

Board Counsel's Book of Documents – Manitoba Hydro 2019/20 GRA

| Tab # | Description | References |
|-------|--|--|
| 1. | Exhibit MH-93 IFF | MH-93 of 2017/18 MH GRA; Coalition/MH 1-4 c-d |
| 2. | MH15 Proposed Operating Statement ; MH16 Updated with Interim IFF | Appendix 3.8 (Revised) of 2017/18 MH GRA |
| 3. | Reasons for Requested Rate Increase | November 12 & 30 MH Letters: November 21 PUB Letter; November 30 and February 14 Applications; Coalition/MH 1-4 a-b |
| 4. | Net Income Forecasts | Figure 1.1 (Application); Figure 1 (Supplement); Coalition/MH 1-6a-m; |
| 5. | Projected Operating Statements | Figure 2.9 (Application); Figure 7 (Supplement); Figure 3 (Supplement); Approved Budget v. MH93 (20 yr WATM) |
| 6. | Hydrology Updates | PUB/MH I-29a (Updated); Appendix 9 Updated Energy in Storage; |
| 7. | 2019/20 Net Income Probabilities | PUB/MH I-29c (Original); PUB/MH I-29c (Updated) |
| 8. | Net Income Key Variable Sensitivity Impacts | Figure 2.10 (Application); Coalition/MH I-8b; |
| 9. | Major Capital Projects and Revenue Requirements | PUB/MH I-9 (Updated); Coalition/MH I-1b; PUB MFR 82R from 2017/18 GRA |
| 10. | Manitoba Minnesota Transmission Project - update | MMTP Q3 report PUB/MH I-54 (Updated) |

| Tab # | Description | References |
|-------|--|---|
| 11. | Revenue to Cost Coverages and Rate Differentiation | PUB/MH 1-61 a & b : PUB/MH 1 -63 |
| 12. | Cash Flow | Appendix 1 – Updated Indirect Cash Flow Statements; PUB/MH 1 -4 Updated; |
| 13. | Debt Management Strategy | MIPUG/MH 1-5; PUB/MH 1-40 Updated; |
| 14. | Operating and Administrative Costs | November 30 Application; PUB/MH 1-13 Revised; PUB/MH 1-21; Coalition/MH 1-13; |
| 15. | Regulatory Deferral Accounts | PUB/MH 1 -10c Updated; Coalition/MH 1-16; |
| 16. | | |
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2017/18 & 2018/19 ELECTRIC GENERAL RATE APPLICATION

Follow-Up Questions to Manitoba Hydro Undertaking Nos. 7 & 8 from Counsel for MIPUG (email dated December 21, 2017)

On December 21, 2017, MIPUG requested the following:

1. Please provide the data values, by year, used to generate Undertaking 8.

2. Add a line (scenario) to Undertaking 8 (the 1990 base scenario) that is based on an IFF as follows (please provide the underlying IFF 6 page financial forecast scenario as well):
 - a) IFF16 Update with Interim assumptions, except where noted.
 - b) 12 year WATM
 - c) Overhead accruals at \$20M continue throughout, amortized at 30 year rate (consistent with PUB/MH-I-1(e))
 - d) Depreciation at ASL throughout, no amortization of difference with ELG.
 - e) Rate increases as necessary consistent with the approach in Coalition-MH-II-19 (i.e., equal annual increases to target 75:25 by 2035/36)
 - f) Make sure the graph goes out to 2035/36.
 - g) Please also provide the summary data for this scenario as per Undertaking #9 page 2 (i.e., max net debt, etc.)

Response:

Notwithstanding the concerns outlined below, Manitoba Hydro is providing the data values included in Undertaking No. 8 and the projected financial statements, including data values, reflecting the December 21, 2017 MIPUG Scenario.

As noted in the responses to PUB/MH II-21 and PUB/MH II-28, Manitoba Hydro's financial plan reflects a goal to return to its target 25% equity to capitalization ratio in 10 years and believes limited value should be ascribed to forecasts a decade or more in the future. The potential for volatility in key assumptions, many of which are beyond Manitoba Hydro's ability to control, reduces the second half of a 20 year forecast to little more than a hypothetical modeling exercise.

Manitoba Hydro maintains all the same concerns outlined in PUB/MHI-1d) and e) related to items c) and d) of MIPUG's request. Furthermore, the 12 Year WATM in Manitoba Hydro's debt management strategy is justifiable only if there is a reasonable expectation of sufficient cash flow to retire the repositioned debt. The sufficient cash flow stems from the path of higher rate increases in MH16 Update with Interim and not from the rate path included in the scenario requested by MIPUG and presented below.

The table below outlines the accounting treatment in MH16 Update with Interim, and the assumptions in part c) and d), of the MIPUG scenario.

| | MH16 Update with Interim | MIPUG Scenario Dec 21/17 |
|--|-------------------------------------|-------------------------------------|
| Ineligible Overhead | | |
| Ineligible Overhead Annual Provision | \$20 million | \$20 million |
| Ineligible Overhead Amortization Period | 20 years | 30 years |
| Ineligible Overhead Deferral Until | 2022/23 | Indefinite |
| Equal Life Group (ELG)/Average Service Life (ASL) | | |
| ELG/ASL Amortization Period | 20 years | None |
| ELG/ASL Deferred Until | 2022/23 | Indefinite |



ELECTRIC OPERATIONS
PROJECTED OPERATING STATEMENT
MIPUG Scenario December 21, 2017
(In Millions of Dollars)

For the year ended March 31

| | ACTUAL | | | | | | | | | | |
|---|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| REVENUES | | | | | | | | | | | |
| Domestic Revenue | | | | | | | | | | | |
| at approved rates | 1 515 | 1 578 | 1 565 | 1 551 | 1 537 | 1 544 | 1 542 | 1 542 | 1 553 | 1 567 | 1 583 |
| additional* | - | 37 | 110 | 168 | 228 | 292 | 357 | 425 | 498 | 577 | 660 |
| BPIII Reserve Account | (96) | (151) | 3 | 79 | 79 | 79 | 79 | 26 | - | - | - |
| Extraprovincial | 460 | 514 | 469 | 420 | 567 | 693 | 779 | 788 | 805 | 667 | 671 |
| Other | 28 | 30 | 31 | 31 | 33 | 33 | 34 | 34 | 35 | 35 | 36 |
| | <u>1 907</u> | <u>2 008</u> | <u>2 178</u> | <u>2 251</u> | <u>2 443</u> | <u>2 642</u> | <u>2 791</u> | <u>2 816</u> | <u>2 891</u> | <u>2 845</u> | <u>2 949</u> |
| EXPENSES | | | | | | | | | | | |
| Operating and Administrative | 536 | 518 | 501 | 511 | 513 | 524 | 536 | 548 | 559 | 571 | 583 |
| Finance Expense | 608 | 587 | 677 | 749 | 831 | 907 | 1 159 | 1 205 | 1 213 | 1 211 | 1 226 |
| Finance Income | (17) | (17) | (21) | (28) | (35) | (33) | (37) | (13) | (12) | (13) | (14) |
| Depreciation and Amortization | 375 | 396 | 471 | 515 | 555 | 597 | 689 | 714 | 726 | 739 | 752 |
| Water Rentals and Assessments | 131 | 130 | 120 | 110 | 113 | 117 | 127 | 128 | 131 | 131 | 131 |
| Fuel and Power Purchased | 132 | 124 | 140 | 158 | 165 | 156 | 140 | 135 | 138 | 127 | 129 |
| Capital and Other Taxes | 119 | 132 | 145 | 154 | 161 | 166 | 174 | 175 | 176 | 177 | 177 |
| Other Expenses | 60 | 116 | 109 | 481 | 94 | 92 | 71 | 64 | 67 | 71 | 76 |
| Corporate Allocation | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| | <u>1 952</u> | <u>1 995</u> | <u>2 150</u> | <u>2 660</u> | <u>2 406</u> | <u>2 533</u> | <u>2 869</u> | <u>2 965</u> | <u>3 006</u> | <u>3 022</u> | <u>3 069</u> |
| Net Income before Net Movement in Reg. Deferral | (46) | 13 | 27 | (409) | 38 | 109 | (78) | (149) | (115) | (177) | (120) |
| Net Movement in Regulatory Deferral | 66 | 72 | 115 | 473 | 82 | 78 | 59 | 50 | 50 | 51 | 55 |
| Non-recurring Gain | 20 | - | - | - | - | - | - | - | - | - | - |
| Net Income | <u>41</u> | <u>85</u> | <u>142</u> | <u>64</u> | <u>120</u> | <u>187</u> | <u>(19)</u> | <u>(99)</u> | <u>(66)</u> | <u>(126)</u> | <u>(65)</u> |
| Net Income Attributable to: | | | | | | | | | | | |
| Manitoba Hydro before Non-recurring Item | 33 | 94 | 143 | 61 | 115 | 178 | (29) | (111) | (69) | (128) | (68) |
| Non-recurring Gain | 20 | - | - | - | - | - | - | - | - | - | - |
| Manitoba Hydro | <u>53</u> | <u>94</u> | <u>143</u> | <u>61</u> | <u>115</u> | <u>178</u> | <u>(29)</u> | <u>(111)</u> | <u>(69)</u> | <u>(128)</u> | <u>(68)</u> |
| Non-controlling Interest | (12) | (8) | (1) | 2 | 5 | 9 | 10 | 11 | 3 | 2 | 3 |
| | <u>41</u> | <u>85</u> | <u>142</u> | <u>64</u> | <u>120</u> | <u>187</u> | <u>(19)</u> | <u>(99)</u> | <u>(66)</u> | <u>(126)</u> | <u>(65)</u> |
| * Additional Domestic Revenue | | | | | | | | | | | |
| Percent Increase | | 3.36% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% |
| Cumulative Percent Increase | | 3.36% | 7.05% | 10.87% | 14.82% | 18.92% | 23.16% | 27.56% | 32.11% | 36.82% | 41.70% |
| Financial Ratios | | | | | | | | | | | |
| Equity | 16% | 15% | 14% | 14% | 13% | 14% | 13% | 13% | 12% | 12% | 12% |
| EBITDA Interest Coverage | 1.51 | 1.54 | 1.64 | 1.58 | 1.62 | 1.69 | 1.58 | 1.52 | 1.57 | 1.53 | 1.58 |
| Capital Coverage | 1.53 | 1.40 | 1.35 | 1.18 | 1.41 | 1.64 | 1.33 | 1.27 | 1.24 | 1.12 | 1.20 |



**ELECTRIC OPERATIONS
PROJECTED OPERATING STATEMENT
MIPUG Scenario December 21, 2017
(In Millions of Dollars)**

For the year ended March 31

| | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| REVENUES | | | | | | | | | |
| Domestic Revenue at approved rates | 1 599 | 1 614 | 1 630 | 1 647 | 1 673 | 1 701 | 1 729 | 1 757 | 1 786 |
| additional* | 747 | 839 | 936 | 1 038 | 1 152 | 1 273 | 1 401 | 1 538 | 1 682 |
| BPIII Reserve Account | - | - | - | - | - | - | - | - | - |
| Extraprovincial | 662 | 677 | 697 | 709 | 705 | 701 | 696 | 694 | 602 |
| Other | 36 | 37 | 38 | 38 | 39 | 40 | 40 | 40 | 41 |
| | <u>3 045</u> | <u>3 167</u> | <u>3 301</u> | <u>3 433</u> | <u>3 569</u> | <u>3 714</u> | <u>3 866</u> | <u>4 029</u> | <u>4 111</u> |
| EXPENSES | | | | | | | | | |
| Operating and Administrative | 595 | 607 | 620 | 633 | 646 | 660 | 674 | 688 | 702 |
| Finance Expense | 1 239 | 1 242 | 1 234 | 1 255 | 1 242 | 1 240 | 1 228 | 1 195 | 1 161 |
| Finance Income | (16) | (21) | (19) | (15) | (16) | (17) | (22) | (23) | (25) |
| Depreciation and Amortization | 765 | 776 | 790 | 805 | 822 | 840 | 857 | 872 | 888 |
| Water Rentals and Assessments | 132 | 132 | 132 | 133 | 133 | 133 | 134 | 134 | 134 |
| Fuel and Power Purchased | 131 | 134 | 138 | 147 | 129 | 128 | 134 | 143 | 133 |
| Capital and Other Taxes | 179 | 180 | 181 | 183 | 184 | 186 | 188 | 189 | 196 |
| Other Expenses | 79 | 84 | 87 | 87 | 89 | 91 | 92 | 95 | 96 |
| Corporate Allocation | 8 | 8 | 5 | 3 | 3 | 3 | 3 | 3 | 3 |
| | <u>3 111</u> | <u>3 142</u> | <u>3 170</u> | <u>3 231</u> | <u>3 232</u> | <u>3 265</u> | <u>3 286</u> | <u>3 296</u> | <u>3 288</u> |
| Net Income before Net Movement in Reg. Deferral | (66) | 25 | 131 | 202 | 337 | 449 | 580 | 733 | 823 |
| Net Movement in Regulatory Deferral | 57 | 61 | 67 | 69 | 72 | 75 | 76 | 76 | 75 |
| Non-recurring Gain | - | - | - | - | - | - | - | - | - |
| Net Income | <u>(9)</u> | <u>86</u> | <u>197</u> | <u>271</u> | <u>409</u> | <u>525</u> | <u>655</u> | <u>809</u> | <u>899</u> |
| Net Income Attributable to: | | | | | | | | | |
| Manitoba Hydro before Non-recurring Item | (13) | 81 | 190 | 261 | 398 | 512 | 641 | 793 | 883 |
| Non-recurring Gain | - | - | - | - | - | - | - | - | - |
| Manitoba Hydro | <u>(13)</u> | <u>81</u> | <u>190</u> | <u>261</u> | <u>398</u> | <u>512</u> | <u>641</u> | <u>793</u> | <u>883</u> |
| Non-controlling Interest | 4 | 5 | 8 | 10 | 11 | 13 | 14 | 15 | 16 |
| | <u>(9)</u> | <u>86</u> | <u>197</u> | <u>271</u> | <u>409</u> | <u>525</u> | <u>655</u> | <u>809</u> | <u>899</u> |
| * Additional Domestic Revenue | | | | | | | | | |
| Percent Increase | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% | 3.57% |
| Cumulative Percent Increase | 46.76% | 52.00% | 57.42% | 63.04% | 68.85% | 74.88% | 81.12% | 87.58% | 94.27% |
| Financial Ratios | | | | | | | | | |
| Equity | 12% | 12% | 13% | 14% | 15% | 17% | 19% | 22% | 25% |
| EBITDA Interest Coverage | 1.63 | 1.72 | 1.82 | 1.87 | 2.01 | 2.11 | 2.25 | 2.42 | 2.56 |
| Capital Coverage | 1.29 | 1.39 | 1.57 | 1.61 | 1.81 | 1.95 | 2.12 | 2.12 | 2.21 |



**ELECTRIC OPERATIONS
PROJECTED BALANCE SHEET
MIPUG Scenario December 21, 2017
(In Millions of Dollars)**

For the year ended March 31

| | ACTUAL | | | | | | | | | | |
|---|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| ASSETS | | | | | | | | | | | |
| Plant in Service | 13 065 | 13 679 | 19 062 | 19 684 | 20 747 | 26 168 | 30 504 | 31 034 | 31 670 | 32 334 | 32 945 |
| Accumulated Depreciation | (972) | (1 301) | (1 731) | (2 178) | (2 616) | (3 125) | (3 705) | (4 328) | (4 942) | (5 607) | (6 212) |
| Net Plant in Service | 12 093 | 12 378 | 17 332 | 17 506 | 18 131 | 23 043 | 26 799 | 26 706 | 26 727 | 26 727 | 26 732 |
| Construction in Progress | 7 079 | 9 471 | 6 745 | 7 522 | 8 012 | 3 836 | 367 | 454 | 418 | 414 | 411 |
| Current and Other Assets | 1 773 | 1 915 | 2 199 | 2 477 | 2 505 | 1 928 | 1 682 | 1 681 | 1 628 | 1 770 | 1 744 |
| Goodwill and Intangible Assets | 327 | 541 | 782 | 926 | 1 348 | 1 302 | 1 256 | 1 211 | 1 167 | 1 123 | 1 081 |
| Total Assets before Regulatory Deferral | 21 272 | 24 305 | 27 057 | 28 431 | 29 997 | 30 109 | 30 103 | 30 051 | 29 940 | 30 035 | 29 969 |
| Regulatory Deferral Balance | 462 | 534 | 649 | 1 121 | 1 204 | 1 281 | 1 340 | 1 390 | 1 440 | 1 491 | 1 546 |
| | 21 733 | 24 839 | 27 706 | 29 552 | 31 200 | 31 390 | 31 443 | 31 442 | 31 380 | 31 526 | 31 515 |
| LIABILITIES AND EQUITY | | | | | | | | | | | |
| Long-Term Debt | 15 725 | 18 141 | 21 376 | 22 389 | 23 394 | 23 650 | 24 862 | 24 735 | 24 447 | 24 186 | 25 228 |
| Current and Other Liabilities | 3 204 | 3 643 | 3 047 | 3 816 | 4 359 | 4 147 | 3 027 | 3 184 | 3 468 | 3 993 | 2 998 |
| Provisions | 70 | 50 | 49 | 48 | 46 | 45 | 43 | 42 | 41 | 40 | 39 |
| Deferred Revenue | 450 | 465 | 491 | 520 | 542 | 551 | 561 | 571 | 582 | 593 | 603 |
| BPIII Reserve Account | 196 | 347 | 344 | 265 | 185 | 106 | 26 | (0) | (0) | (0) | (0) |
| Retained Earnings | 2 749 | 2 842 | 2 986 | 3 047 | 3 162 | 3 340 | 3 311 | 3 200 | 3 132 | 3 003 | 2 935 |
| Accumulated Other Comprehensive Income | (709) | (699) | (636) | (580) | (537) | (497) | (437) | (339) | (338) | (337) | (337) |
| Total Liabilities and Equity before Regulatory Deferral | 21 684 | 24 790 | 27 657 | 29 504 | 31 152 | 31 341 | 31 395 | 31 393 | 31 331 | 31 477 | 31 466 |
| Regulatory Deferral Balance | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 |
| | 21 733 | 24 839 | 27 706 | 29 552 | 31 200 | 31 390 | 31 443 | 31 442 | 31 380 | 31 526 | 31 515 |
| Net Debt | 15 427 | 18 473 | 20 813 | 22 628 | 23 759 | 24 424 | 24 666 | 24 702 | 24 765 | 24 891 | 24 963 |
| Total Equity | 2 856 | 3 163 | 3 443 | 3 558 | 3 698 | 3 881 | 3 549 | 3 532 | 3 478 | 3 363 | 3 309 |
| Equity Ratio | 16% | 15% | 14% | 14% | 13% | 14% | 13% | 13% | 12% | 12% | 12% |



**ELECTRIC OPERATIONS
PROJECTED BALANCE SHEET
MIPUG Scenario December 21, 2017
(In Millions of Dollars)**

For the year ended March 31

| | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|---|---------|---------|---------|---------|---------|----------|----------|----------|----------|
| ASSETS | | | | | | | | | |
| Plant in Service | 33 553 | 34 299 | 34 958 | 35 790 | 36 566 | 37 361 | 38 104 | 38 907 | 39 975 |
| Accumulated Depreciation | (6 906) | (7 603) | (8 311) | (9 040) | (9 788) | (10 577) | (11 366) | (12 168) | (12 975) |
| Net Plant in Service | 26 647 | 26 696 | 26 647 | 26 749 | 26 778 | 26 785 | 26 739 | 26 739 | 26 999 |
| Construction in Progress | 493 | 454 | 490 | 400 | 374 | 366 | 406 | 461 | 257 |
| Current and Other Assets | 2 012 | 2 450 | 2 194 | 2 054 | 2 443 | 2 521 | 3 066 | 3 434 | 4 183 |
| Goodwill and Intangible Assets | 1 040 | 1 001 | 962 | 924 | 885 | 848 | 810 | 773 | 736 |
| Total Assets before Regulatory Deferral | 30 192 | 30 601 | 30 294 | 30 127 | 30 480 | 30 519 | 31 020 | 31 407 | 32 175 |
| Regulatory Deferral Balance | 1 603 | 1 664 | 1 731 | 1 800 | 1 871 | 1 947 | 2 022 | 2 098 | 2 174 |
| | 31 795 | 32 265 | 32 025 | 31 927 | 32 351 | 32 465 | 33 043 | 33 505 | 34 349 |
| LIABILITIES AND EQUITY | | | | | | | | | |
| Long-Term Debt | 25 560 | 23 583 | 21 090 | 22 750 | 22 713 | 23 363 | 23 080 | 23 459 | 23 543 |
| Current and Other Liabilities | 2 949 | 5 307 | 7 361 | 5 332 | 5 386 | 4 329 | 4 539 | 3 819 | 3 685 |
| Provisions | 38 | 37 | 36 | 35 | 34 | 33 | 32 | 31 | 30 |
| Deferred Revenue | 615 | 624 | 634 | 644 | 654 | 665 | 676 | 687 | 699 |
| BPIII Reserve Account | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) |
| Retained Earnings | 2 922 | 3 002 | 3 192 | 3 453 | 3 851 | 4 363 | 5 004 | 5 798 | 6 680 |
| Accumulated Other Comprehensive Income | (337) | (337) | (337) | (337) | (337) | (337) | (337) | (337) | (337) |
| Total Liabilities and Equity before Regulatory Deferral | 31 747 | 32 216 | 31 976 | 31 878 | 32 302 | 32 417 | 32 994 | 33 456 | 34 300 |
| Regulatory Deferral Balance | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 |
| | 31 795 | 32 265 | 32 025 | 31 927 | 32 351 | 32 465 | 33 043 | 33 505 | 34 349 |
| Net Debt | 24 971 | 24 899 | 24 713 | 24 476 | 24 091 | 23 592 | 22 950 | 22 221 | 21 403 |
| Total Equity | 3 310 | 3 396 | 3 594 | 3 863 | 4 269 | 4 789 | 5 439 | 6 242 | 7 134 |
| Equity Ratio | 12% | 12% | 13% | 14% | 15% | 17% | 19% | 22% | 25% |



ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
MIPUG Scenario December 21, 2017
(In Millions of Dollars)

For the year ended March 31

| | ACTUAL | | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|--------------|--------------|--------------|
| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| OPERATING ACTIVITIES | | | | | | | | | | | |
| Cash Receipts from Customers | 1 901 | 2 152 | 2 164 | 2 160 | 2 352 | 2 550 | 2 699 | 2 777 | 2 878 | 2 833 | 2 936 |
| Cash Paid to Suppliers and Employees | (555) | (892) | (843) | (870) | (885) | (894) | (904) | (916) | (934) | (934) | (948) |
| Interest Paid | (553) | (531) | (635) | (704) | (774) | (857) | (1 106) | (1 176) | (1 187) | (1 188) | (1 202) |
| Interest Received | 17 | 5 | 11 | 22 | 26 | 19 | 6 | 4 | 6 | 5 | 7 |
| | <u>810</u> | <u>734</u> | <u>697</u> | <u>608</u> | <u>718</u> | <u>817</u> | <u>695</u> | <u>690</u> | <u>763</u> | <u>715</u> | <u>792</u> |
| FINANCING ACTIVITIES | | | | | | | | | | | |
| Proceeds from Long-Term Debt | 2 166 | 3 468 | 3 600 | 2 360 | 2 390 | 1 390 | 1 560 | 390 | 390 | 950 | 1 190 |
| Sinking Fund Withdrawals | 146 | 0 | 0 | 120 | 318 | 813 | 182 | 54 | 350 | 155 | 253 |
| Sinking Fund Payment | (146) | (182) | (222) | (260) | (296) | (353) | (248) | (261) | (270) | (266) | (273) |
| Retirement of Long-Term Debt | (320) | (407) | (1 002) | (349) | (1 293) | (1 366) | (1 141) | (290) | (412) | (715) | (1 178) |
| Other | (5) | (10) | (10) | (11) | (11) | (11) | 11 | (5) | (5) | (5) | (5) |
| | <u>1 841</u> | <u>2 869</u> | <u>2 366</u> | <u>1 861</u> | <u>1 108</u> | <u>473</u> | <u>364</u> | <u>(111)</u> | <u>53</u> | <u>119</u> | <u>(13)</u> |
| INVESTING ACTIVITIES | | | | | | | | | | | |
| Property, Plant and Equipment, net of contributions | (2 925) | (3 659) | (3 002) | (2 391) | (1 760) | (1 368) | (898) | (720) | (724) | (752) | (776) |
| Other | (35) | (89) | (57) | (46) | (89) | (109) | (99) | (96) | (96) | (82) | (81) |
| | <u>(2 960)</u> | <u>(3 748)</u> | <u>(3 059)</u> | <u>(2 437)</u> | <u>(1 850)</u> | <u>(1 477)</u> | <u>(997)</u> | <u>(816)</u> | <u>(820)</u> | <u>(834)</u> | <u>(858)</u> |
| Net Increase (Decrease) in Cash | (309) | (146) | 4 | 31 | (23) | (187) | 62 | (237) | (3) | (0) | (78) |
| Cash at Beginning of Year | 943 | 634 | 488 | 492 | 523 | 500 | 313 | 375 | 138 | 135 | 134 |
| Cash at End of Year | 634 | 488 | 492 | 523 | 500 | 313 | 375 | 138 | 135 | 134 | 56 |

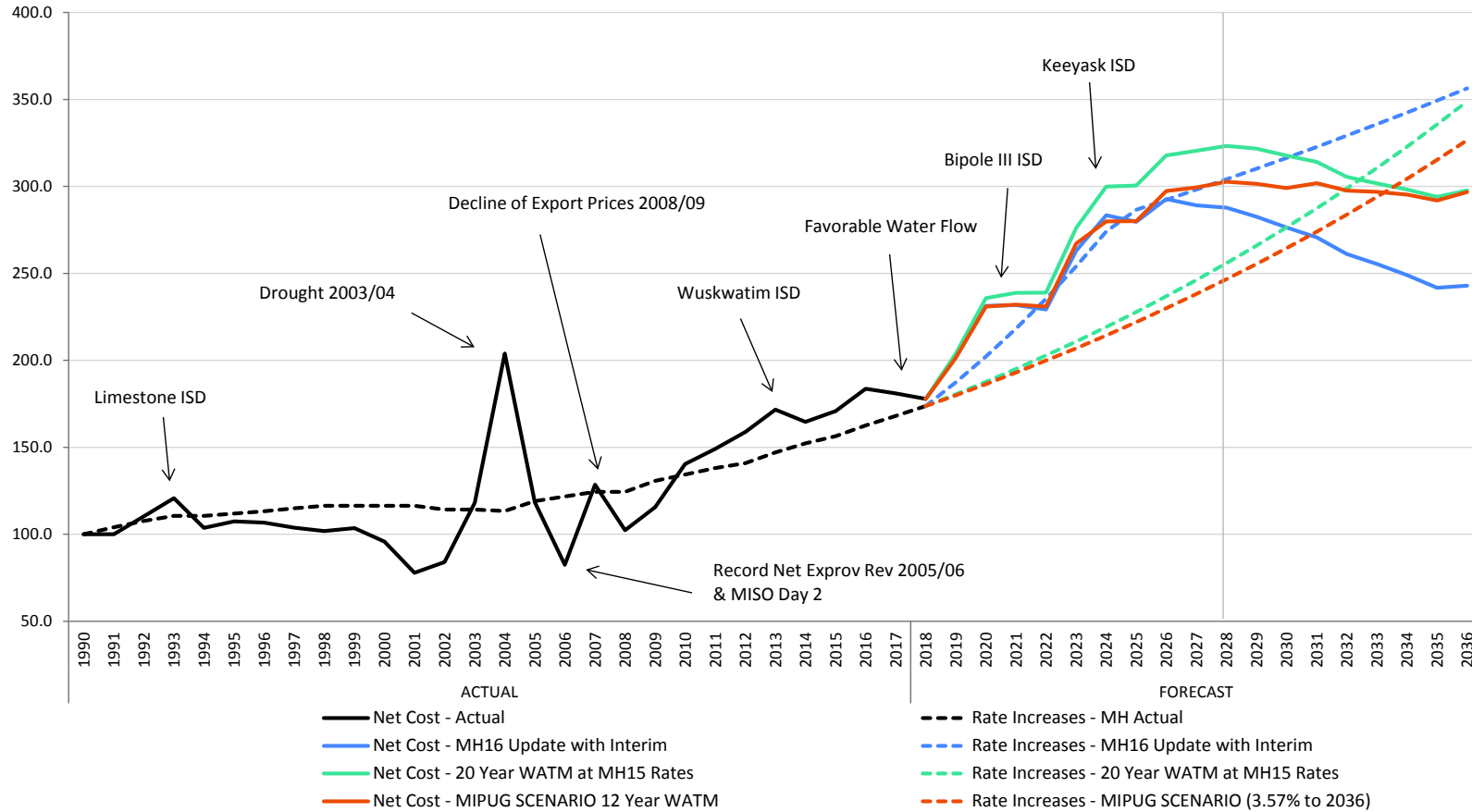


**ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
MIPUG Scenario December 21, 2017
(In Millions of Dollars)**

For the year ended March 31

| | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| OPERATING ACTIVITIES | | | | | | | | | |
| Cash Receipts from Customers | 3 032 | 3 154 | 3 287 | 3 419 | 3 555 | 3 700 | 3 851 | 4 014 | 4 097 |
| Cash Paid to Suppliers and Employees | (963) | (979) | (996) | (1 019) | (1 015) | (1 028) | (1 049) | (1 073) | (1 083) |
| Interest Paid | (1 216) | (1 232) | (1 239) | (1 246) | (1 226) | (1 237) | (1 224) | (1 210) | (1 175) |
| Interest Received | 14 | 28 | 27 | 15 | 12 | 23 | 30 | 41 | 41 |
| | 867 | 972 | 1 079 | 1 169 | 1 326 | 1 458 | 1 609 | 1 773 | 1 880 |
| FINANCING ACTIVITIES | | | | | | | | | |
| Proceeds from Long-Term Debt | 390 | 390 | 1 970 | 3 990 | 2 350 | 1 940 | 1 160 | 1 100 | 570 |
| Sinking Fund Withdrawals | 150 | 60 | 510 | 540 | 0 | 230 | 51 | 10 | 463 |
| Sinking Fund Payment | (274) | (282) | (291) | (278) | (266) | (276) | (274) | (282) | (289) |
| Retirement of Long-Term Debt | (150) | (60) | (2 440) | (4 396) | (2 373) | (2 390) | (1 284) | (1 487) | (665) |
| Other | (5) | (5) | (5) | (5) | (5) | (7) | (4) | (4) | (5) |
| | 111 | 103 | (256) | (149) | (294) | (503) | (351) | (663) | 74 |
| INVESTING ACTIVITIES | | | | | | | | | |
| Property, Plant and Equipment, net of contributions | (787) | (818) | (813) | (852) | (860) | (877) | (890) | (968) | (986) |
| Other | (80) | (74) | (72) | (73) | (72) | (71) | (70) | (68) | (67) |
| | (867) | (893) | (884) | (925) | (933) | (948) | (960) | (1 036) | (1 053) |
| Net Increase (Decrease) in Cash | 111 | 182 | (62) | 96 | 99 | 7 | 298 | 75 | 901 |
| Cash at Beginning of Year | 56 | 167 | 348 | 287 | 383 | 482 | 489 | 787 | 862 |
| Cash at End of Year | 167 | 348 | 287 | 383 | 482 | 489 | 787 | 862 | 1 763 |

MH16 Update with Interim Rate Increases and Net Cost/ Domestic Load



| MH16 Update with Interim | | | | | | | | | | | | | | |
|--------------------------|---------------|---------------------|------------------|---------------|------------------|------|------------------|--------------------------|--------------|------------|---------------------|--------------|----------------------------------|----------------|
| Fiscal Year* | Rate Increase | Rate Increase Index | Total Expenses** | Winnipeg | | | Other Revenue*** | Non-Controlling Interest | Net Movement | Net Cost | Domestic Load (GWh) | Net Cost/MWh | Net Cost/MWh Yr over Yr Increase | Net Cost Index |
| | | | | Hydro Revenue | Extra-Provincial | | | | | | | | | |
| Millions of Dollars | | | | | | | | | | | | | | |
| A | B | C | D | E | F | G | H | I=C-D-E-F-G-H | J | K=I/J*1000 | L | M | | |
| Actual | 1990 | 100 | \$ 635 | \$ 47 | \$ 60 | \$ 2 | \$ - | \$ - | \$ 525 | 15 337 | 34 | | 100 | |
| | 1991 | 4.00% | 104 | 650 | 50 | 67 | 4 | - | 529 | 15 447 | 34 | 0.1% | 100 | |
| | 1992 | 3.50% | 108 | 735 | 54 | 97 | 3 | - | 582 | 15 397 | 38 | 10.2% | 110 | |
| | 1993 | 2.70% | 111 | 843 | 53 | 143 | 3 | - | 644 | 15 577 | 41 | 9.5% | 121 | |
| | 1994 | 0.00% | 111 | 851 | 53 | 232 | 3 | - | 564 | 15 870 | 36 | -14.1% | 104 | |
| | 1995 | 1.20% | 112 | 885 | 54 | 253 | 4 | - | 574 | 15 600 | 37 | 3.6% | 107 | |
| | 1996 | 1.20% | 113 | 915 | 56 | 245 | 4 | - | 609 | 16 654 | 37 | -0.7% | 107 | |
| | 1997 | 1.50% | 115 | 922 | 50 | 268 | 5 | - | 599 | 16 851 | 36 | -2.8% | 104 | |
| | 1998 | 1.30% | 116 | 931 | 46 | 297 | 5 | - | 582 | 16 681 | 35 | -1.8% | 102 | |
| | 1999 | 0.00% | 116 | 982 | 48 | 326 | 7 | - | 600 | 16 929 | 35 | 1.6% | 104 | |
| | 2000 | 0.00% | 116 | 976 | 42 | 376 | 11 | - | 547 | 16 696 | 33 | -7.51% | 96 | |
| | 2001 | 0.00% | 116 | 1 002 | 46 | 480 | 7 | - | 469 | 17 590 | 27 | -18.7% | 78 | |
| | 2002 | -1.92% | 114 | 1 158 | 47 | 588 | 11 | - | 512 | 17 805 | 29 | 7.9% | 84 | |
| | 2003 | 0.00% | 114 | 1 277 | 20 | 463 | 15 | - | 779 | 19 246 | 40 | 40.7% | 118 | |
| | 2004 | -0.72% | 113 | 1 715 | - | 351 | 18 | - | 1 346 | 19 280 | 70 | 72.6% | 204 | |
| | 2005 | 5.00% | 119 | 1 370 | - | 554 | 15 | - | 801 | 19 735 | 41 | -41.9% | 119 | |
| | 2006 | 2.25% | 122 | 1 408 | - | 827 | 18 | - | 563 | 19 935 | 28 | -30.4% | 83 | |
| | 2007 | 2.25% | 124 | 1 511 | - | 592 | 16 | - | 902 | 20 510 | 44 | 55.7% | 128 | |
| | 2008 | 0.00% | 124 | 1 370 | - | 625 | 8 | - | 738 | 21 061 | 35 | -20.4% | 102 | |
| | 2009 | 5.00% | 131 | 1 478 | - | 623 | 16 | - | 839 | 21 210 | 40 | 12.9% | 116 | |
| | 2010 | 2.84% | 134 | 1 418 | - | 427 | 6 | - | 985 | 20 486 | 48 | 21.6% | 140 | |
| | 2011 | 2.80% | 138 | 1 466 | - | 398 | 6 | - | 1 062 | 20 786 | 51 | 6.2% | 149 | |
| | 2012 | 2.00% | 141 | 1 498 | - | 363 | 6 | - | 1 130 | 20 771 | 54 | 6.5% | 159 | |
| | 2013 | 4.40% | 147 | 1 659 | - | 353 | 30 | 13 | 1 263 | 21 477 | 59 | 8.1% | 172 | |
| | 2014 | 3.50% | 152 | 1 742 | - | 439 | 22 | 22 | 1 259 | 22 338 | 56 | -4.1% | 165 | |
| | 2015 | 2.75% | 156 | 1 779 | - | 384 | 30 | 11 | 1 313 | 22 458 | 58 | 3.7% | 171 | |
| | 2016 | 3.95% | 163 | 1 892 | - | 415 | 31 | 10 | 1 362 | 21 654 | 63 | 7.5% | 184 | |
| | 2017 | 3.36% | 168 | 1 952 | - | 460 | 48 | 12 | 1 365 | 22 025 | 62 | -1.4% | 181 | |
| Forecast | 2018 | 3.36% | 174 | 1 995 | - | 514 | 30 | 8 | 1 371 | 22 510 | 61 | -1.8% | 178 | |
| | 2019 | 7.90% | 187 | 2 150 | - | 469 | 31 | 1 | 1 535 | 22 224 | 69 | 13.4% | 202 | |
| | 2020 | 7.90% | 202 | 2 655 | - | 420 | 31 | (2) | 1 741 | 21 977 | 79 | 14.7% | 231 | |
| | 2021 | 7.90% | 218 | 2 392 | - | 567 | 33 | (5) | 1 726 | 21 750 | 79 | 0.2% | 232 | |
| | 2022 | 7.90% | 235 | 2 507 | - | 693 | 33 | (9) | 1 725 | 21 971 | 79 | -1.1% | 229 | |
| | 2023 | 7.90% | 254 | 2 822 | - | 779 | 34 | (10) | 1 977 | 21 940 | 90 | 14.8% | 263 | |
| | 2024 | 7.90% | 274 | 2 893 | - | 788 | 34 | (11) | 2 130 | 21 947 | 97 | 7.7% | 283 | |
| | 2025 | 4.54% | 287 | 2 904 | - | 805 | 35 | (3) | 2 117 | 22 103 | 96 | -1.3% | 280 | |
| | 2026 | 2.00% | 292 | 2 887 | - | 667 | 35 | (2) | 2 236 | 22 303 | 100 | 4.6% | 293 | |
| | 2027 | 2.00% | 298 | 2 889 | - | 671 | 36 | (3) | 2 231 | 22 531 | 99 | -1.2% | 289 | |
| | 2028 | 2.00% | 304 | 2 894 | - | 662 | 36 | (4) | 2 243 | 22 758 | 99 | -0.5% | 288 | |
| | 2029 | 2.00% | 310 | 2 892 | - | 677 | 37 | (5) | 2 223 | 22 976 | 97 | -1.8% | 283 | |
| | 2030 | 2.00% | 316 | 2 888 | - | 697 | 38 | (8) | 2 196 | 23 204 | 95 | -2.2% | 276 | |
| | 2031 | 2.00% | 323 | 2 878 | - | 709 | 38 | (10) | 2 173 | 23 443 | 93 | -2.1% | 271 | |
| | 2032 | 2.00% | 329 | 2 833 | - | 705 | 39 | (11) | 2 130 | 23 819 | 89 | -3.5% | 261 | |
| | 2033 | 2.00% | 336 | 2 818 | - | 701 | 40 | (13) | 2 118 | 24 216 | 87 | -2.2% | 255 | |
| | 2034 | 2.00% | 342 | 2 792 | - | 696 | 40 | (14) | 2 099 | 24 614 | 85 | -2.5% | 249 | |
| | 2035 | 2.00% | 349 | 2 762 | - | 694 | 40 | (15) | 2 071 | 25 024 | 83 | -2.9% | 242 | |
| | 2036 | 2.00% | 356 | 2 714 | - | 602 | 41 | (16) | 2 117 | 25 442 | 83 | 0.5% | 243 | |

* CGAAP 2000-2014, IFRS 2015-2027

** Includes Water Rentals & Assessments and Fuel and Power Purchased

***2017 includes \$20 million non-recurring gain

| MH16 Update with Interim with 20 Year WATM and MH15 Rates | | | | | | | | | | | | | | |
|---|---------------|---------------------|------------------|---------------|------------------|------------------|--------------------------|---------------|----------|---------------------|--------------|----------------------------------|----------------|--|
| Fiscal Year* | Rate Increase | Rate Increase Index | Winnipeg | | | | Non-Controlling Interest | Net Movement | Net Cost | Domestic Load (GWh) | Net Cost/MWh | Net Cost/MWh Yr over Yr Increase | Net Cost Index | |
| | | | Total Expenses** | Hydro Revenue | Extra-Provincial | Other Revenue*** | | | | | | | | |
| Millions of Dollars | | | | | | | | | | | | | | |
| A | B | C | D | E | F | G | H | I=C-D-E-F-G-H | J | K=I/J*1000 | L | M | | |
| Actual 1990 | | 100 | \$ 635 | \$ 47 | \$ 60 | \$ 2 | \$ - | \$ - | \$ 525 | 15 337 | 34 | | 100 | |
| 1991 | 4.00% | 104 | 650 | 50 | 67 | 4 | - | - | 529 | 15 447 | 34 | 0.1% | 100 | |
| 1992 | 3.50% | 108 | 735 | 54 | 97 | 3 | - | - | 582 | 15 397 | 38 | 10.2% | 110 | |
| 1993 | 2.70% | 111 | 843 | 53 | 143 | 3 | - | - | 644 | 15 577 | 41 | 9.5% | 121 | |
| 1994 | 0.00% | 111 | 851 | 53 | 232 | 3 | - | - | 564 | 15 870 | 36 | -14.1% | 104 | |
| 1995 | 1.20% | 112 | 885 | 54 | 253 | 4 | - | - | 574 | 15 600 | 37 | 3.6% | 107 | |
| 1996 | 1.20% | 113 | 915 | 56 | 245 | 4 | - | - | 609 | 16 654 | 37 | -0.7% | 107 | |
| 1997 | 1.50% | 115 | 922 | 50 | 268 | 5 | - | - | 599 | 16 851 | 36 | -2.8% | 104 | |
| 1998 | 1.30% | 116 | 931 | 46 | 297 | 5 | - | - | 582 | 16 681 | 35 | -1.8% | 102 | |
| 1999 | 0.00% | 116 | 982 | 48 | 326 | 7 | - | - | 600 | 16 929 | 35 | 1.6% | 104 | |
| 2000 | 0.00% | 116 | 976 | 42 | 376 | 11 | - | - | 547 | 16 696 | 33 | -7.51% | 96 | |
| 2001 | 0.00% | 116 | 1 002 | 46 | 480 | 7 | - | - | 469 | 17 590 | 27 | -18.7% | 78 | |
| 2002 | -1.92% | 114 | 1 158 | 47 | 588 | 11 | - | - | 512 | 17 805 | 29 | 7.9% | 84 | |
| 2003 | 0.00% | 114 | 1 277 | 20 | 463 | 15 | - | - | 779 | 19 246 | 40 | 40.7% | 118 | |
| 2004 | -0.72% | 113 | 1 715 | - | 351 | 18 | - | - | 1 346 | 19 280 | 70 | 72.6% | 204 | |
| 2005 | 5.00% | 119 | 1 370 | - | 554 | 15 | - | - | 801 | 19 735 | 41 | -41.9% | 119 | |
| 2006 | 2.25% | 122 | 1 408 | - | 827 | 18 | - | - | 563 | 19 935 | 28 | -30.4% | 83 | |
| 2007 | 2.25% | 124 | 1 511 | - | 592 | 16 | - | - | 902 | 20 510 | 44 | 55.7% | 128 | |
| 2008 | 0.00% | 124 | 1 370 | - | 625 | 8 | - | - | 738 | 21 061 | 35 | -20.4% | 102 | |
| 2009 | 5.00% | 131 | 1 478 | - | 623 | 16 | - | - | 839 | 21 210 | 40 | 12.9% | 116 | |
| 2010 | 2.84% | 134 | 1 418 | - | 427 | 6 | - | - | 985 | 20 486 | 48 | 21.6% | 140 | |
| 2011 | 2.80% | 138 | 1 466 | - | 398 | 6 | - | - | 1 062 | 20 786 | 51 | 6.2% | 149 | |
| 2012 | 2.00% | 141 | 1 498 | - | 363 | 6 | - | - | 1 130 | 20 771 | 54 | 6.5% | 159 | |
| 2013 | 4.40% | 147 | 1 659 | - | 353 | 30 | 13 | - | 1 263 | 21 477 | 59 | 8.1% | 172 | |
| 2014 | 3.50% | 152 | 1 742 | - | 439 | 22 | 22 | - | 1 259 | 22 338 | 56 | -4.1% | 165 | |
| 2015 | 2.75% | 156 | 1 779 | - | 384 | 30 | 11 | 41 | 1 313 | 22 458 | 58 | 3.7% | 171 | |
| 2016 | 3.95% | 163 | 1 892 | - | 415 | 31 | 10 | 74 | 1 362 | 21 654 | 63 | 7.5% | 184 | |
| 2017 | 3.36% | 168 | 1 952 | - | 460 | 48 | 12 | 66 | 1 365 | 22 025 | 62 | -1.4% | 181 | |
| Forecast 2018 | 3.36% | 174 | 1 998 | - | 514 | 30 | 8 | 72 | 1 374 | 22 510 | 61 | -1.8% | 178 | |
| 2019 | 3.95% | 181 | 2 171 | - | 469 | 31 | 1 | 114 | 1 556 | 22 224 | 70 | 14.7% | 204 | |
| 2020 | 3.95% | 188 | 2 692 | - | 420 | 31 | (2) | 464 | 1 778 | 21 977 | 81 | 15.6% | 236 | |
| 2021 | 3.95% | 195 | 2 449 | - | 567 | 33 | (5) | 71 | 1 783 | 21 750 | 82 | 1.3% | 239 | |
| 2022 | 3.95% | 203 | 2 584 | - | 693 | 33 | (9) | 64 | 1 802 | 21 971 | 82 | 0.0% | 239 | |
| 2023 | 3.95% | 211 | 2 925 | - | 779 | 34 | (10) | 43 | 2 080 | 21 940 | 95 | 15.6% | 276 | |
| 2024 | 3.95% | 219 | 3 022 | - | 788 | 34 | (11) | (48) | 2 259 | 21 947 | 103 | 8.6% | 300 | |
| 2025 | 3.95% | 228 | 3 067 | - | 805 | 35 | (3) | (50) | 2 280 | 22 103 | 103 | 0.2% | 301 | |
| 2026 | 3.95% | 237 | 3 085 | - | 667 | 35 | (2) | (49) | 2 433 | 22 303 | 109 | 5.8% | 318 | |
| 2027 | 3.95% | 246 | 3 136 | - | 671 | 36 | (3) | (45) | 2 478 | 22 531 | 110 | 0.8% | 320 | |
| 2028 | 3.95% | 256 | 3 176 | - | 662 | 36 | (4) | (44) | 2 525 | 22 758 | 111 | 0.9% | 323 | |
| 2029 | 3.95% | 266 | 3 206 | - | 677 | 37 | (6) | (40) | 2 537 | 22 976 | 110 | -0.5% | 322 | |
| 2030 | 3.95% | 277 | 3 223 | - | 697 | 38 | (8) | (35) | 2 531 | 23 204 | 109 | -1.2% | 318 | |
| 2031 | 3.95% | 287 | 3 232 | - | 709 | 38 | (10) | (33) | 2 527 | 23 443 | 108 | -1.1% | 314 | |
| 2032 | 3.95% | 299 | 3 199 | - | 705 | 39 | (11) | (31) | 2 497 | 23 819 | 105 | -2.8% | 305 | |
| 2033 | 3.95% | 311 | 3 207 | - | 701 | 40 | (13) | (28) | 2 507 | 24 216 | 104 | -1.2% | 302 | |
| 2034 | 3.95% | 323 | 3 213 | - | 696 | 40 | (14) | (28) | 2 519 | 24 614 | 102 | -1.1% | 298 | |
| 2035 | 3.95% | 336 | 3 214 | - | 694 | 40 | (16) | (28) | 2 524 | 25 024 | 101 | -1.4% | 294 | |
| 2036 | 3.95% | 349 | 3 197 | - | 602 | 41 | (16) | (30) | 2 600 | 25 442 | 102 | 1.3% | 298 | |

* CGAAP 2000-2014, IFRS 2015-2027

** Includes Water Rentals & Assessments and Fuel and Power Purchased

***2017 includes \$20 million non-recurring gain

| MIPUG DECEMBER 21, 2017 SCENARIO | | | | | | | | | | | | | | |
|----------------------------------|---------------|---------------------|------------------|---------------|------------------|------------------|--------------------------|--------------|---------------|---------------------|--------------|---------------------|----------------|----------------|
| Fiscal Year* | Rate Increase | Rate Increase Index | Winnipeg | | | | Non-Controlling Interest | Net Movement | Net Cost | Domestic Load (GWh) | Net Cost/MWh | Net Cost/MWh | | Net Cost Index |
| | | | Total Expenses** | Hydro Revenue | Extra-Provincial | Other Revenue*** | | | | | | Yr over Yr Increase | Net Cost Index | |
| Millions of Dollars | | | | | | | | | | | | | | |
| | A | B | C | D | E | F | G | H | I=C-D-E-F-G-H | J | K=I/J*1000 | L | M | |
| Actual | 1990 | 0 | 100 | \$ 635 | \$ 47 | \$ 60 | \$ 2 | \$ - | \$ - | \$ 525 | 15 337 | 34 | 0.0% | 100 |
| | 1991 | 4.00% | 104 | 650 | 50 | 67 | 4 | - | - | 529 | 15 447 | 34 | 0.1% | 100 |
| | 1992 | 3.50% | 108 | 735 | 54 | 97 | 3 | - | - | 582 | 15 397 | 38 | 10.2% | 110 |
| | 1993 | 2.70% | 111 | 843 | 53 | 143 | 3 | - | - | 644 | 15 577 | 41 | 9.5% | 121 |
| | 1994 | 0.00% | 111 | 851 | 53 | 232 | 3 | - | - | 564 | 15 870 | 36 | -14.1% | 104 |
| | 1995 | 1.20% | 112 | 885 | 54 | 253 | 4 | - | - | 574 | 15 600 | 37 | 3.6% | 107 |
| | 1996 | 1.20% | 113 | 915 | 56 | 245 | 4 | - | - | 609 | 16 654 | 37 | -0.7% | 107 |
| | 1997 | 1.50% | 115 | 922 | 50 | 268 | 5 | - | - | 599 | 16 851 | 36 | -2.8% | 104 |
| | 1998 | 1.30% | 116 | 931 | 46 | 297 | 5 | - | - | 582 | 16 681 | 35 | -1.8% | 102 |
| | 1999 | 0.00% | 116 | 982 | 48 | 326 | 7 | - | - | 600 | 16 929 | 35 | 1.6% | 104 |
| | 2000 | 0.00% | 116 | 976 | 42 | 376 | 11 | - | - | 547 | 16 696 | 33 | -7.51% | 96 |
| | 2001 | 0.00% | 116 | 1 002 | 46 | 480 | 7 | - | - | 469 | 17 590 | 27 | -18.7% | 78 |
| | 2002 | -1.92% | 114 | 1 158 | 47 | 588 | 11 | - | - | 512 | 17 805 | 29 | 7.9% | 84 |
| | 2003 | 0.00% | 114 | 1 277 | 20 | 463 | 15 | - | - | 779 | 19 246 | 40 | 40.7% | 118 |
| | 2004 | -0.72% | 113 | 1 715 | - | 351 | 18 | - | - | 1 346 | 19 280 | 70 | 72.6% | 204 |
| | 2005 | 5.00% | 119 | 1 370 | - | 554 | 15 | - | - | 801 | 19 735 | 41 | -41.9% | 119 |
| | 2006 | 2.25% | 122 | 1 408 | - | 827 | 18 | - | - | 563 | 19 935 | 28 | -30.4% | 83 |
| | 2007 | 2.25% | 124 | 1 511 | - | 592 | 16 | - | - | 902 | 20 510 | 44 | 55.7% | 128 |
| | 2008 | 0.00% | 124 | 1 370 | - | 625 | 8 | - | - | 738 | 21 061 | 35 | -20.4% | 102 |
| | 2009 | 5.00% | 131 | 1 478 | - | 623 | 16 | - | - | 839 | 21 210 | 40 | 12.9% | 116 |
| | 2010 | 2.84% | 134 | 1 418 | - | 427 | 6 | - | - | 985 | 20 486 | 48 | 21.6% | 140 |
| | 2011 | 2.80% | 138 | 1 466 | - | 398 | 6 | - | - | 1 062 | 20 786 | 51 | 6.2% | 149 |
| | 2012 | 2.00% | 141 | 1 498 | - | 363 | 6 | - | - | 1 130 | 20 771 | 54 | 6.5% | 159 |
| | 2013 | 4.40% | 147 | 1 659 | - | 353 | 30 | 13 | - | 1 263 | 21 477 | 59 | 8.1% | 172 |
| | 2014 | 3.50% | 152 | 1 742 | - | 439 | 22 | 22 | - | 1 259 | 22 338 | 56 | -4.1% | 165 |
| | 2015 | 2.75% | 156 | 1 779 | - | 384 | 30 | 11 | 41 | 1 313 | 22 458 | 58 | 3.7% | 171 |
| | 2016 | 3.95% | 163 | 1 892 | - | 415 | 31 | 10 | 74 | 1 362 | 21 654 | 63 | 7.5% | 184 |
| | 2017 | 3.36% | 168 | 1 952 | - | 460 | 48 | 12 | 66 | 1 365 | 22 025 | 62 | -1.4% | 181 |
| Forecast | 2018 | 3.36% | 174 | 1 995 | - | 514 | 30 | 8 | 72 | 1 370 | 22 510 | 61 | -1.8% | 178 |
| | 2019 | 3.57% | 180 | 2 150 | - | 469 | 31 | 1 | 115 | 1 534 | 22 224 | 69 | 13.4% | 202 |
| | 2020 | 3.57% | 186 | 2 660 | - | 420 | 31 | (2) | 473 | 1 738 | 21 977 | 79 | 14.5% | 231 |
| | 2021 | 3.57% | 193 | 2 406 | - | 567 | 33 | (5) | 82 | 1 729 | 21 750 | 79 | 0.5% | 232 |
| | 2022 | 3.57% | 200 | 2 533 | - | 693 | 33 | (9) | 78 | 1 738 | 21 971 | 79 | -0.5% | 231 |
| | 2023 | 3.57% | 207 | 2 869 | - | 779 | 34 | (10) | 59 | 2 007 | 21 940 | 91 | 15.7% | 267 |
| | 2024 | 3.57% | 214 | 2 965 | - | 788 | 34 | (11) | 50 | 2 104 | 21 947 | 96 | 4.8% | 280 |
| | 2025 | 3.57% | 222 | 3 006 | - | 805 | 35 | (3) | 50 | 2 120 | 22 103 | 96 | 0.0% | 280 |
| | 2026 | 3.57% | 230 | 3 022 | - | 667 | 35 | (2) | 51 | 2 271 | 22 303 | 102 | 6.2% | 297 |
| | 2027 | 3.57% | 238 | 3 069 | - | 671 | 36 | (3) | 55 | 2 311 | 22 531 | 103 | 0.7% | 299 |
| | 2028 | 3.57% | 247 | 3 111 | - | 662 | 36 | (4) | 57 | 2 359 | 22 758 | 104 | 1.1% | 303 |
| | 2029 | 3.57% | 255 | 3 142 | - | 677 | 37 | (5) | 61 | 2 373 | 22 976 | 103 | -0.4% | 302 |
| | 2030 | 3.57% | 265 | 3 170 | - | 697 | 38 | (8) | 67 | 2 376 | 23 204 | 102 | -0.8% | 299 |
| | 2031 | 3.57% | 274 | 3 231 | - | 709 | 38 | (10) | 69 | 2 424 | 23 443 | 103 | 0.9% | 302 |
| | 2032 | 3.57% | 284 | 3 232 | - | 705 | 39 | (11) | 72 | 2 427 | 23 819 | 102 | -1.4% | 298 |
| | 2033 | 3.57% | 294 | 3 265 | - | 701 | 40 | (13) | 75 | 2 462 | 24 216 | 102 | -0.2% | 297 |
| | 2034 | 3.57% | 304 | 3 286 | - | 696 | 40 | (14) | 76 | 2 489 | 24 614 | 101 | -0.5% | 295 |
| | 2035 | 3.57% | 315 | 3 296 | - | 694 | 40 | (15) | 76 | 2 501 | 25 024 | 100 | -1.2% | 292 |
| | 2036 | 3.57% | 327 | 3 288 | - | 602 | 41 | (16) | 75 | 2 585 | 25 442 | 102 | 1.7% | 297 |

* CGAAP 2000-2014, IFRS 2015-2027

** Includes Water Rentals & Assessments and Fuel and Power Purchased

***2017 includes \$20 million non-recurring gain

To note, in Appendix 1.6 in Manitoba Hydro's Rebuttal Evidence, 3.95% rate increases to 2035/36 results in a 27% equity ratio in that year. Targeting a 25% equity ratio in 2035/36 would yield even annual rate increases of 3.88%. The table below breaks down the impacts of MIPUG's accounting and debt terming assumptions to arrive at 3.57%.

| Assumption | Scenario | Even Annual Rate Impact from 2018/19 - 2035/36 | Even Annual Rate Increase from 2018/19 - 2035/36 |
|---------------------------------|---|---|---|
| Targeting 25% Equity in 2035/36 | MH16 Update with Interim with 20 Year Debt | | 3.88% |
| MIPUG's Accounting Changes | MH16 Update with Interim with 20 Year Debt and MIPUG Scenario Ineligible Overhead and ELG/ASL Assumptions | - (0.16%) | 3.72% |
| Debt Terming | MH16 Update with Interim with 12 Year Debt and MIPUG Scenario Ineligible Overhead and ELG/ASL Assumptions | - (0.15%) | 3.57% |

As requested, the summary data for the December 21, 2017 MIPUG Scenario has been added to the table shown on page 2 of Undertaking #9. The updated table is provided below.

| | Long Term Rate Increase | 25% Equity Ratio | Maximum Long-Term Debt | Minimum Equity | Negative Net Income | Retained Earnings at 2033/34 | Maximum Net Debt |
|---|--|------------------|--------------------------|--------------------------------|---|------------------------------|--------------------------|
| NFAT Plan 5 - High Keeyask Level 2 DSM | 3.95% in 2014/15; 3.99% 2015/16 to 2031/32 | 2031/32 | \$22.490 B in 2023/24 | 8% in 2021/22 - 2023/24 | Total of \$638 M in 8 years during 2015/16 - 2022/23 | \$6.659 B | \$21.606 B in 2022/23 |
| MH14 | 3.95% 2015/16 to 2030/31 | 2033/34 | \$24.476 B in 2028/29 | 10% in 2022/23 - 2026/27 | Total of \$977 M in 8 years during 2018/19 - 2025/26 | \$5.557 B | \$23.227 B in 2024/25 |
| MH15 | 3.95% 2016/17 to 2028/29 | 2031/32 | \$23.495 B in 2026/27 | 12% in 2021/22 - 2023/24 | Total of \$58 M in 3 years during 2018/19 - 2022/23 | \$7.402 B | \$22.589 B in 2021/22 |
| Coalition/MH II-19 (Based on MH16 Update with Interim) | 3.36% in 2017/18; 4.14% 2018/19 to 2033/34 | 2033/34 | \$24.972 B in 2027/28 | 12% in 2025/26 - 2026/27 | Total of \$347 M in 4 years during 2023/24 - 2026/27 | \$6.385 B | \$24.506 B in 2022/23 |
| Coalition/MH II-19 20 Year WATM (Based on MH16 Update with Interim) | 3.36% in 2017/18; 4.34% 2018/19 to 2033/34 | 2033/34 | \$25.315 B in 2028/29 | 11% in 2025/26 - 2026/27 | Total of \$507 M in 5 years during 2022/23 - 2026/27 | \$6.377 B | \$24.692 B in 2025/26 |
| MIPUG Scenario December 21, 2017 | 3.36% in 2017/18; 3.57% 2018/19 to 2035/36 | 2035/36 | \$25.560 B in 2027/28 | 12% in 2024/25 - 2028/29 | Total of \$418 M in 6 years during 2022/23 - 2026/27 | \$5.004 B | \$24.971 B in 2027/28 |

REFERENCE:

Current Application p. 1, PUB/MH I-3 (a) (b) (c)

PREAMBLE TO IR (IF ANY):

In its letter to the PUB of August 15, 2018, MH acknowledged that it was in a position to submit a GRA notwithstanding any clear guidance from the PUB on reserve maintenance or any other financial metrics that the PUB will consider in rate-setting (last paragraph page 2). On page 1 of the current application, MH indicates that with the appointment of a new MHEB (in March and June of 2018 per MH's letter to PUB of November 12, 2018), a comprehensive review of MH's operations, forecasts and financial plans is currently being undertaken to allow the MH to establish a long-term financial plan. Upon the MHEB's development and approval of a long-term financial plan, MH will submit a full GRA as well as a fulsome review of responses to PUB directives from Order 59/18, which is anticipated to be filed in late 2019.

QUESTION:

- c) Please provide details of the MHEB comprehensive review of MH including (i) scope of review/terms of reference (ii) expected deliverables (including any reports that will be filed with the PUB) (iii) timing of completion of expected deliverables.
- d) Please provide current details of the steps/timelines to produce an updated IFF and a comprehensive Electric GRA with response to PUB directives from Order 59/18? Please indicate if MH has yet determined the proposed implementation date for a 2020/21 rate change.

RATIONALE FOR QUESTION:

To further understand the special circumstances surrounding the 2019/20 rate application and the plans outlined by MH in terms of filing a comprehensive GRA late in 2019. Manitoba Hydro's future plans regarding the MHEB review and its 2020/21 GRA is relevant to the issue of the impact of the increase on consumers.

RESPONSE:

c) and d)

Manitoba Hydro is in the process of initiating the development of a 20 year Corporate Strategic Plan (“CSP”) which will include consultation with all of our key stakeholders. The scope of review/terms of reference is under development.

A 20 year Corporate Strategic Plan is required to set the direction of Manitoba Hydro going forward and will underpin the development of the Corporation’s long term financial plan and rate strategy. As this is a new undertaking, Manitoba Hydro needs to ensure it is comprehensive. This process will be the Corporation’s focus over the next fiscal year and will form the basis for Manitoba Hydro’s next rate application.

Manitoba Hydro anticipates the process will begin in the Spring of 2019 and the intent is to complete the CSP within the 2019/20 fiscal year. As such Manitoba Hydro has not yet determined a proposed implementation date for a 2020/21 rate change.

2

19.0 ELECTRIC OPERATIONS FINANCIAL FORECAST (MH15)

ELECTRIC OPERATIONS (MH15) PROJECTED OPERATING STATEMENT (In Millions of Dollars)

For the year ended March 31

| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| REVENUES | | | | | | | | | | |
| General Consumers | | | | | | | | | | |
| at approved rates | 1 517 | 1 556 | 1 553 | 1 552 | 1 542 | 1 566 | 1 570 | 1 583 | 1 596 | 1 610 |
| additional* | 0 | 61 | 125 | 191 | 258 | 335 | 411 | 493 | 580 | 672 |
| BP/III Reserve Account | (54) | (67) | (69) | (21) | 0 | 0 | 0 | 0 | 0 | 0 |
| Extraprovincial | 395 | 406 | 449 | 474 | 548 | 825 | 966 | 979 | 983 | 986 |
| Other | 29 | 28 | 28 | 29 | 116 | 118 | 119 | 32 | 32 | 33 |
| | <u>1 887</u> | <u>1 985</u> | <u>2 086</u> | <u>2 225</u> | <u>2 465</u> | <u>2 844</u> | <u>3 066</u> | <u>3 087</u> | <u>3 191</u> | <u>3 301</u> |
| EXPENSES | | | | | | | | | | |
| Operating and Administrative | 542 | 552 | 557 | 571 | 585 | 601 | 607 | 619 | 631 | 644 |
| Finance Expense | 566 | 588 | 579 | 715 | 823 | 1 079 | 1 188 | 1 180 | 1 181 | 1 176 |
| Depreciation and Amortization | 410 | 426 | 450 | 535 | 589 | 690 | 742 | 762 | 781 | 800 |
| Water Rentals and Assessments | 126 | 116 | 113 | 113 | 115 | 124 | 127 | 132 | 132 | 132 |
| Fuel and Power Purchased | 120 | 151 | 182 | 180 | 174 | 206 | 228 | 227 | 230 | 242 |
| Capital and Other Taxes | 107 | 122 | 136 | 145 | 146 | 149 | 157 | 157 | 163 | 165 |
| Other Expenses | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 | 3 |
| Corporate Allocation | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| | <u>1 882</u> | <u>1 965</u> | <u>2 027</u> | <u>2 269</u> | <u>2 443</u> | <u>2 860</u> | <u>3 059</u> | <u>3 087</u> | <u>3 129</u> | <u>3 169</u> |
| Non-controlling Interest | 10 | 9 | 4 | 3 | 0 | 2 | (1) | (3) | (5) | (3) |
| Net Income | <u>15</u> | <u>29</u> | <u>63</u> | <u>(41)</u> | <u>21</u> | <u>(13)</u> | <u>6</u> | <u>(4)</u> | <u>56</u> | <u>129</u> |
| * Additional General Consumers Revenue | | | | | | | | | | |
| Percent Increase | 0.00% | 3.95% | 3.95% | 3.95% | 3.95% | 3.95% | 3.95% | 3.95% | 3.95% | 3.95% |
| Cumulative Percent Increase | 0.00% | 3.95% | 8.06% | 12.32% | 16.76% | 21.37% | 26.17% | 31.15% | 36.33% | 41.72% |
| Financial Ratios | | | | | | | | | | |
| Equity | 15% | 14% | 14% | 13% | 13% | 13% | 12% | 12% | 12% | 13% |
| Interest Coverage | 1.02 | 1.03 | 1.06 | 0.96 | 1.02 | 0.99 | 1.00 | 1.00 | 1.05 | 1.11 |
| EBITDA Interest Coverage | 1.57 | 1.52 | 1.52 | 1.46 | 1.54 | 1.57 | 1.62 | 1.63 | 1.70 | 1.78 |
| Capital Coverage | 0.98 | 0.98 | 1.21 | 1.05 | 1.06 | 1.13 | 1.32 | 1.49 | 1.59 | 1.60 |

* Approved financial targets are for consolidated operations only but financial ratios have been provided for electric operations for information purposes.

ELECTRIC OPERATIONS (MH15)
PROJECTED OPERATING STATEMENT
(In Millions of Dollars)

For the year ended March 31

| | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| REVENUES | | | | | | | | | | |
| General Consumers | | | | | | | | | | |
| at approved rates | 1 626 | 1 641 | 1 655 | 1 669 | 1 683 | 1 706 | 1 734 | 1 763 | 1 795 | 1 831 |
| additional* | 769 | 872 | 979 | 1 093 | 1 158 | 1 231 | 1 311 | 1 395 | 1 485 | 1 581 |
| BP/III Reserve Account | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Extraprovincial | 884 | 903 | 875 | 886 | 894 | 863 | 835 | 807 | 781 | 787 |
| Other | 34 | 35 | 35 | 36 | 37 | 38 | 38 | 39 | 40 | 40 |
| | <u>3 313</u> | <u>3 450</u> | <u>3 545</u> | <u>3 684</u> | <u>3 772</u> | <u>3 838</u> | <u>3 919</u> | <u>4 004</u> | <u>4 101</u> | <u>4 240</u> |
| EXPENSES | | | | | | | | | | |
| Operating and Administrative | 657 | 669 | 683 | 697 | 706 | 719 | 733 | 748 | 763 | 778 |
| Finance Expense | 1 167 | 1 157 | 1 134 | 1 113 | 1 087 | 1 055 | 993 | 963 | 929 | 893 |
| Depreciation and Amortization | 820 | 838 | 854 | 867 | 880 | 893 | 906 | 921 | 941 | 963 |
| Water Rentals and Assessments | 132 | 133 | 133 | 134 | 134 | 135 | 135 | 135 | 136 | 136 |
| Fuel and Power Purchased | 231 | 241 | 239 | 249 | 257 | 255 | 263 | 271 | 281 | 318 |
| Capital and Other Taxes | 166 | 167 | 168 | 169 | 171 | 172 | 173 | 175 | 177 | 179 |
| Other Expenses | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 |
| Corporate Allocation | 8 | 8 | 8 | 8 | 5 | 3 | 3 | 3 | 3 | 3 |
| | <u>3 183</u> | <u>3 215</u> | <u>3 222</u> | <u>3 239</u> | <u>3 243</u> | <u>3 234</u> | <u>3 211</u> | <u>3 219</u> | <u>3 234</u> | <u>3 274</u> |
| Non-controlling Interest | (1) | (2) | (4) | (5) | (8) | (11) | (14) | (16) | (19) | (20) |
| Net Income | <u>129</u> | <u>232</u> | <u>319</u> | <u>439</u> | <u>520</u> | <u>592</u> | <u>694</u> | <u>769</u> | <u>849</u> | <u>946</u> |
| * Additional General Consumers Revenue | | | | | | | | | | |
| Percent Increase | 3.95% | 3.95% | 3.95% | 3.95% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Cumulative Percent Increase | 47.31% | 53.13% | 59.18% | 65.47% | 68.78% | 72.15% | 75.60% | 79.11% | 82.69% | 86.35% |
| Financial Ratios | | | | | | | | | | |
| Equity | 13% | 14% | 16% | 17% | 20% | 22% | 25% | 28% | 31% | 35% |
| Interest Coverage | 1.11 | 1.20 | 1.28 | 1.39 | 1.47 | 1.56 | 1.69 | 1.79 | 1.90 | 2.04 |
| EBITDA Interest Coverage | 1.81 | 1.92 | 2.03 | 2.16 | 2.28 | 2.40 | 2.60 | 2.74 | 2.91 | 3.11 |
| Capital Coverage | 1.61 | 1.78 | 1.91 | 2.03 | 2.22 | 2.20 | 2.35 | 2.45 | 2.54 | 2.45 |

* Approved financial targets are for consolidated operations only but financial ratios have been provided for electric operations for information purposes.

**ELECTRIC OPERATIONS
PROJECTED OPERATING STATEMENT
MH16 Update with Interim
(In Millions of Dollars)**

For the year ended March 31

| | ACTUAL 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
|---|----------------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| REVENUES | | | | | | | | | | | |
| Domestic Revenue at approved rates | 1 515 | 1 578 | 1 565 | 1 551 | 1 537 | 1 544 | 1 542 | 1 542 | 1 553 | 1 567 | 1 583 |
| additional* | - | 37 | 179 | 315 | 458 | 619 | 789 | 973 | 1 094 | 1 158 | 1 224 |
| BPIII Reserve Account | (96) | (151) | 1 | 80 | 80 | 80 | 80 | 27 | - | - | - |
| Extraprovincial | 460 | 514 | 469 | 420 | 567 | 693 | 779 | 788 | 805 | 667 | 671 |
| Other | 28 | 30 | 31 | 31 | 33 | 33 | 34 | 34 | 35 | 35 | 36 |
| | 1 907 | 2 008 | 2 246 | 2 398 | 2 674 | 2 970 | 3 223 | 3 364 | 3 487 | 3 426 | 3 513 |
| EXPENSES | | | | | | | | | | | |
| Operating and Administrative | 536 | 518 | 501 | 511 | 513 | 524 | 536 | 548 | 559 | 571 | 583 |
| Finance Expense | 608 | 587 | 677 | 744 | 817 | 882 | 1 115 | 1 140 | 1 123 | 1 092 | 1 056 |
| Finance Income | (17) | (17) | (21) | (28) | (35) | (34) | (39) | (18) | (24) | (27) | (21) |
| Depreciation and Amortization | 375 | 396 | 471 | 515 | 555 | 597 | 689 | 714 | 726 | 739 | 752 |
| Water Rentals and Assessments | 131 | 130 | 120 | 110 | 113 | 117 | 127 | 128 | 131 | 131 | 131 |
| Fuel and Power Purchased | 132 | 124 | 140 | 158 | 165 | 156 | 140 | 135 | 138 | 127 | 129 |
| Capital and Other Taxes | 119 | 132 | 145 | 154 | 161 | 165 | 174 | 175 | 175 | 175 | 176 |
| Other Expenses | 60 | 116 | 109 | 481 | 94 | 92 | 71 | 64 | 67 | 71 | 76 |
| Corporate Allocation | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| | 1 952 | 1 995 | 2 150 | 2 655 | 2 392 | 2 507 | 2 822 | 2 893 | 2 904 | 2 887 | 2 889 |
| Net Income before Net Movement in Reg. Deferral | (46) | 13 | 96 | (257) | 283 | 463 | 401 | 470 | 582 | 540 | 625 |
| Net Movement in Regulatory Deferral | 66 | 72 | 114 | 464 | 71 | 64 | 43 | (48) | (50) | (49) | (45) |
| Net Income | 41 | 85 | 209 | 208 | 354 | 526 | 443 | 423 | 533 | 491 | 580 |
| Net Income Attributable to: | | | | | | | | | | | |
| Manitoba Hydro before Non-recurring Item | 33 | 93 | 211 | 205 | 349 | 518 | 434 | 411 | 530 | 489 | 577 |
| Non-recurring Gain | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Manitoba Hydro | 53 | 93 | 211 | 205 | 349 | 518 | 434 | 411 | 530 | 489 | 577 |
| Non-controlling Interest | (12) | (8) | (1) | 2 | 5 | 9 | 10 | 11 | 3 | 2 | 3 |
| * Additional Domestic Revenue | | | | | | | | | | | |
| Percent Increase | | 3.36% | 7.90% | 7.90% | 7.90% | 7.90% | 7.90% | 7.90% | 4.54% | 2.00% | 2.00% |
| Cumulative Percent Increase | | 3.36% | 11.53% | 20.34% | 29.84% | 40.10% | 51.17% | 63.11% | 70.52% | 73.93% | 77.40% |
| Financial Ratios | | | | | | | | | | | |
| Equity | 16% | 15% | 14% | 14% | 15% | 17% | 17% | 19% | 21% | 23% | 25% |
| EBITDA Interest Coverage | 1.51 | 1.54 | 1.71 | 1.72 | 1.84 | 2.01 | 2.03 | 2.08 | 2.22 | 2.24 | 2.36 |
| Capital Coverage | 1.53 | 1.40 | 1.48 | 1.47 | 1.88 | 2.34 | 2.25 | 2.37 | 2.34 | 2.20 | 2.29 |

Available in accessible formats upon request

**ELECTRIC OPERATIONS
PROJECTED OPERATING STATEMENT
MH16 Update with Interim
(In Millions of Dollars)**

For the year ended March 31

| | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| REVENUES | | | | | | | | | |
| Domestic Revenue at approved rates | 1 599 | 1 614 | 1 630 | 1 647 | 1 673 | 1 701 | 1 729 | 1 757 | 1 786 |
| additional* | 1 294 | 1 364 | 1 438 | 1 515 | 1 603 | 1 696 | 1 793 | 1 894 | 1 999 |
| BPIII Reserve Account | - | - | - | - | - | - | - | - | - |
| Extraprovincial | 662 | 677 | 697 | 709 | 705 | 701 | 696 | 694 | 602 |
| Other | 36 | 37 | 38 | 38 | 39 | 40 | 40 | 40 | 41 |
| | 3 591 | 3 693 | 3 803 | 3 910 | 4 021 | 4 138 | 4 257 | 4 385 | 4 428 |
| EXPENSES | | | | | | | | | |
| Operating and Administrative | 595 | 607 | 620 | 633 | 646 | 660 | 674 | 688 | 702 |
| Finance Expense | 1 037 | 1 020 | 994 | 909 | 850 | 800 | 742 | 675 | 618 |
| Finance Income | (29) | (46) | (57) | (18) | (19) | (19) | (26) | (32) | (50) |
| Depreciation and Amortization | 765 | 776 | 790 | 805 | 822 | 840 | 857 | 872 | 888 |
| Water Rentals and Assessments | 132 | 132 | 132 | 133 | 133 | 133 | 134 | 134 | 134 |
| Fuel and Power Purchased | 131 | 134 | 138 | 147 | 129 | 128 | 134 | 143 | 133 |
| Capital and Other Taxes | 177 | 177 | 178 | 179 | 180 | 181 | 183 | 184 | 190 |
| Other Expenses | 79 | 84 | 87 | 87 | 89 | 91 | 92 | 95 | 96 |
| Corporate Allocation | 8 | 8 | 5 | 3 | 3 | 3 | 3 | 3 | 3 |
| | 2 894 | 2 892 | 2 888 | 2 878 | 2 833 | 2 818 | 2 792 | 2 762 | 2 714 |
| Net Income before Net Movement in Reg. Deferral | 698 | 801 | 915 | 1 032 | 1 189 | 1 320 | 1 465 | 1 623 | 1 714 |
| Net Movement in Regulatory Deferral | (44) | (40) | (35) | (33) | (31) | (28) | (28) | (28) | (30) |
| Net Income | 654 | 761 | 880 | 999 | 1 158 | 1 292 | 1 437 | 1 595 | 1 684 |
| Net Income Attributable to: | | | | | | | | | |
| Manitoba Hydro before Non-recurring Item | 650 | 755 | 873 | 989 | 1 147 | 1 280 | 1 423 | 1 579 | 1 668 |
| Non-recurring Gain | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Manitoba Hydro | 650 | 755 | 873 | 989 | 1 147 | 1 280 | 1 423 | 1 579 | 1 668 |
| Non-controlling Interest | 4 | 5 | 8 | 10 | 11 | 13 | 14 | 15 | 16 |
| * Additional Domestic Revenue | | | | | | | | | |
| Percent Increase | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% | 2.00% |
| Cumulative Percent Increase | 80.95% | 84.57% | 88.26% | 92.03% | 95.87% | 99.79% | 103.78% | 107.86% | 112.01% |
| Financial Ratios | | | | | | | | | |
| Equity | 27% | 30% | 33% | 37% | 41% | 46% | 52% | 57% | 64% |
| EBITDA Interest Coverage | 2.48 | 2.65 | 2.85 | 3.09 | 3.45 | 3.79 | 4.25 | 4.86 | 5.52 |
| Capital Coverage | 2.39 | 2.47 | 2.68 | 2.71 | 2.93 | 3.08 | 3.25 | 3.16 | 3.23 |

**ELECTRIC OPERATIONS
PROJECTED BALANCE SHEET
MH16 Update with Interim
(In Millions of Dollars)**

For the year ended March 31

| | ACTUAL | | | | | | | | | | |
|---|---------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| ASSETS | | | | | | | | | | | |
| Plant in Service | 13 065 | 13 679 | 19 062 | 19 684 | 20 747 | 26 168 | 30 504 | 31 034 | 31 670 | 32 334 | 32 945 |
| Accumulated Depreciation | (972) | (1 301) | (1 731) | (2 178) | (2 616) | (3 125) | (3 705) | (4 328) | (4 942) | (5 607) | (6 212) |
| Net Plant in Service | 12 093 | 12 378 | 17 332 | 17 506 | 18 131 | 23 043 | 26 799 | 26 706 | 26 727 | 26 727 | 26 732 |
| Construction in Progress | 7 079 | 9 471 | 6 745 | 7 522 | 8 012 | 3 836 | 367 | 454 | 418 | 414 | 411 |
| Current and Other Assets | 1 773 | 1 915 | 2 269 | 2 498 | 2 569 | 1 943 | 1 773 | 1 989 | 2 230 | 2 086 | 2 199 |
| Goodwill and Intangible Assets | 327 | 541 | 782 | 926 | 1 348 | 1 302 | 1 256 | 1 211 | 1 167 | 1 123 | 1 081 |
| Total Assets before Regulatory Deferral | 21 272 | 24 305 | 27 127 | 28 452 | 30 060 | 30 123 | 30 194 | 30 360 | 30 542 | 30 350 | 30 423 |
| Regulatory Deferral Balance | 462 | 533 | 647 | 1 111 | 1 182 | 1 246 | 1 289 | 1 241 | 1 192 | 1 143 | 1 098 |
| | 21 733 | 24 839 | 27 774 | 29 563 | 31 243 | 31 369 | 31 483 | 31 601 | 31 734 | 31 493 | 31 522 |
| LIABILITIES AND EQUITY | | | | | | | | | | | |
| Long-Term Debt | 15 725 | 18 141 | 21 376 | 22 189 | 22 994 | 22 850 | 23 674 | 23 173 | 22 485 | 21 223 | 21 666 |
| Current and Other Liabilities | 3 204 | 3 643 | 3 046 | 3 815 | 4 356 | 4 142 | 3 020 | 3 174 | 3 455 | 3 976 | 2 976 |
| Provisions | 70 | 50 | 49 | 48 | 46 | 45 | 43 | 42 | 41 | 40 | 39 |
| Deferred Revenue | 450 | 465 | 491 | 520 | 542 | 551 | 561 | 571 | 582 | 593 | 603 |
| BPIII Reserve Account | 196 | 347 | 346 | 266 | 186 | 106 | 27 | (0) | (0) | (0) | (0) |
| Retained Earnings | 2 749 | 2 842 | 3 053 | 3 258 | 3 606 | 4 124 | 4 557 | 4 969 | 5 498 | 5 987 | 6 564 |
| Accumulated Other Comprehensive Income | (709) | (699) | (636) | (580) | (537) | (497) | (449) | (377) | (376) | (375) | (375) |
| Total Liabilities and Equity before Regulatory Deferral | 21 684 | 24 790 | 27 725 | 29 515 | 31 194 | 31 321 | 31 434 | 31 552 | 31 685 | 31 444 | 31 473 |
| Regulatory Deferral Balance | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 |
| | 21 733 | 24 839 | 27 774 | 29 563 | 31 243 | 31 369 | 31 483 | 31 601 | 31 734 | 31 493 | 31 522 |
| Net Debt | 15 427 | 18 473 | 20 743 | 22 407 | 23 296 | 23 609 | 23 388 | 22 831 | 22 201 | 21 613 | 20 947 |
| Total Equity | 2 856 | 3 163 | 3 511 | 3 770 | 4 143 | 4 666 | 4 783 | 5 262 | 5 806 | 6 309 | 6 900 |
| Equity Ratio | 16% | 15% | 14% | 14% | 15% | 17% | 17% | 19% | 21% | 23% | 25% |

**ELECTRIC OPERATIONS
PROJECTED BALANCE SHEET
MH16 Update with Interim
(In Millions of Dollars)**

For the year ended March 31

| | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|---|---------|---------|---------|---------|---------|----------|----------|----------|----------|
| ASSETS | | | | | | | | | |
| Plant in Service | 33 553 | 34 299 | 34 958 | 35 790 | 36 566 | 37 361 | 38 104 | 38 907 | 39 975 |
| Accumulated Depreciation | (6 906) | (7 603) | (8 311) | (9 040) | (9 788) | (10 577) | (11 366) | (12 168) | (12 975) |
| Net Plant in Service | 26 647 | 26 696 | 26 647 | 26 749 | 26 778 | 26 785 | 26 739 | 26 739 | 26 999 |
| Construction in Progress | 493 | 454 | 490 | 400 | 374 | 366 | 406 | 461 | 257 |
| Current and Other Assets | 2 824 | 3 630 | 2 359 | 2 041 | 2 278 | 2 625 | 3 629 | 4 069 | 5 509 |
| Goodwill and Intangible Assets | 1 040 | 1 001 | 962 | 924 | 885 | 848 | 810 | 773 | 736 |
| Total Assets before Regulatory Deferral | 31 004 | 31 781 | 30 458 | 30 114 | 30 315 | 30 623 | 31 584 | 32 041 | 33 501 |
| Regulatory Deferral Balance | 1 055 | 1 014 | 980 | 947 | 916 | 888 | 860 | 832 | 802 |
| | 32 058 | 32 796 | 31 438 | 31 061 | 31 231 | 31 511 | 32 444 | 32 873 | 34 303 |
| LIABILITIES AND EQUITY | | | | | | | | | |
| Long-Term Debt | 21 598 | 19 221 | 14 928 | 15 788 | 14 751 | 14 977 | 14 280 | 13 859 | 13 743 |
| Current and Other Liabilities | 2 920 | 5 271 | 7 325 | 5 089 | 5 140 | 3 906 | 4 103 | 3 363 | 3 230 |
| Provisions | 38 | 37 | 36 | 35 | 34 | 33 | 32 | 31 | 30 |
| Deferred Revenue | 615 | 624 | 634 | 644 | 654 | 665 | 676 | 687 | 699 |
| BPIII Reserve Account | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) | (0) |
| Retained Earnings | 7 214 | 7 969 | 8 842 | 9 831 | 10 977 | 12 257 | 13 680 | 15 259 | 16 927 |
| Accumulated Other Comprehensive Income | (375) | (375) | (375) | (375) | (375) | (375) | (375) | (375) | (375) |
| Total Liabilities and Equity before Regulatory Deferral | 32 010 | 32 747 | 31 389 | 31 012 | 31 183 | 31 463 | 32 395 | 32 824 | 34 254 |
| Regulatory Deferral Balance | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 | 49 |
| | 32 058 | 32 796 | 31 438 | 31 061 | 31 231 | 31 511 | 32 444 | 32 873 | 34 303 |
| Net Debt | 20 197 | 19 357 | 18 386 | 17 327 | 16 094 | 14 725 | 13 200 | 11 587 | 9 877 |
| Total Equity | 7 564 | 8 325 | 9 206 | 10 203 | 11 357 | 12 645 | 14 077 | 15 665 | 17 343 |
| Equity Ratio | 27% | 30% | 33% | 37% | 41% | 46% | 52% | 57% | 64% |

**ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
MH16 Update with Interim
(In Millions of Dollars)**

For the year ended March 31

| | ACTUAL | | | | | | | | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|--------------|--------------|--------------|--------------|--------------|
| | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| OPERATING ACTIVITIES | | | | | | | | | | | |
| Cash Receipts from Customers | 1 901 | 2 152 | 2 233 | 2 307 | 2 582 | 2 877 | 3 130 | 3 325 | 3 474 | 3 414 | 3 500 |
| Cash Paid to Suppliers and Employees | (555) | (892) | (843) | (870) | (885) | (894) | (904) | (935) | (953) | (953) | (966) |
| Interest Paid | (553) | (531) | (635) | (700) | (762) | (834) | (1 063) | (1 112) | (1 101) | (1 072) | (1 037) |
| Interest Received | 17 | 5 | 12 | 22 | 26 | 20 | 8 | 10 | 17 | 20 | 14 |
| | <u>810</u> | <u>734</u> | <u>767</u> | <u>759</u> | <u>961</u> | <u>1 169</u> | <u>1 171</u> | <u>1 287</u> | <u>1 437</u> | <u>1 408</u> | <u>1 512</u> |
| FINANCING ACTIVITIES | | | | | | | | | | | |
| Proceeds from Long-Term Debt | 2 166 | 3 468 | 3 600 | 2 160 | 2 190 | 990 | 1 160 | (10) | (10) | (50) | 590 |
| Sinking Fund Withdrawals | 146 | 0 | 0 | 120 | 318 | 813 | 182 | 46 | 337 | 138 | 232 |
| Sinking Fund Payment | (146) | (182) | (222) | (260) | (296) | (353) | (240) | (249) | (253) | (245) | (242) |
| Retirement of Long-Term Debt | (320) | (407) | (1 002) | (349) | (1 293) | (1 366) | (1 141) | (290) | (412) | (715) | (1 178) |
| Other | (5) | (10) | (10) | (11) | (11) | (11) | 11 | (5) | (5) | (5) | (5) |
| | <u>1 841</u> | <u>2 869</u> | <u>2 366</u> | <u>1 661</u> | <u>908</u> | <u>73</u> | <u>(28)</u> | <u>(507)</u> | <u>(342)</u> | <u>(877)</u> | <u>(603)</u> |
| INVESTING ACTIVITIES | | | | | | | | | | | |
| Property, Plant and Equipment, net of contributions | (2 925) | (3 660) | (3 002) | (2 391) | (1 760) | (1 368) | (898) | (700) | (704) | (732) | (756) |
| Other | (35) | (89) | (57) | (46) | (89) | (109) | (99) | (96) | (96) | (82) | (81) |
| | <u>(2 960)</u> | <u>(3 749)</u> | <u>(3 059)</u> | <u>(2 438)</u> | <u>(1 850)</u> | <u>(1 477)</u> | <u>(997)</u> | <u>(796)</u> | <u>(800)</u> | <u>(814)</u> | <u>(838)</u> |
| Net Increase (Decrease) in Cash | (309) | (145) | 74 | (18) | 19 | (236) | 146 | (16) | 295 | (283) | 71 |
| Cash at Beginning of Year | 943 | 634 | 488 | 562 | 544 | 564 | 328 | 474 | 458 | 754 | 471 |
| Cash at End of Year | <u>634</u> | <u>488</u> | <u>562</u> | <u>544</u> | <u>564</u> | <u>328</u> | <u>474</u> | <u>458</u> | <u>754</u> | <u>471</u> | <u>541</u> |

ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
MH16 Update with Interim
(In Millions of Dollars)

For the year ended March 31

| | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| OPERATING ACTIVITIES | | | | | | | | | |
| Cash Receipts from Customers | 3 578 | 3 679 | 3 789 | 3 896 | 4 007 | 4 123 | 4 243 | 4 370 | 4 413 |
| Cash Paid to Suppliers and Employees | (980) | (996) | (1 012) | (1 035) | (1 030) | (1 043) | (1 063) | (1 087) | (1 097) |
| Interest Paid | (1 019) | (1 014) | (997) | (908) | (837) | (795) | (742) | (696) | (632) |
| Interest Received | 26 | 51 | 63 | 20 | 15 | 22 | 36 | 49 | 67 |
| | 1 604 | 1 720 | 1 843 | 1 972 | 2 155 | 2 307 | 2 473 | 2 637 | 2 752 |
| FINANCING ACTIVITIES | | | | | | | | | |
| Proceeds from Long-Term Debt | (10) | (10) | 170 | 2 990 | 1 150 | 1 140 | 360 | (100) | (30) |
| Sinking Fund Withdrawals | 150 | 60 | 310 | 520 | 0 | 30 | 36 | 10 | 275 |
| Sinking Fund Payment | (237) | (239) | (243) | (218) | (195) | (193) | (188) | (189) | (184) |
| Retirement of Long-Term Debt | (150) | (60) | (2 440) | (4 396) | (2 173) | (2 190) | (908) | (1 100) | (265) |
| Other | (5) | (5) | (5) | (5) | (5) | (7) | (4) | (4) | (5) |
| | (252) | (254) | (2 208) | (1 109) | (1 223) | (1 219) | (704) | (1 383) | (209) |
| INVESTING ACTIVITIES | | | | | | | | | |
| Property, Plant and Equipment, net of contributions | (767) | (798) | (793) | (832) | (840) | (857) | (870) | (948) | (966) |
| Other | (80) | (74) | (72) | (73) | (72) | (71) | (70) | (68) | (67) |
| | (847) | (873) | (864) | (905) | (913) | (928) | (940) | (1 016) | (1 033) |
| Net Increase (Decrease) in Cash | 505 | 594 | (1 229) | (41) | 19 | 160 | 829 | 238 | 1 510 |
| Cash at Beginning of Year | 541 | 1 047 | 1 640 | 411 | 370 | 389 | 549 | 1 378 | 1 616 |
| Cash at End of Year | 1 047 | 1 640 | 411 | 370 | 389 | 549 | 1 378 | 1 616 | 3 126 |

3



360 Portage Ave (22) • Winnipeg, Manitoba Canada • R3C 0G8
 Telephone / N° de téléphone: (204) 360-3633 • Fax / N° de télécopieur: (204) 360-6147 • ofernandes@hydro.mb.ca

November 12, 2018

Mr. D. Christle
 Secretary and Executive Director
 Public Utilities Board
 400-330 Portage Avenue
 Winnipeg, Manitoba
 R3C 0C4

Dear Mr. Christle:

RE: MANITOBA HYDRO – PROPOSED 2019/20 GENERAL RATE APPLICATION

Manitoba Hydro is writing to advise of its intentions with respect to the filing of a 2019/20 General Rate Application and to seek comment from the PUB as to the proposal outlined herein.

As you are aware, the Corporation has committed to filing a General Rate Application related to the natural gas operations by November 30, 2018 and the PUB has communicated its intent to conduct a full review, inclusive of an oral hearing. In addition, earlier this year, the PUB completed a lengthy and comprehensive review of Manitoba Hydro's operations, forecasts, financial plans, capital expenditures, and operating expenses which resulted in Order 59/18, dated May 1, 2018, approving a 3.6% average rate increase effective June 1, 2018. Order 59/18 also contained a significant number of directives, requiring work to be undertaken and completed by Manitoba Hydro prior to filing its next GRA.

The PUB is also aware that since the conclusion of the GRA hearing which led to Order 59/18, five new members were appointed to the Manitoba Hydro-Electric Board ("MHEB") in March 2018 and an additional four members were appointed at the end of June, 2018. The MHEB is currently undertaking a comprehensive review of the Manitoba Hydro operations, forecasts and financial plans which will allow them to establish a financial plan for the Corporation.

As a result of the foregoing, Manitoba Hydro intends to seek PUB approval of a one-year rate increase sufficient to generate a minimum level of net income such that the Corporation would avoid a projected net loss in the 2019/20 fiscal year. Manitoba Hydro is not presently in a position to submit a long-term financial forecast (IFF) (i.e. 2020/21 and thereafter) for review by the PUB. However, Manitoba Hydro's current financial projections indicate that, absent rate relief, the Corporation will experience a projected net loss in the 2019/20 fiscal year. Manitoba Hydro therefore proposes a limited review of the electric operations based upon information that is

Available in accessible formats upon request

currently available to the Corporation as set out further below. Upon completion of the Integrated Financial Forecast (IFF19) incorporating the direction of the MHEB regarding the Corporation's financial plan, Manitoba Hydro will submit a full GRA to the PUB, presently anticipated to be filed in late 2019.

Manitoba Hydro is working to address the directives from Order 59/18, however in order to accommodate the need for rate relief in 2019/20 and being mindful of the timelines outlined by the PUB for consideration of a rate application for 2019/20, Manitoba Hydro proposes that further review of directives be addressed at the next full General Rate Application ("GRA"), currently anticipated to be filed in late 2019. While the Corporation expects a fulsome review of outstanding directives in the GRA to be filed in late 2019, Manitoba Hydro offers the following brief update on the status of directives from Order 59/18, as varied by Orders 80/18 and 126/18:

Directive 10 directs Manitoba Hydro to provide information about the Other Cash Payments included in the Cash Flow Statement. Manitoba Hydro would intend to provide this information with the proposed expedited process.

Directives 12 and 13 direct Manitoba Hydro to file details of Operating and Administrative Expenses in light of reduced staffing levels, including details of actual O&A expenditures dating back 10 years and forecast information including pension liability related to reduced staffing levels. Manitoba Hydro notes that its quarterly filings to the PUB include the actual results for 2017/18 as well as O&A expenditures compared to the approved budget for the quarters ending June 30th and will shortly file the report to September 30th due November 14, 2018. Historical information is available on the records of previous proceedings and could be consolidated for the proposed filing, however the level of review implied by the direction to provide 10 years of historical data, considered in light of the fact that transitions to a reduced workforce are still ongoing suggest that the subsequent GRA would be a more appropriate forum for consideration of these directives. For the purposes of the proposed expedited process, Manitoba Hydro expects to be able to provide the annual budget for 2018/19 and a high level summary of the impact of the Voluntary Departure Program on pension liability.

Directive 14 directed the retention of an independent consultant to assess Manitoba Hydro's development of its asset management program, and in accordance with Order 90/18, Manitoba Hydro filed Terms of Reference for the retention of a consultant on August 31, 2018 on a without prejudice basis with the agreement that this matter would be held in abeyance pending the ruling of the Court of Appeal on the question of the PUB's jurisdiction in this matter.

Directives 15 and 16 directed Manitoba Hydro to consider implementing recommendations made by the IECs with respect to Keeyask, MMTP and GNTL, as well as filing detailed quarterly reports for all Major New Generation and Transmission ("MNGT") projects currently under development. In response, Manitoba Hydro can advise that for those projects within the control of Manitoba Hydro, it has implemented certain recommendation and is still in the process of considering the implementation of others in order to properly assess any projected cost savings and schedule

November 21, 2018

Ms. Odette Fernandes
Legal Counsel
Manitoba Hydro
22 – 360 Portage Avenue
Winnipeg, MB R3C 0G8

- and -

Past Interveners of Record (per attached list)

Re: Manitoba Hydro – Proposed 2019/20 General Rate Application

By letter of November 12, 2018, Manitoba Hydro (“Hydro”) wrote to the Public Utilities Board (“Board”) to advise of its intentions with respect to the filing of a 2019/20 General Rate Application (“GRA”) and to seek comment from the Board as to Hydro’s process proposal.

Background

Hydro’s letter states that it intends to seek the Board’s approval of a one-year rate increase, effective April 1, 2019, sufficient to generate a minimum level of net income such that Hydro would avoid a projected net loss in the 2019/20 fiscal year (the “test year”). Hydro advises it is not in a position to submit a long-term integrated financial forecast (“IFF”), but would file an application on the basis of its 2018/19 outlook (incorporating the actual financial position for electric operations as at March 31, 2018 and actual financial performance and water flow conditions to September 30, 2018) and interim 2019/20 budget (incorporating fall 2017 planning assumptions and operating expenditures). Hydro advises that both the 2018/19 outlook and 2019/20 budget are reflective of the Board’s accounting directives in Order 59/18.

In its letter, Hydro proposes a written review process, with a limited number of information requests posed only by the Board’s advisors and Intervener participation limited to written submissions.

The Board circulated Hydro's letter to and sought comments from past Interveners of Record ("Interveners"). The Board received comments on Hydro's letter from the Consumers Coalition, the Manitoba Industrial Power Users Group, Green Action Centre, and Assembly of Manitoba Chiefs.

Consideration of a One-Year 2019/20 GRA

Based on the Board's review of the comments received from Hydro and the Interveners, the Board has determined that it is willing to consider a one-year rate increase Application. Through the Board's consideration of Hydro's one-year rate increase Application, the Board will determine whether to approve a rate increase and the amount of any rate increase for any and all existing customer classes, including the First Nations On Reserve Residential customer class.

The Board recognizes that the one-year rate Application will be based on financial information for the 2018/19 and 2019/20 years, including the information listed in Hydro's letter.

The Board notes that, as Hydro intends to seek a final rate increase, Hydro must file financial and economic information sufficient to satisfy its onus to demonstrate that the rate increase sought for the test year is just and reasonable. This information should be the most current information available for the 2018/19 outlook and 2019/20 budget, and should be filed with an explanation as to why it is the most current information available. The Board expects that Hydro will include in its filing an update of the financial information for the 2019/20 test year contained in Exhibit MH-93 from the 2017/18 & 2018/19 GRA process, as revised to reflect the Board's directives in Order 59/18.

The scope of the issues can only be determined once Hydro has filed its application. At this preliminary stage, and without binding the Board to any decisions as to scope, the Board expects that the following issues may be deferred to a fulsome GRA process in late 2019:

- Review of 10 years of historical Operating and Administrative expense data,
- The results of an independent assessment of Hydro's asset management program, unless Directive 14 of Order 59/18 continues to be held in abeyance pending the Manitoba Court of Appeal decision or is overturned,
- Hydro's study of the Service Drop allocator and Common Costs,
- The status of the development of a time-of-use rate design proposal, including consultation measures undertaken and anticipated and/or scheduled next process steps,
- The finalization of interim diesel zone rates,
- The Solar Energy Program and other net metering installations, and
- Hydro's long-term financial forecast and financial plan.

Process for a 2019/20 GRA

Hydro states that it intends to submit its 2019/20 GRA filing by November 30, 2018.

The Board is not prepared to commit to a specific review process prior to receipt and review of the filing; however, on a preliminary basis and without binding the Board to any post-filing decisions on process, the Board has determined that it can accommodate Hydro's request that the review process be designed with the intention that a final rate increase, if any, be effective in the first quarter of Hydro's 2019/20 fiscal year. Such a review can include Intervener participation in the review, including in evidentiary process steps.

Pursuant to the Board's letter of September 18, 2018, the initial process for the Board's receipt of Hydro's proposed 2019/20 GRA will be as follows:

1. On receipt of Hydro's filing, Board staff and Advisors will review the filing for completeness of the information included in the filing;
2. If all routine, standard and/or base filing information is included in the filing in the form and presentation required by the Board, the Board will issue a declaration of completion. If the filing is determined to be incomplete, it will be returned to Hydro with direction as to the information required for completeness; and
3. Once the Board issues the declaration of completion, it will determine the post-filing process to be used for scoping the hearing and for the Board's review and consideration of the filing.

The Board notes that the draft Preliminary Issues List advanced to parties by the Board on July 20, 2018 was not issued as an interim Order. However, that Preliminary Issues List – revised as required to reflect the items that are expected to be deferred to a subsequent process – may provide guidance to Hydro regarding the required routine, standard, and/or base filing information for the proposed 2019/20 GRA.

Once the declaration of completion is issued, the Board will hold a half day Pre-Hearing Conference for the review and consideration of Intervener Applications and party submissions on the process for the 2019/20 GRA. The Board has set aside **December 19, 2018 from 11:30 am to 2:30 pm** for the Pre-Hearing Conference and asks that counsel hold that date, pending confirmation following the Board's issuance of the declaration of completion.

Intervener Applications and Costs

Should the Pre-Hearing Conference proceed on December 19, 2018, the deadline for Intervener Applications will be **Friday, December 14, 2018 at 4:00 pm**.

The Board has determined that the 2019/20 Hydro GRA will follow the process for Intervener Applications and Costs as set out in the attached Intervener Costs Policy, including the attached revised Intervener Application form and Intervener Costs Application spreadsheet. Questions in relation to these forms should be directed to Board Counsel.

Please address any other questions you may have at this time to the attention of the writer.

Yours truly,

“Original Signed By:”

Darren Christle, MPA, B.A., CCLP, P. Log., MCIT
Secretary/ Executive Director

DC/kl

Enclosures

cc: Liz Carriere, Manitoba Hydro
Shannon Gregorashuk, Manitoba Hydro
Bob Peters, Board Counsel
Dayna Steinfeld, Board Counsel

November 30, 2018

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MANITOBA HYDRO
2019/20 ELECTRIC RATE APPLICATION

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3. MHEB Annual Report for the Year Ended March 31, 2018

4. MHEB Quarterly Report For the Three months Ended June 30, 2018

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1

MANITOBA HYDRO

2

2019/20 ELECTRIC RATE APPLICATION

3

4

1.0 OVERVIEW AND REASONS FOR THE REQUESTED RATE INCREASE

5

6 On May 5, 2017, Manitoba Hydro filed a comprehensive 2017/18 & 2018/19 General
7 Rate Application (“GRA”) with the Public Utilities Board of Manitoba (“PUB”) and a
8 lengthy and extensive review of Manitoba Hydro’s operations, forecasts, financial
9 plans, capital expenditures, and operating expenses was conducted over the course
10 of nine months. Following its review, the PUB issued Order 59/18, dated May 1,
11 2018, which approved a 3.6% average electric rate increase effective June 1, 2018.
12 Order 59/18 also contained a number of directives and recommendations requiring
13 work to be undertaken and completed by Manitoba Hydro prior to filing its next
14 GRA.

15

16 With the appointment of a new Manitoba Hydro-Electric Board (“MHEB”), a
17 comprehensive review of Manitoba Hydro’s operations, forecasts and financial plans
18 is currently being undertaken to allow the MHEB to establish a long-term financial
19 plan for the Corporation. As a result of the foregoing, and further to Manitoba
20 Hydro’s correspondence of November 12, 2018 and the PUB’s correspondence of
21 November 21, 2018, Manitoba Hydro is submitting to the PUB a one-year rate
22 increase application for the 2019/20 fiscal year which is based on financial
23 information currently approved by the MHEB for the 2018/19 and 2019/20 fiscal
24 years as set forth in its letter of November 12, 2018. Upon the MHEB’s development
25 and approval of a long-term financial plan, Manitoba Hydro will submit a full GRA to
26 the PUB, anticipated to be filed in late 2019. A fulsome review of Manitoba Hydro’s
27 responses to those directives contained in Order 59/18 which the PUB indicated in
28 its November 21, 2018 correspondence would be deferred, will also be addressed as
29 part of the next GRA.

30

31 In this Application, Manitoba Hydro is requesting an Order pursuant to section 25(1)
32 of *The Crown Corporations Governance and Accountability Act* for final approval of a
33 3.5% rate increase for all customer classes to be effective April 1, 2019. As shown in
34 Appendix 1, page 1, this increase is projected to generate additional revenues of \$59

1 million and would result in a modest contribution to financial reserves (net income)
2 of \$31 million in 2019/20. Absent the proposed rate increase for 2019/20, Manitoba
3 Hydro is projecting a net loss of \$28 million from Electric operations based on
4 current assumptions.

5

6

As noted by the PUB in Order 59/18 (page 173):

7

8

*The Integrated Financial Forecast filed in the proceeding as Manitoba
9 Hydro Exhibit 93 supports the Board's decision on the level of the
10 overall rate increase. This financial scenario included: continued
11 deferral of \$20 million in ineligible overheads, amortized at a 30-year
12 rate; Average Service Life depreciation methodology, without
13 amortization of the difference with the Equal Life Group methodology;
14 achievement of a 25% equity level over a longer period of time,
15 specifically by 2035/36; and debt management based on a weighted
16 average term to maturity of 12 years. In many respects, and as a
17 departure from Manitoba Hydro's plan and Integrated Financial
18 Forecast assumptions, Manitoba Hydro Exhibit 93 is therefore
19 reflective of many of the Board's decisions in this Order.*

20

21

Considering the MHEB is undertaking a comprehensive review of Manitoba Hydro's
22 operations, forecasts and financial plans to allow for the establishment of a long-
23 term financial plan for the Corporation, for purposes of its rate request for the
24 2019/20 fiscal year, Manitoba Hydro has noted the PUB's comment regarding
25 Manitoba Hydro Exhibit 93 from the 2017/18 & 2018/19 GRA ("Exhibit 93") and
26 prepared the current Application utilizing a comparison to Exhibit 93.

27

28

Since Order 59/18 was issued, Manitoba Hydro's cumulative earnings (actual and
29 projected) over the three year period 2017/18 to 2019/20 have deteriorated by
30 nearly \$200 million compared to Exhibit 93 as shown in the following Figure 1.1.

1 The proposed 3.5% rate increase generated a more modest level of net income
2 based on the lower water flow conditions at the time of the Application. However,
3 the proposed 3.5% rate increase is aligned with the 3.6% rate increase granted in
4 Order 59/18 as well as the projected 3.57% rate increases underlying Exhibit 93, and
5 having regard for the expedited Application process, Manitoba Hydro determined it
6 would accept the lower projected level of net income in its Application in favour of
7 balancing the interests of ratepayers and their bill impacts.

8

9 The deterioration in water flow conditions over the 2018 summer described in the
10 Application has been followed by a rapid turnaround in the two months since filing
11 the Application. This demonstrates the extreme variability in earnings Manitoba
12 Hydro can experience over a short period of time. The \$115 million in net income
13 currently projected for 2019/20 is based on average net export revenues under all
14 water flow records, and as demonstrated by the recently experienced variability, the
15 likelihood of actual financial results being precisely \$115 million for 2019/20 is low.
16 Under less extreme water flow conditions (the 80th and 20th percentiles), net income
17 could be \$75 million higher or lower than projected for 2019/20. However, based on
18 the highest and lowest water flows on record, net income could vary as much as
19 \$110 million higher or \$350 million lower for 2019/20. Under low water flow
20 conditions, a reduction to the 3.5% rate increase would increase the likelihood of a
21 financial loss in 2019/20.

22

23 The proposed 3.5% rate increase continues to allow Manitoba Hydro to plan for a
24 modest level of net income in the event of low water flow conditions. Waiting until
25 low water flows occur and providing rate relief after the fact would result in
26 permanent incremental debt and associated financing costs that must be passed
27 through to customers. Further, given the increase in costs attributable to the in-
28 service of Bipole III as well as the anticipated additional net costs associated with the
29 in-service of Keeyask, a financial loss in 2019/20 could result in the exacerbation of
30 financial losses projected in Exhibit 93 and the requirement for significantly higher
31 rate increases in the period following Keeyask in-service. Granting a 3.5% rate
32 increase as requested in this Application reduces the likelihood of future rate shock
33 to ratepayers.

REFERENCE:

Current Application p. 1, PUB/MH I-3 (a) (b) (c)

PREAMBLE TO IR (IF ANY):

In its letter to the PUB of August 15, 2018, MH acknowledged that it was in a position to submit a GRA notwithstanding any clear guidance from the PUB on reserve maintenance or any other financial metrics that the PUB will consider in rate-setting (last paragraph page 2). On page 1 of the current application, MH indicates that with the appointment of a new MHEB (in March and June of 2018 per MH's letter to PUB of November 12, 2018), a comprehensive review of MH's operations, forecasts and financial plans is currently being undertaken to allow the MH to establish a long-term financial plan. Upon the MHEB's development and approval of a long-term financial plan, MH will submit a full GRA as well as a fulsome review of responses to PUB directives from Order 59/18, which is anticipated to be filed in late 2019.

QUESTION:

- a) Please explain the reason for the change in MH's position with respect to its ability to produce/file an IFF/GRA in August of 2018 with the position taken in MH's letter of November 12, 2018 and 2019/20 rate application of November 30, 2018?
- b) Please explain why MH has not provided any information with respect to the macro-economic impacts/impacts on vulnerable consumers of the proposed rate increase in accordance with PUB expectations outlined on page 172 of Order 59/81 that in future rate applications, MH is to assess the broader impacts of rate increases beyond only its financial health (response to PUB/MH I-3 (a) (b) (c))?

RATIONALE FOR QUESTION:

To further understand the special circumstances surrounding the 2019/20 rate application and the plans outlined by MH in terms of filing a comprehensive GRA late in 2019. Manitoba Hydro's future plans regarding the MHEB review and its 2020/21 GRA is relevant to the issue of the impact of the increase on consumers.

RESPONSE:

- a) The question posed does not accurately characterize Manitoba Hydro's comments in its August 15, 2018 letter. In its August 15th correspondence, Manitoba Hydro indicated that:

"Manitoba Hydro acknowledges it is in a position to submit a GRA notwithstanding any clear guidance from the PUB on reserve maintenance or other any other financial metrics that the PUB will consider in rate-setting. Manitoba Hydro's submission is that it is unavailing and inefficient to do so and that all Parties, including the PUB, should obtain the benefit of the further discussion and dialogue on these important matters enabled by the technical conference."

This was intended to communicate that Manitoba Hydro was not of the opinion that it was precluded from filing a GRA in the absence of a PUB finding on financial metrics, although it acknowledged that such a filing would result in parties revisiting a number of the issues canvassed in the 2017/18 and 2018/19 GRA. These comments were not intended to imply that Manitoba Hydro was, in August 2018, in a position to file a GRA at that time. While the PUB no longer plans to hold a technical conference on financial targets, as noted in subsequent correspondence and in the current Application, the new MHEB must establish the long-term financial plan and targets for the Corporation prior to preparation of the next Integrated Financial Forecast. This IFF, when approved, will form the basis for the next General Rate Application.

The current Electric Rate Application is intended to ensure that the financial stability of the Corporation does not deteriorate further prior to completion of this exercise and preparation of the related long-term forecasts. While Keeyask final costs and other planning assumptions are uncertain at this time, what is known is that when Keeyask comes into service it will require over \$300 million in net carrying costs, which revenues at current approved PUB rates are not sufficient to cover (see the response to COALITION/MH I-1). A 3.5% rate increase effective June 1, 2019 will serve to mitigate the risk that the utility and its stakeholders be required to impose significant rate increases on consumers in future years.

- b) The response to PUB/MH I-3 provides details of the consultations and customer communications Manitoba Hydro has engaged in as well as information related to customer satisfaction with all aspects of electrical service. With respect to the macro-economic impacts of the proposed rate increase, Manitoba Hydro has previously advised the PUB and interested parties that an assessment of macroeconomic impacts of utility rate increases on the Province requires consideration of the behavior and performance of the economy of Manitoba as a whole. This is not information which Manitoba Hydro possesses or studies, nor is it in a position to provide same. This type of information has not been filed in previous GRA's and has not historically been considered by the PUB in establishing rates. The assessment or consideration of any macroeconomic impacts of a proposed rate increase on the Provincial economy goes far beyond the balancing of interests of ratepayers and the utility and into the realm of government. Such an assessment is not contemplated either in the *Manitoba Hydro Act* (s. 39) or the *Crown Corporations Governance and Accountability Act* (s. 25(4)) as a factor to be considered in establishing just and reasonable rates for utility service.

4

1 **Figure 1.1: Comparison of Actual and Projected Net Income to Exhibit 93**

2 *(In Millions of Dollars)*

| | 2017/18 | 2018/19 | 2019/20 | Total |
|------------------------------------|-----------------|-----------------|-----------------|-------|
| Actual & Projected Net Income | 18 ¹ | 51 ² | 31 ³ | 100 |
| Exhibit 93 Net Income ⁴ | 94 | 143 | 61 | 298 |
| Increase/(Decrease) | (75) | (93) | (30) | (198) |

3 ¹ 2017/18 Actual net income (Section 2.1)

4 ² 2018/19 Financial Outlook (Section 2.3)

5 ³ 2019/20 Interim Budget including 3.5% proposed rate increase (Section 2.4)

6 ⁴ Includes a projected 3.57% rate increase

7

8 Actual net income results for 2017/18 were lower than anticipated in Exhibit 93
 9 mainly due to lower export prices, the impact of U.S. transmission outages which led
 10 to lower volumes and a higher proportion of off peak sales at lower prices, as well as
 11 higher net finance costs.

12

13 The outlook for 2018/19 net income is also much lower compared to Exhibit 93
 14 which is primarily attributable to lower net export revenues as a result of below
 15 average water conditions impacting generation, as well as increases in depreciation
 16 and financing costs arising from the earlier than planned in-service of Bipole III,
 17 which went into service July 4, 2018 compared to a budgeted in-service date of July
 18 31, 2018.

19

20 Exhibit 93 projected net income of \$61 million for electric operations for the
 21 2019/20 fiscal year. In comparison, the 2019/20 Interim Budget, which includes the
 22 proposed 3.5% rate increase requested in this application, projects net income of
 23 \$31 million. The deterioration in projected net income for electric operations is
 24 mainly attributable to higher net financing costs. Exhibit 93 had assumed that
 25 Manitoba Hydro could take advantage of lower interest costs on debt issues with
 26 shorter terms to maturity. Since the 2017/18 & 2018/19 GRA, the interest rate yield
 27 curve has continued to flatten and the savings expected from shorter term
 28 borrowings are no longer available.

2.0 REASONS FOR THE RATE INCREASE

Manitoba Hydro is currently projecting net income of \$95 million for 2018/19 and \$115 million for 2019/20. This compares to the projected net income in the Application of \$51 million for 2018/19 and \$31 million for 2019/20. The improvement in financial results is due to higher net export revenues resulting from improved water flow conditions, as well as lower levels of capital spending than planned in 2018/19 and the associated lower borrowing requirements and finance expense. Sections 2 and 3 below provide further analyses of the updated forecast revenues and expenses related to Manitoba Hydro's electric operations for 2018/19 and 2019/20, and Section 4 provides an overview of the updated Capital Expenditure Forecast for 2018/19 and 2019/20. Revised financial statements can be found in Appendix 1 Updated to the Application.

Although projected financial results have improved since filing the Application, Manitoba Hydro submits that the 3.5% proposed rate increase continues to be necessary and in the public interest. The following Figure 1 provides a comparison of the revised financial results to Exhibit 93. Figure 1 shows that actual and projected results continue to be \$70 million below those forecast in Exhibit 93, inclusive of 3.57% rate increases in each of 2018/19 and 2019/20, which was relied upon by the PUB in approving a 3.6% rate increase for 2018/19 in Order 59/18. Manitoba Hydro is providing as Appendix 14 an update to Figures 2.4 and 2.5 of the Application filed on November 30, 2018, comparing the 2018/19 Current Outlook and 2019/20 Approved Budget with Exhibit 93.

Figure 1: Comparison of Actual and Projected Net Income to Exhibit 93
(In Millions of Dollars)

| | 2017/18 | 2018/19 | 2019/20 | Total |
|------------------------------------|-----------------|-----------------|------------------|-------|
| Actual & Projected Net Income | 18 ¹ | 95 ² | 115 ³ | 228 |
| Exhibit 93 Net Income ⁴ | 94 | 143 | 61 | 298 |
| Increase/(Decrease) | (75) | (48) | 54 | (70) |

¹ 2017/18 Actual net income

² 2018/19 Current Outlook (Section 2.0)

³ 2019/20 Approved Budget including 3.5% proposed rate increase effective June 1/19 (Section 3.0)

⁴ Includes a projected 3.57% rate increase effective April 1 of 2018 and 2019

**Comparison of Actual and Projected Net Income to Exhibit 93 at 20 WATM
(In Millions of Dollars)**

| | 2017/18 | 2018/19 | 2019/20 | Total |
|--|-----------------|-----------------|------------------|-------|
| Actual & Projected Net Income | 18 ¹ | 95 ² | 115 ³ | 228 |
| Exhibit 93 Net Income - 20 WATM ⁴ | 90 | 123 | 28 | 241 |
| Increase/(Decrease) | (72) | (28) | 87 | (13) |

¹ 2017/18 Actual net income

² 2018/19 Current Outlook (Section 3.0) - Supplement to the 2019/20 Electric Rate Application

³ 2019/20 Approved Budget including 3.5% proposed rate increase effective June 1/19 (Section 4.0)
- Supplement to the 2019/20 Electric Rate Application

⁴ Includes a projected 3.57% rate increase effective April 1 of 2018 and 2019

Excluding 2017/18, the cumulative actual and projected net income would be \$59 million higher than Exhibit 93 assuming a 20 year WATM and rate increases of 3.57% on April 1, 2018 and April 1, 2019. As shown in Figure 1 (page 2) of the Supplement to the 2019/20 Electric Rate Application, the cumulative actual and projected net income is \$70 million lower than Exhibit 93 assuming a 12 year WATM.

- b) Please see Attachment 1 for the financial ratio calculations for i) MH Exhibit 93 from the 2017/18 and 2018/19 GRA, and for ii) MH Exhibit 93 with 2018/19 and 2019/20 reflecting 20-year WATM.
- c) Please see Appendix 16 for a copy of the Quarterly Report for the six months ending September 30, 2017. In the Second Quarter report, the Corporation was projecting a consolidated net income for 2017/18 of \$40 million compared to the approved annual budget of \$122 million. The decrease in projected net income was due to receiving the lower than requested rate increase, a continuation of weak opportunity export prices, a relatively dry summer impacting water flow conditions and higher financing costs. The \$40 million outlook for net income for 2017/18 assumed average water flow conditions and normal winter weather for the remainder of the year.
- d) An Interim Budget was utilized for purposes of the 2019/20 Electric Rate Application as the timeline to submit a rate request for 2019/20 did not align with the Corporation's

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1 **Figure 2.9: 2019/20 Interim Budget with and without the 3.5% Revenue Increase**

| ELECTRIC OPERATIONS PROJECTED OPERATING STATEMENT (In Millions of Dollars) | | | |
|---|---------------------------------------|---------------------------------------|---------------------------------|
| | Interim Budget (3.50%) | Interim Budget (0.00%) | Increase/ (Decrease) |
| <i>For the year ended March 31</i> | | | |
| 2020 | | | |
| REVENUES | | | |
| Domestic Revenue | 1 737 | 1 678 | 59 |
| BPIII Reserve Account | 78 | 78 | - |
| Extraprovincial | 411 | 411 | - |
| Other | 29 | 29 | - |
| | <u>2 255</u> | <u>2 196</u> | <u>59</u> |
| EXPENSES | | | |
| Operating and Administrative | 511 | 511 | - |
| Net Finance Expense | 765 | 765 | (1) |
| Depreciation and Amortization | 508 | 508 | - |
| Water Rentals and Assessments | 111 | 111 | - |
| Fuel and Power Purchased | 160 | 160 | - |
| Capital and Other Taxes | 150 | 150 | 0 |
| Other Expenses | 111 | 111 | - |
| Corporate Allocation | 8 | 8 | - |
| | <u>2 325</u> | <u>2 325</u> | <u>(1)</u> |
| Net Income before Net Movement in Reg. Deferral | (70) | (129) | 59 |
| Net Movement in Regulatory Deferral | 103 | 103 | - |
| Net Income | <u>33</u> | <u>(26)</u> | <u>59</u> |
| Net Income Attributable to: | | | |
| Manitoba Hydro | 31 | (28) | 59 |
| Non-controlling Interest | 2 | 2 | 0 |
| | <u>33</u> | <u>(26)</u> | <u>59</u> |
| Percent Increase | 3.50% | 0.00% | |

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2.4.4 2019/20 Sensitivity Analysis

This section provides an indication of the impact of changes in water flow conditions, weather, interest rates and export prices on the 2019/20 Interim Budget net income of \$31 million.

1 **Figure 7: 2019/20 Approved Budget with and without the 3.5% Rate Increase**

| ELECTRIC OPERATIONS PROJECTED OPERATING STATEMENT (In Millions of Dollars) | | | |
|--|-------------------------------|-------------------------------|-------------------------|
| | Approved Budget (3.50%) | Approved Budget (0.00%) | Increase/ (Decrease) |
| <i>For the year ended March 31</i> | | | |
| 2020 | | | |
| REVENUES | | | |
| Domestic Revenue | 1 749 | 1 699 | 50 |
| BPIII Reserve Account | 78 | 78 | - |
| Extraprovincial | 418 | 418 | - |
| Other | 27 | 27 | - |
| | 2 272 | 2 222 | 50 |
| EXPENSES | | | |
| Operating and Administrative | 511 | 511 | - |
| Net Finance Expense | 741 | 742 | (1) |
| Depreciation and Amortization | 505 | 505 | - |
| Water Rentals and Assessments | 117 | 117 | - |
| Fuel and Power Purchased | 127 | 127 | - |
| Capital and Other Taxes | 148 | 148 | 0 |
| Other Expenses | 74 | 74 | - |
| Corporate Allocation | 8 | 8 | - |
| | 2 232 | 2 233 | (1) |
| Net Income before Net Movement in Reg. Deferral | 40 | (11) | 51 |
| Net Movement in Regulatory Deferral | 71 | 71 | - |
| Net Income | 111 | 60 | 51 |
| Net Income Attributable to: | | | |
| Manitoba Hydro | 115 | 64 | 51 |
| Non-controlling Interest | (4) | (4) | 0 |
| | 111 | 60 | 51 |
| Percent Increase | 3.50% | 0.00% | |

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4.0 2018/19 & 2019/20 CAPITAL EXPENDITURE FORECAST

Figure 8 provides a comparison of current forecast of capital expenditures for 2018/19 and 2019/20 compared to the Application filed on November 30, 2018.

1 **Figure 3: 2019/20 Approved Budget Compared to the 2019/20 Interim Budget filed on**
 2 **November 30, 2018 for Electric Operations**

| ELECTRIC OPERATIONS PROJECTED OPERATING STATEMENT (In Millions of Dollars) | | | |
|---|----------------------------|---------------------------|---------------------------------|
| | Approved Budget | Interim Budget | Increase/ (Decrease) |
| <i>For the year ended March 31</i> | | | |
| 2020 | | | |
| REVENUES | | | |
| Domestic Revenue | 1 749 | 1 737 | 12 |
| BPIII Reserve Account | 78 | 78 | 0 |
| Extraprovincial | 418 | 411 | 7 |
| Other | 27 | 29 | (2) |
| | <u>2 272</u> | <u>2 255</u> | <u>17</u> |
| EXPENSES | | | |
| Operating and Administrative | 511 | 511 | 0 |
| Net Finance Expense | 741 | 765 | (24) |
| Depreciation and Amortization | 505 | 508 | (3) |
| Water Rentals and Assessments | 117 | 111 | 6 |
| Fuel and Power Purchased | 127 | 160 | (33) |
| Capital and Other Taxes | 148 | 150 | (2) |
| Other Expenses | 74 | 111 | (37) |
| Corporate Allocation | 8 | 8 | - |
| | <u>2 232</u> | <u>2 325</u> | <u>(92)</u> |
| Net Income before Net Movement in Reg. Deferral | 40 | (70) | 110 |
| Net Movement in Regulatory Deferral | 71 | 103 | (32) |
| Net Income | <u>111</u> | <u>33</u> | <u>77</u> |
| Net Income Attributable to: | | | |
| Manitoba Hydro | <u>115</u> | <u>31</u> | <u>84</u> |
| Non-controlling Interest | (4) | 2 | (6) |
| | <u>111</u> | <u>33</u> | <u>77</u> |

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The increase in net income of \$84 million is primarily attributable to lower fuel and power purchases, lower net finance expense and a slightly higher electric load forecast. The decrease of \$33 million in Fuel and Power Purchased is due to a higher starting water storage levels and more storage drawn down through the 2019/20 fiscal year resulting in more hydraulic generation, less opportunity import purchases and a reduction to the amount of thermal generation.

1 The decrease of \$24 million to Net Finance Expense is primarily due to lower projected
2 debt issuances as a result of a lower capital requirements in 2018/19 offset partially by a
3 weakening of the Canadian dollar.
4

5 The increase of \$12 million to Domestic Revenue reflects slightly higher domestic energy
6 requirements largely due to a delay in the implementation of planned DSM programs as
7 a result of the ongoing transition to Efficiency Manitoba. This is partially offset by a
8 deferral of the 3.5% proposed rate increase to June 1, 2019 from April 1, 2019 which
9 reflects the current regulatory schedule.
10

11 The decrease in Other Expenses of \$37 million reflects lower planned DSM expenditures
12 and is mainly offset in the Net Movement in Regulatory Deferrals.
13

14 As with the 2018/19 Current Outlook, the 2019/20 Approved Budget is exposed to the
15 same uncertainty and variability inherent in the forecast of net interchange revenues
16 and generation costs, the impacts of changes to the major projects construction
17 schedules, estimates on cash requirements and finance expense. While the 2019/20
18 Approved Budget has improved by \$84 million compared to the Interim Budget filed in
19 November 2018, the variability of any one (or combination of) multiple risks contained
20 in Figure 2.10 (page 26) in the November 30th Application continue to exist.
21

22 As previously discussed in Section 2.0 and shown in Figure 4 below, changes in water
23 flow conditions alone can shift net income by +\$110 million under the highest flow
24 condition on record to -\$350 million under the lowest flow condition on record. Even if
25 the extreme outliers are excluded and a more narrow range is considered (20th to 80th
26 percentiles), the potential range in net export revenue remains significant at +/- \$75
27 million from average.
28

| | Feb 14 Approved Budget | MH-93 20 Yr WATM | Increase/ (Decrease) |
|-----------------------------------|---------------------------|---------------------|-------------------------|
| Revenues | | | |
| Domestic Revenue | 1749 | 1720 | 29 |
| BPIII Reserve | 78 | 79 | -1 |
| Extraprovincial | 418 | 420 | -2 |
| Other | 27 | 31 | -4 |
| Total | 2272 | 2251 | 21 |
| Expenses | | | |
| O&A | 511 | 511 | 0 |
| Net Finance Expense | 741 | 754 | -13 |
| Depreciation | 505 | 515 | -10 |
| Water Rentals | 117 | 110 | 7 |
| Fuel & Power Purchases | 127 | 158 | -31 |
| Capital and Other Taxes | 148 | 154 | -6 |
| Other Expenses | 74 | 481 | -407 |
| Corporate Allocation | 8 | 8 | 0 |
| Total | 2232 | 2693 | -461 |
| Net Income Before Net Movement | 40 | (442) | 482 |
| Net Movement | 71 | 473 | -402 |
| Net Income | 111 | 30 | 81 |
| Net Income Attributable to MH | 115 | 28 | 87 |

Sources February 14 Supplement Figure 3; Coalition/MH 1-6b Attachment 1 Figure 5

**ELECTRIC OPERATIONS
PROJECTED OPERATING STATEMENT
(In Millions of Dollars)**

For the year ended March 31

REVENUES

| | ACTUAL 2018 | CURRENT OUTLOOK 2019 | APPROVED BUDGET 2020 |
|-----------------------|------------------------|-------------------------------------|-------------------------------------|
| Domestic Revenue | | | |
| at approved rates | 1 616 | 1 703 | 1 699 |
| additional | - | - | 50 |
| BPIII Reserve Account | (152) | (44) | 0 |
| Extraprovincial | 437 | 432 | 418 |
| Other | 30 | 85 | 105 |
| | <u>1 931</u> | <u>2 175</u> | <u>2 272</u> |

EXPENSES

| | | | |
|-------------------------------|--------------|--------------|--------------|
| Operating and Administrative | 517 | 501 | 511 |
| Net Finance Expense | 578 | 712 | 741 |
| Depreciation and Amortization | 402 | 465 | 505 |
| Water Rentals and Assessments | 126 | 114 | 117 |
| Fuel and Power Purchased | 130 | 135 | 127 |
| Capital and Other Taxes | 130 | 140 | 148 |
| Other Expenses | 501 | 79 | 74 |
| Corporate Allocation | 8 | 8 | 8 |
| | <u>2 393</u> | <u>2 154</u> | <u>2 233</u> |

| | | | |
|---|-----------|-----------|------------|
| Net Income before Net Movement in Reg. Deferral | (462) | 22 | 40 |
| Net Movement in Regulatory Deferral | 472 | 70 | 70 |
| Net Income | <u>10</u> | <u>92</u> | <u>110</u> |

Net Income Attributable to:

| | | | |
|--------------------------|-----------|-----------|------------|
| Manitoba Hydro | 18 | 95 | 115 |
| Non-controlling Interest | (8) | (3) | (4) |
| | <u>10</u> | <u>92</u> | <u>110</u> |

| | | | |
|-------------------------------|-------|-------|-------|
| PUB Approved Percent Increase | 3.36% | 3.60% | - |
| Proposed Percent Increase | - | - | 3.50% |

Financial Ratios

| | | | |
|--------------------------|------|------|------|
| Equity | 14% | 14% | 13% |
| EBITDA Interest Coverage | 1.46 | 1.59 | 1.61 |
| Capital Coverage | 0.46 | 1.26 | 1.34 |

**ELECTRIC OPERATIONS
PROJECTED BALANCE SHEET
(In Millions of Dollars)**

| <i>For the year ended March 31</i> | ACTUAL | CURRENT | APPROVED |
|---|---------|-----------------|----------------|
| | 2018 | OUTLOOK 2019 | BUDGET 2020 |
| ASSETS | | | |
| Plant in Service | 13 681 | 18 528 | 19 134 |
| Accumulated Depreciation | (1 302) | (1 715) | (2 171) |
| Net Plant in Service | 12 380 | 16 813 | 16 963 |
| Construction in Progress | 8 995 | 6 261 | 7 658 |
| Current and Other Assets | 1 792 | 1 913 | 2 141 |
| Goodwill and Intangible Assets | 440 | 648 | 857 |
| Total Assets before Regulatory Deferral | 23 607 | 25 635 | 27 619 |
| Regulatory Deferral Balance | 933 | 955 | 1 025 |
| | 24 540 | 26 590 | 28 644 |
| LIABILITIES AND EQUITY | | | |
| Long-Term Debt | 17 813 | 20 709 | 21 530 |
| Current and Other Liabilities | 3 777 | 2 941 | 4 095 |
| Provisions | 60 | 48 | 47 |
| Deferred Revenue | 467 | 486 | 495 |
| BPIII Reserve Account | 294 | 255 | 177 |
| Retained Earnings | 2 767 | 2 862 | 2 977 |
| Accumulated Other Comprehensive Income | (688) | (711) | (675) |
| Total Liabilities and Equity before Regulatory Deferral | 24 491 | 26 590 | 28 644 |
| Regulatory Deferral Balance | 49 | - | - |
| | 24 540 | 26 590 | 28 644 |

ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
INDIRECT METHOD
(In Millions of Dollars)

| | CURRENT ACTUAL 2018 | OUTLOOK 2019 | APPROVED BUDGET 2020 |
|--|---------------------------|-----------------|----------------------------|
| <i>For the year ended March 31</i> | | | |
| OPERATING ACTIVITIES | | | |
| Net Income | 10 | 92 | 110 |
| Add Back: | | | |
| Depreciation and Amortization | 402 | 465 | 505 |
| Net Finance Expense | 578 | 712 | 741 |
| Net Movement Impacts on Depreciation and Finance Expense | 3 | 21 | 23 |
| Adjustments for Non-Cash Items | (12) | 17 | (3) |
| Adjustments for Non-Cash Working Capital Accounts | (256) | (32) | (34) |
| Interest Paid | (880) | (964) | (1 028) |
| Interest Received | 23 | 14 | 16 |
| Cash Provided by Operating Activities | (132) | 326 | 331 |
| FINANCING ACTIVITIES | | | |
| Proceeds from Long-Term Debt | 3 441 | 3 852 | 2 150 |
| Retirement of Long-Term Debt | (583) | (1 775) | (227) |
| Repayments from/(Advances to) External Entities | (57) | (52) | (45) |
| Proceeds from Partnership Issuances | 44 | 51 | 44 |
| Sinking Fund Withdrawals | 165 | 193 | 130 |
| Sinking Fund Payment | (165) | (193) | (214) |
| Other | (11) | - | - |
| Cash Provided by Financing Activities | 2 833 | 2 076 | 1 838 |
| INVESTING ACTIVITIES | | | |
| Additions to Property, Plant and Equipment | (2 610) | (1 933) | (1 735) |
| Additions to Intangible Assets | (133) | (219) | (207) |
| Additions to Regulatory Deferral Balances | (93) | (93) | (94) |
| Contributions Received | 194 | 62 | 13 |
| Cash Paid to the City of Winnipeg | (16) | (16) | (16) |
| Cash Paid for Mitigation and Major Development Liabilities | (46) | (104) | (69) |
| Other | (3) | (1) | (0) |
| Cash Used for Investing Activities | (2 706) | (2 303) | (2 110) |
| Net Increase (Decrease) in Cash | (4) | 98 | 59 |
| Cash at Beginning of Year | 634 | 579 | 678 |
| Cash at End of Year | 629 | 678 | 737 |

ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
DIRECT METHOD
(In Millions of Dollars)

| | CURRENT ACTUAL 2018 | OUTLOOK 2019 | APPROVED BUDGET 2020 |
|--|---------------------------|-----------------|----------------------------|
| <i>For the year ended March 31</i> | | | |
| OPERATING ACTIVITIES | | | |
| Cash Receipts from Customers | 1 883 | 2 111 | 2 187 |
| Cash Paid to Suppliers and Employees | (1 158) | (836) | (843) |
| Interest Paid | (880) | (964) | (1 028) |
| Interest Received | 23 | 14 | 16 |
| Cash Provided by Operating Activities | <u>(132)</u> | <u>326</u> | <u>331</u> |
| FINANCING ACTIVITIES | | | |
| Proceeds from Long-Term Debt | 3 441 | 3 852 | 2 150 |
| Retirement of Long-Term Debt | (583) | (1 775) | (227) |
| Repayments from/(Advances to) External Entities | (57) | (52) | (45) |
| Proceeds from Partnership Issuances | 44 | 51 | 44 |
| Sinking Fund Withdrawals | 165 | 193 | 130 |
| Sinking Fund Payment | (165) | (193) | (214) |
| Other | (11) | 0 | 0 |
| Cash Provided by Financing Activities | <u>2 833</u> | <u>2 076</u> | <u>1 838</u> |
| INVESTING ACTIVITIES | | | |
| Additions to Capital Assets | (2 610) | (1 933) | (1 735) |
| Additions to Intangible Assets | (133) | (219) | (207) |
| Additions to Regulatory Deferral Balances | (93) | (93) | (94) |
| Contributions Received | 194 | 62 | 13 |
| Cash Paid to the City | (16) | (16) | (16) |
| Cash Paid for Mitigation and Major Development Liabilities | (46) | (104) | (69) |
| Other | (3) | (1) | (0) |
| Cash Used for Investing Activities | <u>(2 706)</u> | <u>(2 303)</u> | <u>(2 110)</u> |
| Net Increase (Decrease) in Cash | (4) | 98 | 59 |
| Cash at Beginning of Year | <u>634</u> | <u>579</u> | <u>678</u> |
| Cash at End of Year | <u>629</u> | <u>678</u> | <u>737</u> |

6

REFERENCE:

Application p. 23, 26; 2017/18 GRA Supplement to Tab 3

PREAMBLE TO IR (IF ANY):**QUESTION:**

- a) Update Figures 4 (Daily Hydraulic Energy from Inflow) and 6 (Total Hydraulic Generation) in the Supplement to Tab 3 from the 2017/18 GRA. Figure 6 should include 2017/18 actual results, as well as the generation resulting from the range of historical flows and the 50% confidence levels of generation for both 2018/19 and 2019/20.

RESPONSE:

Please see figures below. Note that for completeness, this response also includes an update to Figure 5 (Total Energy in Reservoir Storage). Figures 4 and 5 have been updated to include recent data.

Figure 4. Daily Hydraulic Energy from Inflow

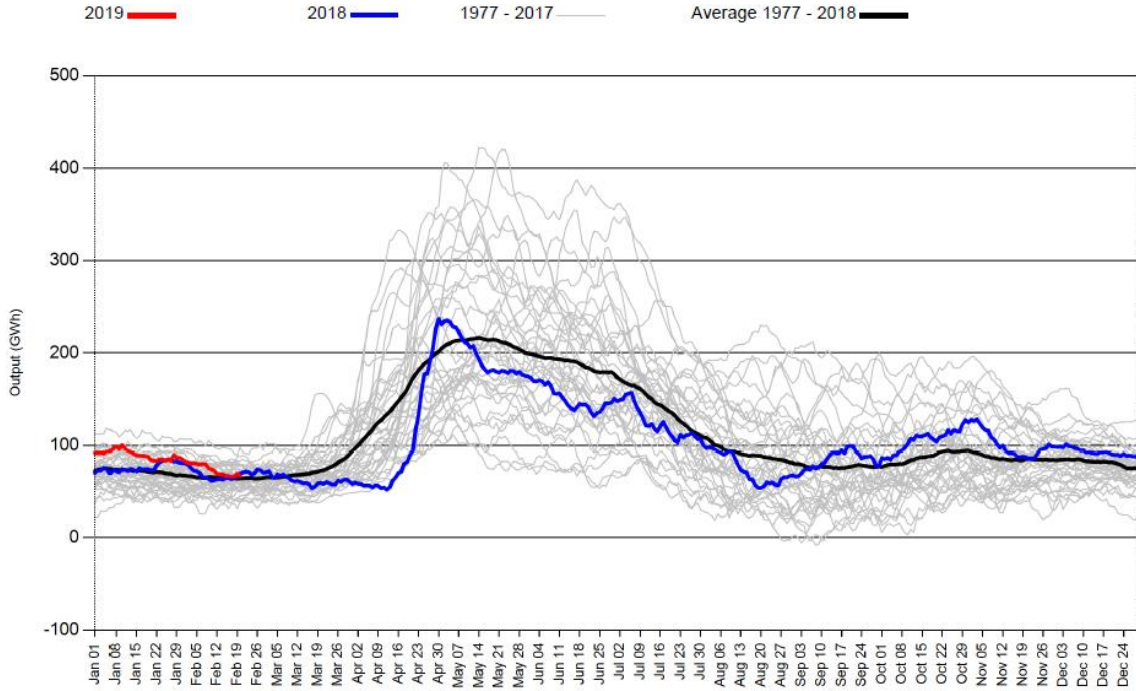


Figure 5. Total Energy in Reservoir Storage

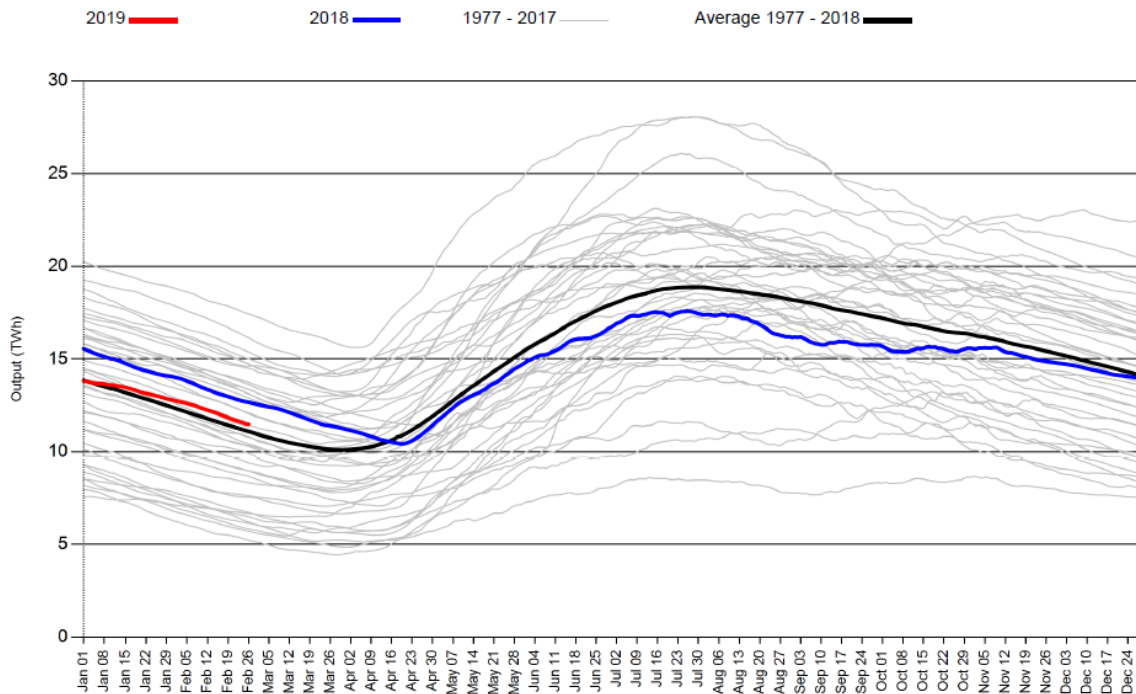
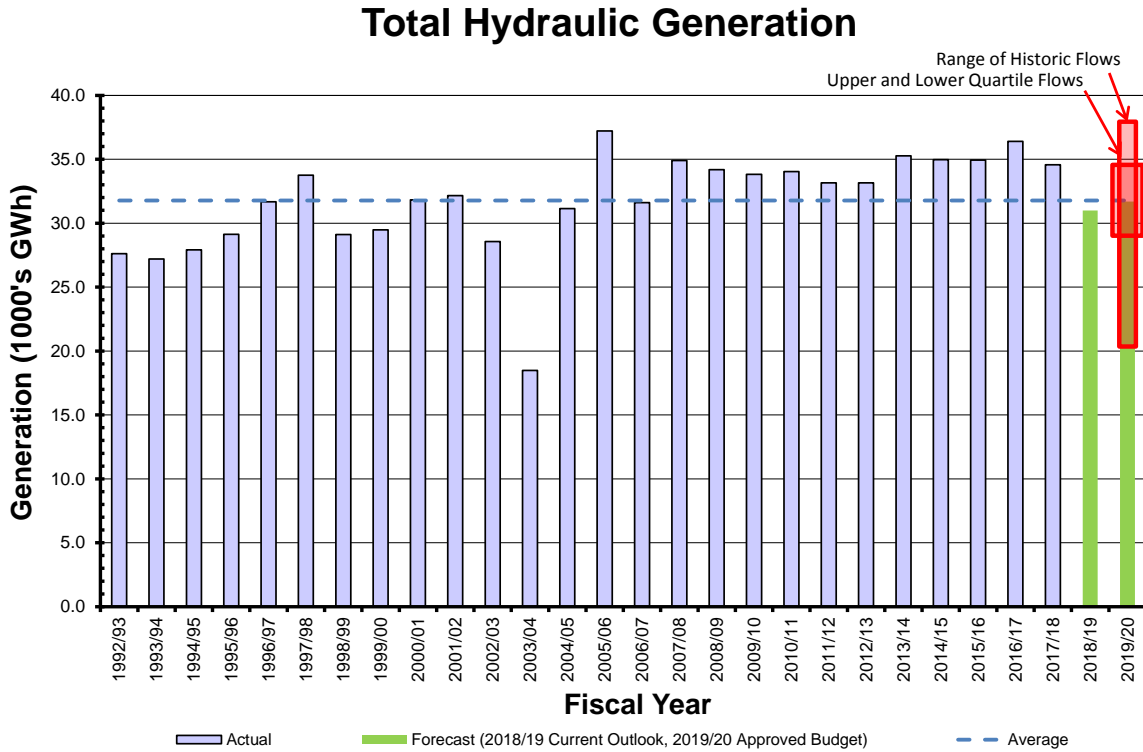


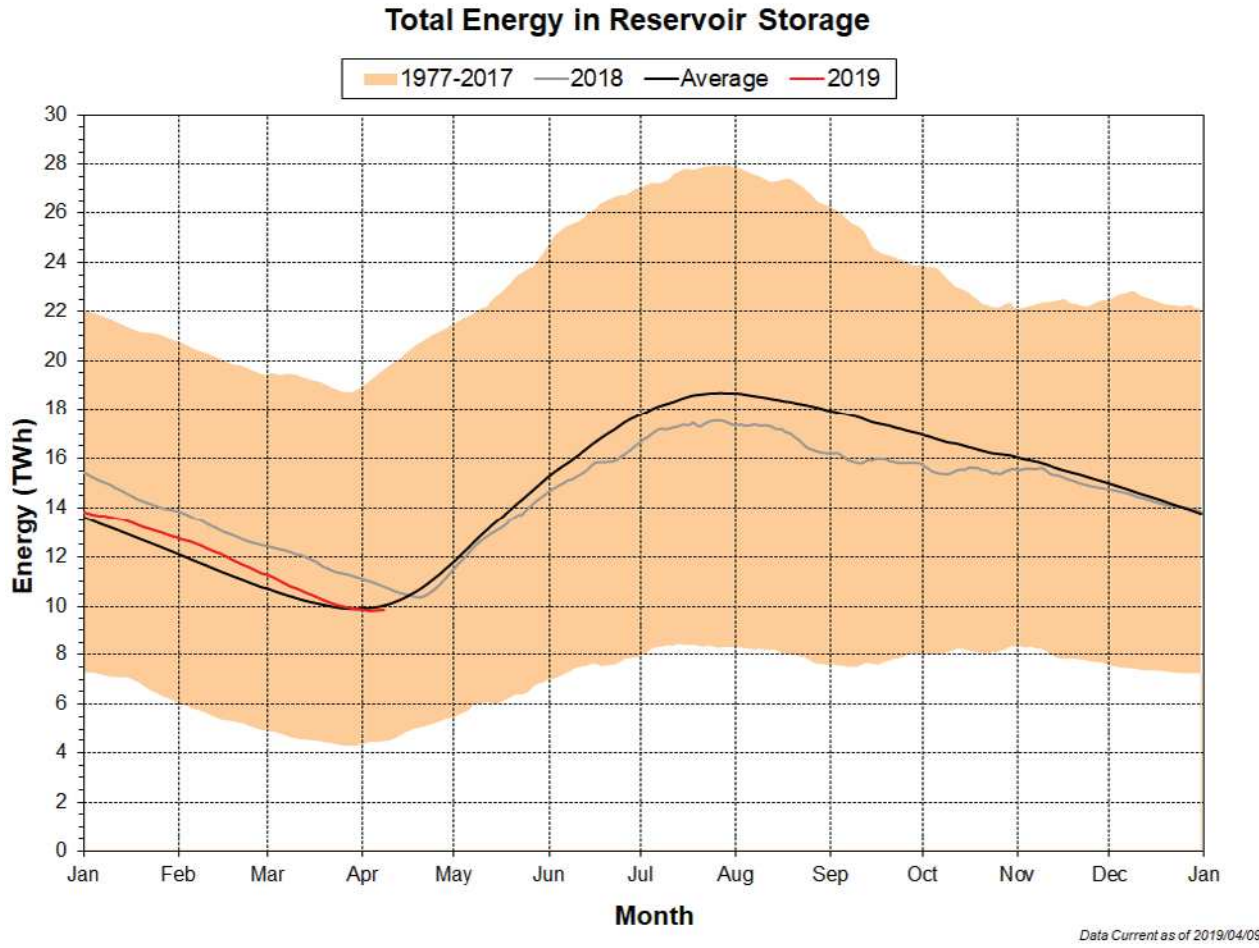
Figure 6. Total Hydraulic Generation



The full range of historical inflow was not used in preparing the 2018/19 Current Outlook. Simulation of hydroelectric generation for the 2018/19 Current Outlook was prepared in January of 2019 when there was relative certainty of inflows for the remainder of the fiscal year, as compared to when forecasts are prepared early in or prior to the beginning of the fiscal year. Only a single expected inflow scenario was used in preparing the 2018/19 Current Outlook. Hydraulic generation derived from that inflow scenario is plotted in Figure 6.

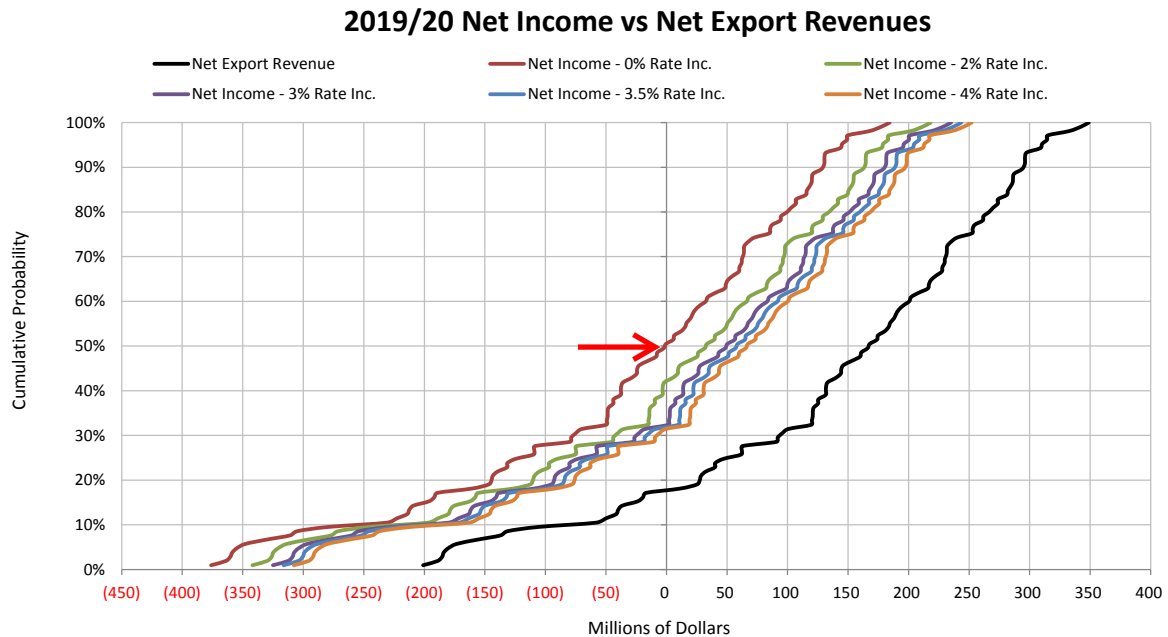
The 2019/20 Approved Budget is based on simulations using the 105 year flow record (1912/13 through 2016/17). The upper and lower quartile, maximum and minimum hydraulic generation values are plotted in Figure 6.

Chart (b) - Energy in Storage



7

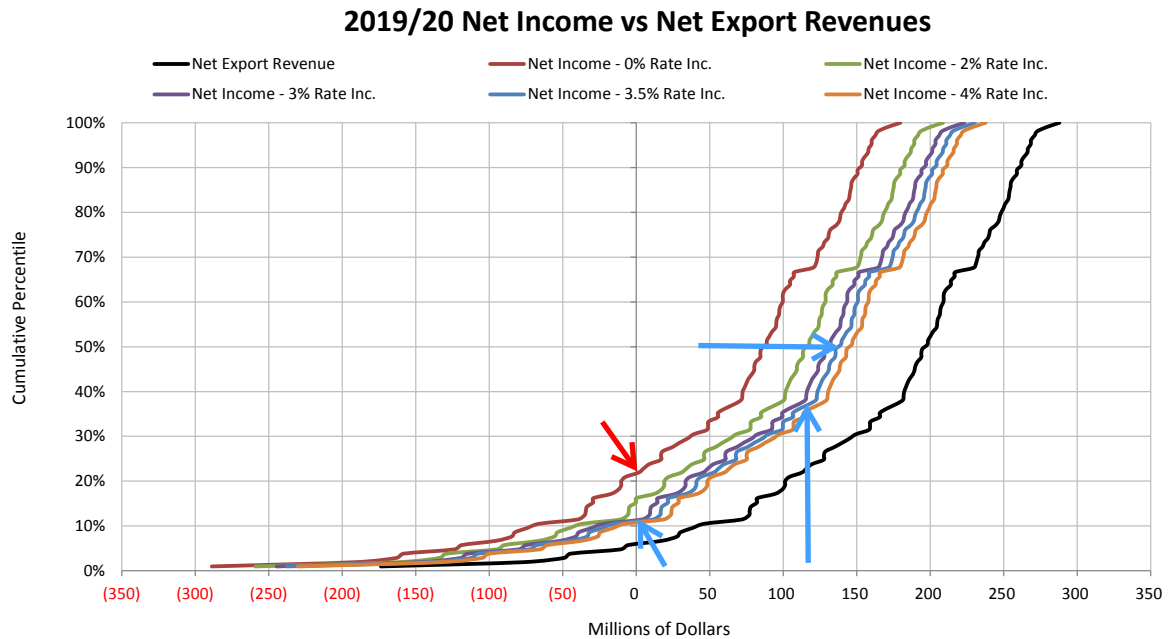
c) The following graph contains the 2019/20 net export revenue based on 105 historical water flows as well as the resulting electric net income using the following rate increase assumptions for 2019/20: 0%, 2%, 3%, 3.5% and 4%. The data has also been provided in tabular format below.



From the above graph, it can be observed that:

- With a 0% rate increase in 2019/20, there is a 50% chance that the Corporation will experience net losses. Using the 0% rate increase assumption, net income ranges between a net loss of \$125 million and a positive net income of \$85 million between the P25 and P75 bounds.
- Assuming the applied for 3.5% rate increase, there is roughly a 30% chance that the Corporation will experience net losses in 2019/20. Using the 3.5% rate increase assumption, 2019/20 net income ranges between a net loss of \$65 million and a positive net income of \$145 million between the P25 and P75 bounds.

- c) The following graph contains the 2019/20 net export revenue based on 105 historical water flows as well as the resulting electric net income using the following rate increase assumptions for 2019/20: 0%, 2%, 3%, 3.5% and 4%. The data has also been provided in tabular format below.



From the above graph, it can be observed that:

- With a 0% rate increase in 2019/20, there is a 21% chance that the Corporation will experience net losses. Using the 0% rate increase assumption, net income ranges between \$17 million and \$131 million between the P25 and P75 bounds.
- Assuming the applied for 3.5% rate increase, there is roughly a 10% chance that the Corporation will experience net losses in 2019/20. Using the 3.5% rate increase assumption, 2019/20 net income ranges between \$68 million and \$182 million between the P25 and P75 bounds.

8

1 The net income or loss resulting under each of the key changes in assumptions is
 2 shown below in Figure 2.10. Figure 2.10 also shows that the likelihood of a financial
 3 loss is greater without the proposed 3.5% rate increase under the range of
 4 sensitivities considered.

5

6 **Figure 2.10: Key Variable Sensitivity Impacts on 2019/20 Interim Budget Net**
 7 **Income/ (Loss) With and Without the 3.5% Proposed Rate Increase**

| | Projected Net Income/(Loss) | |
|---|--|-------------------------|
| | 3.5% Proposed Rate Increase | No Rate Increase |
| Interim 2019/20 Budget | \$31 M | (\$28) M |
| Low Water Flow (10 th percentile net interchange revenues and generation costs) | (\$169) M | (\$229) M |
| High Water Flow (90 th percentile net interchange revenues and generation costs) | \$194 M | \$134 M |
| Colder than normal winter weather | \$63 M | \$4 M |
| Warmer than normal winter weather | (\$0) M | (\$60) M |
| + 1% Interest Rates | \$16 M | (\$43) M |
| - 1% Interest Rates | \$45 M | (\$14) M |
| Low Export Price Case | (\$2) M | (\$61) M |
| High Export Price Case | \$49 M | (\$10) M |

8

9 The 2019/20 Interim Budget assumes average net interchange revenues and
 10 generation costs for the historic water flow record. The historic water flow record
 11 has a great deal of variability from the highest to the lowest flow which creates a
 12 dramatic range of the possible net interchange revenues and generation costs that
 13 could occur in a given year. The impact of low flows are greater than high flows due
 14 to the requirements for thermally generated and imported energy in low flow years
 15 and spilling of water beyond system constraints in high flow years. Due to this
 16 asymmetry, the average revenues and costs of the historic water flow record is the
 17 equivalent to approximately the 40th percentile or P40 and not the median or P50.
 18 To demonstrate the range of possible net interchange revenues and generation
 19 costs, the P10 and P90 sensitivities have been provided. Figure 2.10 shows that the

b) Figure 2.10 has been updated for the 2019/20 Approved Budget and includes the impacts of the 20th and 80th percentile water flow scenarios on the proposed 3.5% rate increase as well as 0%, 1.0% and 2.0% rate increase scenarios (all assuming a June 1st, 2019 rate increase implementation). The table below excludes the +/- 1% interest rate sensitivity as the November 30, 2018 filing assumed all new debt issues in 2018/19 and 2019/20 were impacted by a change in the forecasted interest rates.

Since actual debt issuances have been locked-in to December 31, 2018, the financial impacts to the 2019/20 Approved Budget are reduced since there is a smaller volume of new debt issuances exposed to fluctuations in interest rates. However, the full year's impact of a change in interest rates (+/- \$15 million) would be realized in the 2020/21 fiscal year.

| | Projected Net Income/(Loss) | | | |
|---|-----------------------------|------------------|--------------------|--------------------|
| | 3.5% Proposed Rate Increase | No Rate Increase | 1.0% Rate Increase | 2.0% Rate Increase |
| Approved 2019/20 Budget | \$ 115 M | \$ 64 M | \$ 78 M | \$ 93 M |
| Low Water Flow (10th percentile net interchange revenues and generation costs) | (\$ 23) M | (\$ 75) M | (\$ 60) M | (\$ 45) M |
| High Water Flow (90th percentile net interchange revenues and generation costs) | \$ 202 M | \$ 150 M | \$ 165 M | \$ 179 M |
| Low Water Flow (20th percentile net interchange revenues and generation costs) | \$ 41 M | (\$ 10) M | \$ 4 M | \$ 19 M |
| High Water Flow (80th percentile net interchange revenues and generation costs) | \$ 191 M | \$ 139 M | \$ 154 M | \$ 168 M |
| Colder than normal winter weather | \$ 161 M | \$ 110 M | \$ 124 M | \$ 139 M |
| Warmer than normal winter weather | \$ 66 M | \$ 15 M | \$ 30 M | \$ 44 M |
| Low Export Price Case | \$ 91 M | \$ 39 M | \$ 54 M | \$ 68 M |
| High Export Price Case | \$ 188 M | \$ 136 M | \$ 151 M | \$ 165 M |

c) The sensitivities as shown in Figure 2.10 highlight those assumptions which have the most significant variability on Manitoba Hydro's financial results as compared to the Approved Budget. The budgets for domestic revenue, net export revenue and finance expense are calculated based on historical analysis of weather and water flow conditions as well as future economic variables including projected export prices and

9



**Manitoba Hydro 2019/20 Electric Rate Application
PUB/MH I-9 (Updated)**

**KEEYASK (ISD 2021/22)
(In Millions of Dollars)**

For the year ended March 31

| | 2019 | 2020 | 2021 | 2022 | 2023 |
|-----------------|------|------|------|------|------|
| Finance Expense | - | - | - | 119 | 329 |
| OM&A Costs | - | - | - | 9 | 16 |
| Depreciation | - | - | - | 21 | 99 |
| Capital Tax | 29 | 35 | 39 | 42 | 43 |
| Water Rentals | - | - | - | 5 | 14 |
| | 29 | 35 | 39 | 196 | 502 |

**MANITOBA-MINNESOTA TRANSMISSION PROJECT
(In Millions of Dollars)**

For the year ended March 31

| | 2019 | 2020 | 2021 | 2022 | 2023 |
|----------------------|------|------|------|------|------|
| Finance Expense | 0 | 1 | 11 | 22 | 21 |
| OM&A Costs | - | - | - | 0 | 0 |
| Depreciation | 0 | 0 | 5 | 7 | 7 |
| Transmission Charges | - | - | - | - | - |
| Capital Tax | 1 | 2 | 2 | 2 | 2 |
| | 1 | 3 | 19 | 31 | 31 |

**GREAT NORTHERN TRANSMISSION LINE
(In Millions of Dollars)**

For the year ended March 31

| | 2019 | 2020 | 2021 | 2022 | 2023 |
|----------------------|------|------|------|------|------|
| Finance Expense | | | | | |
| OM&A Costs | | | | | |
| Amortization | | | | | |
| Transmission Charges | | | | | |
| Capital Tax | | | | | |
| | 2 | 3 | 74 | 99 | 97 |

3a

address the anticipated additional net costs associated with the in-service of Keeyask, MMTP and GNTL.

The following is an illustrative example of the impact to net income once these facilities are placed in-service. The example assumes revenues and expenses at 2019/20 levels plus the additional revenues and costs of Keeyask, MMTP and GNTL as projected in 2022/23. The deficit of approximately \$300 million as shown in the table below would require a one-time rate increase of 18% in order to break even.

Without the 3.5% Rate Increase in 2019/20

| | |
|---|--------------|
| Total Revenues (Figure 7) | 2,222 |
| KHLP Revenues in 2022/23 (MFR 7 2017/18 & 2018/19 GRA) | 262 |
| | <u>2,484</u> |
| | |
| Total Expenses Including Net Movement (Figure 7) | 2,162 |
| Revenue Requirement in 2022/23 (PUB/MH I-9U): | |
| Keeyask | 502 |
| MMTP | 31 |
| GNTL | 97 |
| | <u>2,792</u> |
| | |
| Net Income (Loss) | (308) |
| | |
| One-time Rate Increase Required to Breakeven | 18% |

As an alternative to a one-time 18% rate increase, based on the same revenues and costs as above, rate increases of approximately 5.5% annually would be required in order to achieve break even over a 3 year timeframe with net losses experienced in the first two years.



**Manitoba Hydro 2019/20 Electric Rate Application
COALITION/MH I-1a-b**

| | <u>Year 1</u> | <u>Year 2</u> | <u>Year 3</u> |
|---|---------------|---------------|---------------|
| Domestic Revenue @ current rates (Figure 7) | 1,700 | 1,700 | 1,700 |
| <i>Additional Revenue assuming 5.5% annual rate increases</i> | 94 | 192 | 296 |
| Total Domestic Revenue | 1,794 | 1,892 | 1,996 |
| Extraprovincial & Other Revenue (Figure 7) | 522 | 522 | 522 |
| KHLP Revenues in 2022/23 (MFR 7 2017/18 & 2018/19 GRA) | 262 | 262 | 262 |
| | 2,578 | 2,676 | 2,780 |
| | | | |
| Total Expenses including Net Movement (Figure 7) | 2,162 | 2,162 | 2,162 |
| Revenue Requirement in 2022/23 (PUB/MH I-9U) | | | |
| Keeyask | 502 | 502 | 502 |
| MMTP | 31 | 31 | 31 |
| GNTL | 97 | 97 | 97 |
| | 2,792 | 2,792 | 2,792 |
| | | | |
| Net Income (Loss) | (215) | (116) | (12) |

Since 2009, Manitoba Hydro's forecasts have projected indicative annual rate increases in the order of 3.5% or more. Exhibit 93, a scenario which was characterized in Order 59/18 as reflective of many of the PUB's decisions, contemplated 18 consecutive years of annual rate increases. In order to maintain the financial results as projected, those rate increases must be implemented each and every year. Otherwise, rate increases in subsequent years, necessarily must be higher to compensate for foregone or reduced rate increases.

The response to PUB/MH I-62b shows that the present value of additional revenues generated over a 17-year period of a 3.5% rate increase granted in 2019/20 is approximately \$600 million (2019 dollars at a 6% nominal discount rate). If the PUB declines to approve the requested rate increase, Manitoba Hydro and its customers have approximately \$600 million (2019 dollars) in incremental borrowing requirements. Alternatively, the PUB may grant a 3.5% in the following year, but in order to generate approximately the same amount of revenue, a rate increase nearer to 4% would be necessary in 2020/21. As a result, it is Manitoba Hydro's view that a 3.5% rate increase granted in 2019/20 is necessary in order to mitigate the impacts of Keeyask and the associated transmission and the need for even higher future rate increases.

PUB MFR 82 (Revised)

Export & Domestic Revenue

Incremental revenues and unit revenues from Keeyask by year, broken down by firm and opportunity sales.

Public disclosure of the response to this MFR (or portions thereof) would result in the release of information considered to be confidential and commercially sensitive. As directed by the PUB, Manitoba Hydro will be filing a motion seeking confidential treatment of the redacted information contained in this response pursuant to Rule 13.

The following schedules have been prepared using simplifying assumptions with respect to the allocation of dependable energy that is used to serve firm sales, and consequently the revenue to attribute to Keeyask energy. There are many operational decisions made to manage reservoir levels and stream flow in order to maximize the overall value of energy generated by an integrated hydro-electric system. These decisions involve optimizing the collective generation output of the hydro-electric facilities on the system, thermal generation, and energy purchases. The output of individual facilities may appear to be sub-optimal in order to benefit the system as a whole. As a result, it is an arbitrary exercise to attribute the generation of an individual facility to serving any of Manitoba demand, the overall portfolio of firm sales or any one firm sale in an integrated hydro-electric system.

The first schedule calculates the total system average unit revenues (at generation) for domestic, firm export and non-firm export sales. The appropriate average unit revenue is applied to the Keeyask energy allocated for domestic, firm export and non-firm export energy to derive the revenue for each category.

For the purposes of this response, the Keeyask energy has been allocated between firm exports and opportunity exports under three sets of assumptions in order to provide an indicative range of revenue allocations as follows:

- **Scenario 1:** All of Keeyask energy assumed to be sold as opportunity sales.

Manitoba Hydro 2017/18 & 2018/19 General Rate Application
PUB MFR 82 (Revised)
Export & Domestic Revenue

- **Scenario 2:** Keeyask firm energy is assumed to serve the MP250 sale plus an amount of remaining firm contracts based proportionally on Keeyask firm energy to total system firm energy (approximately 10% declining gradually as Manitoba load grows).
- **Scenario 3:** All of Keeyask firm energy serves firm export sales.

In all three scenarios, Keeyask energy will not be used to serve domestic load until it is approximately needed for load growth. Scenarios 2 and 3 are shown below in **Figure 1** (Scenario 1 is commercially sensitive).

Manitoba Hydro 2017/18 & 2018/19 General Rate Application
PUB MFR 82 (Revised)
Export & Domestic Revenue

| Total System Sales @ Generation | | | | | | | | | | | | |
|--|----------------------------|-----------------------|-------------------------------|-----------------------------------|--------------------------------|--------------------------|------------------------------|---------------------------|--|---|---|--|
| Fiscal | Domestic Revenue [CDN \$M] | Domestic Energy [GWh] | Firm Export Revenue [CDN \$M] | Non-Firm Export Revenue [CDN \$M] | Total Export Revenue [CDN \$M] | Firm Export Energy [GWh] | Non-Firm Export Energy [GWh] | Total Export Energy [GWh] | Domestic Average Unit Revenue [CDN \$/MWh] | Firm Export Average Unit Revenue [CDN \$/MWh] | Non-Firm Export Average Unit Revenue [CDN \$/MWh] | Total Export Average Unit Revenue [CDN \$/MWh] |
| 2021/22 | 2 476.7 | 24 904 | | | 681.0 | | | 9 710 | \$ 99.45 | | | \$ 70.14 |
| 2022/23 | 2 536.1 | 25 001 | | | 779.2 | | | 11 964 | \$ 101.44 | | | \$ 65.13 |
| 2023/24 | 2 601.9 | 25 147 | | | 802.6 | | | 12 049 | \$ 103.47 | | | \$ 66.61 |
| 2024/25 | 2 666.8 | 25 268 | | | 823.8 | | | 11 937 | \$ 105.54 | | | \$ 69.01 |
| 2025/26 | 2 733.8 | 25 395 | | | 683.8 | | | 11 545 | \$ 107.65 | | | \$ 59.23 |
| 2026/27 | 2 804.6 | 25 542 | | | 691.3 | | | 11 392 | \$ 109.80 | | | \$ 60.68 |
| 2027/28 | 2 874.0 | 25 661 | | | 681.4 | | | 11 227 | \$ 112.00 | | | \$ 60.69 |
| 2028/29 | 2 947.6 | 25 802 | | | 693.6 | | | 11 085 | \$ 114.24 | | | \$ 62.57 |
| 2029/30 | 3 040.7 | 26 095 | | | 705.7 | | | 10 829 | \$ 116.52 | | | \$ 65.17 |
| 2030/31 | 3 138.0 | 26 402 | | | 715.3 | | | 10 563 | \$ 118.86 | | | \$ 67.71 |
| 2031/32 | 3 261.3 | 26 901 | | | 715.4 | | | 10 134 | \$ 121.23 | | | \$ 70.60 |
| 2032/33 | 3 394.2 | 27 449 | | | 712.3 | | | 9 688 | \$ 123.66 | | | \$ 73.52 |
| 2033/34 | 3 533.7 | 28 017 | | | 706.8 | | | 9 239 | \$ 126.13 | | | \$ 76.50 |
| 2034/35 | 3 679.4 | 28 599 | | | 698.4 | | | 8 784 | \$ 128.65 | | | \$ 79.51 |
| 2035/36 | 3 833.0 | 29 209 | | | 611.7 | | | 8 016 | \$ 131.23 | | | \$ 76.31 |

Manitoba Hydro 2017/18 & 2018/19 General Rate Application
 PUB MFR 82 (Revised)
 Export & Domestic Revenue

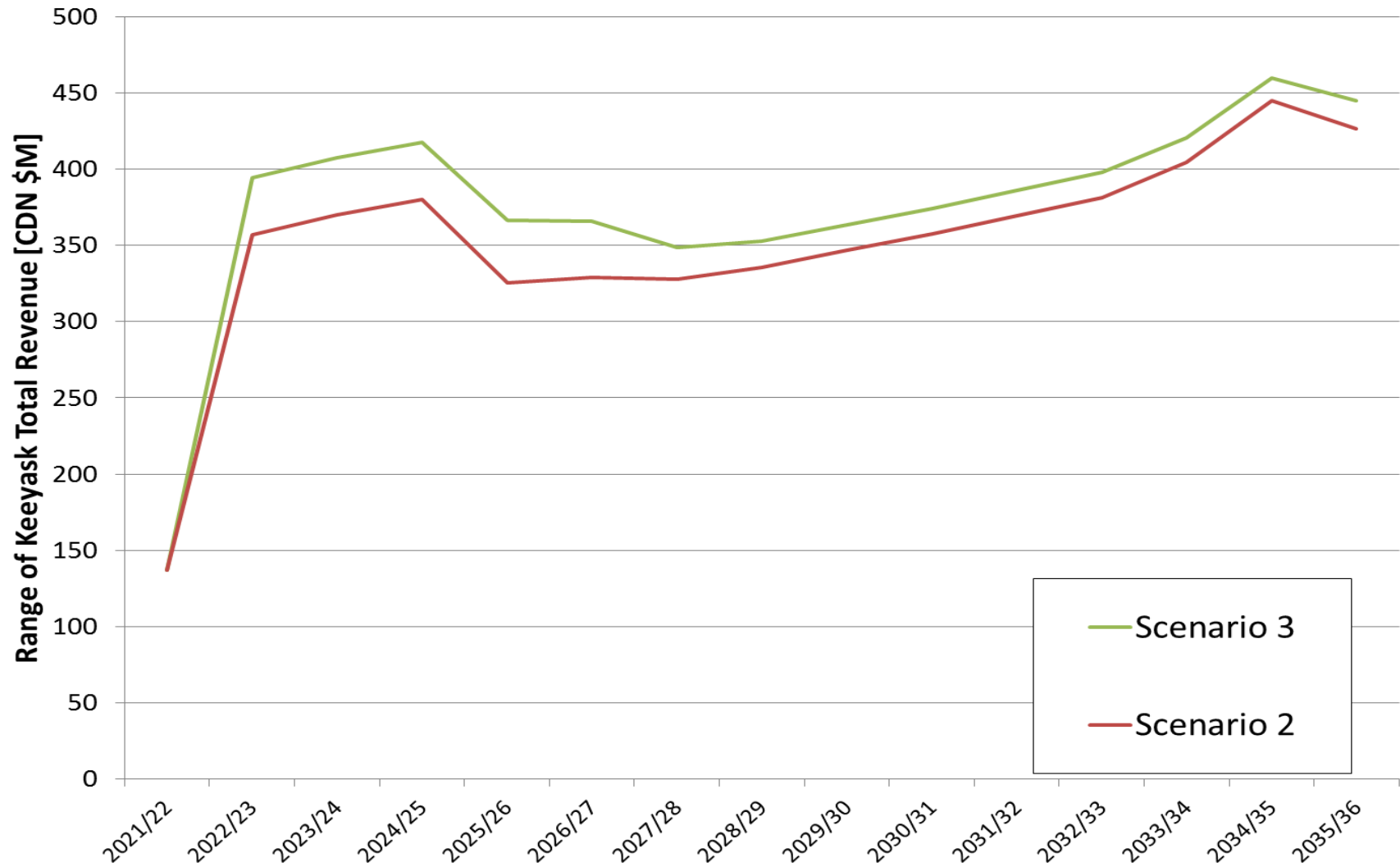
| Scenario 1: Keeyask Sales @ Generation - All Non-Firm | | | | | | | | |
|--|---|---|--|----------------------------------|--|--|---|---------------------------------------|
| Fiscal | Keeyask Firm Energy Domestic [GWh] | Keeyask Firm Energy Export [GWh] | Keeyask Non- Firm Energy Export [GWh] | Keeyask Total Energy [GWh] | Keeyask Firm Revenue Domestic [CDN \$M] | Keeyask Firm Revenue Export [CDN \$M] | Keeyask Non- Firm Revenue Export [CDN \$M] | Keeyask Total Revenue [CDN \$M] |
| 2021/22 | - | - | 1 353 | 1 353 | - | | | |
| 2022/23 | - | - | 4 351 | 4 351 | - | | | |
| 2023/24 | - | - | 4 434 | 4 434 | - | | | |
| 2024/25 | - | - | 4 433 | 4 433 | - | | | |
| 2025/26 | - | - | 4 431 | 4 431 | - | | | |
| 2026/27 | - | - | 4 430 | 4 430 | - | | | |
| 2027/28 | - | - | 4 430 | 4 430 | - | | | |
| 2028/29 | - | - | 4 429 | 4 429 | - | | | |
| 2029/30 | - | - | 4 427 | 4 427 | - | | | |
| 2030/31 | - | - | 4 426 | 4 426 | - | | | |
| 2031/32 | - | - | 4 425 | 4 425 | - | | | |
| 2032/33 | - | - | 4 425 | 4 425 | - | | | |
| 2033/34 | 213 | - | 4 211 | 4 424 | 26.9 | | | |
| 2034/35 | 796 | - | 3 627 | 4 423 | 102.4 | | | |
| 2035/36 | 1 405 | - | 3 014 | 4 419 | 184.4 | | | |

Manitoba Hydro 2017/18 & 2018/19 General Rate Application
PUB MFR 82 (Revised)
Export & Domestic Revenue

| Scenario 2: Keeyask Sales @ Generation - MP250 + ProRated contracts | | | | | | | | |
|--|---|---|--|----------------------------------|--|--|---|---------------------------------------|
| Fiscal | Keeyask Firm Energy Domestic [GWh] | Keeyask Firm Energy Export [GWh] | Keeyask Non- Firm Energy Export [GWh] | Keeyask Total Energy [GWh] | Keeyask Firm Revenue Domestic [CDN \$M] | Keeyask Firm Revenue Export [CDN \$M] | Keeyask Non- Firm Revenue Export [CDN \$M] | Keeyask Total Revenue [CDN \$M] |
| 2021/22 | - | | | 1 353 | - | | | 137.0 |
| 2022/23 | - | | | 4 351 | - | | | 357.2 |
| 2023/24 | - | | | 4 434 | - | | | 369.7 |
| 2024/25 | - | | | 4 433 | - | | | 380.1 |
| 2025/26 | - | | | 4 431 | - | | | 325.3 |
| 2026/27 | - | | | 4 430 | - | | | 329.1 |
| 2027/28 | - | | | 4 430 | - | | | 327.9 |
| 2028/29 | - | | | 4 429 | - | | | 335.6 |
| 2029/30 | - | | | 4 427 | - | | | 346.6 |
| 2030/31 | - | | | 4 426 | - | | | 357.4 |
| 2031/32 | - | | | 4 425 | - | | | 369.3 |
| 2032/33 | - | | | 4 425 | - | | | 381.4 |
| 2033/34 | 213 | | | 4 424 | 26.9 | | | 404.2 |
| 2034/35 | 796 | | | 4 423 | 102.4 | | | 445.2 |
| 2035/36 | 1 405 | | | 4 419 | 184.4 | | | 426.4 |

Manitoba Hydro 2017/18 & 2018/19 General Rate Application
PUB MFR 82 (Revised)
Export & Domestic Revenue

| Scenario 3: Keeyask Sales @ Generation - All Firm | | | | | | | | |
|---|---|---|--|----------------------------------|--|--|---|---------------------------------------|
| Fiscal | Keeyask Firm Energy Domestic [GWh] | Keeyask Firm Energy Export [GWh] | Keeyask Non- Firm Energy Export [GWh] | Keeyask Total Energy [GWh] | Keeyask Firm Revenue Domestic [CDN \$M] | Keeyask Firm Revenue Export [CDN \$M] | Keeyask Non- Firm Revenue Export [CDN \$M] | Keeyask Total Revenue [CDN \$M] |
| 2021/22 | - | | | 1 353 | - | | | 137.0 |
| 2022/23 | - | | | 4 351 | - | | | 394.2 |
| 2023/24 | - | | | 4 434 | - | | | 407.3 |
| 2024/25 | - | | | 4 433 | - | | | 417.7 |
| 2025/26 | - | | | 4 431 | - | | | 366.6 |
| 2026/27 | - | | | 4 430 | - | | | 366.0 |
| 2027/28 | - | | | 4 430 | - | | | 348.4 |
| 2028/29 | - | | | 4 429 | - | | | 352.8 |
| 2029/30 | - | | | 4 427 | - | | | 363.6 |
| 2030/31 | - | | | 4 426 | - | | | 374.4 |
| 2031/32 | - | | | 4 425 | - | | | 386.1 |
| 2032/33 | - | | | 4 425 | - | | | 398.0 |
| 2033/34 | 213 | | | 4 424 | 26.9 | | | 420.7 |
| 2034/35 | 796 | | | 4 423 | 102.4 | | | 459.6 |
| 2035/36 | 1 405 | | | 4 419 | 184.4 | | | 445.0 |



10

MMTP Project Description

Manitoba Hydro's capital expenditure forecast includes the construction of a new 500kV Transmission Line between Winnipeg and Duluth, Minnesota (MMTP).

The MMTP transmission line will originate at Dorsey Converter station located near Rosser, northwest of Winnipeg and extend 213 km south around Winnipeg to the Manitoba-Minnesota border, near Piney, Manitoba. The MMTP also includes associated upgrades at Dorsey, Riel and Glenboro stations.

The U.S. portion of the 500 kV line will initiate at the border and terminate at Iron Range Station near Grand Rapids, Minnesota. This project is known as the Great Northern Transmission Line (GNTL), and is being constructed by Minnesota Power.

MMTP Project Update

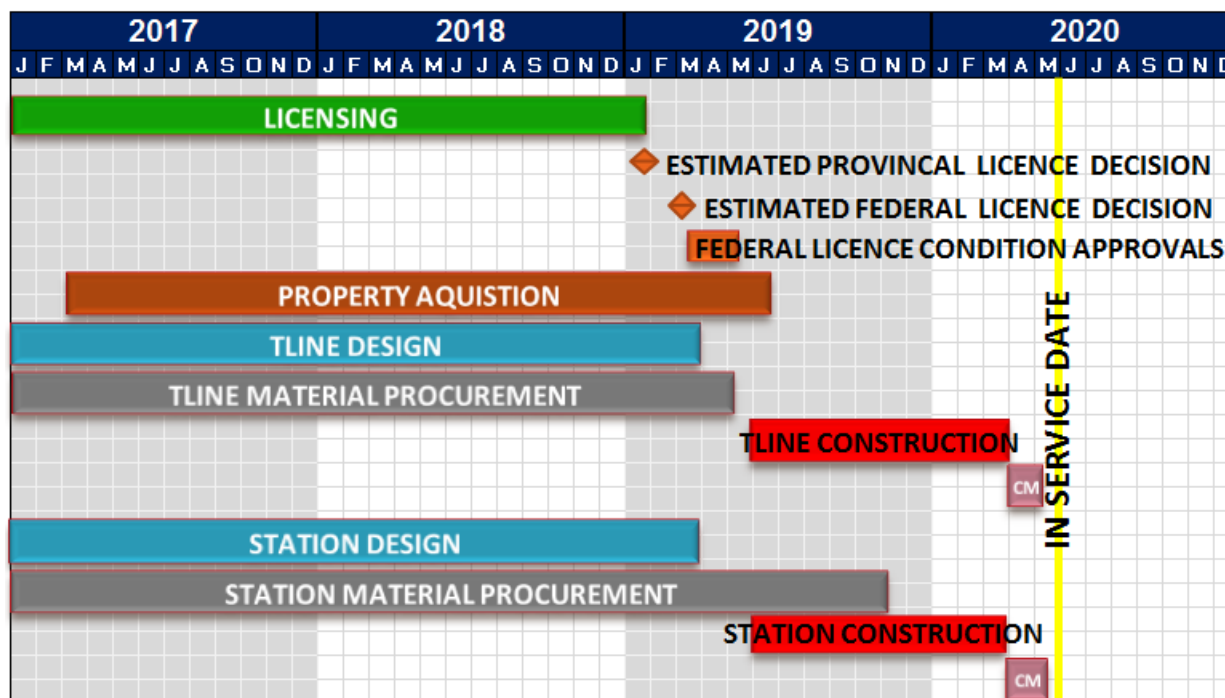
- Manitoba Hydro is awaiting a licensing decision by Manitoba Sustainable Development. Sagkeeng First Nation has put their request for judicial review of MMTP into abeyance until licensing decisions have been made.
- On November 15, 2018, the National Energy Board (NEB) released its Reasons for Decision report on MMTP determining "the Project is and will be required by the present and future public convenience and necessity" and recommending the Governor in Council (GIC) issue a certificate for the Project. There were 28 recommended conditions attached to the decision.
- Manitoba Hydro now awaits a decision on the approval of the issuance of a certificate by the GIC.
- Property acquisition is continuing and over 80% of the private land owners along the proposed transmission line route between Vivian, Manitoba and the U.S. Border have signed easement agreements.
- In order to secure the project in-service date Manitoba Hydro must move forward with long lead time items such as the material contracts prior to receiving Provincial and Federal regulatory approvals. Failure to do so would result in substantial project delays. Should Manitoba Hydro receive notification that the project will not receive its necessary regulatory approvals, materials may be re-used on future transmission projects in order to recover sunk costs.
- Tower steel began to arrive at the material storage yard in November and will continue to be delivered into January 2019.
- Regulatory approvals were not received in time to start construction in December 2018 as anticipated, therefore contractors who submitted proposals for the construction contracts were asked to update their pricing and plans for a later construction start date of June 2019. Contractors were asked to submit this information by December 19, 2018. Construction Contracts will not be awarded until receipt of regulatory approvals.
- The control budget will be reviewed later this year once regulatory approvals and conditions have been received, and construction start established.

MMTP Budget

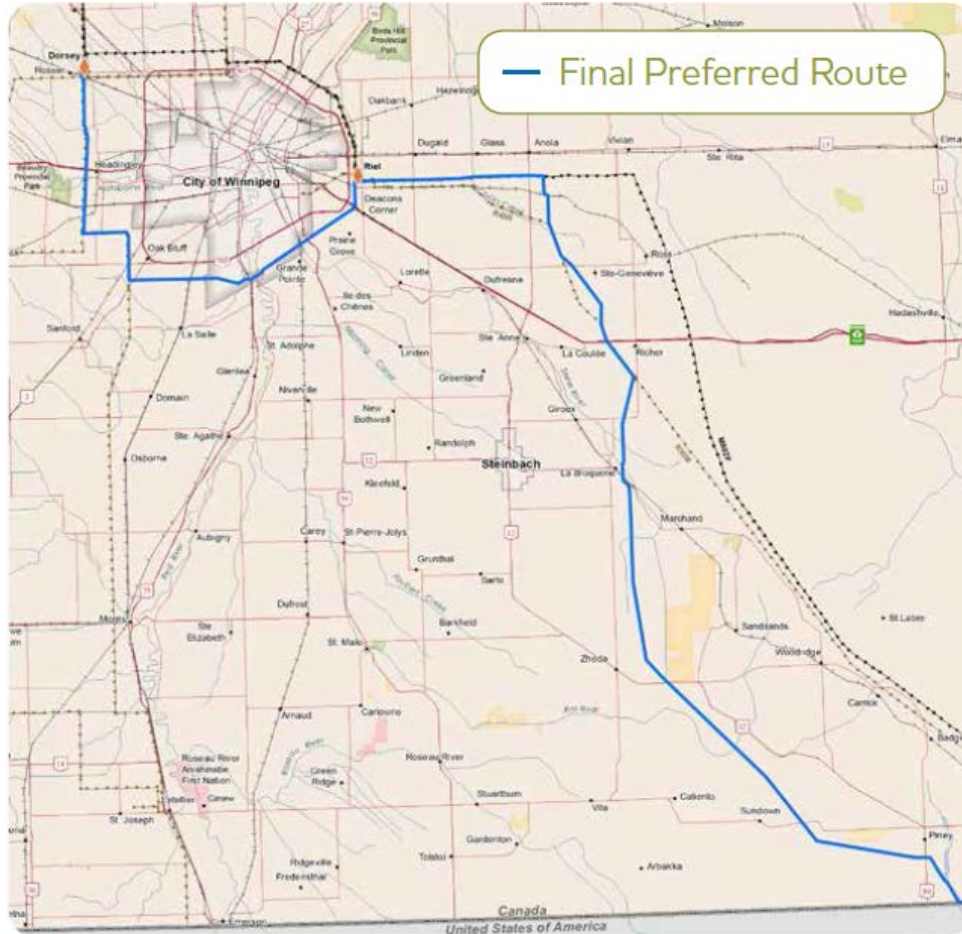
| MMTP Budget Summary (in Millions \$) | | | |
|---|----------------------------|-------------------------------------|-------------------------------------|
| Item # | Item | Total Project Control Budget | Actual costs to Dec 31, 2018 |
| 1.1 | Licensing & Environmental | 31.5 | 22.8 |
| 1.2 | 500 kV Transmission Line * | 213.6 | 61.3 |
| 1.3 | Station Upgrades* | 112.8 | 24.6 |
| 1.4 | Contingency | 95.3 | - |
| 1.5 | Total | 453.2 | 108.7 |

*No construction contracts above \$50 million are currently in place.

MMTP Project Schedule



MMTP Project Route



11

REFERENCE:

2017/18 GRA PUB/MH II-88; Compliance Filing to Order 59/18 pg. 2

PREAMBLE TO IR (IF ANY):**QUESTION:**

- a) Provide an update of PUB/MH II-88(b) with: June 1, 2018 consumer rates, updated Bipole III revenue requirement, and deducting net export revenues from the class costs (as opposed to adding net export revenues to class revenues). Provide the charts with rate differentiation to move the Revenue to Cost Coverage ratios of all classes within the zone of reasonableness in 1, 5, and 9 years. Present versions with and without the requested 3.5% rate increase and show the indicated rate increases to two decimal places. Identify any limitations or concerns with the resulting RCCs and rate differentiation.

RESPONSE:

Manitoba Hydro modified the methodology used in PCOSS18, in order to reflect the directives arising from Order 59/18 identified as in scope in Order 1/19 as follows:

- The alternate Revenue to Cost Coverage (“RCC”) ratio methodology was used (Directives 5 & 27). In the alternate RCC calculation Net Export Revenue is treated as a reduction of class cost, rather than as an addition to class revenue.
- Non tariffable transmission was excluded from the allocation of Net Export Revenue (Directive 24). This resulted in an increase of \$2.6 million in net Transmission costs, with an offsetting \$2.6 million reduction in net Generation costs.
- A new subfunction was added to allocate the specified customer service costs to all classes other than GSL 30-100kV and GSL >100kV (Directive 25). The revised allocation results in a decrease in net costs of \$0.6 million for GSL 30-100kV and \$1.5 million for GSL >100kV.

Figure 1 provides the RCC impacts of each change, as well as the revised PCOSS18 results incorporating all methodology changes.

Figure 1

| | PCOSS18 | Directives 5 & 27 | Directive 24 | Directive 25 | PCOSS18 59/18 |
|-------------------------|---------|-------------------|--------------|--------------|---------------|
| Residential | 94.8% | -1.3% | 0.0% | -0.1% | 93.4% |
| GSS ND | 112.5% | 3.2% | 0.0% | -0.2% | 115.5% |
| GSS D | 101.0% | 0.3% | 0.0% | -0.2% | 101.1% |
| GSM | 98.3% | -0.5% | 0.0% | -0.1% | 97.7% |
| GSL 0-30 | 99.1% | -0.4% | 0.1% | -0.2% | 98.6% |
| GSL 30-100 | 109.3% | 3.7% | 0.1% | 1.1% | 114.2% |
| GSL >100 | 108.6% | 3.7% | 0.1% | 1.0% | 113.4% |
| Area & Roadway Lighting | 100.3% | 0.0% | 0.0% | -0.2% | 100.1% |

To provide a high level indication of the anticipated shift in functionalized costs and revenue cost coverage ratios in 2019/20 with Bipole III in-service, the following assumptions have been made:

- Bipole III costs based on revised capital cost of \$4.77 billion.
- The estimated \$334 million carrying and operating costs of Bipole III has been functionalized as Generation. These costs exclude the costs of the Riel 230/500 kV AC station that were already included in PCOSS18 Transmission costs.
- The residual increase in revenue requirement, which was not specifically attributed to Bipole III, is assumed related to existing assets and has been functionalized by cost category in proportion to the PCOSS18 revenue requirement.
- The \$78 million funding provided by amortization of the Bipole III Reserve Account has been distributed proportionally based on class revenues, consistent with PUB findings on page 190 of Order 59/18.
- Since PCOSS18 reflects domestic revenues based on August 1, 2016 rates, class revenues were first revised to include the June 1, 2018 differentiated rate increases and then adjusted on an across-the-board basis in order to offset the remaining increase in forecast revenue.

Updating the PCOSS to incorporate the Biopole III revenue requirement increases the Generation related portion of revenue requirement from 55 to 63%. This asymmetrical increase in costs by function will have a larger impact on classes that use relatively more, or less, Generation than average. For example 88% of the cost of serving General Service Large >100kV are Generation related, compared to only 18% of the costs of serving Area and Roadway Lighting. As a result the addition of Bipole III significantly decreases the revenue cost coverage ratio of the GSL class, while significantly increasing that of Area and Roadway Lighting. There are less pronounced RCC impacts for classes such as General Service Medium that have functional cost proportions closer to the system average.

The tables below provides the annual rate differentiation required to move all classes into the zone of reasonableness (95-105%), while maintaining overall revenue neutrality, over 1, 5 and 9 years. The revenue shortfall that results from the below average rate changes for the GSS ND and A&RL classes is assumed to be recovered from all classes below unity, and is distributed between the Residential, First Nations On-Reserve, GSM and GSL 0-30 kV classes such that the final RCC for all four is equivalent.

The initial class revenue cost coverage ratios in Figure 2 reflect the previously discussed methodology changes, as well as the Bipole III related adjustments to revenue requirement.

Figure 2: At June 1, 2018 Rates

| | Initial RCC including BPIII | Annual Differentiation 1 Year | Annual Differentiation 5 Years | Annual Differentiation 9 Years | Final RCC |
|--------------------------|-----------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|-----------|
| Residential | 96.5% | 1.85% | 0.37% | 0.20% | 98.3% |
| First Nations On-Reserve | 93.1% | 5.61% | 1.10% | 0.61% | 98.3% |
| GSS ND | 116.7% | -10.02% | -2.09% | -1.17% | 105.0% |
| GSS D | 101.8% | 0.00% | 0.00% | 0.00% | 101.8% |
| GSM | 97.5% | 0.85% | 0.17% | 0.09% | 98.3% |
| GSL 0-30 | 96.1% | 2.27% | 0.45% | 0.25% | 98.3% |
| GSL 30-100 | 104.6% | 0.00% | 0.00% | 0.00% | 104.6% |
| GSL >100 | 101.9% | 0.00% | 0.00% | 0.00% | 101.9% |
| Area & Roadway Lighting | 118.7% | -11.56% | -2.43% | -1.36% | 105.0% |

The initial class revenue cost coverage ratios in Figure 3 are based on revenues that incorporate the 3.5% rate increase requested in the current application on an across-the-board basis, in addition to the previously noted methodology and revenue requirement changes.

Figure 3: Including Requested 3.5% Rate Increase

| | Initial RCC including BPIII and Requested 3.5% | Annual Differentiation 1 Year | Annual Differentiation 5 Years | Annual Differentiation 9 Years | Final RCC |
|--------------------------|--|-------------------------------------|--------------------------------------|--------------------------------------|-----------|
| Residential | 96.5% | 1.83% | 0.36% | 0.20% | 98.3% |
| First Nations On-Reserve | 93.1% | 5.60% | 1.09% | 0.61% | 98.3% |
| GSS ND | 116.7% | -10.06% | -2.10% | -1.17% | 105.0% |
| GSS D | 101.8% | 0.00% | 0.00% | 0.00% | 101.8% |
| GSM | 97.4% | 0.93% | 0.18% | 0.10% | 98.3% |
| GSL 0-30 | 96.1% | 2.32% | 0.46% | 0.26% | 98.3% |
| GSL 30-100 | 104.6% | 0.00% | 0.00% | 0.00% | 104.6% |
| GSL >100 | 101.9% | 0.00% | 0.00% | 0.00% | 101.9% |
| Area & Roadway Lighting | 119.1% | -11.81% | -2.48% | -1.39% | 105.0% |

The RCCs shown for the First Nations On-Reserve class are high level estimates that are intended to reflect the RCC impact of the June 1, 2018 rate freeze. Manitoba Hydro has not been able to modify PCOSS18 to fully incorporate the new First Nations On-Reserve class due to the absence of class specific load research and customer weighting factors. In absence of updated costs profiles the new class has been attributed 7% of total Residential costs, which is consistent with the class's share of total Residential class revenues prior to the rate freeze. The approach likely overstates the RCC of the First Nations On-Reserve class, as the class consists largely of electric heating customers that have a higher cost-to-serve than standard customers. The approach will also somewhat understate the RCC for the revised Residential class, which now contains relatively fewer electric heating customers.

REFERENCE:

2017/18 GRA PUB/MH II-88; Compliance Filing to Order 59/18 pg. 2

PREAMBLE TO IR (IF ANY):

QUESTION:

- b) In order to move the General Service Small – Non-Demand class RCC towards the zone of reasonableness as directed in Order 59/18 Directive 5, Manitoba Hydro adjusted the energy, demand, and basic charge components of the rates in order to maintain commonality with the General Service Small – Demand and General Service Medium rates.

Provide indicative energy, demand, and basic charge rates reflecting the assumed “end goal” of having the GSS-ND class RCC within the zone of reasonableness. In preparing this response, use the update of PUB/MH II-88 provided in the response to (a) of this information request. Does Manitoba Hydro have any concerns with the resulting energy, demand, or basic charge rates?

In Manitoba Hydro’s view, will it be feasible to maintain harmonized rates among the GSS and GSM classes? If not, identify potential courses of action to achieve the goal of having all classes’ RCCs within the zone of reasonableness.

RESPONSE:

Achieving the targeted revenue requirement for the Small Non-Demand, Small Demand and Medium Demand customer classes requires a delicate balancing act when setting blocked energy rates for these customers. The three groups represent very diverse load characteristics, as indicated by the percentage of kW.h consumed in each block shown in the table below.

| | General Service Small Non-Demand | General Service Small Demand | General Service Medium |
|-------------------|-------------------------------------|---------------------------------|---------------------------|
| First 11,000 kW.h | 91% | 43% | 9% |
| Next 8,500 kW.h | 9% | 23% | 7% |
| Balance | | 35% | 85% |

Amounts may not add due to rounding

As this table indicates, increasing or decreasing the first block energy rate will have a significant impact on the revenue received from Small Non-Demand customers, but will have considerably less impact on Small Demand and Medium Demand customers. Conversely, increasing the tail block rate would have no impact on Small Non-Demand customers but will greatly impact the Small Demand and Medium Demand customers.

Two other important considerations when determining the blocked energy rates for these customers is the role the Basic Charge and Demand Charge play on each subclass. The majority of customers are Small Non-Demand, hence increasing the Basic Charge, even minimally, will generate more revenue from this group of customers than the other two groups. With respect to Demand Charges, Small Non-Demand customers do not pay a Demand Charge; therefore the first block energy rate is higher to compensate for this. Medium customers, on the other hand, generate roughly 34% of their total revenue from demand charges, much higher than the 18% demand revenue received from Small Demand customers. The tail block energy rate is therefore lower to account for this.

The substantial differences in RCC between GSS ND (116.7), GSS Demand (101.8) and GSM (97.5) as shown in Figure 2 in the response to PUB/MH I – 61a poses a significant challenge in accomplishing the goal of moving the GSS ND class into the ZOR under a harmonized rate structure. While dramatic changes to the rate components could provide a means of attaining the overall desired revenue in order to have RCCs fall within the ZOR (such as elimination of the basic monthly charge and substantial increase to the 2nd block energy rate), the resulting rates would not yield price signals that are aligned with cost causation and the outputs of the Cost of Service study. As an example, based on cost causation it

could be argued that the current basic monthly charge, which reflects the fact that significant customer-related costs are incurred in providing GSS and GSM customers with access to the Manitoba Hydro system regardless of the level of energy consumed for each customer, should be increased for all three customer classes, as opposed to eliminated.

In Manitoba Hydro's view it is not appropriate to propose the magnitude of rate rebalancing required to achieve the RCC goals in advance of a more thorough analysis of class cost characteristics, load profiles and bill frequencies that would allow Manitoba Hydro to evaluate other rate design options.

REFERENCE:

Application pg. 33

PREAMBLE TO IR (IF ANY):

QUESTION:

- a) Indicate the actual foregone revenue from the First Nations On Reserve Residential and Diesel Residential customer classes for the 2018/19 fiscal year compared to the revenue that would have been received if the customer class and 0% rate increase had not been implemented.
- b) Indicate the foregone revenue for the First Nations On-Reserve Residential and Diesel Residential customer classes for the 2019/20 test year resulting from the June 1, 2018 0% rate increase.
- c) Indicate the foregone revenue for the First Nations On-Reserve Residential and Diesel Residential customer classes for the test year if this customer class does not receive a rate increase in the test year. Indicate the foregone revenue due to the June 1, 2018 0% rate increase as well as the foregone revenue due to an April 1, 2019 0% rate increase.
- d) What is the rate impact to the other customer classes to keep Manitoba Hydro revenue neutral for each of items (a), (b), and (c).
- e) What is the bill impact to the Residential Basic customer class to keep Manitoba Hydro revenue neutral for each of items (a), (b), and (c).

RESPONSE:

- a) The actual foregone revenue from the First Nations on Reserve Residential and Diesel Residential customer classes for the 2018/19 fiscal year on account of receiving a 0% rate increase effective June 1, 2018 is as follows:

| | |
|-----------------------------------|------------------|
| 2018/19 YTD Actual (Jun-Nov 2018) | \$588,000 |
| Forecast (Dec 2018 - Mar 2019) | <u>\$846,000</u> |
| Total | \$1,434,000 |

- b) The foregone revenue from the First Nations on Reserve Residential and Diesel Residential customer classes for the 2019/20 fiscal year resulting from a 0% rate increase effective June 1, 2018 is estimated to be \$1.9 million.

- c) An additional \$1.7 million in revenue would be foregone if there is a 0% increase for First Nations Residential on Reserve and Diesel Residential customer classes in 2019/20. The cumulative effect of a 0% rate increase on June 1, 2018 as well as a 0% rate increase on April 1, 2019 is foregone revenue of approximately \$3.6 million.

- d) To maintain revenue neutrality on account of the 0% increase on June 1, 2018 to First Nations on Reserve Residential and Diesel Residential customer classes, all other customer classes received an additional 0.13% increase in the 2018/19 fiscal year. If there is no rate increase for First Nations on Reserve Residential and Diesel Residential customer classes in fiscal 2019/20, all other classes would need an additional 0.10% increase. The cumulative rate impact to maintain revenue neutrality as a result of no rate increase to the First Nation on Reserve Residential and Diesel Residential customer classes in 2018/19 and 2019/20 is an additional 0.22% increase to the other customer classes.

e) The bill impacts to the Residential Basic customer class to maintain revenue neutrality are as follows:

a) To maintain revenue neutrality arising from the 0% increase granted in 2018/19 to the First Nations On-Reserve Residential customer class (“FNOR”), the Residential impact in 2018/19 is as follows:

| kWh | June 1, 2018 Bill if FNOR not implemented on June 1, 2018 \$/ Month | June Approved Residential Bill \$/ Month | Difference in \$ / Month | Percent Change |
|-------|--|---|--------------------------|----------------|
| 250 | \$29.69 | \$29.73 | \$0.04 | 0.13% |
| 750 | \$72.27 | \$72.36 | \$0.09 | 0.12% |
| 1 000 | \$93.56 | \$93.68 | \$0.12 | 0.13% |
| 2 000 | \$178.73 | \$178.95 | \$0.22 | 0.13% |
| 5 000 | \$434.22 | \$434.76 | \$0.54 | 0.13% |

b) To maintain revenue neutrality arising from the 0% increase granted in 2018/19 to the First Nations On-Reserve Residential customer class (“FNOR”), the Residential impact in 2019/20 is as follows:

| kWh | April 1, 2019 Bill if FNOR not implemented in June 1, 2018 \$/ Month | April 11, 2019 Proposed Residential Bill \$/ Month | Difference in \$ / Month | Percent Change |
|-------|---|---|--------------------------|----------------|
| 250 | \$30.74 | \$30.78 | \$0.04 | 0.13% |
| 750 | \$74.82 | \$74.91 | \$0.10 | 0.13% |
| 1 000 | \$96.85 | \$96.98 | \$0.13 | 0.13% |
| 2 000 | \$185.01 | \$185.25 | \$0.24 | 0.13% |
| 5 000 | \$449.48 | \$450.06 | \$0.58 | 0.13% |

- c) 1) To maintain revenue neutrality if no increase for First Nations On-Reserve Residential class (“FNOR”) in 2019/20, the Residential impact in 2019/20 is as follows:

| kWh | April 1, 2019 Proposed Residential Bill \$ / Month | April 1, 2019 Residential Bill if no increase to FNOR and Diesel Residential in 18/19 & 19/20 \$ / Month | Difference in \$ / Month | Percent Change |
|-------|---|---|-----------------------------|-------------------|
| 250 | \$30.78 | \$30.81 | \$0.03 | 0.10% |
| 750 | \$74.91 | \$74.98 | \$0.07 | 0.10% |
| 1 000 | \$96.98 | \$97.07 | \$0.09 | 0.10% |
| 2 000 | \$185.25 | \$185.43 | \$0.18 | 0.10% |
| 5 000 | \$450.06 | \$450.49 | \$0.43 | 0.10% |

- c) 2) Total Residential impact arising from a 0% rate increase in 2018/19 and a 0% rate increase in 2019/20 to the First Nations On-Reserve Residential and Diesel Residential customer classes (“FNOR”) is as follows:

| kWh | April 1, 2019 Bill if FNOR not implemented on June 1, 2018 \$ / Month | April 1, 2019 Residential Bill if no increase to FNOR and Diesel Residential in 18/19 & 19/20 \$ / Month | Difference in \$ / Month | Percent Change |
|-------|---|---|-----------------------------|-------------------|
| 250 | \$30.74 | \$30.81 | \$0.07 | 0.23% |
| 750 | \$74.82 | \$74.98 | \$0.17 | 0.23% |
| 1 000 | \$96.85 | \$97.07 | \$0.22 | 0.23% |
| 2 000 | \$185.01 | \$185.43 | \$0.42 | 0.23% |
| 5 000 | \$449.48 | \$450.49 | \$1.02 | 0.23% |

12

ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
INDIRECT METHOD
(In Millions of Dollars)

| | CURRENT ACTUAL 2018 | OUTLOOK 2019 | APPROVED BUDGET 2020 |
|--|---------------------------|-----------------|----------------------------|
| For the year ended March 31 | | | |
| OPERATING ACTIVITIES | | | |
| Net Income | 10 | 92 | 110 |
| Add Back: | | | |
| Depreciation and Amortization | 402 | 465 | 505 |
| Net Finance Expense | 578 | 712 | 741 |
| Net Movement Impacts on Depreciation and Finance Expense | 3 | 21 | 23 |
| Adjustments for Non-Cash Items | (12) | 17 | (3) |
| Adjustments for Non-Cash Working Capital Accounts | (256) | (32) | (34) |
| Interest Paid | (880) | (964) | (1 028) |
| Interest Received | 23 | 14 | 16 |
| Cash Provided by Operating Activities | (132) | 326 | 331 |
| FINANCING ACTIVITIES | | | |
| Proceeds from Long-Term Debt | 3 441 | 3 852 | 2 150 |
| Retirement of Long-Term Debt | (583) | (1 775) | (227) |
| Repayments from/(Advances to) External Entities | (57) | (52) | (45) |
| Proceeds from Partnership Issuances | 44 | 51 | 44 |
| Sinking Fund Withdrawals | 165 | 193 | 130 |
| Sinking Fund Payment | (165) | (193) | (214) |
| Other | (11) | - | - |
| Cash Provided by Financing Activities | 2 833 | 2 076 | 1 838 |
| INVESTING ACTIVITIES | | | |
| Additions to Property, Plant and Equipment | (2 610) | (1 933) | (1 735) |
| Additions to Intangible Assets | (133) | (219) | (207) |
| Additions to Regulatory Deferral Balances | (93) | (93) | (94) |
| Contributions Received | 194 | 62 | 13 |
| Cash Paid to the City of Winnipeg | (16) | (16) | (16) |
| Cash Paid for Mitigation and Major Development Liabilities | (46) | (104) | (69) |
| Other | (3) | (1) | (0) |
| Cash Used for Investing Activities | (2 706) | (2 303) | (2 110) |
| Net Increase (Decrease) in Cash | (4) | 98 | 59 |
| Cash at Beginning of Year | 634 | 579 | 678 |
| Cash at End of Year | 629 | 678 | 737 |



**Manitoba Hydro 2019/20 Electric Rate Application
PUB/MH I-4a-d (Updated)**

**ELECTRIC OPERATIONS
PROJECTED CASH FLOW STATEMENT
DIRECT METHOD
(In Millions of Dollars)**

| | ACTUAL 2018 | CURRENT OUTLOOK 2019 | APPROVED BUDGET 2020 |
|--|------------------------|-------------------------------------|-------------------------------------|
| <i>For the year ended March 31</i> | | | |
| OPERATING ACTIVITIES | | | |
| Cash Receipts from Customers | 1 883 | 2 111 | 2 187 |
| Cash Paid to Suppliers and Employees | (1 158) | (836) | (843) |
| Interest Paid | (538) | (690) | (717) |
| Interest Received | 23 | 14 | 16 |
| Cash Provided by Operating Activities | 211 | 600 | 642 |
| FINANCING ACTIVITIES | | | |
| Proceeds from Long-Term Debt* | 3 441 | 3 852 | 2 150 |
| Retirement of Long-Term Debt | (583) | (1 775) | (227) |
| Repayments from/(Advances to) External Entities | (57) | (52) | (45) |
| Proceeds from Partnership Issuances | 44 | 51 | 44 |
| Sinking Fund Withdrawals | 165 | 193 | 130 |
| Sinking Fund Payment | (165) | (193) | (214) |
| Other | (11) | 0 | 0 |
| Cash Provided by Financing Activities | 2 833 | 2 076 | 1 838 |
| INVESTING ACTIVITIES | | | |
| Additions to Capital Assets | (2 949) | (2 193) | (2 021) |
| Additions to Intangible Assets | (135) | (231) | (231) |
| Additions to Regulatory Deferral Balances | (93) | (94) | (96) |
| Contributions Received | 194 | 62 | 13 |
| Cash Paid to the City | (16) | (16) | (16) |
| Cash Paid for Mitigation and Major Development Liabilities | (46) | (104) | (69) |
| Other | (3) | (1) | (0) |
| Cash Used for Investing Activities | (3 048) | (2 578) | (2 421) |
| Net Increase (Decrease) in Cash | (4) | 98 | 59 |
| Cash at Beginning of Year | 634 | 579 | 678 |
| Cash at End of Year | 629 | 678 | 737 |

* 2018 Actuals include \$3.4 billion related to proceeds from Long-Term Debt and \$0.05 billion net proceeds from short-term borrowings (Notes Payable).

- b) No update is required to this response as a result of the updates provided in the Supplement to the 2019/20 Electric Rate Application.

13

REFERENCE:

PUB/MH I-36

PREAMBLE TO IR (IF ANY):**QUESTION:**

Please provide the most current Debt Management Strategy document (after review by MHEB).

RESPONSE:

Manitoba Hydro's last Debt Management Strategy was approved in April 2017 and filed as Appendix 3.5 in the 2017/18 & 2018/19 General Rate Application. A comprehensive review of Manitoba Hydro's operations, forecasts and financial plans, including examination of financial targets is currently being undertaken to allow the MHEB to establish a long-term financial plan for the Corporation. As Manitoba Hydro is in the process of working towards a long range plan, there is no long term Integrated Financial Forecast ("IFF") upon which to base Manitoba Hydro's Debt Management Strategy ("DMS"). Once a new long term plan and IFF have been established by the MHEB, Manitoba Hydro will prepare a DMS which will be reflective of the long term direction for the Corporation.

Manitoba Hydro will continue to manage its debt as a function of its current corporate circumstances, net income levels, financial metrics and targets, outlook and the prevailing interest rate environment including the shape of yield curve. As noted in the response to PUB/MH I-40, Manitoba Hydro will continue to mitigate refinancing risk by maintaining the weighted average term to maturity ("WATM") on new debt issuance at approximately 20 years due to the diminished potential savings and increased risk of targeting a 12 year WATM for new debt issuance.

Due to high levels of new borrowings for prospective cash requirements, in order to manage the overall interest rate risk profile, Manitoba Hydro has continued to keep the

percentage of aggregated floating rate debt and short term debt below 10% of the total debt portfolio.

Additionally as noted in the response to PUB/MH I-39, Manitoba Hydro will continue to monitor markets and upcoming cash requirements to determine the appropriate level of unencumbered cash required to protect against liquidity risk and adjust the balance accordingly.

REFERENCE:

2017/18 GRA MH68 pg. 64

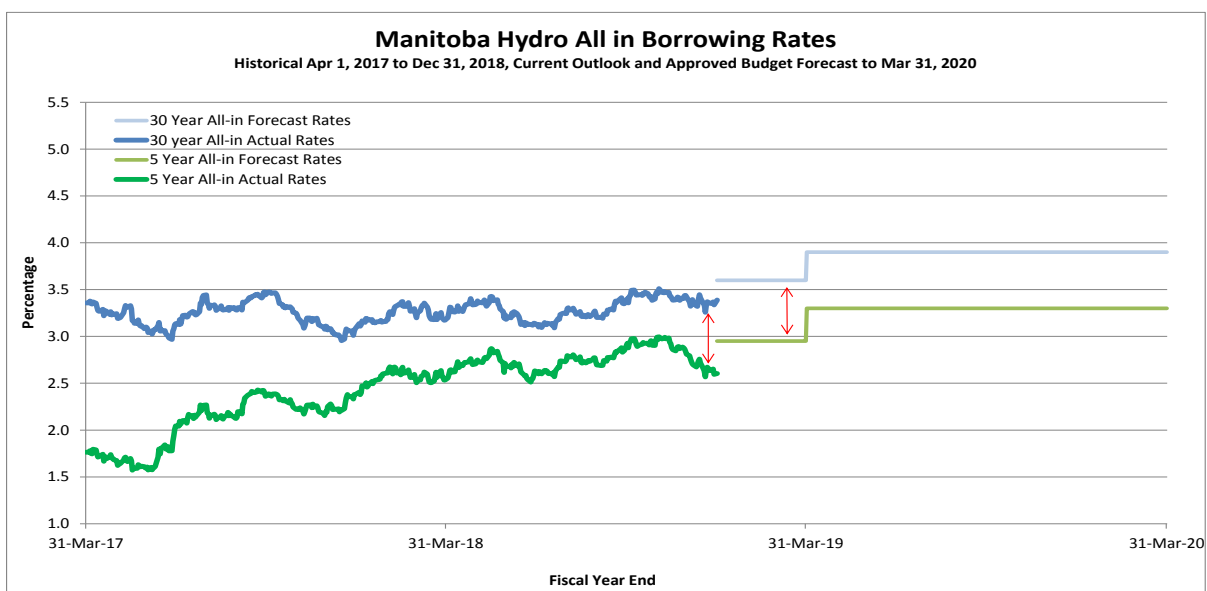
PREAMBLE TO IR (IF ANY):

QUESTION:

- File an update to the chart presented in MH68 slide 64 and related table of data points detailing the yields between the five year and 30 year Government of Canada bond rate. Please provide the chart through to the end of the test year.
- Indicate the level of savings currently available for shorter term interest rates on 2018/19 and 2019/20 debt issuances.

RESPONSE:

- The following chart is an update to the chart presented in Exhibit MH-68, slide 64, which showed the differential between the 5 and 30 year Province of Manitoba borrowing costs and is based on the Winter 2018 interest rate forecast.





**Manitoba Hydro 2019/20 Electric Rate Application
PUB/MH I-40a-b (Updated)**

The following data points detail the Government of Canada yields, the Province of Manitoba credit spreads and the Province of Manitoba all-in borrowing costs from March 31, 2017 to the end of the test year. Actual data for April 1, 2017 to December 31, 2018 is based on the monthly average of the daily series.

| (All Rates in %) | Government of Canada | | | Province of MB Spreads | | | Province of MB All-in Cost | | |
|----------------------------|----------------------|--------|------------|------------------------|--------|------------|----------------------------|--------|------------|
| | 30 year | 5 year | Difference | 30 year | 5 year | Difference | 30 year | 5 year | Difference |
| April 2017 | 2.23 | 1.07 | 1.16 | 1.06 | 0.66 | 0.40 | 3.29 | 1.73 | 1.56 |
| May 2017 | 2.16 | 1.01 | 1.15 | 1.03 | 0.63 | 0.41 | 3.20 | 1.64 | 1.56 |
| June 2017 | 2.05 | 1.13 | 0.92 | 1.01 | 0.63 | 0.38 | 3.06 | 1.76 | 1.30 |
| July 2017 | 2.28 | 1.55 | 0.73 | 0.98 | 0.60 | 0.38 | 3.26 | 2.15 | 1.11 |
| August 2017 | 2.33 | 1.54 | 0.78 | 0.98 | 0.60 | 0.38 | 3.31 | 2.15 | 1.16 |
| September 2017 | 2.42 | 1.75 | 0.67 | 0.99 | 0.61 | 0.38 | 3.40 | 2.36 | 1.05 |
| October 2017 | 2.42 | 1.74 | 0.68 | 0.94 | 0.59 | 0.35 | 3.36 | 2.33 | 1.04 |
| November 2017 | 2.27 | 1.66 | 0.61 | 0.88 | 0.56 | 0.32 | 3.15 | 2.22 | 0.93 |
| December 2017 | 2.20 | 1.76 | 0.44 | 0.84 | 0.52 | 0.31 | 3.04 | 2.28 | 0.76 |
| January 2018 | 2.36 | 2.02 | 0.34 | 0.80 | 0.49 | 0.31 | 3.16 | 2.51 | 0.65 |
| February 2018 | 2.46 | 2.11 | 0.35 | 0.85 | 0.51 | 0.34 | 3.31 | 2.62 | 0.69 |
| March 2018 | 2.34 | 2.03 | 0.31 | 0.90 | 0.53 | 0.37 | 3.24 | 2.56 | 0.68 |
| April 2018 | 2.37 | 2.11 | 0.26 | 0.93 | 0.57 | 0.36 | 3.31 | 2.68 | 0.62 |
| May 2018 | 2.42 | 2.23 | 0.19 | 0.92 | 0.54 | 0.38 | 3.34 | 2.77 | 0.58 |
| June 2018 | 2.27 | 2.09 | 0.18 | 0.91 | 0.54 | 0.37 | 3.17 | 2.62 | 0.55 |
| July 2018 | 2.23 | 2.12 | 0.12 | 0.93 | 0.53 | 0.39 | 3.16 | 2.65 | 0.51 |
| August 2018 | 2.32 | 2.23 | 0.08 | 0.93 | 0.52 | 0.41 | 3.25 | 2.76 | 0.49 |
| September 2018 | 2.36 | 2.26 | 0.10 | 0.94 | 0.52 | 0.42 | 3.30 | 2.78 | 0.52 |
| October 2018 | 2.51 | 2.42 | 0.10 | 0.93 | 0.51 | 0.41 | 3.44 | 2.93 | 0.51 |
| November 2018 | 2.47 | 2.36 | 0.11 | 0.97 | 0.56 | 0.41 | 3.44 | 2.91 | 0.52 |
| December 2018 | 2.22 | 2.00 | 0.22 | 1.14 | 0.68 | 0.46 | 3.36 | 2.68 | 0.68 |
| January 2019 to March 2019 | 2.50 | 2.30 | 0.20 | 1.10 | 0.65 | 0.45 | 3.60 | 2.95 | 0.65 |
| April 2019 to March 2020 | 2.90 | 2.70 | 0.20 | 1.00 | 0.60 | 0.40 | 3.90 | 3.30 | 0.60 |

- b) In the response to PUB/MH I-40a-b based on the original application, the potential savings were calculated based on forecast debt issuance for the entirety of fiscal 2019 and 2020. Similarly, if Manitoba Hydro were to target a 12 year weighted average term to maturity for new debt issuances and existing debt issued in the Current Outlook year rather than a 20 year average, the level of savings available using the forecast rates incorporated in the 2018/19 Current Outlook and 2019/20 Approved Budget would be approximately \$3 million in fiscal 2019 and \$8 million in fiscal 2020 on a cumulative basis. The yield curve has flattened considerably since the Winter 2017 interest rate forecast was prepared, and as a result the potential savings have diminished.

If Manitoba Hydro were to target a 12 year weighted average term to maturity for new debt issuances beginning in January 2019 rather than a 20 year average, the level of savings available using the forecast rates incorporated in 2018/19 Current Outlook and 2019/20 Approved Budget, would be approximately \$1 million in fiscal 2019 and \$4 million in fiscal 2020 on a cumulative basis.

The flattening yield curve limits the potential savings available for long term debt with shorter terms to maturity. In addition, the availability of future surplus cash to retire maturing debt is uncertain as Manitoba Hydro reviews its longer term financial plan. Without a longer term forecast of cash flow, issuing more debt with shorter terms to maturity could significantly increase the relative level of refinancing risk. Given the diminished potential savings and the cash flow uncertainty, the Corporation views it imprudent at this time to reduce the target weighted average term to maturity of new debt issuance for the sole purpose of short term interest savings and will continue to favour debt with longer terms to maturity for new debt issuances.

REFERENCE:

Current Application p.22, Additional Information Attachment 5, PUB I-34 b) & c), PUB I-40 b)

PREAMBLE TO IR (IF ANY):**QUESTION:**

- a) Please provide an expanded version of Figure 2.7 (Application, page 22) that includes the years 2017/18 through 2019/20 and that also includes the following:
 - i. Canada and MH 5 Year Bond Rates
 - ii. Canada and MH 10 Year Bond Rates
 - iii. Canada and MH 30 Year Bond Rates
 - iv. MH 12 Year WATM (also include for Current Application)
 - v. MH 20 Year WATM
- b) Please provide a revised version of the response to part (a) which, for the years 2018/19 and 2019/20, also includes the values from the updated interest rate forecast provided in response to PUB I-34 b) & c).
- c) Please provide a revised response to PUB I-40 b) based on the updated interest rate forecast provided in the response to PUB I-34 b) & c).
- d) Based on the various interest rate forecasts provided in the response to PUB I-34 b), what are the highest and lowest 2019/20 values for each of the following:
 - i. Canada and MH 5 Year Bond Rates
 - ii. Canada and MH 10 Year Bond Rates
 - iii. Canada and MH 30 Year Bond Rates
 - iv. MH 12 Year WATM
 - v. MH 20 Year WATM

RATIONALE FOR QUESTION:

To understand the changes in the interest rate forecasts since the last GRA.

RESPONSE:

- a) The following table provides an expanded version of Figure 2.7 for the forecasts underpinning the Application and Exhibit 93 as well as the Winter 2018 forecast provided in PUB I-34 b) and c).

| | Application Winter 2017 | | | Exhibit 93 Spring 2017 | | | Winter 2018 | |
|-----------------------------|-------------------------|---------|---------|------------------------|---------|---------|-------------|---------|
| | 2017/18 | 2018/19 | 2019/20 | 2017/18 | 2018/19 | 2019/20 | 2018/19 | 2019/20 |
| MH Short Term Interest Rate | 1.05% | 1.50% | 2.20% | 0.55% | 0.90% | 1.55% | 1.55% | 2.20% |
| MH Long Term Interest Rate | | | | | | | | |
| 12 Year WATM | 2.65% | 3.15% | 3.65% | 2.55% | 3.05% | 3.45% | 3.20% | 3.55% |
| 20 Year WATM | 3.00% | 3.50% | 4.00% | 3.15% | 3.55% | 3.90% | 3.45% | 3.80% |
| | | | | | | | | |
| Canada 5 Year Bond Rate | 1.85% | 2.20% | 2.70% | 1.35% | 1.90% | 2.35% | 2.30% | 2.70% |
| MH 5 Year Bond Rate | 2.30% | 2.75% | 3.30% | 1.95% | 2.45% | 2.95% | 2.95% | 3.30% |
| Canada 10 Year Bond Rate | 2.10% | 2.45% | 2.90% | 1.95% | 2.45% | 2.80% | 2.35% | 2.80% |
| MH 10 Year Bond Rate | 2.80% | 3.25% | 3.80% | 2.80% | 3.30% | 3.70% | 3.30% | 3.70% |
| Canada 30 year Bond Rate | 2.40% | 2.80% | 3.20% | 2.50% | 2.85% | 3.20% | 2.50% | 2.90% |
| MH 30 Year Bond Rate | 3.20% | 3.70% | 4.20% | 3.55% | 3.85% | 4.15% | 3.60% | 3.90% |
| | | | | | | | | |
| U.S. – Cdn Exchange Rate | 1.27 | 1.27 | 1.26 | 1.35 | 1.32 | 1.29 | 1.31 | 1.30 |

* Not including the 1% Provincial Guarantee Fee

** The 2018/19 rates for the Winter 2018 forecast provided in PUB/MH I-34c are calculated with actual rates to December 2018 and forecasted rates thereafter.

- b) Please see the response to part a).
- c) In PUB/MH I-40a-b based on the original application, the potential savings were calculated based on forecast debt issuance for the entirety of fiscal 2019 and 2020. Similarly, if Manitoba Hydro were to target a 12 year weighted average term to maturity for new debt issuances and existing debt issued in the Current Outlook year rather than a 20 year average, the level of savings available using the forecast rates incorporated in 2018/19 Current Outlook and 2019/20 Approved Budget, would be approximately \$3 million in fiscal 2019 and \$8 million in fiscal 2020 on a cumulative basis. The yield curve has flattened considerably since the Winter 2017 interest rate forecast was prepared, and as a result the potential savings have diminished.

If Manitoba Hydro were to target a 12 year weighted average term to maturity for new debt issuances beginning in January 2019 rather than a 20 year average, the level of savings available using the forecast rates incorporated in 2018/19 Current Outlook and 2019/20 Approved Budget, would be approximately \$1 million in fiscal 2019 and \$4 million in fiscal 2020 on a cumulative basis.

- d) The following table shows the highest and lowest 2019/20 fiscal year values from the Spring 2017, Winter 2017, and Winter 2018 forecasts:

| | Highest | Lowest |
|----------------------------|------------------------------------|------------------------------------|
| Canada 5 Year Bond Rate | 2.70% Winter 2017 & Winter 2018 | 2.35% Spring 2017 |
| MH 5 Year Bond Rate | 3.30% Winter 2017 & Winter 2018 | 2.95% Spring 2017 |
| Canada 10 Year Bond Rate | 2.90% Winter 2017 | 2.80% Spring 2017 & Winter 2018 |
| MH 10 Year Bond Rate | 3.80% Winter 2017 | 3.70% Spring 2017 & Winter 2018 |
| Canada 30 year Bond Rate | 3.20% Spring 2017 & Winter 2017 | 2.90% Winter 2018 |
| MH 30 Year Bond Rate | 4.20% Winter 2017 | 3.90% Winter 2018 |
| | | |
| MH Long Term Interest Rate | | |
| 12 Year WATM | 3.65% Winter 2017 | 3.45% Spring 2017 |
| 20 Year WATM | 4.00% Winter 2017 | 3.80% Winter 2018 |

14

1 Appendix 1. In addition to the further line item breakdown provided on the Cash
 2 Flow Statement, the “Other” category balance of \$11 million in 2017/18 under
 3 Financing Activities represents the advance to Centra which is eliminated upon
 4 consolidation. The “Other” category of \$3 million under Investing Activities is
 5 primarily investments in assets held for sale as well as payments associated with
 6 various obligations.

7

8 **2.4.6 Operating & Administrative Costs**

9 Consistent with Exhibit 93, Manitoba Hydro’s preliminary O&A target included in the
 10 2019/20 Interim Budget is \$511 million reflecting an inflationary increase of 2% over
 11 the \$501 million of O&A expenses included in the 2018/19 Financial Outlook. The 2%
 12 increase is aligned with Manitoba CPI. Manitoba Hydro is committed to achieving
 13 this level of O&A expenditure and is in the process of developing detailed budgets
 14 for 2019/20 to support this commitment.

15

16 As discussed in the 2017/18 & 2018/19 GRA, the implementation of a significant
 17 work force reduction strategy resulted in cost reductions in both 2017/18 and
 18 2018/19. As shown in Figure 2.11, O&A costs were \$19 million lower in 2017/18
 19 than the prior year and are projected to be further reduced by \$16 million in
 20 2018/19.

21

22 **Figure 2.11: Year over Year Comparison of O&A Costs**

| <i>(in millions of dollars)</i> | 2016/17 | 2017/18 | 2018/19 | 2019/20 |
|---------------------------------|---------------|---------------|---------------|-----------------|
| | <u>Actual</u> | <u>Actual</u> | <u>Budget</u> | <u>Forecast</u> |
| O&A Expenditures | \$536 | \$517 | \$501 | \$511 |
| Year over Year Inc / (Dec) | | -3.5% | -3.1% | 2.0% |

23

24

25 The year over year decreases in 2017/18 and 2018/19 are primarily due to the
 26 impact of the Voluntary Departure Program (“VDP”) which was launched in April
 27 2017 as a means to accomplish the Corporation’s workforce reduction target of 900
 28 employees over a 3 year period ending March 31, 2020. A total of 821 employees
 29 were approved under the VDP with the majority of staff departing by March 2018.
 30 Manitoba Hydro’s headcount as of April 2017, excluding summer students and

1 seasonal workers, was approximately 6150. The Corporation's projected headcount
2 to March 2020 is approximately 5250.

3

4 Appendix 8 provides Manitoba Hydro's O&A Expenses Quarterly Report for the year
5 ending March 31, 2018 as well as the quarters ending June 30th and September 30th
6 2018, filed in response to Directive 14 of Order 73/15. O&A performance to the end
7 of September 2018 is closely aligned with budget. The September 30, 2018 report
8 provides information for the 2018/19 annual budget by cost element.

9

10 **2.4.7 Impacts of VDP on Pension**

11 At March 31, 2018 Manitoba Hydro recognized a \$30 million actuarial loss in Other
12 Comprehensive Income (OCI) related to the VDP departures based on a December
13 2017 valuation of the pension liability. The loss is primarily a result of deviations in
14 pension valuation assumptions. The pension valuation assumes age 59 as the
15 average age of retirement and that pensioners will take a monthly pension payment.
16 Individuals retiring as part of the VDP who were 55-58 years of age at retirement
17 had a negative impact on the pension valuation as did individuals who withdrew the
18 commuted value of their pension. Manitoba Hydro's actuary (Ellement Consulting)
19 estimates that annual pension payments will increase by approximately \$1 million
20 per year once all the VDP individuals have retired and the current service rate is
21 expected to decrease by 5% by 2019. Additional actuarial losses on the pension
22 obligation of approximately \$30 million and \$7 million are projected for March 2019
23 and March 2020 respectively using fiscal 2017/18 VDP valuation impacts as a proxy.

24

25 **2.5 Capital Expenditure Forecast (CEF18)**

26 Appendix 6 contains a copy of Manitoba Hydro's Capital Expenditure Forecast
27 (CEF18) from 2018/19 to 2027/28. CEF18 identifies all projects greater than \$1
28 million in response to Directive 15 of Order 73/15. Projects greater than \$15 million
29 appear in the body of the report and projects less than \$15 million are summarized
30 in Appendix II of the report.

31

32 Figure 2.12 provides a comparison of CEF18 to CEF16 for Electric operations, which
33 shows a decrease of \$303.6 million over the 10 year period to 2027/28.

REFERENCE:

Appendix 8, 2017/18 GRA Tab 6 Figure 6.4 Operating and Administrative Expense breakdown

PREAMBLE TO IR (IF ANY):**QUESTION:**

- a) Update Figure 6.14 from the 2017/18 GRA including actuals, and updated detailed forecast for 2017/18, 2018/19 and provide the compound annual growth by cost element from 2016/17 actual to 2018/19 forecast.
- b) Update (a) and include the detail of 2019/20 Interim Budget OM&A expenditures by cost element and provide the compound annual growth from 2016/17 actual to 2019/20 forecast and explain all variances.

RESPONSE:

- a) The following table provides an update to Figure 6.14 of the 2017/18 GRA to include actual expenditures for 2016/17 and 2017/18, the 2018/19 Outlook and the compound annual growth by cost element from 2016/17 to 2018/19. As discussed during the 2017/18 GRA, a detailed forecast for 2017/18 was not prepared, and therefore, cannot be provided, as the corporation was undergoing a restructuring program which affected the structure and responsibilities/accountabilities of the Corporate/Operating groups.



**Manitoba Hydro 2019/20 Electric Rate Application
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**MANITOBA HYDRO
OPERATING AND ADMINISTRATIVE COSTS BY COST ELEMENT
(000's)**

| | 2014/15 Actual | 2015/16 Actual | 2016/17 Actual | 2017/18 Actual | 2018/19 Outlook | Compound Annual Growth 2016/17-2018/19 |
|---|-------------------|-------------------|-------------------|-------------------|--------------------|--|
| Employee Related Expenditures | | | | | | |
| Wages & salaries | \$ 493 346 | \$ 506 811 | \$ 517 311 | \$ 493 691 | \$ 469 597 | -4.7% |
| Overtime | 69 541 | 67 982 | 72 256 | 75 095 | 76 642 | 3.0% |
| Employee benefits | 166 854 | 159 363 | 165 924 | 156 884 | 145 225 | -6.4% |
| Other | 73 067 | 70 832 | 71 943 | 68 233 | 73 421 | 1.0% |
| Total Employee Related Expenditures | 802,809 | 804,988 | 827,435 | 793,903 | 764,885 | -3.9% |
| Less: Capitalized Labor & Overhead | (313 931) | (322 144) | (345 763) | (336 397) | (332 292) | -2.0% |
| Operational Employee Related Expenditures | 488 877 | 482 844 | 481 672 | 457 507 | 432 593 | -5.2% |
| External services and materials | 126 850 | 127 711 | 126 024 | 122 843 | 130 905 | 1.9% |
| Donations, sponsorships & grants | 2 804 | 2 592 | 2 134 | 2 434 | 2 140 | 0.2% |
| Uncollectible accounts | 4 890 | 5 748 | 4 266 | 12 375 | 4 265 | 0.0% |
| Other | 452 | 6 215 | 2 820 | 1 200 | 9 188 | 80.5% |
| Cost recoveries | (15 115) | (15 789) | (15 706) | (16 387) | (14 593) | -3.6% |
| O&A charged to gas operations | (70 355) | (66 607) | (65 384) | (63 112) | (63 315) | -1.6% |
| b) Operating and Administrative expenses | \$ 538 404 | \$ 542 714 | \$ 535 825 | \$ 516 859 | \$ 501 183 | -3.30% |

It is noted that the compound annual growth of 80.5% in the Other line item in the above table is primarily due to funds for transitional business requirements as a result of the voluntary departure program included in the 2018/19 Outlook.

- c) The 2019/20 Interim Budget of \$511.1 million reflects an inflationary increase of 2% over the 2018/19 Outlook, which is aligned with the Manitoba Consumer Price Index. The details underlying each line item included in the 2019/20 Interim Budget are not available. Following Provincial and MHEB approval of the final 2019/20 budget, Manitoba Hydro will begin developing the detailed forecasts for each component of its 2019/20 budget; these details will be filed with Manitoba Hydro's next full General Rate Application. As indicated on page 28 of the Application, Manitoba Hydro is committed to achieving the O&A forecast included in the 2019/20 Interim Budget.

The following table provides an annual summary of Operating and Administrative actual expenditures from 2014/15 through 2017/18, the 2018/19 Outlook and the 2019/20



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Interim Budget. The compound annual growth from 2016/17 to 2019/20 is a decrease of -1.6%, primarily due to the reduction in Manitoba Hydro's workforce.

**MANITOBA HYDRO
OPERATING AND ADMINISTRATIVE COSTS BY COST ELEMENT
(000's)**

| | 2014/15 Actual | 2015/16 Actual | 2016/17 Actual | 2017/18 Actual | 2018/19 Outlook | Compound Annual Growth 2016/17-2018/19 | 2019/20 Interim Budget | Compound Annual Growth 2016/17-2019/20 |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|--------------------|--|---------------------------|--|
| Operating and Administrative expenses | \$ 538 404 | \$ 542 714 | \$ 535 825 | \$ 516 859 | \$ 501 183 | -3.30% | \$ 511 100 | -1.60% |

REFERENCE:

2017/18 GRA PUB/MH II-6b

PREAMBLE TO IR (IF ANY):

In PUB/MH II-6b, the table provided information by Corporate/Operating group reflecting the organization structure as of April 2017 relating to employees leaving Manitoba Hydro through the VDP program, including the number of employees departing, their current annual salary and a benefit provision. The total savings related to the VDP were then forecast to be \$91.9 million annually.

QUESTION:

- a) Provide the details of all VDP expenditures
- b) Provide the details of all OM&A savings achieved as a result of the VDP, and an explanation as to whether the \$92 million in savings has been achieved and if not, why those savings have not been achieved.

RESPONSE:

- a) The following table provides a summary of the expenditures incurred for the Voluntary Departure Program in 2017/18 and up to September 2018 of 2018/19, followed by a description of each of the components listed in the table. Minor expenditures are anticipated for the balance of 2018/19 and in early 2019/20.

VDP Expenditures

in thousands of dollars

| | 2017/18 | YTD 30-Sep-18 | Cumulative Total |
|------------------------|---------------|------------------|---------------------|
| VDP wages & salaries | 39 683 | 504 | 40 187 |
| VDP benefit allocation | 2 976 | 2 348 | 5 324 |
| VDP internal costs | 226 | - | 226 |
| Total | 42 885 | 2 852 | 45 737 |

- VDP wages & salaries includes the approved VDP payout (bi-weekly salary of an employee multiplied by weeks of service, to a maximum of 30 weeks) as well as current year vacation payouts, where applicable.
 - VDP benefit allocation includes an estimate of benefit costs (35% of wage and salary payments) for employees who chose leave with pay instead of a lump sum payment to recognize that staff on leave are eligible for benefit reimbursement (e.g. dental, vision, etc).
 - VDP internal costs include incremental overtime costs for staff involved in the administration of the VDP.
- b) \$92.6 million reflects the total annual employee-related cost savings to be achieved following the departure of all approved applicants. The table below provides an update to the table provided in the response to PUB/MH II-6b of the 2017/18 GRA to include employees seconded to subsidiary operations which were discussed but not previously included in the table. The table reflects the headcount, annual salary and benefit provision as of April 2017 for all employees approved under the VDP by Corporate/ Operating group.

VOLUNTARY DEPARTURE PROGRAM
(\$ in millions)

| | Headcount | Annual Salary | Benefits | Total |
|---------------------------------------|------------|----------------|----------------|----------------|
| President & CEO | 1 | \$ 0.1 | \$ 0.0 | \$ 0.1 |
| General Counsel & Corporate Secretary | 5 | 0.6 | 0.2 | 0.8 |
| Human Resources & Corporate Services | 147 | 12.3 | 4.3 | 16.6 |
| Indigenous Relations | 9 | 0.7 | 0.2 | 0.9 |
| Finance & Strategy | 33 | 3.0 | 1.1 | 4.1 |
| Generation & Wholesale | 157 | 13.9 | 4.9 | 18.8 |
| Transmission | 198 | 16.7 | 5.8 | 22.5 |
| Marketing & Customer Service | 267 | 20.8 | 7.3 | 28.1 |
| Subsidiary Secondments | 4 | 0.5 | 0.2 | 0.6 |
| Total | 821 | \$ 68.6 | \$ 24.0 | \$ 92.6 |

Staff approved under the VDP worked in all functions of the business impacting both capital construction and operations and maintenance work, as a result, the projected annual savings of \$92.6 million represent a gross saving (before capitalization) for the corporation. Employee departure dates for approved applicants ranged from June 2017 through January 2019, with 96% of VDP employees having departed the corporation by the end of January 2018. As a result, 2019/20 will be the first year to reflect the full projected annual savings.

REFERENCE:

17/18 & 18/19 GRA - PUB I-14 a), PUB I-11 a) & b), PUB I-15 a), PUB II-8, Appendix 6.6 p.9, Exhibit 78, and Current Application pg 28-29, PUB I-21 b)

PREAMBLE TO IR (IF ANY):

QUESTION:

- a) MH Exhibit 78 sets out how the forecast OM&A costs for 2017/18 and 2018/19 were developed for purposes of the last GRA. Please provide the assumed number of departures by March 31, 2018 and March 31, 2019 for both: i) the MH 16 O&A Target Assumptions and ii) the O&A Target Assumptions – Post VDP.
- b) Please provide an updated version of Exhibit 78 that: i) for 2017/18 shows the actual results for the year and ii) for 2018/19 provides an updated forecast based on current assumptions regarding the impact of General Wage Increases, Merit & Progression, the impact of the VDP and the impact of the Supply Chain Initiative.
- c) Using a similar methodology to that in Exhibit 78 and actual 2017/18 O&A as the starting point, please derive forecasts for 2018/19 and 2019/20 O&A. In doing so, please confirm that the VDP savings for 2018/19 and 2019/20 include the impact of General Wage Increases, Merit & Progression through to those years.
- d) Please provide a schedule that sets out for:
 - 2017/18 –the actual number of departures as of March 31, 2018; the actual 2017/18 OM&A savings due to the VDP, and the 2017/18 O&A savings assuming a full year impact for all VDP departures,
 - 2018/19 – the forecast number of departures as of March 31, 2019; the forecast 2018/19 O&A savings due to the VDP and the 2018/19 O&A savings assuming a full year impact for all departures.
 - 2019/20 – the additional impact in 2019/20 arising from the full year effect of the VDP departures in 2019/20.
- e) With respect to PUB I-21 b), is the \$92.6 M based on salaries and benefits as of April 1, 2017? If yes, what is the comparable savings based on anticipated salaries and benefits in 2019/20? Please reconcile this value with the response to part (d).

- f) The response to PUB II-8 states that the OM&A savings through to March 31, 2019 assumed in the last GRA (MH16 Update) were based on an EFT reduction of 500. However, the current Application (page 28) indicates that a total of 821 employees have been approved under the VDP with the majority departing by March 31, 2018. Please reconcile these two numbers.
- g) Please provide a detailed quantitative analysis with explanatory notes that reconciles MH evidence from the 2017/18 and 2018/19 GRA that (i) the VDP will generate annual O&A savings of approximately \$70 million (Tab 2, Page 51, lines 29 to 31, Tab 3, Page 10, lines 12 to 16) and (ii) the Supply Chain initiative will generate potential cost savings of \$150 million from 2017/18 to 2020/21 with 30% related to operational reductions (Tab 3, Page 10, lines 21 to 25), with the level of projected O&A savings included in the 2019/20 O&A target?
- h) Of the 821 employees that departed under the VDP, please provide how many positions have been re-filled by MH as well as the associated annualized cost for 2019/20.

RATIONALE FOR QUESTION:

To understand the impacts of the VDP for rate setting purposes.

RESPONSE:

- a) The table below provides the assumed number of departures for 2017/18 and 2018/19 for the MH16 O&A Target assumption and the O&A Target assumption – post VDP as per Exhibit 78.

| | MH16 O&A Target Assumptions | | O&A Target Assumptions Post VDP | |
|---|-----------------------------|----------------|---------------------------------|----------------|
| | <u>2017/18</u> | <u>2018/19</u> | <u>2017/18</u> | <u>2018/19</u> |
| Cumulative Headcount Reductions, as at March 31 | 235 | 470 | 184 | 554 |

- b) and c)

The table below provides an updated version of Exhibit 78 for the forecast years 2018/19 and 2019/20.

| | <u>2018/19</u> | <u>2019/20</u> |
|---|-----------------|-----------------|
| 2017/18 Actual Results | \$ 516.9 | \$ 516.9 |
| <u>Target Assumption Additions:</u> | | |
| Impact of General Wage Increases, Merit & Progression | 9.0 | 18.2 |
| Manitoba CPI (Non-labour & benefit components) | 3.0 | 6.0 |
| Operating costs for in-service of Bipole III converters | 8.4 | 12.9 |
| <u>Target Assumption Reductions:</u> | | |
| Impact of labour savings through staffing reductions | (33.5) | (34.3) |
| Sourcing savings through Supply Chain Initiative | (2.7) | (7.0) |
| Change in capitalization assumptions | (7.2) | (1.3) |
| \$ to address Restructuring (e.g. re-training, IT technology) & potential benefit impacts | 7.3 | - |
| O&A Budget | \$ 501.2 | \$ 511.2 |

The following assumptions are included in the table above:

- The impact of General Wage increases, Merit and Progression for 2018/19 and 2019/20 is based on staffing levels as of March 31, 2018;
- Manitoba CPI reflects the current forecast of 2.1% for 2018/19 and 2% for 2019/20;
- Operating costs for in-service of Bipole III remains unchanged from previous forecasts;
- Labour savings are based on the salaries of employees who departed the corporation as well as the associated benefit costs;
- Sourcing savings are based on current projections as provided in PUB/MH I-17b with an assumption of 30% allocated to operations, of which 96% is assumed allocated to Electric Operations;
- Change in capitalization assumptions reflects the deployment of staff to capital; and;
- Dollars to address restructuring and potential benefit impacts includes funds set aside for re-training, IT technology changes and changes to benefit costs which may be required following the VDP.



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- d) The table below provides a summary of the total wage and benefit savings as a result of the VDP as well as the estimated Electric O&A savings for each year based on the number of VDP departures. The full year impact of the VDP departures is reflected in the following year.

**MANITOBA HYDRO
VOLUNTARY DEPARTURE PROGRAM SAVINGS**
(in millions of dollars)

| | Total Employee Departures | Total Wage/Benefit Savings | | | |
|---|---------------------------------|----------------------------------|---------------------------|---------------------------|---------------------------|
| Voluntary Departure Program (PUB/MH I-21) | <u>821</u> | <u>\$ 92.6</u> | | | |
| | Total Employee Departures | Electric O&A Departures | O&A Savings 2017/18 | O&A Savings 2018/19 | O&A Savings 2019/20 |
| 2017/18 | 795 | 458 | \$ 20.0 | \$ 52.5 | \$ 52.5 |
| 2018/19 | 26 | 15 | - | 0.9 | 1.8 |
| 2019/20 | 0 | 0 | | | |
| TOTAL | <u>821</u> | <u>473</u> | <u>\$ 20.0</u> | <u>\$ 53.4</u> | <u>\$ 54.3</u> |

- e) The \$92.6 million discussed in PUB/MH I-21b and in part d) above is not based on salaries as at April 1, 2017. The savings were based on the annual salary paid to employees approved under the VDP in 2016/17, as well as associated benefit costs.

Calculating the savings using anticipated salaries and benefits for 2019/20 would not reflect a true savings for the company as these were not a cost incurred by the corporation. The total savings of \$54.3 million in part d) above represents the annual O&A savings to the corporation once all employees approved under the VDP have departed.

- f) The 821 is the total number of employees accepted under the VDP. As staff may support multiple functions of the business, including capital construction and operations and maintenance, the total reduction and associated savings is not 100% attributable to O&A. As shown in part d) above, the staff reductions attributable to Electric O&A is estimated to be 473 which is comparable to the 500 reduction referenced in the response to PUB/MH II-8 from the 2017/18 and 2018/19 GRA.

- g) i. The \$70 million of annual O&A savings referenced in the 2017/18 and 2018/19 GRA is comparable to the 2019/20 anticipated O&A savings of approximately \$54 million as outlined in response to part d) above. The difference of \$16 million is attributable to a change in the O&A savings assumptions. The total savings estimated in the 2017/18 and 2018/19 GRA assumed a 70% impact to O&A, whereas following the VDP, the 2019/20 O&A target reflects an impact closer to 60% based on current experience.
- ii. As per Manitoba Hydro's response to COALITION/MH I-107b from the 2017/18 and 2018/19 GRA, the annual sourcing savings was projected to be \$45 million in 2019/20 with cumulative total savings of \$150 million over the 3-year period from 2017/18 to 2019/20. Tab 3, page 10 of the 2017/18 and 2018/19 GRA indicated that approximately 70% of savings relate to capital purchases and the remaining 30% relate to operational purchases. As such, cumulative O&A savings would equate to approximately \$45 million (30% of \$150 million).

As per PUB/MH I-17a-b the total cumulative savings to the end of 2017/18 were \$22 million plus an additional \$24 million to the end of 2019/20. Assuming 30% of the savings relate to operational purchases, this would equate to \$14 million of O&A savings. The difference between the \$45 million assumed in the 2017/18 and 2018/19 GRA and the \$14 million in the 2019/20 O&A target is attributable to the following:

- The savings identified in PUB/MH I-17 are calculated at the contract level whereas a portion of the \$45 million were efficiency savings that cannot be quantified. For example, improving supplier relationship management to optimize time spent on employee/supplier interaction.
- As discussed in the response to COALITION/MH I-107a from the 2017/18 and 2019/29 GRA, Manitoba Hydro initially engaged a consultant as part of the Supply Chain Performance Management Program. The corporation has chosen not to renew the engagement and as such, the savings are expected to be realized over a longer period of time.

- h) A total of 821 employees will leave the corporation under the VDP by the end of 2018/19. The VDP was open to all employees and as such, departments were impacted

differently depending on the number of employees accepted within each department. Following the VDP, the corporation extensively reviewed its organizational structure and functions and as a result of the review, realigned remaining staff to positions where the job duties/responsibilities were deemed most essential. As a result, the impact of the VDP cannot be measured by the number of positions that existed before and after the VDP as suggested in the question.

The impact of the VDP is more accurately reflected in the Corporation's EFT performance. The number of straight-time EFTs to the end of December 2018 was 5,334 compared to 6,206 EFTs (referenced in PUB/MH I-23b) that existed prior to the start of the VDP in 2016/17.

15

REFERENCE:

Appendix 1; PUB/MH 1, MIPUG/MH I-6b (2017/18 GRA)

PREAMBLE TO IR (IF ANY):**QUESTION:**

- a) Supplement the schedule provided to include the opening and closing balances of each regulatory deferral account.
- b) Provide details of and explain the site restoration costs forecast for 2018/19 and 2019/20 and compare with the forecast of those costs for those years presented at the last GRA.
- c) Provide a comparison of the details of additions and amortizations to regulatory deferral accounts for 2017/18, 2018/19 and 2019/20 and explain the differences.

RESPONSE:

- a) Please see the following for a continuity schedule providing the opening and closing balances for each regulatory deferral account.

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| Manitoba Hydro | | | |
|---|-----------------|-----------------|------------------|
| Supplement to the 2019/20 Electric Rate Application | | | |
| <i>(In thousands of dollars)</i> | | | |
| | Actual | Current | Approved |
| | 2017/18 | Outlook | Budget |
| | 2017/18 | 2018/19 | 2019/20 |
| Opening balance of net regulatory deferral | | | |
| Demand side management expenses | 204 389 | 232 283 | 257 481 |
| Site restoration costs | 27 956 | 25 697 | 29 125 |
| Regulatory costs | 5 410 | 14 026 | 11 438 |
| Acquisition costs | 9 788 | 9 096 | 8 404 |
| Change in depreciation method | 90 827 | 123 097 | 161 836 |
| Deferred ineligible overhead | 60 600 | 78 721 | 96 309 |
| Loss on disposal of assets | 9 641 | 18 175 | 20 175 |
| Affordable Energy Fund | 4 164 | 4 043 | 3 385 |
| Discontinuance of Conawapa Generating Station | - | 379 204 | 366 577 |
| DSM deferral debit balance | 48 800 | 48 800 | 48 800 |
| DSM deferral credit balance | (48 800) | (48 800) | (48 800) |
| | <u>412 775</u> | <u>884 342</u> | <u>954 730</u> |
| Additions to regulatory deferral accounts | | | |
| Demand side management expenses | 63 667 | 62 539 | 61 219 |
| Site restoration costs | 1 221 | 7 355 | 6 722 |
| Regulatory costs | 10 136 | 1 733 | 5 282 |
| Acquisition costs | - | - | - |
| Change in depreciation method | 32 270 | 38 739 | 41 776 |
| Deferred ineligible overhead | 20 200 | 20 200 | 20 200 |
| Loss on disposal of assets | 8 534 | 2 000 | 2 000 |
| Affordable Energy Fund | 76 | - | - |
| Discontinuance of Conawapa Generating Station | 379 204 | - | - |
| DSM deferral debit balance | - | - | - |
| DSM deferral credit balance | - | - | - |
| | <u>515 308</u> | <u>132 566</u> | <u>137 199</u> |
| Amortization of regulatory deferral accounts | | | |
| Demand side management expenses | (35 773) | (37 341) | (40 195) |
| Site restoration costs | (3 480) | (3 927) | (4 065) |
| Regulatory costs | (1 520) | (4 321) | (4 493) |
| Acquisition costs | (692) | (692) | (692) |
| Change in depreciation method | - | - | - |
| Deferred ineligible overhead | (2 079) | (2 612) | (3 206) |
| Loss on disposal of assets | - | - | (1 059) |
| Affordable Energy Fund | (197) | (658) | (437) |
| Discontinuance of Conawapa Generating Station | - | (12 627) | (12 627) |
| DSM deferral debit balance | - | - | - |
| DSM deferral credit balance | - | - | - |
| | <u>(43 741)</u> | <u>(62 178)</u> | <u>(66 774)</u> |
| Closing balance of net regulatory deferral | | | |
| Demand side management expenses | 232 283 | 257 481 | 278 505 |
| Site restoration costs | 25 697 | 29 125 | 31 782 |
| Regulatory costs | 14 026 | 11 438 | 12 227 |
| Acquisition costs | 9 096 | 8 404 | 7 712 |
| Change in depreciation method | 123 097 | 161 836 | 203 612 |
| Deferred ineligible overhead | 78 721 | 96 309 | 113 303 |
| Loss on disposal of assets | 18 175 | 20 175 | 21 116 |
| Affordable Energy Fund | 4 043 | 3 385 | 2 948 |
| Discontinuance of Conawapa Generating Station | 379 204 | 366 577 | 353 950 |
| DSM deferral debit balance | 48 800 | 48 800 | 48 800 |
| DSM deferral credit balance | (48 800) | (48 800) | (48 800) |
| | <u>884 342</u> | <u>954 730</u> | <u>1 025 155</u> |

- b) Please see the following schedule for the details comprising site restoration costs for the 2018/19 Current Outlook and the 2019/20 Approved Budget and for those same years as presented at the last GRA (MH16 Update with Interim). Explanations for the differences are provided below the schedule.

| <i>(In thousands of dollars)</i> | Manitoba Hydro Supplement to the 2019/20 Electric Rate Application | | Manitoba Hydro 2017/18 & 2018/19 GRA MH16 Update with Interim | | | |
|----------------------------------|--|-----------------|---|--------------|--------------|--------------|
| | 2018/19 | 2019/20 | 2018/19 | 2019/20 | 2018/19 | 2019/20 |
| | Current Outlook | Approved Budget | Forecast | Forecast | Difference | Difference |
| Site Restoration Costs | | | | | | |
| 8 and 2 Mile Channel cleanup | 5 488 | 4 490 | 949 | 280 | 4 539 | 4 210 |
| South Bay construction camp | 150 | 185 | 904 | 280 | (754) | (95) |
| Other | 1 717 | 2 047 | 850 | 852 | 867 | 1 196 |
| | 7 355 | 6 722 | 2 703 | 1 412 | 4 652 | 5 310 |

2018/19 Current Outlook vs. 2018/19 MH16 Update with Interim

The increase in the 2018/19 Current Outlook compared to the 2018/19 MH16 Update with Interim Forecast filed at the last GRA is due primarily to an increase in the spending for the 8 & 2 Mile Channel projects as supported by more recent environmental and geophysical investigations which identified additional work to be performed. In addition, the 2018/19 Current Outlook for Other site restoration costs is higher due to efforts required to review and address any issues associated with the recent closures of rural district offices and to accommodate the replacement of aging infrastructure. These increases are partially offset by a reduction in the 2018/19 Current Outlook for the South Bay construction camp as the plans for this site have been delayed subject to further studies and discussions with the community.

2019/20 Approved Budget vs. 2019/20 MH16 Update with Interim

The increase in the 2019/20 Approved Budget compared to the 2019/20 MH16 Update with Interim Forecast is due primarily to increased spending for the 8 & 2 Mile Channel projects as supported by more recent environmental and geophysical investigations. The 2019/20 Approved Budget for Other site restoration costs is higher due to efforts required to review and address any issues associated with the recent closures of rural district offices and to accommodate the replacement of aging infrastructure.

- c) Please see the following schedule which details the additions and amortization to regulatory deferral accounts for 2017/18 actuals, 2018/19 Current Outlook and 2019/20 Approved Budget compared to the previous MH16 Update with Interim Forecast for those same years. Explanations as to the year over year differences are provided below.



**Manitoba Hydro 2019/20 Electric Rate Application
PUB/MH I-10a-c (Updated)**

| | Manitoba Hydro Supplement to the 2019/20 Electric Rate Application | | | Manitoba Hydro MH16 Update with Interim | | | 2017/18 Difference | 2018/19 Difference | 2019/20 Difference |
|---|---|-------------------------------|-------------------------------|--|---------------------|---------------------|-----------------------|-----------------------|-----------------------|
| | Actual 2017/18 | Current Outlook 2018/19 | Approved Budget 2019/20 | Forecast 2017/18 | Forecast 2018/19 | Forecast 2019/20 | | | |
| <i>(In thousands of dollars)</i> | | | | | | | | | |
| Additions to regulatory deferral accounts | | | | | | | | | |
| Demand side management expenses | 63 667 | 62 539 | 61 219 | 57 184 | 99 404 | 94 251 | 6 483 | (36 865) | (33 032) |
| Site restoration costs | 1 221 | 7 355 | 6 722 | 2 794 | 2 703 | 1 408 | (1 573) | 4 652 | 5 314 |
| Regulatory costs | 10 136 | 1 733 | 5 282 | 3 664 | 2 339 | 1 339 | 6 472 | (606) | 3 943 |
| Acquisition costs | - | - | - | - | - | - | - | - | - |
| Change in depreciation method | 32 270 | 38 739 | 41 776 | 33 952 | 39 506 | 42 869 | (1 682) | (767) | (1 093) |
| Deferred ineligible overhead | 20 200 | 20 200 | 20 200 | 20 200 | 20 200 | 20 200 | - | - | - |
| Loss on disposal of assets | 8 534 | 2 000 | 2 000 | - | - | - | 8 534 | 2 000 | 2 000 |
| Affordable Energy Fund | 76 | - | - | - | - | - | 76 | - | - |
| Discontinuance of Conawapa Generating Station | 379 204 | - | - | - | - | 379 758 | 379 204 | - | (379 758) |
| | 515 308 | 132 566 | 137 199 | 117 794 | 164 152 | 539 825 | 397 514 | (31 586) | (402 626) |
| Amortization of regulatory deferral accounts | | | | | | | | | |
| Demand side management expenses | (35 773) | (37 341) | (40 195) | (35 742) | (36 662) | (43 202) | (31) | (679) | 3 007 |
| Site restoration costs | (3 480) | (3 927) | (4 065) | (4 106) | (3 990) | (3 855) | 626 | 63 | (210) |
| Regulatory costs | (1 520) | (4 321) | (4 493) | (2 942) | (3 665) | (2 884) | 1 422 | (656) | (1 609) |
| Acquisition costs | (692) | (692) | (692) | (692) | (692) | (692) | - | - | - |
| Change in depreciation method | - | - | - | - | - | (6 437) | - | - | 6 437 |
| Deferred ineligible overhead | (2 079) | (2 612) | (3 206) | (1 768) | (4 545) | (5 555) | (311) | 1 933 | 2 349 |
| Loss on disposal of assets | - | - | (1 059) | (288) | (577) | (577) | 288 | 577 | (482) |
| Affordable Energy Fund | (197) | (658) | (437) | (449) | (480) | (563) | 252 | (178) | 126 |
| Discontinuance of Conawapa Generating Station | - | (12 627) | (12 627) | - | - | (11 592) | - | (12 627) | (1 035) |
| | (43 741) | (62 178) | (66 774) | (45 987) | (50 611) | (75 357) | 2 246 | (11 567) | 8 583 |

Year over Year Explanations**2017/18 Actual vs. 2017/18 MH16 Update with Interim Forecast****Additions:**

The 2017/18 additions were higher than the MH16 Update with Interim Forecast primarily as a result of the March 31, 2018 transfer of the Conawapa Generating Station (“GS”) development costs from Construction Work in Progress (“CWIP”) to a regulatory deferral account, as per PUB Order 59/18. The forecast had assumed this transfer would occur in fiscal 2019/20. In addition, losses on the disposal of assets were higher as the forecast did not include a projection for losses. The losses are the result of the retirement of equipment at the Limestone GS and the St. James station, as well as the retirement of street lights replaced with LED bulbs. The 2017/18 DSM spending was higher than the forecast due to greater than anticipated take up in commercial lighting and solar technology programs, as well as higher than projected installations of LED roadway lighting. Actual regulatory costs for the 2017/18 & 2018/19 GRA were also higher than the forecast.

Amortization:

The 2017/18 amortization was lower than the MH16 Update with Interim Forecast primarily as a result of the amortization of the 2017/18 & 2018/19 GRA regulatory costs commencing in June 2018 to coincide with the implementation date of the rate increase, as compared to the October 2017 date assumed in the forecast. In addition, there was lower amortization for site restoration costs as the previous year’s site restoration costs were lower than projected.

2018/19 Current Outlook vs. 2018/19 MH16 Update with Interim Forecast**Additions:**

The additions for the 2018/19 Current Outlook are lower than the MH16 Update with Interim Forecast due primarily to a reduction in planned DSM spending resulting from lower projections for customer activity under the Load Displacement program and a deferral of programs pending the transition to Efficiency Manitoba. The reduction in DSM spending is partially offset by increases in site restoration costs due to additional work for the 8 & 2 Mile Channel as identified in recent environmental and geophysical investigations.

Amortization:

The amortization for the 2018/19 Current Outlook is higher than the MH16 Update with Interim Forecast primarily as a result of the timing of the deferral of the Conawapa GS regulatory account as discussed above. This increase is partially offset by the decrease in the amortization of the ineligible overhead which is being amortized over a 34 year period (as per PUB Order 59/18) compared to the 20 year period assumed in the forecast.

2019/20 Approved Budget vs. 2019/20 MH16 Update with Interim Forecast**Additions:**

The additions for the 2019/20 Approved Budget are lower than the balances presented in the MH16 Update with Interim Forecast primarily due to the difference in the timing of the transfer of the Conawapa CWIP costs to a regulatory deferral account and the reduction to planned DSM spending as a result of the deferral of new programs and initiatives pending the transition to Efficiency Manitoba. This decrease is partially offset by an increase in projected spending for site restoration costs as discussed above.

Amortization:

The amortization for the 2019/20 Approved Budget period is lower than the MH16 Update with Interim Forecast primarily due to the reduction in the annual amortization of the change in depreciation method (ASL vs. ELG) regulatory deferral account. The depreciation deferral account is not being amortized (as per PUB Order 59/18) as compared to the 20 year period (commencing in 2019/20) assumed in the forecast. In addition, the amortization for DSM expenditures is lower compared to forecast due to the planned reductions in DSM expenditures in 2018/19. The amortization for the ineligible overhead account is lower due to the use of a 34 year amortization period as discussed above. These decreases are partially offset by an increase in the amortization of regulatory costs reflecting the higher than planned expenditures for the 2017/18 & 2018/19 GRA.

REFERENCE:

Current Application p. 16-27, 23-24 & Attachment 2, 17/18 & 18/19 GRA Exhibit 93, PUB I-10

PREAMBLE TO IR (IF ANY):

QUESTION:

- a) Please provide, for the years 2017/18 through 2019/20, a revised version of PUB I-10c) that compares the Current Application with Exhibit 93 from the last GRA. For each regulatory deferral account, please also indicate (where applicable) under what expense item the cost being transferred to the regulatory deferral account is reported on the Income Statement (e.g., Change in Depreciation Method amounts are reported under Depreciation and Amortization).
- b) For each deferral account, please explain any changes (in either annual additions or amortization) as between the response to part (a) and the Current Application as set out in Attachment 2. In particular, please highlight those changes that are due to Exhibit 93 not fully reflecting the Directives in Order 59/18.
- c) Please confirm that in the Current Application the forecast for Net Movement reflects all of the Board's Directives with respect to regulatory deferrals and amortizations. If not, which directives are not incorporated and why.

RATIONALE FOR QUESTION:

To understand the changes in Net Movement since the last GRA.

RESPONSE:

- a) Please see the following revised schedule of PUB/MH I-10c which provides the additions and amortization of regulatory deferral accounts for the years 2017/18 through 2019/20 per the Supplement to the 2019/20 Electric Rate Application compared to Exhibit 93. The expense item on the Income Statement that the cost is transferred from to the regulatory deferral account is also provided.



**Manitoba Hydro 2019/20 Electric Rate Application
COALITION/MH I-16a-c**

| | Manitoba Hydro | | | Manitoba Hydro | | | | | |
|---|---|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|-----------------|------------------|
| | Supplement to the 2019/20 Electric Rate Application | | | Exhibit 93 | | | | | |
| | 2017/18 | 2018/19 | 2019/20 | 2017/18 | 2018/19 | 2019/20 | 2017/18 | 2018/19 | 2019/20 |
| (In thousands of dollars) | Actual | Current Outlook | Approved Budget | Forecast | Forecast | Forecast | Difference | Difference | Difference |
| Additions to regulatory deferral accounts | | | | | | | | | |
| Other Expenses | | | | | | | | | |
| Demand side management expenses | 63 667 | 62 539 | 61 219 | 57 184 | 99 404 | 94 251 | 6 483 | (36 865) | (33 032) |
| Site restoration costs | 1 221 | 7 355 | 6 722 | 2 794 | 2 703 | 1 408 | (1 573) | 4 652 | 5 314 |
| Regulatory costs | 10 136 | 1 733 | 5 282 | 3 664 | 2 339 | 1 339 | 6 472 | (606) | 3 943 |
| Discontinuance of Conawapa Generating Station | 379 204 | - | - | - | - | 379 758 | 379 204 | - | (379 758) |
| Depreciation and Amortization | | | | | | | | | |
| Change in depreciation method | 32 270 | 38 739 | 41 776 | 33 952 | 39 506 | 42 869 | (1 682) | (767) | (1 093) |
| Loss on disposal of assets | 8 534 | 2 000 | 2 000 | - | - | - | 8 534 | 2 000 | 2 000 |
| Operating and Administrative | | | | | | | | | |
| Deferred ineligible overhead | 20 200 | 20 200 | 20 200 | 20 200 | 20 200 | 20 200 | - | - | - |
| Finance Expense | | | | | | | | | |
| Affordable Energy Fund | 76 | - | - | - | - | - | 76 | - | - |
| | 515 308 | 132 566 | 137 199 | 117 794 | 164 152 | 539 825 | 397 514 | (31 586) | (402 626) |
| Amortization of regulatory deferral accounts | | | | | | | | | |
| Demand side management expenses | (35 773) | (37 341) | (40 195) | (35 742) | (36 662) | (43 202) | (31) | (679) | 3 007 |
| Site restoration costs | (3 480) | (3 927) | (4 065) | (4 106) | (3 990) | (3 855) | 626 | 63 | (210) |
| Regulatory costs | (1 520) | (4 321) | (4 493) | (2 942) | (3 665) | (2 884) | 1 422 | (656) | (1 609) |
| Acquisition costs | (692) | (692) | (692) | (692) | (692) | (692) | - | - | - |
| Change in depreciation method | - | - | - | - | - | - | - | - | - |
| Deferred ineligible overhead | (2 079) | (2 612) | (3 206) | (1 177) | (3 020) | (3 687) | (902) | 408 | 481 |
| Loss on disposal of assets | - | - | (1 059) | (288) | (577) | (577) | 288 | 577 | (482) |
| Affordable Energy Fund | (197) | (658) | (437) | (449) | (480) | (563) | 252 | (178) | 126 |
| Discontinuance of Conawapa Generating Station | - | (12 627) | (12 627) | - | - | (11 592) | - | (12 627) | (1 035) |
| | (43 741) | (62 178) | (66 774) | (45 396) | (49 086) | (67 052) | 1 655 | (13 092) | 278 |

- b) Please see below for explanations of any significant changes in additions or amortization between the information provided in the Supplement to the 2019/20 Electric Rate Application and Exhibit 93 from the last GRA.

Demand side management

The 2017/18 DSM spending was higher than the forecast due to greater than anticipated take up in commercial lighting and solar technology programs, as well as higher than projected installations of LED roadway lighting. The additions for the 2018/19 Current Outlook are lower than the Exhibit 93 Forecast due to a reduction in planned spending resulting from lower projections for customer activity under the Load Displacement program and a deferral of programs pending the transition to Efficiency Manitoba. The additions for the 2019/20 approved budget are lower than the Exhibit 93 forecast reflecting the continuation of current DSM program offerings while responsibility for DSM transitions to Efficiency Manitoba. Amortization in 2019/20 is lower as a result of the reduced spending in the 2018/19 Current Outlook as amortization of DSM expenditures commences the following fiscal year.

Site restoration

The increase in additions for 2018/19 and 2019/20 is due primarily to increased spending for the 8 Mile Channel & 2 Mile Channel projects as supported by more recent environmental and geophysical investigations.

Regulatory costs

Actual 2017/18 regulatory costs/activities for the 2017/18 and 2018/19 GRA were significantly higher than the initial projection provided in the Exhibit 93 forecast. The 2019/20 Approved budget further anticipates an increase in regulatory costs/activities for upcoming GRA's as compared to those included in the forecast in Exhibit 93.

Conawapa

The 2017/18 additions were higher than Exhibit 93 primarily as a result of the March 31, 2018 transfer of the Conawapa Generating Station development costs from Construction Work in Progress to a regulatory deferral account, for compliance with Directive 19 in PUB Order 59/18. The forecast for Exhibit 93 had assumed this transfer

would occur in fiscal 2019/20. The timing of this transfer also impacts the projected difference in amortization for the 2018/19 and 2019/20 years.

Loss on disposal of assets

Losses on the disposal of assets were higher in 2017/18 as the Exhibit 93 forecast did not include a projection for losses. The losses are the result of the retirement of equipment at the Limestone Generating Station and the St. James station, as well as the retirement of street lights replaced with LED bulbs. For the 2018/19 and 2019/20 years the Supplement to the 2019/20 Electric Rate Application includes amounts for losses on terminal retirements. These terminal retirement losses are assumed to be amortized over a period of 20 years commencing in the 2019/20 year, consistent with the assumption in Exhibit 93 which amortizes asset retirement losses incurred prior to 2017/18 over 20 years.

Deferred ineligible overhead

In the Supplement to the 2019/20 Electric Rate Application the amortization of deferred ineligible overhead is over 34 years for compliance with Directive 21 in PUB Order 59/18. The forecast underlying Exhibit 93 assumed an amortization of 30 years for ineligible overhead.

- c) It is confirmed that in the Supplement to the 2019/20 Electric Rate Application forecast Net Movement reflects all of the PUB's Directives with respect to regulatory deferrals and amortization.