## Undertaking # 24

To provide number of drivers for each DSR level and corresponding revenue.

## **RESPONSE:**

Please see attachment.



|           | Fiscal Year Earned Drivers by DSR Level |         |         |         |         |  | Driver Earned Premiums (\$000s) |          |          |          |          |  |
|-----------|---|---------|---------|---------|---------|--|---------------------------------|----------|----------|----------|----------|--|
| DSR Level | 2015(a)                                 | 2016    | 2017    | 2018    | 2019    |  | 2015(a)                         | 2016     | 2017     | 2018     | 2019     |  |
| 15        | 216,502                                 | 262,183 | 273,347 | 283,557 | 292,384 |  | \$3,247                         | \$3,933  | \$4,100  | \$4,253  | \$4,386  |  |
| 14        | 67,831                                  | 32,565  | 32,400  | 31,676  | 23,768  |  | \$1,348                         | \$651    | \$648    | \$634    | \$475    |  |
| 13        | 36,198                                  | 36,024  | 35,190  | 26,208  | 32,439  |  | \$722                           | \$720    | \$704    | \$524    | \$649    |  |
| 12        | 37,027                                  | 35,178  | 24,598  | 31,665  | 32,383  |  | \$740                           | \$704    | \$492    | \$633    | \$648    |  |
| 11        | 38,153                                  | 26,874  | 35,222  | 35,999  | 28,443  |  | \$763                           | \$537    | \$704    | \$720    | \$569    |  |
| 10        | 30,260                                  | 40,339  | 41,227  | 32,414  | 36,085  |  | \$603                           | \$807    | \$825    | \$648    | \$722    |  |
| 9         | 35,502                                  | 34,483  | 23,948  | 27,938  | 26,706  |  | \$886                           | \$862    | \$599    | \$698    | \$668    |  |
| 8         | 34,648                                  | 24,304  | 28,801  | 27,252  | 23,449  |  | \$1,033                         | \$729    | \$864    | \$818    | \$703    |  |
| 7         | 24,980                                  | 30,024  | 27,999  | 24,225  | 27,908  |  | \$745                           | \$901    | \$840    | \$727    | \$837    |  |
| 6         | 30,563                                  | 28,105  | 24,691  | 28,792  | 28,788  |  | \$918                           | \$843    | \$741    | \$864    | \$864    |  |
| 5         | 29,106                                  | 26,101  | 30,636  | 30,568  | 29,255  |  | \$873                           | \$783    | \$919    | \$917    | \$878    |  |
| 4         | 26,944                                  | 31,696  | 31,558  | 30,575  | 33,346  |  | \$803                           | \$951    | \$947    | \$917    | \$1,000  |  |
| 3         | 33,045                                  | 33,022  | 32,615  | 35,692  | 36,944  |  | \$1,160                         | \$1,156  | \$1,142  | \$1,249  | \$1,293  |  |
| 2         | 35,550                                  | 35,871  | 39,240  | 40,946  | 42,238  |  | \$1,241                         | \$1,255  | \$1,373  | \$1,433  | \$1,478  |  |
| 1         | 40,160                                  | 44,294  | 46,699  | 48,630  | 50,940  |  | \$1,616                         | \$1,772  | \$1,868  | \$1,945  | \$2,038  |  |
| 0         | 61,893                                  | 67,889  | 71,270  | 74,304  | 76,833  |  | \$2,840                         | \$3,055  | \$3,207  | \$3,344  | \$3,457  |  |
| -1        | 11,302                                  | 11,778  | 12,629  | 13,215  | 13,725  |  | \$1,130                         | \$1,178  | \$1,263  | \$1,322  | \$1,372  |  |
| -2        | 9,648                                   | 10,293  | 10,728  | 11,175  | 11,782  |  | \$957                           | \$1,029  | \$1,073  | \$1,117  | \$1,178  |  |
| -3        | 7,149                                   | 7,324   | 7,608   | 8,140   | 8,519   |  | \$1,424                         | \$1,465  | \$1,522  | \$1,628  | \$1,704  |  |
| -4        | 8,857                                   | 9,251   | 9,934   | 10,464  | 11,000  |  | \$1,756                         | \$1,850  | \$1,987  | \$2,093  | \$2,200  |  |
| -5        | 6,357                                   | 6,706   | 7,066   | 7,452   | 7,806   |  | \$1,887                         | \$2,012  | \$2,120  | \$2,235  | \$2,342  |  |
| -6        | 4,124                                   | 4,299   | 4,618   | 4,913   | 5,162   |  | \$1,232                         | \$1,290  | \$1,385  | \$1,474  | \$1,548  |  |
| -7        | 3,928                                   | 4,170   | 4,432   | 4,670   | 4,923   |  | \$1,556                         | \$1,668  | \$1,773  | \$1,868  | \$1,969  |  |
| -8        | 2,612                                   | 2,794   | 2,978   | 3,178   | 3,374   |  | \$1,025                         | \$1,118  | \$1,191  | \$1,271  | \$1,350  |  |
| -9        | 2,520                                   | 2,695   | 2,868   | 3,040   | 3,199   |  | \$1,268                         | \$1,347  | \$1,434  | \$1,520  | \$1,600  |  |
| -10       | 2,204                                   | 2,426   | 2,610   | 2,777   | 2,937   |  | \$1,093                         | \$1,213  | \$1,305  | \$1,388  | \$1,468  |  |
| -11       | 1,411                                   | 1,545   | 1,628   | 1,731   | 1,830   |  | \$1,001                         | \$1,081  | \$1,139  | \$1,212  | \$1,281  |  |
| -12       | 1,348                                   | 1,482   | 1,609   | 1,714   | 1,813   |  | \$1,227                         | \$1,334  | \$1,448  | \$1,543  | \$1,631  |  |
| -13       | 1,383                                   | 1,561   | 1,707   | 1,840   | 1,966   |  | \$1,523                         | \$1,718  | \$1,878  | \$2,024  | \$2,163  |  |
| -14       | 788                                     | 875     | 933     | 993     | 1,049   |  | \$1,035                         | \$1,137  | \$1,213  | \$1,291  | \$1,363  |  |
| -15       | 713                                     | 788     | 860     | 922     | 979     |  | \$1,074                         | \$1,182  | \$1,291  | \$1,383  | \$1,469  |  |
| -16       | 587                                     | 715     | 767     | 814     | 859     |  | \$1,056                         | \$1,215  | \$1,304  | \$1,384  | \$1,460  |  |
| -17       | 446                                     | 470     | 506     | 543     | 576     |  | \$842                           | \$893    | \$962    | \$1,032  | \$1,095  |  |
| -18       | 373                                     | 419     | 458     | 491     | 522     |  | \$772                           | \$881    | \$962    | \$1,031  | \$1,096  |  |
| -19       | 321                                     | 348     | 375     | 400     | 424     |  | \$715                           | \$800    | \$861    | \$919    | \$975    |  |
| -20       | 1,668                                   | 2,014   | 2,217   | 2,390   | 2,545   |  | \$4,302                         | \$5,034  | \$5,543  | \$5,976  | \$6,363  |  |
| Total     | 846,099                                 | 860,905 | 875,971 | 891,301 | 906,898 |  | \$46,412                        | \$49,104 | \$51,626 | \$54,034 | \$56,292 |  |

## Manitoba Public Insurance Driver Premium Forecast by DSR Level

