From: "Curtis M. Unfried"

Date: December 2, 2020 at 10:33:47 PM CST

Subject: MPI - Latest Application Before the PUB

Good evening -

Further to our discussion on Monday, we are writing to confirm that the *Insurance Brokers Association of Manitoba* (**'IBAM"**) will not be taking any position with respect to the Application filed by *Manitoba Public Insurance Corporation* (**"MPI"**) with the *Public Utilities Board* (**"PUB"**) on Friday evening. However, in the event that MPI, the PUB or other parties raise questions or issues regarding the *"new"* Broker Accord recently reached between IBAM and MPI, our position will no doubt change. In short:

- 1. IBAM will not be seeking to intervene in the Application: At this time, it sees no good reason or need to do so; and
- This is "without prejudice" to IBAM's right to seek intervention in the event that one
 (1) or more of the parties decide to raise issues or questions regarding the "new"

 Broker Accord.

We trust that this response is satisfactory for the purposes of MPI and the PUB moving forward.

Let us know if you have any questions.

Regards,

Curt

Curtis M. Unfried* Partner

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