each
3 of them equally as bad, or is there -- are -- they're
4 -- they're all --

5 MR. JOEL WORTLEY: I guess it depends
6 on how you define 'bad'.

7 MR. ROGER CATHCART: Well, the -- the
8 -- prioritization -- prioritizing.

9 MR. JOEL WORTLEY: The ones in -- in
10 the core and -- and the downtown are -- are probably a
11 higher priority, and -- and that there's more people
12 affected and -- and they're more challenging. But
13 certainly the -- the -- there would be -- there is a
14 prioritization behind the decision as to when to do
15 which.

16 MR. ROGER CATHCART: So can I
17 understand this, that if the -- if everything is
18 white, there's -- there's very little problems in the
19 area? These are just the high -- the red areas and
20 the yellow are -- are basically where the real
21 concerns are, but you're still doing maintenance work
22 and everywhere else?

23 MR. JOEL WORTLEY: Thi -- this is
24 simply a capacity view.

25 MR. ROGER CATHCART: Capacity.

1 MR. JOEL WORTLEY: So this is areas
2 where we're not having enough capacity to meet load.

3 MR. ROGER CATHCART: Okay.

4 MR. JOEL WORTLEY: The -- the health
5 or the -- the degradation of the assets is unrelated.
6 That would be a different view.

7 MR. ROGER CATHCART: Thank you.

8 MR. ANTOINE HACAULT: My question was
9 just to better understand what kind of reports get
10 produced with respect to these hot spots, and which
11 department or who produces those reports. And I think
12 I had a partial answer from you, Mr. Barnlund.

13 I don't know if you can break it down
14 into those two (2) sectors, Mr. Wortley, just like
15 what kind of reports get produced with respect to
16 those hot spots, and which departments produce those
17 reports.

18 MR. JOEL WORTLEY: So system planning
19 would have the primary responsibility here for looking
20 at the -- the transmission grid and making -- making
21 an assessment as to what -- what needs to be
22 augmented.

23 And so there'll be system planning
24 studies on -- on not only -- there'll be system
25 planning studies in each of these areas. They -- they

1 might -- might be numerous studies to aggregate into
2 one (1) region depending on the -- on the challenge.

3 And then within -- within that, there's
4 also a distribution planning exercise where, as -- as
5 customers are connected and -- and as load grows, the
6 -- the capacity of stations is -- is reviewed and
7 decisions are made as to how to -- to how to meet that
8 growing load.

9 MR. PATRICK BOWMAN: It's Patrick
10 Bowman. I was -- just wanted to follow up on
11 something we had heard earlier in some other meetings
12 about -- in many cases, or in -- in a few cases at
13 least, there can be large customers who have
14 contracted demands that exceed what they are actually
15 using.

16 And that contract demand can cause
17 certain planning issues for Manitoba Hydro because the
18 contract demand is -- it needs to be -- it needs to be
19 planned for whether the customer is actually drawing
20 that demand or not.

21 When we're looking at something like
22 this, is this based on actual flows, or -- or is the
23 issue of there may be somebody sitting on certain
24 amounts of -- of contracted demand in these areas?

25 MR. JOEL WORTLEY: So these areas of

1 capacity would -- would be related to actual flows.
2 When you're connecting large -- large customers, the
3 issue is -- is dealt with as its -- as its own issue.
4 So it's -- it's a study done to see, How are we going
5 to connect this customer? And -- and a -- and a
6 solution is devised to meet that contracted need.

7 MR. PATRICK BOWMAN: Right. But you -
8 - you might not -- you wouldn't have a red bubble on
9 the map if -- for example, you might have a substation
10 heading towards an issue if you add up the contracted
11 demands. But it doesn't actually have an issue based
12 on what's actually being used because the usage is far
13 below the contracted level. That wouldn't lead to a
14 bubble on this type of graph?

15

16 (BRIEF PAUSE)

17

18 MS. PATTI RAMAGE: I think, Patrick,
19 this is going beyond what Mr. Wortley's area of
20 responsibility is. I think that one would -- that
21 question would probably be best put in an IR to -- so
22 that the -- I think that would go over to the
23 transmission or distribution people to understand how
24 they deal with contracted demand in -- in their
25 studies.

1 (BRIEF PAUSE)

2

3 MR. JOEL WORTLEY: So looking at the
4 current status of the system as it relates to
5 investment requirements, on the distribution system,
6 we have some capacity issues that require some
7 expansion.

8 We also have some deteriorating assets,
9 and these again are these high-volume, relatively
10 small-asset fleet or -- or populations to which some
11 renewal is required to keep the asset population as a
12 whole healthy.

13 And if -- if you don't keep up, it
14 turns into an overwhelming liability. And that's why
15 there -- the distribution system is our area with the
16 highest need for renewal investment currently.

17 In the transmission system, there are
18 some capacity issues to deal with this regional load
19 growth. But overall, the -- the forecast is a -- for
20 an acceptable level of performance at -- at current
21 investment levels. So things are -- are looking
22 acceptable there.

23 And in -- in generation, on the
24 generation system, there's sufficient capacity to
25 serve the load growth that we're seeing, and again, an

1 acceptable level of -- or acceptable performance at
2 current investment levels with one (1) little caveat,
3 which is that there are a number of large assets, both
4 in the transmission and generating system, that are
5 approaching middle age.

6 And we don't foresee a -- a problem
7 there at this time, but some more study needs to be
8 made on things like the large lower Nelson River
9 generating stations that are approaching middle age to
10 see how much investment is going to be required to
11 keep those -- those assets healthy, because they make
12 up a significant portion of our generating capacity.

13 So that hopefully gives you a bit of
14 understanding of -- of the -- the breadth and depth of
15 the system and -- and how varied it is, and how
16 complicated the context is. So -- so when you try to
17 manage these assets, it comes with many, many
18 different challenges.

19 I want to talk a little bit about what
20 is asset management, and -- and do that with a bit of
21 an example around different asset management
22 strategies. So you can have proactive and reactive
23 asset management strategies.

24 So a -- a proactive strategy is to
25 replace something before it fails, and a reactive

1 strategy to wait till it fails and then replace it.
2 In the proactive case, you are trying to avoid a
3 significant in failure -- in service failure
4 consequence. You don't want it to happen in -- in
5 service because it's going to be a big problem for
6 you. Whereas if you're willing to run it to failure
7 that means that the in service failure consequence is
8 manageable. You're willing to let it happen.

9 In the proactive case, you're going to
10 manage the degradation of the asset, and make a
11 judgment call as to when it's time to replace it as in
12 when you find that the risk of keeping it in service
13 is no longer tolerable. And with the reactive, you
14 might have an idea of how long it -- the asset is
15 going to live but until it fails you're not doing much
16 about it.

17 With the proactive case, you may choose
18 to defer or advance that replacement to smooth demand.
19 And so you may choose to not have overlapping projects
20 in a given year by -- by deferring or advancing one
21 (1). And in the reactive case, you -- you may advance
22 the replacement but you've got no real ability to
23 defer it because once it's failed, it's failed.

24 So in your life, an example of a
25 proactive replacement might be your -- your furnace

1 where you might say: It's unacceptable for me to be
2 caught in a cold, dark January night with no heat in
3 my house so I'm going to get it inspected every once
4 in a while. Have it maintained, and based on what the
5 technician tells me at some point I'm going to say,
6 okay. The risk is such that I'm going to do -- I'm
7 going to replace it this year even though it's still
8 working.

9 Or it might be the roof where you're
10 watching the shingles curl, and you're saying: Well,
11 I think I can get one (1) more year out of it but if
12 that big storm happens and I lose a bunch of shingles
13 and a bunch of water damage occurs, that collateral
14 damage is too a risk for me. So I'm going to replace
15 that roof before it, in fact, has failed.

16 In the reactive case you might say your
17 hot water tank, I can live for a couple days without
18 hot water so I'm just going to let that thing fail and
19 not do any -- any proactive replacement. I might put
20 a catch basin under it with a hose to my drain so that
21 it -- when it does fail I limit the collateral damage,
22 but I'm not going to do more than that.

23 Another example might be the sealed --
24 sealed unit windows in your home where over time those
25 seals eventually fail, and the window fogs. Well, you

1 might say, I see them all starting to fog and so I
2 know they're all going to need replacement eventually.
3 I might pace that over a number of years. Rather than
4 wait for them to fail all at the same time, I might do
5 them a few at a time to -- to smooth that expense.

6 So in that sense, managing those assets
7 looks a little bit like this. You've got a system of
8 some kind. It's made up of a bunch of sub-systems
9 which are made up of a bunch of components. So an
10 example might be, you might have components like pumps
11 and pipes that make up a fire water system that's part
12 of a fire suppression system in a -- in a generating
13 station. So it's -- it's layer upon layer.

14 And that -- that bottom layer is the
15 layer you actually manage. That's where you program
16 the maintenance. That's where you consider the life
17 cycle. That's where you consider the longevity.

18

19 (BRIEF PAUSE)

20

21 MR. JOEL WORTLEY: Okay. I'll try to
22 speak more directly into the microphone.

23

24 (BRIEF PAUSE)

25

1 MR. JOEL WORTLEY: A little bit
2 slower. I'll try. So this -- this base level of
3 asset is -- is where we actually make asset decisions.
4 It's where you decide how much maintenance to do, what
5 -- what strategy to adopt, be it run to failure or --
6 or proactive replacement.

7 And so we can say that that -- that is
8 where assets get managed. But when -- when you talk
9 about asset management it's actually much, much
10 broader than that. Asset management is the
11 coordinated activity of an organization to realize
12 value from its assets. Let me say that one (1) more
13 time because it's really important.

14 Asset management is the coordinated
15 activity of an organization to realize value from its
16 assets. The coordinated activity of an organization.
17 That's very, very broad. And so it's more -- more of
18 a look like this, in that when you look at the overall
19 business objectives of Manitoba Hydro, it's about
20 creating customer value which comes from delivering
21 energy and delivering services.

22 That energy and that services comes
23 from our systems operations and customer service areas
24 relying on the generating system, the transmission
25 system, and the distribution system. So in this

1 sense, asset management is a top down endeavour.

2 And so we -- we at Manitoba Hydro are
3 working on a corporate asset management initiative to
4 do exactly this; to coordinate activities to realize
5 value from assets in accomplishing our business
6 objectives. This corporate asset management is -- is
7 --

8 DR. BYRON WILLIAMS: Can we stop you
9 here? I think we both have some questions on this
10 slide -- no, the next -- the next slide?

11 MR. JOEL WORTLEY: Sure.

12 MR. BYRON WILLIAMS: Oh, Alex has one
13 (1) on this slide. I'm ready for the next one (1).

14 MR. JOEL WORTLEY: Okay.

15 MR. ALEXANDER BUKALEV: So the
16 question is: Do you have this objectives identified
17 for each of the bigger triangles, and small triangles
18 on the left and on the right?

19 MR. JOEL WORTLEY: So if I understand
20 your question correctly, you're asking whether we've -
21 - we've fleshed out our -- our asset management
22 objectives for the -- for the various layers of the
23 organization?

24 MR. ALEXANDER BUKALEV: Correct.

25 MR. JOEL WORTLEY: And so the -- can

1 we come back to that? I think I'll get -- I'll -- I
2 think I'll answer your question as we get into the --
3 into the -- the next slide a little bit.

4 DR. BYRON WILLIAMS: Okay. Because we
5 know that the Corporation has completed a corporate
6 value framework.

7 MR. JOEL WORTLEY: Yes.

8 DR. BYRON WILLIAMS: And that is
9 something we're certainly quite interested in -- in
10 getting. And -- and the sooner we get it, the -- the
11 better, from -- from our perspective.

12

13 (BRIEF PAUSE)

14

15 MR. JOEL WORTLEY: Sorry, you're --
16 you're asking about the corporate value framework or
17 about the asset management framework?

18 DR. BYRON WILLIAMS: I'll come back to
19 that. It's -- I was asking that the Corporation's
20 completed a project to create a corporate value
21 framework, allowing it to prioritize projects across
22 all lines of business. That's what I'm referring to.

23 MR. JOEL WORTLEY: Yeah. So the --
24 the details behind the corporate value framework have
25 been filed within the --

1 DR. BYRON WILLIAMS: Alex knows that,
2 I don't, sir.

3 MR. ALEXANDER BUKALEV: I just don't
4 see these objectives on the other slide, so I was
5 trying to understand whether you have targets and
6 measures specific to each of the triangle. So let's
7 say on the business objectives you have reliability
8 targets on say corporate debt, and that will go down
9 to generation transmission distribution. And then
10 distribution you have specific targets that will go
11 down to system assets, subsystems, and components?

12 MR. JOEL WORTLEY: So the short answer
13 is -- is not yet, and I'll get into a little bit of
14 that in the next slide.

15 MR. ALEXANDER BUKALEV: Not yet,
16 meaning not, or partially you have something?

17 MR. JOEL WORTLEY: So we -- we don't
18 have the alignment that we'd like behind those --
19 those metrics and objectives. That's the -- the
20 purpose of -- of building a corporate asset management
21 framework is to -- is to bring that alignment such
22 that the -- the -- all the pieces roll up and fit
23 together.

24 As it exists today, different areas
25 have -- have objectives and -- and metrics they're --

1 they're using. But the purpose -- or the point of
2 having a corporate asset management framework is to --
3 is to in -- integrate it all and align it. And that's
4 the part that we're working on.

5 MR. ALEXANDER BUKALEV: And what --
6 what's the plan? Or that's the next slide, basically?

7 MR. JOEL WORTLEY: So the -- the plan
8 -- the journey begins with the -- first of all, some
9 centralization.

10 DR. BYRON WILLIAMS: And I have a
11 definitional question on this slide. So if we think
12 of the UMS study, and, you know, at a high level it
13 described the -- the current asset management system
14 is highly fragmented and siloed, and then they talk
15 about, in terms of best practice, three (3) potential
16 options being decentralized, hybrid, and centralized.

17 So are you using centralization here in
18 the same way that UMS...?

19 MR. JOEL WORTLEY: No. We are using
20 centralization here as -- as a generic term with
21 reference to the UMS report we would be following more
22 the hybrid model.

23 DR. BYRON WILLIAMS: Okay. And so,
24 Greg, that's something in terms of definitions and
25 terms, like, because that is a core philosophical

1 issue arising from UMS. And -- and I'm not -- and I'm
2 not criticizing the use of the term here. This is
3 quite helpful.

4 And it looked to me like a hybrid, but
5 I think that might be something that we should keep in
6 mind going forward, if that helps any.

7

8 (BRIEF PAUSE)

9

10 MR. JOEL WORTLEY: So in the -- in the
11 early stages of this asset management journey under
12 the -- this corporate asset management initiative
13 we've begun the centralization and we've started the
14 work around creating this -- this framework for -- for
15 business alignment.

16 We've also got a lot of work underway
17 for improving our -- our capital tools and processes,
18 particularly in the asset investment planning capital
19 portfolio management and the asset condition
20 assessment, all of which I'll give you some more
21 information on as -- as we work in here.

22 With respect to the corporate asset
23 management governance structure, we've created a
24 corporate asset management executive counsel. And so
25 this is a vice-president level committee chaired by

1 the company's chief finance and strategy officer.

2 It provides that centralized vision and
3 strategic direction for asset management within the
4 company and acts as the asset owner. This is the
5 group that essentially owns the -- the objectives, the
6 funding, and the risk tolerance that will be the
7 guiding principles for the asset management
8 activities.

9 Under them we've got the corporate
10 Asset Management Steering Committee, which is a
11 delector -- director level committee chaired by the
12 Director of Strategic Business Integration, which is
13 me.

14 And that's a new position created in
15 the last -- last number of months here and is the
16 beginning of that -- of that centralization in
17 bringing a -- a central ownership to the -- to the
18 processes and tools that we're going to use for asset
19 management.

20 And so the role of the CAM -- Corporate
21 Asset Management Steering Committee is to execute
22 asset -- Manitoba Hydro's asset management and
23 development strategy and act as the business owner for
24 -- for processes and tools to ensure consistency.

25 MR. ALEXANDER BUKALEV: Do you

1 currently have vision policies strategy that they
2 mention here? You don't mention policy, but there is
3 a vision, there is risk management strategy.

4 MR. JOEL WORTLEY: I need one (1) more
5 clip to tell you that. Here it comes, so within this
6 corporate ass -- in this -- within this corporate
7 asset management initiative is a -- is a plan to
8 develop a framework. And so this would be a corporate
9 framework as to how we want to do asset management in
10 Manitoba Hydro.

11 In Phase 1, as -- as mentioned already,
12 was to review where we're at with respect to industry
13 best practices, things like PAS 55, ISO 55000, a GAAP
14 assessment. And this is -- this is recently completed
15 and it's been filed within the general rate
16 application.

17 Phase 2 of this endeavour is to come up
18 with asset management strategy and -- and policy
19 documents. And this is in progress. We're just
20 getting started on this and this -- and this will be
21 the top level asset management strategy and policy,
22 which will begin the cascade down through the
23 organization.

24 And so when I say in -- in response to
25 your question of, Do we have objectives and metrics

1 for all groups, and -- and then my response would be
2 that they're not currently aligned through an asset
3 management framework. This is the framework that will
4 bring that alignment, of which the first -- or the
5 next step is developing that top level strategy and
6 policies, which everything else will fit under.

7 DR. BYRON WILLIAMS: Just on -- on --
8 in terms of that, just going from UMS at Appendix 5.1
9 on page 24, there's a reference to some of the
10 business units having developed already asset
11 management road maps and strategies.

12 I'm not as familiar with the record as
13 the -- the team from METSCO, but are those on the
14 record as of yet?

15 MR. JOEL WORTLEY: So I think what UMS
16 was referring to there is that there are -- there are
17 a number of strategies and processes and tools and
18 methods that have been developed for managing assets.

19 But in terms of asset management
20 strategies and -- and policies, they haven't been
21 rolled together to give the fulsome view. And so
22 there may be pieces that have been filed in -- for
23 different reasons, but not as an asset management
24 compendium.

25 DR. BYRON WILLIAMS: So one (1) of the

1 problems we have -- and I understand your narrative
2 about the journey that you'll be on on the next three
3 to five years, but we're focussed on a -- a test year
4 and the -- two test years, and we're trying to
5 understand how it works now.

6 And so to the degree we can get insight
7 into the -- the pieces that would be helpful and --
8 and certainly, I presume to the ex -- when -- to --
9 the business units that have developed these asset
10 management world maps and strategies as they currently
11 exist, I -- you -- I'm -- we're hoping that we can get
12 those from Manitoba Hydro.

13

14 (BRIEF PAUSE)

15

16 DR. BYRON WILLIAMS: We're not aware
17 of those being filed and those are certainly, we
18 think, relevant to the current GRA.

19 MR. JOEL WORTLEY: So again, I think
20 we're -- we're suffering from a bit of a -- a
21 vocabulary or definition issue in that you -- when we
22 say asset management strategy --

23 DR. BYRON WILLIAMS: I'm using the
24 words of UMS, page 24, Asset Management Roadmaps and
25 Strategies for Different Business Units.

1 MR. JOEL WORTLEY: And -- and so many
2 different things could fit under that heading. And so
3 if you've got specific things that you'd like to see,
4 certainly ask for them and we'll -- we'll produce
5 them. But a request such as, Please show us all your
6 -- all your asset management documents is very
7 difficult for us to fulfill.

8

9 (BRIEF PAUSE)

10

11 DR. BYRON WILLIAMS: Do you understand
12 -- what do you understand UMS to be saying by,
13 business units devi -- have already developed asset
14 management roadmaps and strategies?

15 MR. JOEL WORTLEY: I -- I can't speak
16 directly for UMS.

17

18 (BRIEF PAUSE)

19

20 MR. JOEL WORTLEY: Phase 3 of this
21 endeavour --

22 MR. ALEXANDER BUKALEV: Just -- just -
23 - sorry, Joel. Just another question on the previous
24 slide, corporate asset management governance
25 structure. So the -- the GRA that was filed, did it -

1 - the spending on asset management, did it go through
2 executive council approval and steering committee
3 approvals?

4 Or that's the new process that you will
5 be using in the future, but the program that was
6 suggested in the -- in the filing did not get approval
7 of CAM executive council, it didn't get approval of
8 CAM steering committee?

9 MR. JOEL WORTLEY: Sorry. I didn't
10 quite understand. Which part were you looking to be
11 reviewed and approved?

12 MR. ALEXANDER BUKALEV: The -- the
13 capital spending --

14 MR. JOEL WORTLEY: Capital spending.
15 Okay.

16 MR. ALEXANDER BUKALEV: -- and I guess
17 any asset management expenditures which are capital
18 spending, and maintenance.

19 MR. JOEL WORTLEY: So under the --
20 under the current policy, these groups are -- are --
21 have very limited approval authority, and so the --
22 for particular expenditures or -- or plans.

23 And so as it -- as it currently stands,
24 the projects in excess or between \$15 and \$25 million
25 are approved by the corporate asset management

1 executive counsel, and the -- the corporate capital
2 expenditure forecast is not reviewed by this group
3 directly. It's reviewed by the executive committee,
4 which is the larger body of all VPs and so it's --
5 it's larger than the executive council here.

6

7

(BRIEF PAUSE)

8

9 MR. JOEL WORTLEY: So maybe just to
10 add a little bit more to that; to say that the -- the
11 approval auth -- author -- auth -- authority of these
12 committees is limited, as I -- as I said. Also,
13 they're newly formed such that the expenditure
14 forecast that has been filed would not have been
15 reviewed by these people or by these committees, if
16 that directly answers your question.

17

So phase 3 of the corporate asset
18 management initiative is to -- is the implementation
19 to which a roadmap will be created following phase 2.

20

21 DR. BYRON WILLIAMS: Do you have a
22 general time frame for that? Like if we think of UMS,
23 they -- they talk about kind of moving from novice to
24 competent taking three (3) to five (5) years. Is --
25 is that kind of the framework that the -- the
Corporation --

1 MR. JOEL WORTLEY: I think that --
2 that's certainly what we'd like to do. Until we get
3 into it and understand the challenges, it's very hard
4 to say how long it might take.

5 DR. BYRON WILLIAMS: And has UMS been
6 retained for any further work?

7 MR. JOEL WORTLEY: We're -- we are
8 currently in discussions with them regarding phase 2.

9 DR. BYRON WILLIAMS: Okay. And they -
10 - they talk about in their report, in the eight (8) or
11 nine (9) or ten (10) -- perhaps ten (10) other
12 organizations they've worked with on this journey,
13 results kind of the 20 to 30 percent savings over --
14 over that journey.

15 Have -- has Hydro developed any high-
16 level estimates of potential related to efficiencies,
17 if any, that might flow from this?

18 MR. JOEL WORTLEY: No. Until we
19 understand the scope of what we're trying to
20 accomplish, it's very hard to estimate what the
21 impacts may be.

22 MR. ALEXANDER BUKALEV: And related to
23 this question in general, there was a decision to go
24 with an asset management journey. Was there a
25 business case developed before that to understand what

1 kind of efficiencies at the end of this journey would
2 be accomplished or achieved by Manitoba Hydro?

3 MR. JOEL WORTLEY: The -- the decision
4 to -- to embark on the asset management journey was
5 not evaluated in a simple business case analysis, and
6 it wasn't -- it wasn't an either/or with a simple
7 inputs and outputs type decision. It was more of a --
8 we need to mature and evolve our practices and get
9 better at what we do, and here's -- here's the method
10 to doing that.

11

12 (BRIEF PAUSE)

13

14 THE FACILITATOR: So maybe I'll kind
15 of canvass the audience and see if there's any other
16 questions on any of the material to this point? This
17 is probably a logical place for us to take a coffee
18 break, here. There's coffee available in the
19 boardroom next door, and then we can return at 10:15
20 and -- and embark on the next stage of this.

21 But if there's any other questions on
22 the first content of this, we'd be happy to take those
23 right now. Otherwise, we could feel free to move for
24 coffee.

25 MR. CHRIS OAKLEY: I'm just wondering

1 -- Chris Oakley here -- wondering in the -- in the
2 stage of evolution towards getting to sort of fulsome
3 asset management process, how are you coordinating the
4 current plans between the various parts of the
5 company, the -- the distribution/transmission/
6 generation?

7 Do we see any of that reflected in the
8 current filing, understanding that you're just
9 starting the journey?

10 MR. JOEL WORTLEY: Could you help me
11 understand a little better what -- when you say
12 "plans," do you mean what -- what capital expenditures
13 are planned for the next year, or longer-term
14 planning, or...

15 MR. CHRIS OAKLEY: Well, the -- the
16 capital expenditure's filed in the GRA. How much
17 thinking has gone into the various ways that the
18 different divisions value risk, for example? They all
19 sort of take a different look at it, and some call it
20 risk tolerance, and there's different usages of risk
21 which I don't think are consistent between the groups.

22 Has some of the sort of centralized
23 corporate strategic thinking been integrated into
24 those valuations for this GRA?

25 MR. JOEL WORTLEY: So we'll get into

1 this a little bit in the next section, but the -- the
2 corporate value framework is -- is going to be the
3 standard by which we make those risk evaluations, and
4 -- and value different capital investments.

5 It's currently being used in -- in
6 generation. It's in the process of being rolled out
7 in the rest of the Company. And so it's -- it's a
8 partial yes. Some of the capital expenditures within
9 the -- the forecast have been evaluated in that way.
10 In the future, we -- the plan is to have them all
11 evaluated that way.

12 MR. CHRIS OAKLEY: The -- I guess in
13 particular thinking about the distribution side, since
14 there's a lot of sustainment investment going there,
15 how confident are you or how are you able to -- to
16 provide us with the confidence that some sort of a
17 corporate-level valuation has happened to justify the
18 level of investment that's talking about going into
19 distribution?

20 You know, obviously low-risk assets,
21 but lots and lots of them, relatively low cost. It's
22 an easy place to spend a lot of money if you haven't
23 really got your -- your risk evaluation and your --
24 and your corporate values sorted out well.

25 MR. JOEL WORTLEY: So...

1 (BRIEF PAUSE)

2

3 MR. JOEL WORTLEY: There's -- there's
4 a few different aspects to this. I'll start with the
5 -- the corporate value framework is -- is the -- the
6 consistent and broad tool that will be used to value -
7 - value investments in the Corporation that will allow
8 val -- a common basis for evaluation. And so it will
9 help understand, Should I do this, or that?

10 Within a given group, and we'll take
11 distribution as -- as the example, there are certain
12 things that they need to accomplish. They need to
13 serve customers. They need to connect customers.
14 They need to make sure that customers don't experience
15 blackouts.

16 And so a big chunk of what's in the --
17 the CVF is exactly what's needed to do that. And so
18 you don't need the corporate value framework to tell
19 you that that needs to happen, because it's more of a
20 technical evaluation to say: What do I got to do to
21 keep this -- connect this customer, and what do I have
22 to do to keep this customer online?

23 The next part of that is -- is asset or
24 program analytics, and we'll talk about a little bit
25 in -- in the next section, which is an evaluation to

1 say: Within this asset class, within this population,
2 how much investment do I need to make sure it -- that
3 it -- that it stays reasonably healthy?

4 And that -- that's an analysis that
5 again is done outside the corporate value framework in
6 that it -- it's -- it's a very technical look at the -
7 - the asset population, its health, what we know about
8 it, what -- how we expect it to degrade, and -- and
9 how much investment is required to mitigate that --
10 that degradation.

11 The corporate value framework might be
12 used a little bit to say: I want to compare this
13 program to that program. Which one is of higher
14 value, or which one -- which one -- with which one can
15 I mitigate risk more effectively, or what level of
16 program should I be using to -- to mitigate that risk?

17 But the -- the real meat of the issue
18 comes down to that -- that technical evaluation of
19 what's required to keep the asset population healthy.
20 And so that -- that's a great example of where a
21 question to us such as, How do you ensure your popu --
22 asset populations are kept healthy, is very hard to
23 answer.

24 A question such as, how do you treat --
25 or how do you manage your wood pole population, that's

1 one that we can answer.

2 MR. CHRIS OAKLEY: I guess that's a
3 really good example. Wood -- wood poles is -- it's an
4 issue for all Canadian utilities right now. And in a
5 lot of cases, they will treat wood poles as run-to-
6 fail. And of course, the risk when you -- when you
7 stop treating assets as run-to-fail if -- if they
8 aren't really critical assets, is you always take a
9 certain amount of life off the table, and there's a --
10 there's a ratepayer cost to that. So you -- you have
11 to have a good reason to take that life off the table.

12 The other problem is you get into a
13 spiral with that, because as you take off asset life
14 peremptorily, you now actually shorten the TULs, like
15 the -- the actual calculations of what an expected
16 life is. And, you know, run that to infinity, and you
17 end up with a one (1) year life for anything. You put
18 it in the ground; it's going to be retired the next
19 year.

20 So, clearly, that -- that's sort of
21 like a reductio ad absurdum, or whatever. But -- but
22 how -- how do you value, for example in wood poles,
23 what the risk basis is for replacing them before their
24 service life is actually over? And -- and I mean,
25 there's a lot of debate about when is a -- a pole

1 service life over? Some will say it's when the guys
2 won't climb them anymore.

3 Very seldom do we actually see poles
4 fall over on their own. It's typically a weather-
5 induced sort of a thing, or a truck runs into them,
6 but you know, if it's a weather example, if they have
7 gotten very deteriorated and they're exposed to
8 weather, they might fall over. Sometimes it's because
9 a tree falls on them, and then it doesn't matter what
10 the condition is.

11 So how do you assess, Okay, this is a
12 condition of a wood pole for distribution line, and
13 let's say it's a wood pole beyond the first OCR so
14 it's at a place where it's going to get sectionalized
15 off, even if it -- if it does fail -- if there's a
16 failure on it. So you're not really affecting a lot
17 of customers, and -- you know, I mean, there's
18 SAIDI/SAIFI confi -- considerations.

19 How does that all come together in your
20 wood pole replacement theory? Because there's a --
21 there's a big cost element here for wood pole
22 replacements, and we just want to understand: How has
23 that been tied into corporate risk? Why do you see
24 that as a risk that has to be taken care of now
25 because there are so many of them?

1 MR. JOEL WORTLEY: And -- and that --
2 that's a great question, and you're well beyond my
3 technical knowledge. I -- I can't -- I can't ans -- I
4 don't have the -- the information to give you
5 directly. But it's certainly a question --

6 MR. CHRIS OAKLEY: We'll put it into
7 an IR so you can --

8 MR. JOEL WORTLEY: Yeah.

9 MR. CHRIS OAKLEY: -- give it to the--

10 MR. JOEL WORTLEY: Yeah.

11 MR. CHRIS OAKLEY: -- area experts,
12 obviously, but we -- but we'd still really like to
13 know, you know, fine, we can talk about the technical
14 details of why a wood pole replacement, or why a pole
15 top transformer gets replaced, but what we want to
16 find out is how that all ties into the corporate
17 value, because if you just give distribution a pot of
18 money and say, you know, Here's your \$200 million, you
19 know, spend it as you see best fit, how do we know
20 \$200 million is the right number?

21 I mean, sustainment capital often gets
22 treated as a non-volitional thing. In most cases,
23 volitional. You can -- you can defer some sustainment
24 activities. There might be a risk to it, and you
25 start watching your performance parameters and see how

1 they work out, but -- but you can't really say, Well,
2 if we don't do this this year, SAIDI is going to go to
3 hell next year.

4 I mean, you might have an ice storm, or
5 you might have a -- a big snow storm and it will, in
6 fact, do that, but it wasn't related to your -- your
7 sustainment decision, as it were, so.

8 MR. JOEL WORTLEY: Yeah. It's about
9 balancing performance, cost, and risk. And --

10 MR. CHRIS OAKLEY: Yeah.

11 MR. JOEL WORTLEY: -- and you're
12 right, there's -- there's judgment, and there's grey
13 in there. And -- and risk is a funny thing, right.
14 You can -- you -- you can choose to take risk and
15 everything works out fine and everyone's happy. And -
16 - and you can have exactly the opposite happen, and --
17 and there's -- there's a randomness to it.

18 And so you'll never know whether you
19 were right or wrong, just as you're pointing out. You
20 can -- you can have a storm come and wipe out a bunch
21 of poles, and -- and it masks or -- you can't see --
22 you can't go back and do it again to see if you would
23 have gotten a better outcome.

24 With -- with the wood pole example, it
25 -- it's about, first of all, efficiency, and that if

1 you -- if you replace one (1) pole at a time as they
2 fail, it -- it's very inefficient. So replacing a run
3 of poles at a time is -- is a more effective way on a
4 per -- per pole basis of keeping cost down.

5 And it -- it's about keeping up, and
6 that if you get to a situation where the large portion
7 of your asset population is now failing coincidentally
8 all at the same time, then you -- you're overwhelmed
9 in your ability to put them back up.

10 And so you've got to manage the
11 population to make sure that you -- you can -- it --
12 it does what you need it to do, and you can stay on
13 top of it but also as efficiently as possible. And so
14 that -- that's what you'll see behind a detailed
15 answer in -- in wood pole management.

16 MR. CHRIS OAKLEY: So -- so, yeah.
17 For -- so you're talking about an actuarial approach
18 to it, and obviously when you're managing a huge fleet
19 of assets like that you do sort of want to know what
20 your expected life is so that you can long-term plan
21 your budget for that.

22 But -- but again just age-based
23 replacement of wood poles, I -- I mean, I have a
24 pretty good familiarity with wood -- wood pole
25 survivals which have gone in seventy (70), eighty (80)

1 years sometimes because they were in a good condition
2 and, you know, they were in a good location.

3 So it -- just replacing them at fifty
4 (50) years even, you've really wiped out a lot of
5 really useful life that ratepayers are now going to
6 pay for, that replacement so.

7 MR. JOEL WORTLEY: Yeah. And it's far
8 more sophisticated than a simple age-based
9 replacement.

10 MR. CHRIS OAKLEY: Sure. Thank you.

11 DR. BYRON WILLIAMS: Is this -- when
12 you're asked IRs like that, I'm -- perhaps foolishly
13 I'm presuming that how you make these decisions, how
14 you prioritize, how you look at alternatives, is
15 articulated somewhere. Am I being -- am I being
16 unduly optimistic?

17 Like we -- we -- this is the -- the big
18 black hole of Hydro that we've been struggling with in
19 -- in -- maybe we're not asking the right questions
20 but we're -- we're not getting how you do it.

21 MR. JOEL WORTLEY: I -- I understand,
22 and I sympathize. To sit on the outside and look into
23 Hydro, it -- it's very big, very complicated, and --

24 DR. BYRON WILLIAMS: But I would say
25 it's -- if Hydro can't articulate it then we have

1 concerns that it's actually not doing it.

2 MR. JOEL WORTLEY: One of the -- one
3 of the steps on -- on our -- on our journey here is to
4 develop some templates and -- and do a more rigorous
5 documentation of asset strategies. How are we going
6 to manage this asset class? What are the -- what are
7 the metrics behind whether performance criteria --
8 because we've been managing these assets for so long
9 that -- that information exists. It just hasn't
10 necessarily been documented on a template in a
11 consistent format.

12 DR. BYRON WILLIAMS: This is -- just
13 the last question I have be -- just going back to
14 slide 22, and in your knowledge is it typical to do
15 the development of strategy and policies before the
16 implementation roadmap?

17 Is that a typical practice?

18 MR. JOEL WORTLEY: That's what was
19 recommended.

20

21 (BRIEF PAUSE)

22

23 THE FACILITATOR: Well, if we've
24 canvassed the questions, and -- to this point, it's
25 10:15. There's coffee available in the boardroom.

1 Why don't we break until 10:30, and -- and reconvene.

2 Thank you.

3

4 --- Upon recessing at 10:14 a.m.

5 --- Upon resuming at 10:32 a.m.

6

7 THE FACILITATOR: ...here, and we can
8 recommence. Thank you very much.

9 MR. JOEL WORTLEY: Thanks, Greg. So
10 the next section here is to talk about our business
11 operations capital planning process. And I want to
12 specifically note at the beginning of this section
13 that business operations capital does not include the
14 major new gen and -- and transmission segment that
15 you're familiar with within the capital expenditure
16 forecast.

17 So there's been some changes in how we
18 organize the -- the CEF. And so what used to be cut
19 up into domestic and -- and Basic major has now been
20 combined into one (1) heading, which is 'Business
21 Operations Capital'. And under Business Operations
22 Capital we have programs and projects. And -- and
23 programs are annual recurring things, and projects are
24 specific -- specific expenditures on -- on a given --
25 a limited scope.

1 Major new gen transmission is unchanged
2 with respect to the -- the CEF. So this -- this is
3 our capital planning model, and this is -- this forms
4 the basis and is the diagram that I want to walk you
5 through very -- very carefully because it forms the
6 basis for sort of the -- the foundation for -- for our
7 capital planning.

8 And so this gives the perspective of --
9 of what you can see out in time with respect to our --
10 our capital expenditures. And the -- the basic
11 philosophy here is that you've got things that are way
12 out in the distance, that are long-term planning
13 investments here which are identified needs. You --
14 way off in the future you -- you know you're going to
15 need to put some money into -- into some assets.

16 As that gets closer in time, you
17 develop potential solutions to satisfy that need, but
18 you -- they're -- they're not committed at this point.
19 They're just potential things that might need to
20 happen, and eventually they become committed and they
21 turn into something that's actually being executed,
22 which is in -- in the now or the immediate future.

23 And so -- and then you've got these
24 recurring needs, which also again, on a -- on an
25 annual basis, pieces are selected for actual

1 execution. That's -- that's the philosophy behind
2 this model, and I'm going to go into it in a little
3 bit more detail here.

4 DR. BYRON WILLIAMS: Could -- could we
5 go back to that slide for --

6 MR. JOEL WORTLEY: Sure.

7 DR. BYRON WILLIAMS: So this is in
8 effect as of when?

9 MR. JOEL WORTLEY: So this -- this is
10 -- we started -- this has been implemented -- sorry,
11 I'm just struggling a little bit, just because it --
12 it -- the -- the basic philosophy has always been
13 there, that you see things coming, you develop them
14 into potential solutions, and then you choose amongst
15 those -- those potential projects to identify what
16 you're going to do this year.

17 So that basic philosophy has always
18 been there. The -- the cutting it up and the renaming
19 of it into potential investments and -- is new in the
20 last year.

21 DR. BYRON WILLIAMS: And at what level
22 of the Corporation do we see this? So is this within
23 the individual business units? It -- where -- where
24 is this?

25 MR. JOEL WORTLEY: This is -- can we

1 come back to your question after I've been through the
2 --

3 DR. BYRON WILLIAMS: Okay.

4 MR. JOEL WORTLEY: -- because I'm
5 going to go through this a little bit more broadly,
6 and then we can see if -- if I've answered your
7 question or not, okay?

8 DR. BYRON WILLIAMS: Okay. Okay. And
9 -- and just be mindful of, as well, is there a capital
10 planning document somewhere? Like, you've got a
11 model. Is there something that articulates this?

12 MR. JOEL WORTLEY: Okay. Let me --
13 let me see if I can answer that as we go here.

14 So we want to note that the -- the
15 capital expenditure forecast is a snapshot in time, it
16 -- and that on the day that it's printed or the day
17 that it's assembled, it gives you an idea of -- it --
18 it's what we currently see looking forward.

19 And so it -- it will show things --
20 projects that are ending. So these are projects in
21 flight that are -- that are ending in -- in year 1,
22 for instance. It'll show projects that are beginning
23 in year 1 that may have committed funding out for --
24 for some years.

25 And this forms the -- the executing

1 portfolio: So projects in flight, plus year 1 project
2 starts, plus scope development. And scope development
3 are the small amounts of money spent on some
4 preliminary engineering to better understand a
5 project, so -- or better understand a potential
6 investment.

7 We've got an investment that's being
8 considered, but the -- the scope has not been fleshed
9 out. Therefore, the budget and schedule are highly
10 uncertain.

11 So the idea would be to spend a little
12 bit of money on some preliminary engineering to
13 develop the -- the scope, firm up the schedule and
14 budget, and therefore have a better idea of the value
15 the project brings and its actual costs so that it can
16 be -- before committing to actually doing it, so
17 having a better idea of -- of its cost and -- and
18 value before authorizing its execution.

19 MR. ROGER CATHCART: Quick question on
20 that. Do you have a list of scope development
21 projects that fit into these buckets, fit into these
22 different -- potential versus long-term planning?

23 MR. JOEL WORTLEY: Yeah. So the --

24 MR. ROGER CATHCART: With assigned
25 dollar values?

1 MR. JOEL WORTLEY: Yeah. Each of
2 these will go through an approval process, and we'll
3 have an approval document behind it. And I'll go
4 through that in a -- in a little bit here. And so we
5 -- we can identify --

6 MR. ROGER CATHCART: So you have a
7 list?

8 MR. JOEL WORTLEY: We can certainly
9 make one if we don't have one, yeah.

10 MR. ROGER CATHCART: Okay.

11 DR. BYRON WILLIAMS: And is the
12 approval document -- like, that's a capital program --
13 or capital project justification? Like, is that the
14 key approval document?

15 MR. JOEL WORTLEY: I'll go through
16 that in -- in a slide or two (2).

17 MR. ALEXANDER BUKALEV: And a
18 question: Do you have scopes developed for programs?

19 MR. JOEL WORTLEY: When -- so programs
20 get -- get approved for funding, but then individual
21 program items also get approved for funding. And so
22 on an annual basis, the items to actually be -- to be
23 executed get reviewed.

24 MR. ALEXANDER BUKALEV: So you do have
25 scopes identified on an annual basis for each of the

1 program element?

2 MR. JOEL WORTLEY: The -- the program
3 itself will be -- will be authorized once, and then on
4 an annual basis, the -- the program items will be
5 again authorized.

6 MR. ALEXANDER BUKALEV: Authorized in
7 terms of the document, right? So you have --

8 MR. JOEL WORTLEY: Yes.

9 MR. ALEXANDER BUKALEV: -- something
10 to sign off?

11 MR. JOEL WORTLEY: Yeah.

12 MR. ALEXANDER BUKALEV: Yeah? Okay.

13 MR. JOEL WORTLEY: So this -- this
14 year 1 of the CEF becomes -- where those
15 authorizations take place. If -- when you put the
16 shovel in the ground or when you begin work is when
17 you actually -- you need authorization to begin
18 spending.

19 You look out a little bit further in
20 time and you see that we've got some committed
21 spending that -- that exists in that time frame.
22 You've got the -- the program spending that's
23 identified but not yet committed in terms of exactly
24 what that money is going to be spent on, and a whole
25 bunch of potential investments, things that might need

1 to happen, but have not yet been committed, but they
2 have a identified scope schedule budget behind them.

3 And this becomes the portfolio of
4 potential investments. And so that's sort of the
5 hopper of things that we see coming that is constantly
6 being reviewed and reassessed to say, Is this -- is
7 this a high enough need to be started next year or can
8 it wait?

9 And even further out in time we've got
10 some potential investment items that extend this far
11 out, but then a whole -- then the larger portion of
12 this spending might be currently tagged as --
13 identified that there are liabilities within the --
14 the asset inventory that are going to need to be
15 invested, but exactly what they are and -- I mean,
16 they're not developed into -- into particular
17 investments with scope schedules and budgets behind
18 them at that time, they're just a budgeted spend.

19 MR. ROGER CATHCART: Just a quick
20 question, how do projects get on this list?

21 MR. JOEL WORTLEY: There are a variety
22 of work identification --

23 MR. ROGER CATHCART: Is there --

24 MR. JOEL WORTLEY: -- processes.

25 MR. ROGER CATHCART: -- is there a

1 time frame that this is usually done, or is it -- I'm
2 just trying to map out the process, or is it ad hoc?

3 MR. JOEL WORTLEY: I mean, work
4 identification typically is -- is ad hoc. The -- the
5 reviewal (sic) and the -- the building of the plan is
6 an annual cycle.

7 MS. PATTI RAMAGE: I'm sensing it --
8 it may be helpful if we could let Joel finish this
9 section and then put the questions in at the end,
10 because I think some of the questions are going to be
11 answered in the section. And I -- I'm not in any way
12 trying to avoid them, but I think if we just get
13 through this piece and then stop for questions.

14 MR. JOEL WORTLEY: Sure. Good
15 suggestion. So just to -- to summarize what we're
16 looking at there, we've got three (3) portfolios here,
17 which is the portfolio of executing projects, the
18 portfolio of potential investments, and the portfolio
19 of programs. And each of those is held -- and each of
20 the operating groups as well as our corporate services
21 group, they hold each of those portfolios.

22 And so they're -- they're -- they exist
23 in distribution, transmission, generation as well as -
24 - as corporate services. And each of them uses those
25 different portfolios to plan their work. All those

1 projects are divided into investment categories. And
2 investment categories are -- are relative new. The
3 primary investment categories are shown here. And
4 this is meant to give some context to where the money
5 -- why the money is required.

6 And so the first is capacity and
7 growth. And so these are investments required to
8 expand the system and to provide for future load
9 growth, or address capacity concerns. The second
10 significant or primary investment category is -- is
11 sustainment. And so these are existing assets that
12 need -- need sustaining investment to deal with
13 degradation or obsolescence.

14 And then there's a business operation
15 support category, which is shared services like
16 information technology, fleet, facilities,
17 administrative tools, that kind of thing. So the --
18 the way asset investment planning gets done -- the way
19 we want to do it at Manitoba Hydro is to not -- not
20 have the situation where there's a bucket of money to
21 be spent, rather to have a situation where the needs
22 of the asset to accomplish our business objectives
23 drives what expenditures are required.

24 So it's a needs based approach to say
25 what -- what operational requirements exist, what

1 assets for filling them, and what ass -- what
2 investments are needed to keep those assets
3 functioning in that regard. And so it considers
4 immediate operational requirements, but also long-term
5 sustainability.

6 And it needs to achieve a balance of
7 cost performance and risk and that's always a trade-
8 off. You can always spend more money to get less
9 risk, but there -- there needs to be a -- a reasonable
10 balance there and that there's only so much money.
11 There's only -- also only so much risk that can be
12 acceptably taken.

13 So we've got two (2) objectives with
14 respect to asset and investment planning. Objective
15 number 1 is to optimize the timing and scope of
16 projects. And so that's to optimize the timing and
17 scope of projects that arrive in year one of the CEF
18 for actual execution.

19 And so timing, of course, is about
20 choosing when you're going to engage on a particular
21 investment. Scope is about choosing which
22 alternative, or which -- high, medium, low, which
23 level of risk -- which level of performance is going
24 to be selected within an individual investment.

25 Directive number 2 is to forecast long-

1 term capital investment requirements. And so that's -
2 - that's forecasting how much money is needed out into
3 the future. We're currently developing a roadmap to
4 deliver this. And as discussed briefly earlier, we
5 think it's about a three (3) to five (5) year time
6 frame for doing that.

7 There are a number of steps required to
8 actually achieve these objectives. We've got to build
9 processes, tools, and data models, populate
10 inventories, collect data. And once -- once we've got
11 the systems up and running, we've got to calibrate
12 them, refine them, and -- and build proficiency before
13 we can actually optimize and -- and fulsomely achieve
14 these objectives.

15 So we're working on that roadmap now.
16 Part of the pieces that are going to form that roadmap
17 are already in motion. And so one (1) of them is the
18 Capital Portfolio Management Program. And so this is
19 currently being rolled out across Manitoba Hydro, and
20 will be completed by the end of this calendar year.
21 And it's based on the capital model that I've already
22 presented. It's a standardized set of tools and
23 processes through which to do the -- the capital
24 planning.

25 One (1) of the steps on the roadmap

1 will be -- that is currently underway is the
2 documenting of those -- those processes. So we will
3 have those available in time. Another portion that's
4 underway is the development of a corporate value
5 framework, and that was included in -- in the -- in
6 the filing.

7 And so these things are -- are detailed
8 a little bit further in -- in Tab 5 of -- of the -- of
9 the GRA, and are currently underway.

10 DR. BYRON WILLIAMS: I'm sorry, Patti
11 (sic). Like, is this best to describe as a
12 prospective presentation? This is what Hydro's, over
13 time, developing?

14 MR. JOEL WORTLEY: It's -- some of it
15 is in motion. Some of it is existing. And this is
16 where -- where the -- the situation is complex. So
17 for instance, in -- in the generation area, this is
18 largely in place.

19 DR. BYRON WILLIAMS: Copperleaf is in
20 place in...

21 MR. JOEL WORTLEY: The -- the C55
22 software from Copperleaf will be rolled out in the
23 other groups by the end of this year. But rolling it
24 out and fulsomely using it are different things. And
25 so to answer your question, some of it is in place,

1 some of it is perspective.

2 DR. BYRON WILLIAMS: And I'll listen
3 patiently but we're still trying to understand --
4 we've got two (2) test years in play, and this isn't
5 that helpful for understanding the justification for
6 the two (2) test years. So that's our -- our
7 challenge.

8 We don't know what you're doing, and --
9 and we heard it from our friends across the table as
10 well, so that's -- but, please proceed.

11 MR. ROGER CATHCART: Just before you
12 proceed, you're rolling it out at the end of the year.
13 When do you expect it fully implemented?

14 MR. JOEL WORTLEY: So the -- the --
15 the rollout is underway. It'll be completed at the
16 end of the year.

17 MR. ROGER CATHCART: And training?

18 MR. JOEL WORTLEY: And -- and
19 training, yeah. So --

20 MR. ROGER CATHCART: When -- when is
21 steady state? When is it going to be completely
22 operational?

23 MR. JOEL WORTLEY: So -- and this is
24 where we have to be careful in -- in our -- in what
25 we're talking about. The actual rolling out of the

1 software and the processes behind it will be complete
2 by the end of the year.

3 Once you've got those systems in place,
4 you've -- you've got to -- you've got to populate them
5 and build them up to the point where they're
6 delivering the results that you need. And there are
7 many steps behind that. And so you've got to identify
8 the assets that are going to be -- for instance, that
9 you're -- you're going to do condition-based
10 monitoring on, you've got to develop the methodologies
11 in which you're going to do that condition assessment.

12

13 You've got to gather the data. You've
14 to develop the database from which -- the reference
15 database of which you're going to compare your asset
16 condition to a larger asset class, the degradation
17 curves are going to tell you how the asset is expected
18 to perform.

19 And so we think that's about a three
20 (3) to five (5) year to -- to get it all mature and up
21 and running. We're going to tighten up that -- or
22 confirm that time frame in the roadmap that we're
23 currently building.

24 MR. ROGER CATHCART: Do you have a
25 Gantt chart that shows the rollout of this?

1 MR. JOEL WORTLEY: Yes. Yeah.

2 MR. ROGER CATHCART: Where are you on
3 it, the left or the right?

4 MR. JOEL WORTLEY: We are on -- three-
5 quarters of the way done.

6 MR. ROGER CATHCART: Okay. Thank you.
7 And --

8 MR. JOEL WORTLEY: Roughly.

9 MR. ROGER CATHCART: -- how many
10 dollars are assigned to this rollout?

11 MR. JOEL WORTLEY: I couldn't --

12 MR. ROGER CATHCART: I'm just -- just
13 -- I'm just generally saying if you've got a budget
14 and you've spent a quarter of the budget or half the
15 budget, I look at -- I look at projects like this. I
16 look at milestones, plus I look at how much money
17 you've got to spend, and -- and when -- just to get an
18 assessment of when you're going to have this up and
19 running.

20 MR. JOEL WORTLEY: The -- the actual
21 project to rollout the -- the tool is on budget, and -
22 -

23 MR. ROGER CATHCART: Well, I'm not
24 worried about that. I'm more worried about -- I'm not
25 even worried about any of this. I'm just more

1 wondering where you are. You say you can have the
2 thing fully implemented by the end of this year,
3 rolled out. Training, populating, how long is that
4 going to take? A year?

5 MR. JOEL WORTLEY: And then that --
6 that's the three (3) to five (5) year window that we
7 need to -- and that's the Gantt chart we need to
8 build.

9 MR. ROGER CATHCART: Okay.

10 DR. BYRON WILLIAMS: And just one last
11 question, and then -- I apologize. Because at least
12 as I interpret UMS, we know distribution's the least
13 developed. It doesn't present generation as
14 overwhelmingly ahead on the -- the curve.

15 So at some point in time, how do we get
16 generation -- like, what needs to be done in terms of
17 generation as well to get it to competent within the
18 meaning -- within the meaning of the UMS scale?

19 MR. JOEL WORTLEY: So the UMS report
20 is a -- is a look at the -- the broad asset management
21 picture. What we're talking about today is -- is
22 limited to -- to capital planning or -- or asset
23 investment planning, and so it's a much smaller --
24 it's a smaller subset of the larger pie. And so
25 within that -- within that subset of -- of capital

1 planning, generation is -- is quite mature.

2 DR. BYRON WILLIAMS: Okay. So the --
3 the point you're making is you're focussing not on the
4 -- the broader spectrum of asset management. This is
5 one (1) subset of it?

6 MR. JOEL WORTLEY: That's right. So
7 within this asset planning picture --

8 MR. ALEXANDER BUKALEV: Sorry, Joel.
9 There -- there was one (1) other condition from UMS
10 report to develop a roadmap to implement asset
11 management practice as a whole. So with this
12 investments that you have right now in asset
13 investment planning, are you going ahead of the actual
14 roadmap that is -- you'll be develop later? And what
15 if -- if it's not aligned with the roadmap?

16 MR. JOEL WORTLEY: So the -- there --
17 there's a couple of different roadmaps here, which is
18 another language issue, I guess. And so the -- the
19 roadmap -- a roadmap will be developed as Phase 3 of
20 the corporate asset management initiative to deliver
21 the corporate asset management framework.

22 Within that framework, one (1) of the
23 elements will be asset investment planning. In our
24 interfacing with -- with UMS, we were able to confirm
25 that the vision that we have and the work that we're

1 doing under asset investment planning is consistent
2 with where we need to go. And so we're -- we're
3 confident that continuing down that path will be in
4 step with the overall corporate asset management
5 roadmap.

6 The -- the second roadmap that we've
7 talked about is the one to deliver this asset
8 investment planning process to maturity within the
9 Company. And so we've got the -- the program, which
10 is the tools and the processes, being rolled out to
11 the end of this year.

12 We need to build a roadmap that takes
13 us from there to -- to mature and fulsome use of the
14 tools and processes. That will be a subset of the
15 larger corporate asset management roadmap, which will
16 bring an asset management framework to the whole
17 company.

18 MR. ALEXANDER BUKALEV: I just say
19 that within the broader context of asset management
20 implementation. Now you're actually spending money to
21 implement the asset management.

22 And coming back to my previous question
23 on the business case, whether those investments have
24 been justified, so do you have a business case for
25 this implementation of asset investment planning? I

1 believe it's millions of dollars to be spent on that,
2 or -- or have -- have been spent already if you're
3 three-quarters (3/4s) underway.

4 So what -- what benefits/efficiencies
5 they're expecting that would cover for -- for the
6 investments in these planning tools?

7 MR. JOEL WORTLEY: That -- the capital
8 portfolio management program was -- was justified,
9 like any other capital expense. And so there -- there
10 will be a justification on file, to which we'd be
11 happy to share with you if you want to ask for it in
12 an IR.

13 So within the capital planning maddie -
14 - model, programs down at the bottom here are for --
15 for managing grouped assets. So these are these
16 large-volume asset classes, the populations that need
17 to be kept -- kept healthy.

18 And these are -- are asset classes that
19 are grouped by -- by class or by -- by function, an
20 example being wood poles that we've already talked
21 about. Another example would be underground cables,
22 and underground cables can be injected with silicone
23 to extend their life.

24 And so on an annual basis, to manage
25 that population, a certain number of them need to be

1 injected before they deteriorate too far, and so you
2 might have a program to do that.

3 And you need money identified to deal
4 with your run-to-fail assets, like overhead
5 transformers, that as they fail are -- are replaced.
6 You'd have a program, a funding program to make sure
7 that on a -- a reasonable basis, you've identified how
8 much money is going to be required to -- to replace
9 those assets as they fail.

10 So these capital expenditures are
11 forecasted based on population sustainability and
12 projected failure rates.

13 MR. ALEXANDER BUKALEV: So -- and I
14 believe you have the risk-of-failure curves intact
15 developed for each of those asset class?

16 MR. JOEL WORTLEY: We have -- we have
17 a -- a number of risk and failure curves developed. I
18 can't tell you off the top of my head exactly which --
19 which assets have them and which don't. So to -- to
20 do that analysis is -- is a -- is a function called
21 program analytics.

22 And that's to look at these large
23 population asset classes and -- and manage their
24 sustainability. When looking at individual assets,
25 there's another function called asset analytics, which

1 looks at a -- an individual larger asset to say, When
2 do we expect not to spend money on it? And so that's
3 -- that's part of a -- of an ongoing cycle looking at
4 the health risk, performance, and studying the system
5 to say, What are the -- what are the needs? What are
6 the needs of the system, which is an ongoing recurring
7 activity, which identifies sustainment projects.

8 So these are sus -- needs -- and this
9 refers to the -- the investment category of
10 sustainment, existing assets that are going to need
11 investment to sustain them. System growth and
12 capacity spending, so this is where there's a capacity
13 issue on the system to which expansion is required.

14 As these things are -- are moved
15 forward in time, they get defined into potential
16 investments, so an actual project is defined with a
17 scope schedule and budget. They're joined in the
18 potential investment portfolio with more operational
19 needs, things that are not so visible from a distance.

20
21 So that could be a compliance issue,
22 such as a change in regulation that is required or not
23 -- not foreseen. And it could be things like customer
24 connects, which often show up without a lot of
25 warning.

1 From these potential investments, on an
2 annual basis, projects are considered for execution.
3 And if -- if the justification is sufficient, they'll
4 be put into year one (1) of the CEF for -- to begin
5 the following year. Programs work much the similar
6 way, except for they -- they tend to produce a -- a
7 wider variety of investment categories.

8 And so you can have, for instance, a
9 compliance issue that is drawn out over time, if it's
10 a -- a PCB oil -- retiring apparatus with PCB oil,
11 that might be staged over a number of years. It could
12 be a sustainment program that's looking at a -- at
13 keeping a population healthy, or it could be money set
14 aside for customer connects in a system growth
15 scenario.

16 On an annual basis program items are
17 identified for actual execution the following year.

18 MR. ALEXANDER BUKALEV: And far --
19 what's -- what's the difference between sustainment in
20 programs and sustainment in long-term planning
21 investments? Isn't it -- can it be considered as
22 double counting, or what -- what's the difference?

23 MR. JOEL WORTLEY: Okay. In -- in
24 terms of this picture, the way they differ is if
25 you've got a -- a large number of small investments

1 required for sustainment, you might choose to put them
2 into a program for funding purposes, whereas if you've
3 got individual projects that are larger in nature and
4 targeted at more the individual assets, they would
5 each be identified as their own project.

6 So if they're -- if they're in the
7 program, it's something that you think you're going to
8 have to do repeatedly, you've got a number of assets
9 that fit that definition, and you're going to have to
10 chip away at them annually, and if they're in a long-
11 term planning investment, it's more of a -- a larger
12 investment and a single asset.

13 MR. ALEXANDER BUKALEV: Okay. How do
14 you draw the line?

15 MR. JOEL WORTLEY: How do we draw the
16 line?

17

18 (BRIEF PAUSE)

19

20 MR. JOEL WORTLEY: So it -- it boils
21 down to a question of how -- how to manage that
22 particular challenge within the operation and what's
23 going to be more -- more effective. Is it -- does it
24 fit well into a program where -- where it's being
25 worked at annually, or is it really a one-off that

1 will get its -- its own consideration?

2 So it's a -- it's a situational
3 assessment.

4 MR. ALEXANDER BUKALEV: So then how do
5 you identify overall sustainment need of the company
6 at aggregate level if -- this definition is not that
7 clear where it is. So I -- I thought, honestly, that
8 programs would identify this sustainment need because
9 it's more or less related to renewals but it seems
10 like it's -- it's not.

11 MR. JOEL WORTLEY: You're on the right
12 track in that the -- the asset ana -- the program
13 analytics will identify the -- the long-term required
14 investment to keep the -- the population healthy,
15 which is a -- which is a broad view at that asset
16 class, whereas the asset analytics is -- is a more
17 focussed look at the risks tied to a particular -- a
18 particular asset. And so now it's watching it degrade
19 and -- and predicting when it's going to need to be
20 replaced.

21 So one is a collection of small things
22 in the programs, and then the -- the asset analytics
23 is a look at the -- the larger investments.

24 MR. ALEXANDER BUKALEV: If I remember
25 correctly -- correctly your ten (10) year forecast, I

1 think that you don't have too much of investments in
2 long-term planning investment section, but rather it
3 fades away everything to the programs.

4 So it kind of -- it may skew the
5 investment so it doesn't show the real needs that you
6 will have in five (5), ten (10) years. So those long-
7 term planning investments, how far actually you -- you
8 are trying to plan? I guess it's major asset
9 replacements. That's how I may draw the line between
10 programs and long-term planning investments.

11 MR. JOEL WORTLEY: Yeah. We'll get
12 into this a little bit further in -- in some
13 subsequent slides, particularly the last section about
14 forecasting replacement.

15 Part of what we're doing here in -- in
16 developing the system and -- and rolling it out and,
17 as we've talked about, needing some time to build the
18 data, populate the as -- the inventories and -- and
19 actually do the analysis is that we recognize that we
20 need to more fulsomely populate that outlook. It's
21 not there today, and that's work that needs to be
22 done.

23 MR. ALEXANDER BUKALEV: So this
24 picture that they show, it's not in place today. So
25 those two (2) test years, they were not developed

1 based on this picture or ten (10) year plan that was -
2 - or twenty (20) year even outlook that was shown in
3 the filing is not based on this picture?

4 MR. JOEL WORTLEY: Again, it's -- it's
5 -- what's changed is this -- this approach, this
6 perspective has always been there that there are
7 things you can see coming. As you watch them degrade
8 and they -- and they -- their condition worsens, you
9 start thinking about what to do about them. That
10 perspective has always been there.

11 The terminology has changed and the --
12 the formulating of tools to more consistently do this
13 is new.

14 MR. ALEXANDER BUKALEV: Just some
15 other question. The target, how is it being defined?

16 MR. JOEL WORTLEY: So target
17 definition today is extrapolation from historic
18 experience on what's been needed to keep the assets
19 running and healthy.

20 Going forward, we're moving to more of
21 a needs-based approach where the -- there'll be a
22 bottom-up assessment of what's required, and the --
23 the target will be an output rather than an input.

24 MR. ALEXANDER BUKALEV: So just to
25 understand correctly, it's historic -- currently, it's

1 historical extrapolation of the past investments into
2 the future.

3 MR. JOEL WORTLEY: If -- if you go out
4 far enough in time. In the immediate future, it's
5 about what's in front of us, what needs to be done in
6 the immediate term to keep -- to keep the operation
7 running.

8 MR. ROGER CATHCART: How do you define
9 'medium term'?

10 MR. JOEL WORTLEY: Sorry, the
11 immediate term.

12 MR. ROGER CATHCART: Oh, immediate.
13 Okay.

14 MR. JOEL WORTLEY: So the test years
15 and the next two (2), three (3), four (4), five (5)
16 years, those are -- those are things that you have
17 right in front of you right now.

18 MR. ROGER CATHCART: Okay. Thank you.

19 MR. JOEL WORTLEY: Forecasting what's
20 going on in years 10 and 20, that's significantly more
21 challenging.

22 So when we move from planning to
23 execution, we've got potential investments where we're
24 carrying multiple alternatives, multiple solutions
25 that are under consideration, each of which has a

1 scope, schedule, and budget. And therefore it can
2 have a value assessment made as to what -- what it
3 will bring to the company, but without a firm start
4 date. These are things that are under consideration,
5 but they have not been committed.

6 When they become executing projects,
7 that means we've arrived in year 1 of the CEF. An
8 alternative has been selected, scope development phase
9 has been completed, if required, and we now have a
10 confident scope, schedule, and budget, and therefore a
11 value assessment and a firm start date to carry out
12 the project.

13 These -- these are the documents that
14 secure the approval for these expenses or these
15 expenditures. So there's a capital investment
16 justification document, the CIJ, and this replaces the
17 former CPJ document, capital project justification.
18 And it's the funding request required for a project, a
19 program, or a program item and is -- constitutes the
20 authorization to start spending or execute.

21 The capital investment concept document
22 is new. And it's the request to fund a little bit of
23 money for scope development, some preliminary
24 engineering. And that's done to firm up scope,
25 schedule, and budget before committing to the actual

1 spend. The authorization to spend happens here for
2 scope development when a CIC is -- is approved, here
3 for capital projects and here for program items.

4 MR. ANTOINE HACAULT: A short
5 question. You said that the capital investment
6 justification will be replacing capital project
7 justification. So if we're asking for information do
8 we include both descriptives to make sure we're
9 catching both? When -- when is this change occurring?

10 MR. JOEL WORTLEY: The change has --
11 is in place now. And so, I mean, if you just ask for
12 the justification documents we'll give you whichever
13 one applies to the project you're looking at in that
14 many of the projects -- most of the projects that are
15 currently underway will have been justified using a
16 CPJ. Going forward, they'll be -- the new ones will
17 be justified using a CIJ.

18 MR. CHRIS OAKLEY: Are there
19 significant structural differences between those --
20 those justification doc -- documents?

21 MR. JOEL WORTLEY: There's some detail
22 differences but not --

23 MR. CHRIS OAKLEY: You -- you could
24 map them between each other sort of?

25 MR. JOEL WORTLEY: Reasonably, yeah.

1 MR. CHRIS OAKLEY: Okay.

2

3 (BRIEF PAUSE)

4

5 MR. ALEXANDER BUKALEV: Just another
6 question. In this capital justification, in both
7 documents, so NPV doesn't depend on the timing of the
8 investment. So what if we delay the project I take it
9 the NPV would be changed?

10 MR. JOEL WORTLEY: So the --

11 MR. ALEXANDER BUKALEV: Or put it
12 another way. If this project has not been -- was not
13 approved last year but now on the approval table this
14 year, would it be revised and new NPV would be
15 considered?

16 MR. JOEL WORTLEY: So the -- the
17 corporate value framework is used to assess the value
18 the -- the project brings, including a look at the
19 timing of the spending and its NPV, and so, yes, if --
20 if the timing -- the -- the value would be confirmed
21 within the corporate value framework before committing
22 to -- within the actual proposed timing of the project
23 before it's committed.

24 MR. ALEXANDER BUKALEV: That's in the
25 future. And currently those projects that have been

1 tabled --

2 MR. JOEL WORTLEY: The corporate value
3 framework is --

4 MR. ALEXANDER BAKULEV: -- are coming
5 both from the same process?

6 MR. JOEL WORTLEY: -- is in use in
7 generation. It's rolling out in transmission and
8 distribution and -- and corporate services. The --
9 the approval document, whether it's the CPJ or a CIJ,
10 when it is approved it's approved for execution, and
11 so it has the current timing in it.

12 When it's out there as a potential
13 investment or it's -- or it's under consideration for
14 execution, there's no firm -- firm timing associated
15 to it, and so it -- it -- the approval document has
16 not been written at that point. So the approval
17 document is fresh when it's approved for execution.

18 DR. BYRON WILLIAMS: In terms of
19 Copperleaf C55, that application; in making the
20 decision to roll that out into other parts of the
21 business or in the initial decision to implement it
22 for generation was there any independent assessment of
23 its strengths and weaknesses as a planning tool?

24 So would the Corporation, in developing
25 its business case to roll it out, looked at the -- the

1 critical literature in terms of that specific
2 application?

3 MR. JOEL WORTLEY: Again there's a --
4 there's a justification process that was followed in -
5 - in justifying that project and that tool. I wasn't
6 part of that directly, so I can't comment on exactly
7 what was considered, but we can certainly provide
8 that.

9 DR. BYRON WILLIAMS: So, yeah, we'll -
10 - we'll be looking for the justification process for
11 selecting that tool both for generation, and then for
12 rolling it out, and any independent analysis of the
13 strengths and weaknesses of that tool.

14 MR. JOEL WORTLEY: Okay. So moving
15 into portfolio optimization. The point here is to
16 select the alternative and timing of investments that
17 deliver the greatest value while respecting multiple
18 constraints. And so if we have a situation where
19 projects are considered individually and executed
20 based on what's best for the individual project you
21 get a picture that looks something like this, which is
22 that you've got overlapping spends -- overlapping
23 projects and lumpy spends which is both hard to manage
24 and doesn't necessarily bring the highest value to the
25 Company.

1 And so what we want to do is arrive at
2 a situation where spends are -- are paste and
3 prioritized in respect of constraints. So the
4 constraints at hand typically are -- are time, and
5 that there are limits as to when you can do things,
6 whether that's a compliance deadline that has to be
7 met or whether that's the -- the opportunity to do two
8 (2) projects in one (1) location that doesn't exist,
9 and there will always be constraints regarding timing.
10 Constraints of resources. You can only do so much
11 work at once, and of course constraints of how much
12 funding.

13 The value is assessed based on
14 quantifying benefits, risk, and cost, and this is done
15 using the corporate value framework. And so the
16 corporate value framework is based on the mission of
17 the Company, to provide safe, reliable, and affordable
18 energy to the people in Manitoba, broken into these
19 five (5) value streams, financial reliability,
20 corporate citizenship, environmental, and safety.

21 And so within the financial value
22 stream, the goal is to maximize cost savings and
23 increase sufficiency. Within reliability is to
24 maintain customer service, and increase customer
25 satisfaction. Within corporate citizenship it's about

1 public perception. Environmental is about
2 stewardship. And safety is about protecting employees
3 and the public.

4 The corporate value framework breaks
5 down into these twenty-seven (27) value measures, and
6 this is described in a document filed within -- in the
7 GRA, so I'm not going to go any further into that
8 today.

9 Using these tools to optimize the
10 portfolio considers net value,; value in cost,
11 considers value gained per dollar; considers multiple
12 project alternatives, considers different program
13 levels; and considers the effects of project deferral.

14 The goal is to arrive at an executing
15 portfolio that is optimized, a potential -- a
16 portfolio of potential investments that's flexible,
17 and a forecast of long-term investment requirements.

18 MR. ALEXANDER BUKALEV: So if you go
19 to the previous slide, this optimization or
20 prioritization hasn't been done -- done on -- across
21 all business units?

22 MR. JOEL WORTLEY: So currently the
23 optimization is -- is being done in generation. It
24 will be -- it's -- will be a future step for both
25 transmission and distribution as we complete the

1 Corporate capital portfolio and management program
2 rollout.

3 And then in time we'll have to assess
4 whether an optimization corporately across all groups
5 makes sense, or how to do that optimization.

6 MR. ALEXANDER BUKALEV: It's not yet
7 been defined how it will be done in the future, while
8 at the same time the tools to do that are already on
9 their way to be implemented.

10 MR. JOEL WORTLEY: It is being -- it's
11 being defined how to do it within portfolios. The
12 next step to that -- the next evolution to that will
13 be how to -- how to optimize between portfolios.

14 MR. ALEXANDER BUKALEV: And portfolio
15 definition would be?

16 DR. BYRON WILLIAMS: What is the
17 definition of the por -- of portfolios by business
18 units?

19 MR. JOEL WORTLEY: Each business unit
20 has a -- has an executing portfolio, and has a
21 potential investment portfolio.

22 DR. BYRON WILLIAMS: Is it --
23 presumably Manitoba Hydro has in its possession a
24 comparison between kind of the vision as represented
25 in these slides, and -- and actual. Do -- like do you

1 -- do you have a description or depiction of what
2 you're doing now versus what you're -- where you're
3 aiming to be in three (3) to five (5) years?

4 MR. JOEL WORTLEY: So this -- this is
5 where we're aiming to be within three (3) to five (5)
6 years across the Company. We are largely there in --
7 in generation, and on our way there in transmission
8 and distribution.

9 DR. BYRON WILLIAMS: But how -- where
10 are you in transmission and -- and distribution?

11 MR. JOEL WORTLEY: We're --

12 DR. BYRON WILLIAMS: Where is that
13 visual depiction?

14 MR. JOEL WORTLEY: -- we're --

15 DR. BYRON WILLIAMS: Or and -- and
16 that language? Where is that explanation?

17 MR. JOEL WORTLEY: We're rolling out
18 the tools and processes by the end of this calendar
19 year --

20 DR. BYRON WILLIAMS: But the -- the
21 numbers that are underlying the test years, where is
22 the description of the process that underlies the test
23 years for transmission and distribution?

24

25

(BRIEF PAUSE)

1 MS. PATTI RAMAGE: Mr. Williams, just
2 in term -- just to clarify, you're looking for,
3 effectively -- these are the assets that are in place
4 today. What process did they run through? Is that
5 correct? Is it -- and what -- what's the documented
6 process for the process that the assets in the test
7 years were -- any -- those assets, what process did
8 they run through in order to be put in place? Is --

9 DR. BYRON WILLIAMS: Well --

10 MS. PATTI RAMAGE: -- for the --

11 DR. BYRON WILLIAMS: -- we're -- we're
12 being presented --

13 MS. PATTI RAMAGE: -- percentages and
14 test years?

15 DR. BYRON WILLIAMS: Yeah. We're
16 being presented with a -- a visionary depiction for --
17 for capital asset in terms of how a -- an optimized
18 portfolio is developed. We're trying to understand,
19 for the purposes of the test -- sorry. We're trying
20 to understand, for the purposes of the test year for
21 each business unit, how the optimized portfolio was
22 developed.

23 MS. PATTI RAMAGE: And I'm going to
24 try to help you with it, because I think Joel -- what
25 Joel is here to do is address more of Manitoba Hydro's

1 forward thinking, because the -- to my mind, the issue
2 we've heard in the past was we want -- we wanted to
3 see more development of this. And this is to address
4 what is being developed and -- and the steps that have
5 been taken.

6 So I think this may be a better IR
7 question, but in terms of pointing to you -- to the
8 direction, is we would be looking at what's on the
9 record in the past for those steps. But if you put it
10 in an IR, we can try to gather together that
11 documentation.

12 DR. BYRON WILLIAMS: Like, we've --
13 this has been a very difficult challenge we
14 experienced in the -- the last GRA in terms of trying
15 to understand how the optimized portfolio, which is --
16 presumably underlies the test -- test years for each
17 business unit, is developed.

18 And so our -- our frustration is that
19 we've struggled to see it articulated by the Cor --
20 Corporation. So we'll ask it. You -- you know what
21 we're trying to get.

22 MS. PATTI RAMAGE: It's helpful to --
23 it's helpful to know what you're trying to get. I
24 recognize the frustration. I -- and -- well, we're
25 not testifying, so it doesn't matter. So I'll say and

1 -- and Joel can --

2 DR. BYRON WILLIAMS: It -- it's not --
3 it's not directed at this witness.

4 MS. PATTI RAMAGE: -- yeah. No, no.
5 And Joel can address, but I -- I think the -- part of
6 the answer is it was not centralized in the past. You
7 have to go the very -- the different business units.
8 Joel can attempt to do that.

9 I think you may hear from him that, as
10 he took on this role, that was part of the challenge
11 is finding those -- those sort of things and -- and
12 those practices, and now he's centralizing them. So
13 he's in large part here to address the concerns and
14 saying, Well, this is what we're doing.

15 And it may not be Joel is the best
16 person to be able to say what happened five (5) years
17 ago to get us to the -- the process that went through
18 -- we went through in order to get the assets that are
19 included in the test years.

20 And I'm going to get off the mic and
21 let Joel talk instead of me.

22 DR. BYRON WILLIAMS: Before Joel --
23 like, I'm not asking for his answer today. I'm asking
24 for assurance from the Corporation that we can get
25 analogous documentation in terms of how the optimized

1 portfolios were developed for the different business
2 units for the purposes of the test year.

3 And that's -- so I don't want to put
4 Joel on the spot, like, in the sense, like -- but I --
5 that's what I'm looking for from the Corporation.

6 MS. PATTI RAMAGE: And if that
7 documentation exists -- we will be putting out a call
8 to gather it, and if it exists, that's what you will
9 get. I can't tell you what is out there. So -- so --
10 and -- and Joel may be able to -- to help to some
11 extent, but that would be our -- our view is that you
12 ask the IR, and then we will go attempt to gather that
13 information.

14 MR. ROGER CATHCART: I just have one
15 (1) quick -- quick question here. I'm looking at CEF-
16 16. You're going to spend \$525 million on sustaining
17 capital in 2018, 80 -- 95 million in generation and
18 wholesale. Is that the area that you've got this
19 completely rolled out?

20 So four hundred (400) and -- the -- the
21 balance would be under the old regime and --

22 MR. JOEL WORTLEY: That's correct.

23 MR. ROGER CATHCART: So if I look out
24 five (5) years we expect to have all of these -- all
25 of these under the new planning?

1 MR. JOEL WORTLEY: That's correct.

2 MR. ROGER CATHCART: How far out do I
3 go until we're dealing with just things that you're
4 going to start initiating, because this stuff -- you --
5 -- you have a -- some of these projects are multi-year,
6 I understand. So --

7 MR. JOEL WORTLEY: Yeah.

8 MR. ROGER CATHCART: -- do I go three
9 (3) years out before it's -- everything will be under
10 a new -- the new regime?

11 MR. JOEL WORTLEY: That -- that's --

12 MR. ROGER CATHCART: I'm just trying
13 to -- I'm just trying to go by the month -- the
14 numbers, that's all. I'm not trying to figure out --
15 I'm not trying to pin you down on anything. I'm just
16 trying to say, From this planning document, I got
17 2018, 2019, 2020.

18 And it's just the generation line
19 that's under the new -- wholesale generation which is
20 under the new -- you -- you -- we'll see a new budget
21 next year under the -- under the -- the next planning
22 cycle, I assume?

23 MR. JOEL WORTLEY: That's right.

24 MR. ROGER CATHCART: So we could
25 probably see -- the vast majority is under the old

1 system and two (2)/three (3) years for sustaining
2 capital, like just the time frame. When you start and
3 initiate a project, is five years ago, or three years
4 ago that -- of this -- of this nature?

5 MR. JOEL WORTLEY: The -- the practice
6 is changing in that regard in that we're -- we're
7 trying to do is get away from the -- the longer,
8 broader projects to have more focused, smaller
9 projects.

10 MR. ROGER CATHCART: Okay.

11 MR. JOEL WORTLEY: And so as that
12 change takes place, that -- that time frame for how
13 long -- a legacy or -- or project before it -- it
14 wraps up will -- will shrink. And so it may be that
15 there -- and we're -- you know, part of that is that -
16 - that transition will occur -- exactly how that
17 transition will occur is hard to say at this point.

18 But something like the -- you know,
19 that three (3) to five (5) year time frame is -- is
20 probably a reasonable expectation.

21 MR. ROGER CATHCART: You're doing
22 transmission first?

23 MR. JOEL WORTLEY: Transmission, then
24 distribution, then -- and corporate services are all
25 under way concurrently.

1 MR. ROGER CATHCART: Okay. So you're
2 not doing -- you're not rolling one (1) out, checking
3 to see it's operating properly, and then doing the
4 same, or are you just doing them all at the same time?

5 MR. JOEL WORTLEY: I mean, it -- it
6 ends up staging a little bit and that they're --
7 they're not --

8 MR. ROGER CATHCART: Is transmission
9 next on the staging, or is it -- I'm just used to
10 looking at IT projects differently.

11 MR. JOEL WORTLEY: Yeah.

12 MR. ROGER CATHCART: You're rolling it
13 out where next?

14 MR. JOEL WORTLEY: I mean, it's --
15 it's...

16

17 (BRIEF PAUSE)

18

19 MR. JOEL WORTLEY: So -- just so you
20 have the Gantt chart.

21 MR. ROGER CATHCART: Yeah.

22 MR. JOEL WORTLEY: Transmission is --
23 is almost complete and customers -- or distribution is
24 -- is ramping up.

25 MR. ROGER CATHCART: Okay. Thank you.

1 (BRIEF PAUSE)

2

3 MR. JOEL WORTLEY: Relative to the
4 question about the -- the planning processes behind
5 the current CEF, I think -- I think Patti is correct
6 in that the planning processes used in -- are the
7 historic ones and are -- are not consistent and -- and
8 not centralized in the Company. That's where we want
9 to go.

10 And so we need to reach into those
11 individual areas and -- and get particulars about how
12 -- how they -- they carried out that business and we
13 can do that.

14 DR. BYRON WILLIAMS: Thank you.

15 MR. ANTOINE HACAULT: I'd just like to
16 know where DSM fits in all of this, because it's
17 listed in your capital expenditure section in 5.1 as -
18 - there's major generation transmission, then there's
19 just business operations capital, and another separate
20 line is DSM. And we know that that's eventually going
21 to be transitioned out of Manitoba Hydro, but could
22 you just explain for the current two (2) years that
23 are the test years, how the Corporation is dealing
24 with that for the time being?

25 I don't know if that's part of this

1 optimized portfolio, or how it fits into it?

2 THE FACILITATOR: I'll -- I'll make an
3 attempt at that. I would not see DSM as falling under
4 this umbrella. The DSM values that are contained in
5 the capital budget flow from the 2016 DSM plan. So --
6 so I think that interrogatories asked of DSM planning
7 will identify how those values were developed. And
8 they basically appear in the capital planning -- or in
9 the capital forecast, but they wouldn't be driven or
10 associated with the processes that we're speaking of
11 here today.

12

13 (BRIEF PAUSE)

14

15 MR. JOEL WORTLEY: So the last section
16 to go through this morning is around forecasting
17 replacement. So as we described with a bit of a in-
18 home example; I have run to fail assets which are non-
19 critical assets with a sor -- short time frame for
20 replacement, which means they're typically low-cost or
21 common stock items where a failure of consequence is
22 acceptable and the optimized life cycle for this asset
23 is to run it to failure.

24 And a good example on utility is a pole
25 top transformer where the effort to monitor their

1 condition and proactively replace them far and away
2 out -- the cost far and away outweighs the minor
3 inconvenience to a handful of customers when they
4 fail.

5 MR. ALEXANDER BUKALEV: Just a
6 question. How -- how do they define that the best
7 optimal life cycle is run to failure?

8 MR. JOEL WORTLEY: So that is -- that
9 is work take -- undertaken by the technical experts in
10 the given areas to look at their asset and their asset
11 classes, look at the business objectives behind the
12 asset to say what do we need this thing to accomplish,
13 what risks and benefits are associated thereto, and
14 what's the -- the economic solution to managing this
15 asset.

16 MR. ALEXANDER BUKALEV: So I guess
17 there -- there could be some document that exists to
18 justify whether it's run to failure or any other
19 strategy behind each of the asset class?

20 MR. JOEL WORTLEY: One (1) of the
21 steps on our -- our roadmap in this respect is to --
22 is to document asset strategies. The asset strategies
23 obviously exist since we've been doing this for
24 decades, but there may not be a templated description
25 of that -- of that strategy.

1 MR. ALEXANDER BUKALEV: Do you think
2 there is a document that would describe it, maybe not
3 template it, some other --

4 MR. JOEL WORTLEY: I don't know off
5 the top of my head. The -- an alternative to run to
6 fail is -- is proactive replacement, as we described a
7 little bit. And so this is a risk assessment and
8 prioritization of which assets needs to be replaced.
9 And that risk is calculated based on a probability of
10 failure and consequence. And so the probability of
11 failure is calculated from a health index which
12 considers the effective age rather than the
13 chronological age of -- of the asset.

14 And when the risk cost exceeds the
15 replacement cost we'd say the asset is at economic end
16 of life and it's going to be advantageous to replace
17 it rather than continue a growing risk of keeping it
18 in service.

19 DR. BYRON WILLIAMS: Can -- can I just
20 ask here? If you've got something like poles, you did
21 that survey with whatever, seven hundred thousand
22 (700,000) between '03 and -- and 2010. For poles, the
23 only effective data you have is -- is age, right?
24 It's not effective age, it's -- it's their actual age?

25 MR. JOEL WORTLEY: I -- I'm not

1 familiar with all the details, but we do have an
2 assessment methodology for poles that goes beyond age.
3 And there is a strategy behind pole replacement to
4 keep up with -- with that population. Again, I think
5 that would be something that we could give you more
6 information on in an IR.

7 Poles is -- you know, gets a lot of
8 attention because it's an easy one to talk about, but
9 it's relatively, or in fact, a very small portion of
10 the overall spend, even within the distribution
11 portfolio. Far and away the -- the biggest driver of
12 -- of expenditures there is -- is capacity and growth.

13 And so those sustainment spends on
14 things like the -- the poles are -- are relatively
15 minor in comparison.

16 DR. BYRON WILLIAMS: Just looking at
17 Kinectrics and UMS, that was one (1) of the narratives
18 I thought I observed in -- in both reports was an -- a
19 reliance on -- on age as a primary factor which --
20 which impaired the decision making process.

21 Is that a fair statement, a fair
22 characterization of those reports?

23 MR. JOEL WORTLEY: Those reports
24 identified gaps in condition assessment meth --
25 methodology but also plugged many of those gaps in

1 terms of the work they did for us, particularly
2 Kinectrics. And so there's been a significant
3 advancement in -- in the condisin -- condition
4 assessment methodology on a number of asset classes.

5 MR. ALEXANDER BUKALEV: What is the
6 definition of 'economic end of life' in this case?

7 MR. JOEL WORTLEY: Sorry? I -- I
8 didn't catch that.

9 MR. ALEXANDER BUKALEV: What -- what
10 is the definition of 'economic end of life'?

11 MR. JOEL WORTLEY: So the -- the
12 economic end of life is -- is when the -- the risk
13 cost of keeping an asset in service outweighs the
14 replacement cost.

15 MR. ALEXANDER BUKALEV: Replacement
16 cost meaning the pole is ten thousand dollars
17 (\$10,000) to replace, risk cost exceeds this ten
18 thousand dollars (\$10,000) mark?

19 MR. JOEL WORTLEY: The -- it -- it's
20 not simply the -- the capital cost. It's the -- the
21 life cycle cost of the asset from an operational
22 perspective. So if we -- which is the right year to
23 replace the asset in is the year at which the
24 incremental cost balances risk versus replacement.

25 The -- the -- I mean, it's -- it's a --

1 it's a detailed calculation that we can -- we can get
2 for you if you'd like to see it.

3 MR. ALEXANDER BUKALEV: Yeah.

4 MR. JOEL WORTLEY: Again, that -- that
5 would be a good question to -- to put in an IR.

6

7 (BRIEF PAUSE)

8

9 MR. JOEL WORTLEY: So assets die in
10 other ways than -- than deg -- degrading to failure.
11 Obsolescence also is a reason why ass -- assets come
12 to end of life. And so you can have a functional
13 obsolescence, which is when an ass -- an asset no
14 longer meets performance criteria. So the -- the
15 criteria has changed and the asset is no longer
16 capable of providing the -- the required function.

17 And so an example might be some
18 protection equipment that still operates according to
19 its original spec, but the fault levels required to
20 protect against have risen such that that asset no
21 longer is suitable for the purpose, and needs to be
22 replaced.

23 You can have technical obsolescence,
24 which is when an asset is no longer supported by a
25 vendor, or spare parts are no longer available, such

1 that you can't keep it in service. And so that can
2 occur with digital equipment, where a vendor abandons
3 the -- the version, or abandons the -- a particular
4 model, and it needs to be -- it can no longer
5 function.

6 We can have regulatory obsolescence,
7 where an asset no longer meets the regulated minimums.
8 And we have lots of examples of that, whether it's
9 environmental or safety requirements, where the asset
10 is still functioning, again, according to its oris --
11 original specification, but is no longer suitable for
12 the -- the purpose.

13 So of the assets that we do want to
14 monitor condition on, we perform asset condition
15 assessments to evaluate the phys -- physical condition
16 of the asset. And there's a methodology behind that
17 which is specific to each asset class. How we are we
18 going to measure the condition of this particular
19 asset?

20 So it's a collection of parameters and
21 waiting factors that would describe what things to
22 measure, what inspections to do, what tests to
23 perform, that when pulled together, turn into a score
24 describing the condition of that particular asset.

25 An asset health index now brings con --

1 context to that particular asset condition. So it
2 gives an assessment based on that condition of the
3 remaining life of the asset, the probability of
4 failure, and if there's enough -- enough industry
5 experience with that asset class, an idea of how it's
6 likely to degrade over time.

7 And so that's an assessment that's
8 based on the specific characteristics of the asset
9 you're looking at, its current condition assessment,
10 and its operating context. How do you expect to use
11 the asset for its remaining life?

12 And so it begins -- this risk
13 assessment begins with an assessment of the condition
14 of the asset, which is compared to how we would expect
15 an asset in this class to function, and that's
16 informed by both industry experience and Manitoba
17 Hydro's own experience.

18

19 (BRIEF PAUSE)

20

21 MR. JOEL WORTLEY: Again, how the
22 asset is utilized is a significant variant -- variable
23 in this equation in that if it's -- if the asset
24 experience database is founded upon lightly used
25 assets, and you've got a heavily used asset, you're

1 going to find that the correlation to industry
2 experience does not exist.

3 On this basis, an asset health index is
4 calculated, which gives an indication of remaining
5 life probability of failure, which doesn't mean much
6 on itself. It needs to be combined with an asset --
7 assessment of the criticality asset. So there -- the
8 probability of failure with the criticality, and hence
9 consequence, gives you the actual risk behind having
10 that asset in service.

11 The asset utilization and its
12 criticality are all about the operating context.
13 Where is this asset in your system? What does it do
14 for you? How heavily utilized is it? What is its
15 operating environment? All of which are particular to
16 the asset in question.

17 The other thing that comes out of here
18 is degradation curves, which are an input to the asset
19 analytics, and this is the -- the analytics we talked
20 about earlier that are used to model how the asset is
21 likely to behave over time and model its risk in time.

22

23 Using those as inputs, you can
24 calculate how risk is going to change for various
25 levels of investment. This is a -- a useful tool, but

1 it has limited applicability, and so it's limited to
2 assets with large capital replacement costs. It
3 wouldn't -- it's not worthwhile taking the effort, or
4 putting the -- the -- spending the money to do all the
5 assessment and analysis on -- on smaller assets.

6 Assets with a significant consequence
7 of in-service failure, have to be assets with a
8 measurable condition, and has to be -- there has to be
9 a model available of -- of industry experience to use
10 -- to predict degradation and probability of failure.
11 And that -- that's a fairly narrow definition.
12 There's not all that many assets that fit into that
13 definition.

14 Program analytics, which is a look at
15 the larger population's smaller assets, uses the
16 health and degradation curves to forecast population
17 risk in time and can again assess the changes in risk
18 with varying levels of investment.

19 So when we think about, again, the --
20 the supply chain, and the -- and the depth of asset
21 here, and the -- the relationship, which assets are
22 going to be good candidates for this type of
23 forecasting, in this example, we'd say that the
24 generating units themselves have major components with
25 measurable condition, industry database that is useful

1 for comparison in determining how those assets are
2 likely to degrade, and therefore, to be able to
3 measure or forecast the risk of having those assets in
4 service.

5 But as you get in behind that, into the
6 auxiliary systems and the structures of the
7 infrastructure, there's a lot of assets there that
8 don't fit well into that model. And so the
9 structures, for instance, are -- are a very
10 significant cost, but they're also a very long-loved -
11 - long-lived and -- and slow -- slowly changing. And
12 so to rigorously monitor them and try to predict
13 exactly when they're going to need to be replaced
14 doesn't bear a lot of fruit.

15 And if we looked at just an -- an
16 example, and this is just one (1) year, it's fiscal
17 year 2017 or to CEF-16, we looked at where -- where is
18 the spend, where's the money going, we can see that
19 we've got 34 percent in capacity and growth. And
20 that's largely expansion of the transmission and
21 distribution systems to deal with capacity issues and
22 customer connections. We've got 53 percent into
23 sustainment, which is a combination of system renewal,
24 mandated compliance, and system efficiency.

25 Really, these renewal investments are

1 the only ones that might be forecasted through
2 analytics of this nature, and even then, only -- only
3 a -- a portion of them. So, overall, in the -- in the
4 big picture, the following of condition to predict
5 asset failure and therefore forecast spend on renewal
6 is a small portion of the overall spending pie.

7 DR. BYRON WILLIAMS: What's -- what's
8 the small percentage? So of that 53 percent, how
9 much?

10 MR. JOEL WORTLEY: So the -- the 39
11 percent are -- are potentially --

12 DR. BYRON WILLIAMS: Got it, sorry. I
13 misread it, sorry. Thank you.

14 MR. ALEXANDER BUKALEV: Okay. That's
15 in the future. So this forecast and replacement
16 methodology that you show or potential things that
17 could be considered for replacement, it's something
18 that you believe is in the future but not currently?

19 MR. JOEL WORTLEY: So there -- there's
20 -- I -- I think there's -- there's two (2) parts to
21 the -- to your question, the one (1) being the -- the
22 forecasting. And so the forecasting of future
23 expenditures and investments levels based on
24 condition, that's something that we're working and --
25 and is future.

1 The decision to execute a project in
2 the near term based on -- on an operational
3 requirement that considers the condition of the asset,
4 its operating context, and therefore, the probability
5 of its failure and the consequence of its failure,
6 that's current. The forecasting of what those
7 expenditures are likely to be into the future is to
8 come.

9 MR. ALEXANDER BUKALEV: There are some
10 other assets, facilities, IT assets, fleet. They --
11 is there a vision to include them in the same
12 framework to look at probability risk assessment and
13 to do the replacement forecasts in the future based on
14 the same principles of asset management?

15 MR. JOEL WORTLEY: So, currently
16 within the Capital Portfolio Management Program,
17 information technology is included. We are in the
18 process of -- of considering whether -- how to
19 incorporate fleet and corporate facilities into that
20 view.

21 So the -- I guess the short answer is,
22 Yeah -- yes, the -- the vision is to bring it all
23 together such that the -- that we have one (1)
24 centralized and consistent means of -- of planning
25 capital. The specifics of how that's going to roll

1 out in corporate facilities and fleet has yet to be
2 developed.

3 So forecasting capital expenditures in
4 this sense is challenging and -- for many reasons.
5 The timing of asset failure is uncertain in that the
6 operating context may change.

7 When you look at the history of an
8 asset and try to forecast it into the future, you may
9 find that you're -- the -- the duty cycle on that
10 asset has changed over time. Or you may find that the
11 environment in which it operates has changed over time
12 such that its past performance is not a good indicator
13 of its future performance. And so that can lead to
14 uncertainty as to when failure is going to occur.

15 As the asset degrades, there may be
16 consideration given to risk mitigation or life
17 extension works. And that it might not be the same
18 view of when an asset will fail and how it will fail
19 that is given today may be mitigated or changed along
20 the way such that that expenditure doesn't come to
21 pass as forecasted.

22 The scope of the replacement is -- is
23 uncertain in that, until you build out a particular
24 project and fully examine how you would do the job,
25 what's required, the scope is uncertain.

1 Plus there's likely to be changes
2 between now and -- and the forecasted date of
3 replacement in technology, what equipment we're going
4 to put back in. Is it going to be the same one that's
5 there today? Probably not.

6 How have codes and standards changed
7 that might affect how you would do the job or what
8 kind of equipment you'd put back in? And how have
9 methods changed? -- all of which could impact the
10 scope of the project and therefore its cost.

11 And of course costs are -- are highly
12 uncertain into the future. It's challenging enough to
13 predict market conditions and what a contractor is
14 going to quote on a project months into the future,
15 never mind years. And that forecast uncertainty
16 increases as you go out in the time. And so the
17 further you're trying to forecast into the future, the
18 fuzzier it gets.

19 So to wrap things up, overall, I hope
20 I've left you with an idea or a better understanding
21 of the -- the supply chain that is Manitoba Hydro and
22 how it's complicated by a broad mix of assets, with
23 regional growth challenges and some degradation on the
24 distribution system that needs to be checked.

25 We've got some corporate asset

1 management work underway to centralize and form a
2 framework for business alignment; significant
3 improvement underway in our business operations,
4 capital tools, and processes; specifically in the
5 asset investment planning, capital portfolio
6 management, and asset condition assessment; and that,
7 although we have a vision for forecasting asset
8 replacement, using asset analytics and program
9 analytics, it is limited in its application.

10 And as with any forecast, there will
11 always be an inherent uncertainty into when those
12 expends will actually happen.

13 DR. BYRON WILLIAMS: One (1) thing
14 that would be helpful, at least in the literature I've
15 read, there's also an interaction between capital and
16 -- and maintenance. And you've not talked much about
17 that today, so maybe if you can just at a high level
18 where that is today and then where the -- the vision
19 is.

20 MR. JOEL WORTLEY: So incorporating a
21 life-cycle view of the asset I think is what you're
22 talking about and getting an optimized life cycle such
23 that the appropriate amount of maintenance is spent to
24 -- versus capital to optimize the -- the life cycle of
25 the asset.

1 DR. BYRON WILLIAMS: And just so I'm
2 clear, what I'm trying to -- some of the literature --
3 the examples I've seen from other jurisdictions,
4 they're looking at, you know, can I cut down more
5 trees?

6 Like is that a better -- in -- in terms
7 of that portfolio of measures to enhance the -- the
8 life of assets, that kind of -- those kind of
9 activities can be very valuable. And -- and I think
10 in the lit -- in what we've seen from UMS, there's
11 perhaps not the best coordination going on in terms of
12 that.

13 So perhaps you can talk a little bit
14 about where the Corpora -- Corporation is today and
15 then how, if it all, your team plays a role in -- in
16 that.

17

18 (BRIEF PAUSE)

19

20 MR. JOEL WORTLEY: So what we've
21 talked about today is -- is -- it's been specifically
22 about capital planning. And so what you're describing
23 is -- is a step beyond that and is a-- and again, fits
24 under the -- the broad asset management umbrella, but
25 is beyond today's discussion.

1 And so to give a very quick and -- and
2 broad characterization of it, there -- there would be
3 -- how this is utilized or how it's done within
4 Manitoba Hydro would vary from area to area. And part
5 of the -- the future and part of the road map that
6 we'll be developing under the corporate asset
7 management initiative is to identify what is best
8 practice in that regard; roll out a consistent
9 standard process, standard tools for -- for detailing
10 asset strategies that consider both maintenance and
11 capital in the life cycle of the asset.

12 So today it -- those -- some of those
13 practices and processes will be existing in different
14 groups, but it'll be a future step to centralize them
15 and standardize them.

16 DR. BYRON WILLIAMS: Will that be --
17 will that be through your team that is...

18 MR. JOEL WORTLEY: My team will likely
19 coordinate the endeavour with the -- the technical
20 experts and the workmen on the ground out in the
21 organizational groups.

22 DR. BYRON WILLIAMS: And has Manitoba
23 Hydro tried to consolidate its understanding of what's
24 being done in terms of that interaction between
25 capital and maintenance in -- in each business unit?

1 MR. JOEL WORTLEY: To -- to date, the
2 -- in terms of assessment of current practice and the
3 GAAP analysis, it's the EMS report.

4 MR. CHRIS OAKLEY: Hello, Chris Oakley
5 here again. Had -- have Manitoba Hydro benchmarked
6 itself against pure utilities to see the ratios of
7 OM&A expenditures versus capital spend, just given the
8 relative condition of the fleet and that sort of
9 thing?

10 THE FACILITATOR: On -- on one (1)
11 hand we've had some bench working (sic) that was done
12 last year by the Boston Consulting Group as part of
13 their engagement to the Manitoba Hydro Electric Board.
14 It was done probably at a -- at a higher level, but it
15 was done for each operating unit at that point in
16 time. And that's a set of data or some materials we
17 will be providing into this process here in the near
18 future, but we're just going through some matters with
19 Boston Consulting right now to be able to get those
20 materials assembled and finalized.

21 MR. CHRIS OAKLEY: Thanks. I -- I had
22 another question, if I could, about something that
23 Joel said a little bit earlier on. In the past I
24 think you said the -- the -- basically the target or
25 the envelopes were -- were basically an extrapolation

1 from historic. And I get the sense from this
2 discussion that you're kind of gravitating to a
3 different place. Eventually it won't be based on that
4 sort of a thing.

5 But likely the -- the two (2) test
6 years we're looking at will have at least a certain
7 amount of that flavour in them. Now, you said
8 something that was interesting, which is your -- your
9 immediate investments are based on what is in front of
10 us now.

11 And I -- I want to check a little bit
12 about what that actually mean? It -- it seems to be
13 classifying things as non-volitional. In other words,
14 I've got stuff in front of me. If I don't do that the
15 wheels are falling off. Is that really the case?
16 Like let's think about, say distribution.

17 You -- you've got a lot of these really
18 low cost, but vast numbers of these units that you're
19 looking at -- at going after. You don't really have a
20 lot of data on some of them. So there's some judgment
21 here I think that probably has to be informed by -- by
22 past investments. But is it really as non-volitional
23 as all that?

24 I -- I know it's -- it's always nice to
25 stay ahead of your -- your demographic curves and you

1 want to try and balance these things over time, but at
2 the particular time we have the kind of the pig and a
3 snake issue, which is there are some very large
4 projects kind of going through the works right now and
5 if there was an opportunity to defer anything, this is
6 a really good time to think about it.

7 MR. JOEL WORTLEY: So when -- when I
8 say that it -- it's the work that's in front of us
9 now, it's the work that's urgent, or the work that is
10 -- that is high priority. I think you're correct in
11 suggesting that in -- in each case there's -- there's
12 a judgment call as to when you're -- when you're going
13 to do that project with a balance of -- of cost
14 performance and risk.

15 And -- and there can be a conscious
16 decision to take on more risk where -- where
17 appropriate and that each one (1) of those -- each one
18 (1) of those decisions to spend has a justification
19 behind it and has a reason why it has to be now.

20 MR. CHRIS OAKLEY: Another sort of
21 related issue is you -- you had -- I'm sorry. You --

22 MS. PATTI RAMAGE: Just hold for one
23 (1) second.

24 MR. CHRIS OAKLEY: -- you had
25 mentioned, I forget on which of the slides it was,

1 that -- that there was sort of an optimization process
2 that goes on. It looked like you were looking at
3 different scenarios before, you know, the -- it turns
4 into CEF.

5 Have any of those scenarios ever been
6 kind of put forward to say: You know, we could do this
7 scenario 'A' and it's going to result in this sort of
8 SAIDI/SAIFI results? We could do -- scenario 'B'
9 turns into these SAIDI/SAIFI results.

10 Have -- has any of that sort of
11 information been provided?

12 MR. JOEL WORTLEY: When I talk about
13 the capital portfolio management program, those are
14 the tools and the practices and the -- the processes
15 that we need to do exactly what you're describing.

16 And so to date we haven't had the
17 ability to easily produce that type of scenario
18 analysis such that we could compare easily back and
19 forth. But that's exactly the vision, to be able to
20 get to a point where we can understand what -- what
21 cost benefit and risk is associated with a certain
22 investment level to vary that investment level to see
23 what -- what changes and -- and ultimately -- it all -
24 - at the end of the day it always boils down to
25 someone's judgment call as to what is the appropriate

1 level.

2 And the -- the vision is to get to a
3 place where that data is easily produced such that the
4 right people can make that call.

5 MR. CHRIS OAKLEY: Have you done any -
6 - any outreach sessions with -- with your customer
7 base to sort of say, How are you with your reliability
8 right now, or -- or what are things look -- you know,
9 what drivers do you see that -- that you want Manitoba
10 Hydro to -- to take action on. Have you done any of
11 that sort of outreach?

12 MR. JOEL WORTLEY: My -- my end of the
13 business is not the customer end. I -- I couldn't
14 comment directly. I don't know if...

15 THE FACILITATOR: I would think that
16 that's probably a question that we would be going to
17 our customer care folks. We do some routine general
18 survey work in terms of customer satisfaction, and --
19 and I don't have the information.

20 I don't have an answer for you off the
21 top of my head but, you know, we have done some of
22 that in the past. I'm just not sure where we are
23 currently with respect to that but, you know, it's a
24 legitimate question to find out for sure.

25 MR. CHRIS OAKLEY: Thanks.

1 DR. BYRON WILLIAMS: I guess just with
2 one (1) follow up.

3 In terms of the development of targets
4 and SAIDI/SAIFI, et cetera, would -- would it be your
5 expectation that consumer input would be one (1)
6 element of the development of those targets?

7

8 (BRIEF PAUSE)

9

10 THE FACILITATOR: Byron, if I might.
11 We have a new vice-president of -- of customer care
12 who has -- will be undertaking some analysis in terms
13 of overall value that the Corporation of Manitoba
14 Hydro is providing to customers. I think that -- that
15 that may be one (1) aspect of it but I think that
16 there's a much deeper set of questions that will be
17 considered as we go forward in terms of the value that
18 Manitoba Hydro is providing to customers.

19 And so I -- I don't know specifically -
20 - like I think that's a question that -- in terms of a
21 customer value there will be a component of that. But
22 it's safe to say that with the restructuring that
23 we've undertaken in the organization, one (1) of the
24 key components of that is a different or a -- you
25 know, a more forward-looking focus on the customer.

1 There would be likely some
2 consideration obviously for some direct input from
3 customers, or some way of sampling what customers
4 desire, require, and value in that regard. So I -- I
5 would view that as being probably a much broader
6 subject that just simply distribution reliability, or
7 -- or system reliability alone. But will take into
8 consideration a number of different variables that
9 customers could value.

10 And so right now I -- we're early in
11 the stages of that, too. We've restructured. We're
12 early in the stages of that, and that's something that
13 we'll be -- we'll be embarking upon over coming time.

14 MR. ALEXANDER BUKALEV: The -- the
15 corporate value framework that has been developed
16 already, did it incorporate any customer research or
17 studies in terms of their value?

18 MR. JOEL WORTLEY: The -- the customer
19 experiences is considered in the corporate value
20 framework, and you can -- you can read about that in
21 the documentation that's been -- been filed.

22 And I guess I would suggest that you
23 start there, see what -- see what you can learn there.
24 And then -- then if you have particular residual
25 questions coming out of that, that we can try to

1 answer them. I can't speak to specifically what
2 studies were included or -- or, you know, the -- the
3 actual genesis and specifics in that respect.

4 MR. ALEXANDER BUKALEV: I read it; I
5 guess that's why I asked this question because I
6 didn't see it there.

7 MR. JOEL WORTLEY: So what -- what
8 exactly are you looking for?

9 MR. ALEXANDER BUKALEV: So let's say
10 there's customer interruption costs, right, in this
11 corporate value framework. So is it based on some
12 research that was done by Manitoba Hydro, or it was
13 taken out of...

14 MR. JOEL WORTLEY: I see. So again, a
15 great question to put in an IR. I don't know the
16 answer off the top of my head, but certainly we -- we
17 can find that.

18 MR. ALEXANDER BUKALEV: Another
19 question is in terms of the capital planning
20 framework. So you offset investments for the next
21 year, so at least you propose a certain level of
22 investments with specific projects.

23 Do you forecast SAIDI/SAIFI into the
24 future based on the already proposed set of list of
25 projects?

1 (BRIEF PAUSE)

2

3 MR. JOEL WORTLEY: The -- the linkage
4 between specific projects and an overall impact on
5 SAIDI and SAIFI isn't there today. That's -- that's
6 again something that will need to be developed within
7 a larger corporate asset management framework to have
8 -- to understand what are the -- what are the factors
9 behind SAIDI and SAIFI, and which ones of them can be
10 impacted by a particular project?

11 That -- that could very well end up
12 being where we -- where we go with that corporate val
13 -- or that corporate asset management framework, but
14 it's not there today.

15 MR. ALEXANDER BUKALEV: do you have an
16 overall forecast of SAIDI/SAIFI into the future
17 without specific linkage to specific projects?

18 MR. JOEL WORTLEY: No. Currently,
19 SAIDI and safety -- SAIDI and SAIFI are a -- followed
20 as a lagging -- a lagging indicator.

21 MR. ALEXANDER BUKALEV: In the future,
22 so this slide where it showed different investment
23 categories -- sustainment, capacity and growth,
24 business operations -- so are you planning to
25 prioritize projects within each of the portfolio?

1 Or it doesn't -- it doesn't matter
2 where the project belong to; they will be prioritized
3 or lumped together into the bucket and then, based on
4 the values, would be prioritized 1, 2, 3, 4, and then
5 those ones that limit the budget will form after that
6 these portfolios?

7 MR. JOEL WORTLEY: So I'll answer the
8 question I think you're asking me. You can tell me if
9 I get it right or not. So the -- the investment
10 categories are -- are purely a reporting function. So
11 what investment category the particular spending ended
12 up in is -- is information rather than a driver or a
13 limitation or an input.

14 And so the -- the portfolio of
15 executing projects is a program based on the -- on
16 which projects bring the highest value to the company
17 within the constraints at hand. And if that ends up
18 being irrespective of -- of what investment category
19 the spending is in.

20 So -- so each -- each group will --
21 will build their executing portfolio on the basis of
22 what is needed for their business objectives. And
23 then there'll be a reporting function to analyze that
24 to say, Overall, within the capital expenditure
25 forecast, here's the total value -- total sum going to

1 sustainment, total sum going to capacity and growth,
2 so on and so forth.

3 MR. ALEXANDER BUKALEV: So what I hear
4 in that, you're going to compare capacity project
5 versus sustainment project.

6 MR. JOEL WORTLEY: That's right.

7 MR. ALEXANDER BUKALEV: So let's say
8 wood pole replacement versus building a new
9 distribution station.

10 MR. JOEL WORTLEY: Yeah.

11 MR. ALEXANDER BUKALEV: And would you
12 compare building a new distribution station versus
13 building a new transmission station? So within
14 different units as well this prioritization will
15 happen?

16 MR. JOEL WORTLEY: So in -- in today's
17 model, the optimization will occur within the
18 distribution portfolio, and the optimization will
19 occur within the transmission portfolio. But the --
20 there will likely not be -- and I -- I say 'likely'
21 'cause we have to plan this out -- an optimization of
22 the two (2) together.

23 What will -- will likely happen is more
24 of a levelling process by which the two (2) are
25 compared to say: What -- what was the -- the value of

1 the last dollar spent going into this portfolio versus
2 the last dollar spent going into that portfolio? to
3 see if they are -- are roughly balanced, and if -- and
4 if they're not, some adjustment in future years.

5 MR. ALEXANDER BUKALEV: Thank you.
6 And then could you describe the process in more detail
7 for sustainment identification? What's about -- do
8 you -- do you have a similar description of capacity
9 planning process, IT planning process, fleet planning
10 process, facilities planning process? That's all.

11 MR. JOEL WORTLEY: So tho -- those
12 planning processes will vary by group. The -- the
13 transmission system planning process is probably the -
14 - the easiest one, and then the -- the largest effort.
15 But each of those groups will have a process by which
16 they plan their work, of course.

17 I can't tell you about them in detail
18 off the top of my head, but if you wanted to submit an
19 IR, we can certainly dig that up.

20 MR. CHRIS OAKLEY: Just a -- just a
21 couple more questions here for clarification purposes.
22 There was a slide, and I wasn't quick enough to grab
23 the number, between 25 and 30, but it -- the -- one
24 (1) of the statements on it was, Asset needs drive
25 capital expenditures. And I think that's looking

1 forward again. You want to get to the point where
2 asset needs are going to drive your capital
3 expenditures.

4 I -- I took that to be short of
5 shorthand, because it seems to me that ratepayer needs
6 should drive everything. And then if the ratepayer
7 needs that asset to work, then -- then asset needs
8 step in and -- and function as that. So I took it
9 that was sort of an engineering-centric way of saying
10 what I just said, but can you confirm? Like --

11 MR. JOEL WORTLEY: Yeah.

12 MR. CHRIS OAKLEY: -- we can't lose
13 sight of the fact that there's someone paying the bill
14 here, and -- and engineers love to have nice -- nice,
15 new shiny things. I know that I'm an engineer, and I
16 like nice, new shiny things, and I'd rather wholesale
17 replace something than just put a patch on it. But --
18 but my ratepayers will -- will be concerned if I'm
19 just putting new shiny things in.

20 MR. JOEL WORTLEY: No, you're --
21 you're entirely correct. What that was meant to be
22 was showing a -- a contrast to a -- a model by which a
23 -- a certain pot of money's doled out and it's just
24 spent, and so rather a needs-based approach to which
25 what does the asset need, but what does the asset need

1 to accomplish the business objective, and the business
2 objective being to serve the customer at a reasonable
3 cost, again -- again, balancing performance cost and
4 risk.

5 MR. CHRIS OAKLEY: Thanks. I -- I
6 figured that was what -- what you meant, but I just
7 wanted to clarify.

8 THE FACILITATOR: I guess I would
9 canvass the room one (1) last time to see if there's
10 any -- any other questions. Brady...?

11 MR. BRADY RYALL: I may take you up on
12 the offer of a glossary, but not maybe with the
13 terminology that you showed on that initial slide.
14 When we go to start explaining this to the Board
15 members, I think it would be helpful to have a
16 glossary of the terms and, you know, the capital asset
17 management, the -- the overall asset management
18 process, corporate value framework, have all these
19 terms, how all these pieces are fitting together, and
20 whether that's -- a flow chart isn't the right word,
21 but a -- a map that would -- that would look like
22 that.

23 And we'll -- we'll put this into an
24 Information Request, but I think that's going to be
25 very valuable, helping everybody. Okay. There's a

1 lot. Like, we went through slides after slides to
2 explain all this stuff. And if this terminology's
3 coming out in the hearing to explain what you're
4 doing, we're quick -- quickly going to lose a lot of
5 people, so that, I think, is an important one.

6 DR. BYRON WILLIAMS: Bra -- Brady, can
7 I ask? Are you talking about what they're doing? I'm
8 presume you're talking about -- about what Hydro's
9 doing today, and then what they plan to do?

10 MR. BRADY RYALL: I was actually just
11 thinking, because of all the new terminology as to
12 what they plan to do --

13 DR. BYRON WILLIAMS: Okay. Okay. And
14 my only concern with that is I think it's important to
15 understand what they're doing today, as well --

16 MR. BRADY RYALL: I see your point.

17 DR. BYRON WILLIAMS: -- which I think,
18 for the test year, especially, I think that's going to
19 be real important for the Board. That --

20 MR. BRADY RYALL: Yeah.

21 DR. BYRON WILLIAMS: For what it's
22 worth, that's our advice.

23 THE FACILITATOR: I think that's a
24 fair statement. I think that, you know, we want to
25 have clarity, right? We want to make sure that

1 everybody knows, you know, what the path forward is,
2 but clearly, what is -- what has occurred, what has
3 gone into the preparation of the test years, the CEF,
4 right?

5 So I think that we need to have that
6 global understanding of that. That's a fair -- fair -
7 - very fair statement, yes.

8 MR. ALEXANDER BUKALEV: Do you see
9 these two (2) standards that you mentioned, PAS 55 and
10 ISO 55000 as different standards or you treat them as
11 the same standard, basically the same approach for the
12 future?

13 MR. JOEL WORTLEY: So our -- our
14 intent is not to certify either one, or to rigorously
15 audit ourselves against either one, but rather to use
16 best practices and standards like those as guiding
17 principles.

18 MR. ALEXANDER BUKALEV: Do you intend
19 to measure the progress against the implementation of
20 the standards in your place, even if you are not
21 considering to be certified?

22 MR. JOEL WORTLEY: So the -- the GAPP
23 assessment that was done by UMS was done in -- in that
24 spirit, and if -- if there's value in it, it will be
25 repeated in the future to see -- to see how we've

1 progressed.

2 MR. ALEXANDER BUKALEV: Do you have a
3 self-assessment questionnaire for this tender that
4 even without UMS, you would be able to measure
5 yourself against the -- the progress?

6 MR. JOEL WORTLEY: There -- there are
7 self-assessment tools out there. You're probably
8 familiar with several of them. And so -- so certainly
9 that -- you know, that opportunity is open to us.

10 DR. BYRON WILLIAMS: I know in some of
11 its environmental work, Hydro is standard -- is --

12 MR. JOEL WORTLEY: Certified.

13 DR. BYRON WILLIAMS: -- certified. It
14 -- can you help us to understand the choice not to
15 seek certification?

16 MR. JOEL WORTLEY: So certification
17 comes with a -- a cost, and that cost is not obviously
18 of value at this point. But that's something that can
19 be reevaluated as -- as we go forward.

20 MR. CHRIS OAKLEY: I have a couple
21 more questions, if we're going to -- not going to be
22 coming back after lunch. I'm -- I'm not sure what --
23 what you're thinking about as far as that goes,
24 because I had some other questions that I was sort of
25 saving for the afternoon, but if we're going to have

1 this one (1) shot, I'd...

2 THE FACILITATOR: Well, I -- I think
3 that probably we might as well just have all the
4 questions now and -- and wrap up the session, and then
5 people can, you know, have lunch so they choose, or
6 leave --

7 MR. CHRIS OAKLEY: Sure.

8 THE FACILITATOR: -- at that point in
9 time, so please, feel free, Chris.

10 MR. CHRIS OAKLEY: Okay. Thanks. A
11 couple of things associated with the corporate value
12 framework, and -- and the Copperleaf implementation.
13 So Copperleaf sort of sets out their -- their
14 expectations for a complete and comprehensive
15 implementation.

16 At one (1) point, and let's just see
17 where this is actually coming from, I guess it's from
18 the gap assessment report:

19 "While the Corporate asset
20 management executive counsel has
21 been chartered with most of the
22 responsibilities of the asset owner,
23 this role has not been formally
24 communicated to the organization,
25 nor have the business units been

1 provided with concise direction on
2 policy strategy and objectives,
3 although the CAM (phonetic) does
4 have a plan to develop these over
5 the next few months."

6 Can you confirm if the corporate value
7 framework as described by Copperleaf, and which is
8 critical to Copperleaf C55 implementation, is that
9 concise direction of policy strategy and objectives
10 for Manitoba Hydro? Is that -- the intention is that
11 this is being sort of tailored to work with -- with
12 the Copperleaf product?

13 MR. JOEL WORTLEY: The -- the
14 corporate value framework is -- is a -- is a decision
15 support tool for capital decision making. The -- and
16 -- and as such, is -- is again, a small subset of the
17 overall larger asset management picture to which UMS
18 is -- is speaking.

19 And so I -- I wouldn't -- wouldn't
20 bring those two (2) things together in that context.

21 MR. CHRIS OAKLEY: Okay. So if -- if
22 we were to ask an IR and just say sort of -- we'll set
23 out sort of a concordance, and you can tell us what
24 actually maps and what doesn't, so that we can --
25 because we have a pretty good understanding about C55,

1 what -- what their implementation looks like, and we
2 want to understand how that's going to be integrated,
3 because clearly you've got two (2) other business
4 units that haven't really got into it yet, so at least
5 understand your targets going forward.

6 Risk is always kind of an interesting
7 thing, and -- and corporate -- a corporate-centralized
8 view of risk is really important to make sense of
9 these expenditures, because every business unit looks
10 at risk a different way. If you're in generation, you
11 look at what's the risk of failing -- of a unit
12 failing, or catastrophic dam failure, or that sort of
13 a thing. If you're a distribution person, you're
14 worried about risk of my -- my SAIDI/SAIFI, you know,
15 kV sort of numbers. And -- and call-outs from
16 customers, and things like that.

17 So again, risk -- this is again taken
18 from the GAPP assessment report:

19 "Risk is a key base -- basis for
20 decision making in best practice
21 asset management systems, and Hydro
22 is increasingly incorporating risk
23 in its asset-related decisions.
24 However, there were no corporate
25 risk standards, tolerance levels, or

1 risk assessment required to guide
2 the business units leading to a
3 situation in which risk is being
4 avoided rather than managed."

5 So without having those corporate risk
6 standards in place, can you explain how Manitoba Hydro
7 evaluates which risks are to be avoided and which
8 risks are to be managed? And -- and I -- I
9 particularly think about the HVDC group, because they
10 sort of have, sort of like, end-of-the-world
11 scenarios.

12 And -- and, you know, if -- if the HVDC
13 fails, we're down and out. So they tend to look at
14 valve failures for -- in -- in that light rather than
15 the corporate overview of what happens in that
16 context, so.

17 MR. JOEL WORTLEY: So I -- I can't
18 give you a whole lot of detail. I think your
19 assessment is -- is pretty correct to say those
20 unusual groups are doing their own risk assessments
21 today and the missing piece as pointed out by the UMS
22 GAAP assessment is that centralization and -- and top
23 down guidance around risk tolerance, that -- those are
24 some of the reasons why we formed the corporate asset
25 management executive council and the steering

1 committee is -- is to correct some of those -- some of
2 those issues.

3 With respect to how each of those
4 individual groups looks at risk and -- and how they
5 choose to manage versus buydown risk, those -- those
6 types of questions are probably best answered on a --
7 on a specific project basis if you want to ask about a
8 specific project.

9 We can try to answer them a little bit
10 more broadly if you want to ask about specific groups
11 or -- or functions. It would be beyond me to give you
12 a -- a fulsome answer right now.

13 MR. CHRIS OAKLEY: Okay. We'll
14 probably have a structure IR that actually is going to
15 kind of go after individual pieces of this, because it
16 -- it is a complex answer probably, especially if we
17 ask for current status, because you're obviously in
18 transition right now, so.

19 Another thing taken from the GAAP --
20 the GAAP Assessment Report was:

21 "The -- the lack of clear
22 communication on acceptable risk
23 tolerances led middle -- middle
24 managers to use their individual
25 perception of risk levels to make

1 decisions generally resulting in
2 risk avoidance. This risk adverse
3 posture may be too conservative, and
4 therefore, push up the life cycle
5 cost of assets."

6 And this -- this is from the UMS
7 report. So they're kind of saying, Hey, look at past
8 practice is not getting us an optimal solution, so --
9 so a concern we have is the CEF that is before us now
10 for the test years is sort of presented as an optimal
11 solution given the limitations. And UMS seems to be
12 saying, is this is not optimal. This is way
13 suboptimal, because there isn't a consistent
14 definition of risk and value across this entire
15 spectrum.

16 So can you provide us with some
17 examples on how risk assessment is used by Manitoba
18 Hydro in evaluating the appropriate balance between
19 major capital projects, and O&M expenditures, and
20 minor capital. Where's that thinking at now, and how
21 is it actually incorporated?

22 Is there something simply that the
23 executive council sits down and say, You know, we've
24 got a budget. We've got to make the best use of it,
25 and it looks to us like these are where the risks and

1 values are. So we're going to take a little bit back
2 from these guys right now and we're going to take some
3 over to these folks.

4 MR. JOEL WORTLEY: So first off, I --
5 I think it's fair to say that UMS did not do a
6 detailed evaluation of the CEF. And so their -- their
7 conclusions are -- are more broadly based around the
8 general state of practice. And -- and so in that
9 respect when we look at any individual group and we
10 ask the question of how do we know that they're --
11 they're being reasonable and -- and the decisions
12 they're making around risk tolerance and allocating
13 their dollars, that -- that transparency from a -- in
14 terms of having a consistent and standard process
15 that's anchored centrally with a corporate risk
16 tolerance isn't there today.

17 But what is there today is ongoing
18 pressure that's resulting in -- in significant
19 deferral of -- of many projects and many expenses.
20 And so if -- if that -- if that -- if large bodies --
21 or significant works are being deferred that are
22 carrying significant risks, or risks that are -- that
23 are significant enough to be of -- of some concern,
24 then we've got some comfort that things are not
25 overspent.

1 But the -- you know, a more objective
2 assessment on a -- on a corporate scale, that's part
3 of the future.

4 MR. CHRIS OAKLEY: Okay. Thanks. One
5 (1) specifically about generation operations, they --
6 they particularly noted that outside of dam safety.
7 There's sort of minimal risk assessment performed on
8 the assets. And that was -- you know, that was a bit
9 more specific, just saying, you know, we look at the -
10 - at the generation operations. We don't see anything
11 but dam safety really getting significant risk
12 assessment.

13 How -- how does that translate into the
14 level of -- of investments being made in generation
15 operations? In other words, if it's not a dam safety
16 related thing we can assume, therefore, that there
17 really isn't risk assessment, considered -- this is --
18 this is -- it kind of falls back to good operating
19 practice and judgment by the operational folks.

20 MR. JOEL WORTLEY: So again, you know,
21 as a broad statement considering of all the different
22 asset classes that are managed within generation,
23 there -- there's probably a -- a reasonable
24 observation made there by -- by UMS. But when you --
25 when you look in a little bit deeper, certainly within

1 dam safety risk is -- is considered, but when you look
2 at the drive train assets, the -- the generating unit
3 assets that are -- are responsible for directly
4 generating electricity, we've been using loss
5 generation risk as an assessment and -- and
6 prioritization tool for -- for years. And so I don't
7 think it's fair at all to say that it's only within
8 dam safety that -- that risk is being considered.

9 MR. CHRIS OAKLEY: So have you -- have
10 you ever done a rebuttal to the UMS report that would
11 say -- to say, Well, we challenge some of these
12 findings? Or -- or are you just going to let that
13 report stand on the record as part of the filing,
14 which is where it's at now?

15 MR. JOEL WORTLEY: There -- there was
16 some back and forth in the generation of -- of that
17 report. We were very cognizant not to write the
18 report for them, and -- and it's a point in time
19 evolving from there.

20 MR. CHRIS OAKLEY: That's fair. One
21 (1) more question, if I could, about the capacity
22 projects which -- which was -- you know, first of all,
23 just the location of them on the map in some cases is
24 intriguing.

25 Are the planning standards against

1 which those capacity constraints were -- were
2 developed on the record anywhere? There was some
3 description in some of the project justifications, but
4 -- but it really doesn't go into, you know, we did an
5 'N' minus one (1) on non-coincident peak for this
6 season and found this transformer's overloaded.

7 Best thing to know because, in a cold
8 climate, if we have winter-peaking transformers, I've
9 certainly stood beside absolutely maxed out 150
10 percent transformers that had snow on top of them.
11 And so normal transformer degradation curves will tell
12 you that you're not doing anything damaging to that
13 transformer, even though it's rate -- it's operating
14 at 150 percent of -- of peak load.

15 And -- and utilities generally will run
16 transformers into those load ranges in the wintertime,
17 because it's fine. You've -- you've got stil-standing
18 snow. And if you actually measured conductor
19 temperatures, you'd probably find that they're -- you
20 know, they were still below zero, even though they're
21 almost max loaded.

22 Is all that information available? Do
23 we get to understand the basis of these -- these
24 capacity projects and what's driving them? And again,
25 well, we can kind of pull them out of the -- of the --

1 I guess it's MFR-115 that -- where they're sort of all
2 listed.

3 How could we sort of synthesize the
4 planning decisions that drove these things? 'Cause
5 there are some pretty significant dollars, as you --
6 as you mentioned, in the next two (2) test years on --
7 on this, so --

8 MR. JOEL WORTLEY: So those are -- the
9 planning standards exist. They're available. I think
10 some of them may have been filed at some point. I'd
11 have to confirm that.

12 I can't speak to them off the top of my
13 head, but they're -- they're definitely there, and we
14 should be able to -- to give you the basis for those -
15 - for the -- for those decisions based on those
16 standards. It'll help us if you're very specific in
17 what you're asking for.

18 MR. CHRIS OAKLEY: Okay. So we -- we
19 maybe should prepare, again, a detailed IR that sort
20 of says, Here's a portfolio of projects that have a
21 similar sort of description. Can you tell us the
22 planning study, or is there is a report, or something
23 like -- or regional planning report that said, We
24 really have to take these assets on right now?

25 MR. JOEL WORTLEY: Yeah. The more

1 specific you can be in exactly what you're looking
2 for, the -- the better answer you're going to get.

3 MR. CHRIS OAKLEY: Okay. Thank you.
4 That's all I have.

5 DR. BYRON WILLIAMS: I just have --
6 and this is more a question for Greg and Patti. And
7 you may not be able to answer it, but does the
8 Corporation have any intention of bringing UMS in
9 terms of its application? And -- and if it's
10 premature, that's -- that's fine.

11 MS. PATTI RAMAGE: I would say it's
12 premature.

13 THE FACILITATOR: Okay. Well, I think
14 that, unless there are any more questions -- I think
15 we've canvassed a lot of questions here today, and I
16 think this has been an interesting discussion. I hope
17 it's provided some value, and I hope it allows us to
18 move forward into formulation of some IRs and be able
19 to -- to address these matters as effectively as we
20 can going forward, here.

21 So we appreciate the -- I guess the
22 insight in terms of what parties are looking for, what
23 their expectations are in terms of the information
24 that will be sought in the Information Requests.
25 That's useful for us.

1 So we certainly thank you for your
2 participation and your willingness to sit down with us
3 and -- and have this interaction on this particular
4 part of our application, and we appreciate that.

5 Further to that, I think that we're
6 ready to close the session, then, for the day. Lunch
7 is available for those that are wishing to partake.
8 It would be in the boardroom. But again, on behalf of
9 Joel, Patti, and ourselves, we really, really
10 appreciate your attention and interest today. Thank
11 you.

12

13 --- Upon adjourning at 12:19 p.m.

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16 Certified Correct,

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20 Cheryl Lavigne, Ms.

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