# **REFERENCE:** Evidence of Mr. Grevatt

## PREAMBLE TO IR (IF ANY):

Mr. Grevatt's evidence offers the following observations:

2. The Plan contains many of the programs that are typically included in comprehensive energy efficiency portfolios. These programs could, if budgeted appropriately and implemented effectively, provide significant opportunities to increase the energy efficiency of homes and businesses in the province.

3. There are significant risks to success of Efficiency Manitoba's 2020-2023 Plan, which should be accounted for and addressed through project management and risk mitigation strategies. However, Efficiency Manitoba fails to address such concerns, appearing to simply assume that it will complete the myriad steps leading up to program launch, full implementation, and the realization of participation and savings targets.

## **RATIONALE:**

#### **QUESTION:**

(a) Please provide Mr. Grevatt's view of the benefits and need for Efficiency Manitoba to undertake an energy efficiency potential study during the course of this initial Three-Year Plan, and how this may or may not address Mr. Grevatt's observations and recommendations.

#### **RESPONSE:**

Mr. Grevatt views an energy efficiency potential study as a useful tool for helping to determine the amount of energy efficiency savings that might be available to a program administrator over a specified time horizon, and importantly helping to determine which customers and which end uses and technologies are likely to provide significant energy efficiency opportunities. Such a study for Manitoba could help Efficiency Manitoba to more fully reflect the identified opportunities in its planning. However, Mr. Grevatt cautions that potential studies always involve many assumptions regarding how the potential is framed, including how it is limited in some ways that may arbitrarily reduce estimates of the amount of cost-effective energy efficiency that is available. Transparency about these assumptions, as well as adequate opportunity for stakeholder input to these assumptions, would be critical to assuring meaningful results and a clear understanding of the value and limitations that the study provides.

A potential study will not address any of Mr. Grevatt's concerns regarding the success or lack thereof of Efficiency Manitoba's launch, ramp-up, and implementation processes.